

Enhancing the Intelligence of Buildings



Johnson Controls & Equalis Group Publicly Procured Contract Vehicle

Products & Services Available

HVACR (Heating, Ventilation, Air Conditioning, Refrigeration) Balancing, Filtration	Indoor Air Quality/Healthy Buildings (Air-flow Optimization, Humidity Control)
Energy Management Systems	Energy Savings Performance Contracts
Distribution Systems & Cogeneration Plants	Building Envelope Systems
Renewable Energy Solutions	Water Efficiency Solutions
Lighting Solutions	Integrated Security/Fire Solutions
Digital Technology Solutions (Open Blue)	Remote Services/Diagnostics
Service, Installation and Planned Service Agreements (PSA)	

Who is Johnson Controls?

Johnson Controls is a pioneer in developing performance contracting as a viable means by which to update facilities and make them more cost-effective to operate. Since 1983, we have implemented more than 3,000 performance contracting agreements – all with guaranteed savings.

Our company delivers products, services, and solutions that increase energy efficiency and lower operating costs in buildings for more than one million customers. Operating from 500 branch offices in more than 150 countries, we are a leading provider of equipment, controls, and services for heating, ventilating, air-conditioning, refrigeration, fire, and security systems.

Explore the full portfolio of Equalis Group contract vehicles at EqualisGroup.org/contracts.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1102A

Lead Agency: Region 10 ESC

Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource at Equalis Group.

Get Started



Contact: Tom Staves,
JCI Cooperative Program Manager

Phone: 443-676-8813

Email: thomas.staves@jci.com

Reference contract #R10-1102A to ensure you receive Equalis Group pricing.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.