



# Lighting... We Make It Happen®



## Musco Lighting & Equalis Group

*Publicly Procured Contract Vehicle*

### Musco Lighting Contract Highlights

- Access to products and services covering a broad range of lighting applications for indoor and outdoor athletic fields to transportation/ infrastructure facilities.
- Competitive pricing for Equalis Group Members on Musco's products and services, including installation services.
- A fully staffed group of internal experts to ensure your project flows smoothly and you get the results you expect.
- Nationwide coverage to service Equalis Group members in all 50 states.

### Who is Musco Lighting?

Musco Sports Lighting has shaped the history of sports and transportation/ infrastructure lighting since 1976, specializing in the design and manufacture of systems for venues around the world. Built on a foundation of responsibility to the needs of everything being impacted, Musco's solutions have illuminated neighborhood ballfields; to major stadiums and arenas; to international airports, rail yards, industrial sites, container terminals, and ports; to iconic landmarks and the Olympic Games.

For over 40 years Musco has been working with organizations to make projects happen —from help with financing, system design, easing concerns with neighbors, installation services, to long-term service and support.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2102A

**Lead Agency:** CCOG

Contact Musco at 1-800-825-6030 or [www.musco.com](http://www.musco.com) for your customized price quote. Be sure to reference Contract #: COG-2102A

## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal, email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.