

# Energy & Conservation Performance Contract

## Solving for zero with low-risk funding solutions



### Johnson Controls & Equalis Group

#### Publicly Procured Contract Vehicle

Johnson Controls Performance Contracting offers low-risk funding that empowers communities to invest in their facilities while solving for zero.

#### Johnson Controls Contract Highlights

- Energy savings performance contracts
- Renewable energy solutions
- Indoor air quality / healthy buildings (air-flow optimization, humidity control)
- Solar and energy storage
- Building automation systems
- Building control and optimization systems
- Lighting solutions
- Water efficiency and sewage solutions
- Environment Social Governance (ESG) and sustainability
- Advisory solutions
- Remote services / diagnostics
- Service, Installation and Planned Service Agreements (PSA)

#### Who is Johnson Controls?

Johnson Controls is transforming the buildings where people live, work, learn and play to become smarter, healthier and more sustain-able. With nearly 140 years of innovation experience, we drive digital evolution and create more connected experiences for many industries, including K-12 and higher education, local and regional government, transportation, housing, professional sports and beyond, to increase productivity and reduce energy use with breakthrough converged solutions. Visit [www.johnsoncontrols.com](http://www.johnsoncontrols.com) for more information and follow @JohnsonControls on social platforms.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1143C

**Lead Agency:** Region 10 ESC

### Get Started



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**Reference contract #R10-1143C to ensure you receive Equalis Group pricing.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.