



# Delivering for You, so You Can Deliver a Difference



## McKesson Medical-Surgical & Equalis Group

*Publicly Procured Contract Vehicle*

### McKesson Contract Highlights

- Access to medical supply distribution services tailored for your care setting.
- A single source for medical supplies, pharmaceuticals, laboratory, and equipment.
- Resources that can help you provide better care.
- Analytics to help improve operational performance and reduce costs.
- People dedicated to helping you get it done!

### Who is McKesson?

As a leading national distributor of medical-surgical supplies and equipment for government professionals from state agencies to local EMS and schools, our product catalog includes everything you need, from vaccines, pharmaceuticals, wound care supplies and patient transport equipment, to exam gloves, point-of-care testing, AEDs and more. Our experienced and dedicated sales professionals can help provide the products and solutions you need when you need them so you can focus on what matters most — those you serve.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

Contract #: COG-2107A

Lead Agency: CCOG

*Contact McKesson Medical-Surgical Government customer service (833.343.2700) today. Reference Contract #: COG-2107A to ensure you receive Equalis Member pricing.*

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to help drive better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.