



WE PRACTICE WHAT WE PREACH
EXCEPTIONAL CUSTOMER SERVICE

JOHNSON LAUX
CONSTRUCTION

 **equalis**
GROUP

Johnson-Laux Construction & Equalis Group *Publicly Procured Contract Vehicle*

Johnson-Laux Construction Contract Highlights

- **FAST** – Johnson-Laux offers a faster, more efficient approach to completing projects. With immediate access and improved response times from pricing to work, they are always prepared to start and can ensure a timely and effective delivery of services.
- **ECONOMICAL** – Johnson-Laux is value driven. With lower construction costs, reduced procurement and administrative expenses, and the benefit of predictable costs in case the scope should increase, they can deliver high-quality services while optimizing your budget.
- **MORE RESPONSIVE** – Johnson-Laux provides a more responsive solution, with a higher quality of work, a customer-focused relationship, and a performance-based approach. This team is dedicated to meeting and exceeding expectations, providing personalized and timely services that meet unique needs.

Who is Johnson-Laux Construction?

Johnson-Laux Construction is a trusted provider of general contracting services with over 20 years of experience serving municipalities and counties across the Southeast. Their team of professionals offers a comprehensive range of services, including project management, design-build, preconstruction, and construction services. Headquartered in Orlando, FL, with locations throughout the region, including an office in Summerville, South Carolina, the company is well-positioned to serve the entire state. With their ample resources, Johnson-Laux is capable of handling projects of any size.

Through their extensive knowledge and experience in Job Order Contracting, they offer customized and cost-effective solutions meeting the unique needs of each client. With a dedicated JOC team, every project is guaranteed to receive exceptional service and specialized attention, delivering results that exceed expectations.

South Carolina Job Order Contracting (JOC)

In partnership with Gordian, Equalis Group has curated a state-specific JOC program for the state of South Carolina. Equalis Group members are able to combine the power of Gordian with the local expertise of in-market contractors and construction firms. JOC projects don't have to be complicated; all Equalis Group JOC Master Agreements have been publicly procured and are available for use without having to submit time-consuming RFPs/Bids. Get more details at: www.equalisgroup.org/south-carolina-joc-program

Gordian's solutions help organizations effectively plan, build and manage their infrastructure and facilities. Thousands of organizations have relied on that partnership to ensure they are providing safe and healthy physical assets for everyone in the community for over thirty years.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: 2023-21-01

Lead Agency: *Dorchester County, SC*

Get Started

Contact Johnson-Laux

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Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.