

DEFEND YOUR GLASS



NGS & Equalis Group
Publicly Procured Contract Vehicle

NGS Contract Highlights

- Protect your people and property by hardening your buildings' weakest link (glass) with industry-standard glazing security products from NGS: 3M Security Film, TRI-SHIELD®, and Riot Glass®.
- Get free building perimeter surveys that match the Federal Commission on School Safety's zoned approach and area reporting using NGS' proprietary software.
- NGS proprietary area and building reports allow for 100% visibility and real time calibration of scope and related pricing per contracting vehicle unit pricing by building, by zone (example Zone 1 entrances only versus Zone 2 cafeterias) and by specific area in that zone.
- Work with the nation's leading glazing security contractor who completes over 7,000 projects a year, has worked with over 151 school districts nationwide, and has the largest in-house installation team in the country.
- Access better pricing and warranties with NGS' standalone 3M Platinum Dealer Tier status.
- Reduce energy costs with dual function solar-security window film.

Who is NGS?

NGS has earned the window film industry's & 3M's highest accolades as the nation's leading installer of access delay, access denial and ballistic glazing solutions. As the nation's largest dealer-installer of 3M™ Safety and Security Window Film, TRI-SHIELD® and Riot Glass®, we help you protect your building's glass against blast, forced-entry, ballistic, natural disasters, and more.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1146B

Lead Agency: Region 10 ESC

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.