





Kyndryl & Equalis Group

Publicly Procured Contract Vehicle

Kyndryl Contract Highlights

We design, build, manage and modernize the mission-critical technology systems that the world depends on every day.

- A nationally available cooperative purchasing contract that provides access to cloud technology & services to achieve your business objectives.
- Volume-based tiered discounting structure offering based on your technology environment needs – provides significant savings with additional discounts available for large complex projects.
- Access to a diverse catalog of cloud solutions and services such as laaS,
 PaaS, and SaaS, as well as managed services and hosting.
- Teams of experienced professionals available to assist you in bringing your technology planning goals and objectives to life.

Who is Kyndryl?

As a focused, independent company, Kyndryl is building on a foundation of excellence by creating systems in new ways. We are bringing in the right partners, investing in our business, and working side-by-side with our customers to unlock potential. After Kyndryl's launch we remain as the world's largest IT infrastructure provider, with a differentiated approach that integrates development, security, and operations.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2139D Lead Agency: CCOG

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify Prepare **Publish** Score **Interview** Issue **Finalize Implement** Solicitation Requirements **Notice Proposals Finalists** Award Contract Solution # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.