



*Lockton Dunning is passionately committed to serving our Clients*



## Lockton & Equalis Group *Publicly Procured Contract Vehicle*

### Lockton Contract Highlights

- We believe in **SERVICE**. We act as our clients' strategic partners to improve their organization. Lockton's (**LDB's**) service teams maintain 24/7 connectivity and do not impose limitations on time, travel, meetings, and/or deliverables. Our in-house legal counsel provides support on all federal, state, and local legislative/regulatory issues.
- We believe **BIG DATA** drives big results. LDB's investment in our data warehouse, Infolock®, is based on the premise that key data informs better decisions.
- We believe in **TRANSPARENCY** and stand by this commitment. We provide a comprehensive scope of services and transparent pricing. We do not bill hourly and do not believe in surprise billing practices. Customer engagement begins with a full audit of all benefit plans.

### Who is Lockton?

Lockton Dunning has a long and successful history of serving public-sector clients including, but not limited to municipalities, counties, school districts, hospital systems, political subdivisions and institutions of higher education. Lockton Dunning offers expertise to identify benefits and service opportunities, as well as focused solutions to meet the needs of each and every one of our client's unique population.

We provide the expertise, intellectual capital, and resources required to deliver our clients and their employees best in class Health & Welfare programs that are fiscally responsible and provides our client's valued employees the richest benefit level possible.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** R10-1125A

**Lead Agency:** Region 10 ESC

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.