# Next Generation Automation





## **OPEX & Equalis Group**

**Publicly Procured Contract Vehicle** 

### **OPEX Contract Highlights**

- Incoming mail extraction desks and high-speed document scanners.
- Efficient solutions that improve quality with a unique "one touch" workflow.
- Nationwide direct service through in-person technicians.
- Family-owned company manufacturing in the USA for nearly 50 years.
- We build our equipment in facilities that are powered by 100% renewable energy.

### Who is OPEX?

OPEX Corporation is more than a manufacturer of machines. We continuously reimagine technology to power the future for our customers. With an innovative approach, we engineer unique automated solutions that support our customers so they can solve the most pressing business challenges for both today and tomorrow. Our scalable Warehouse and Document & Mail Automation solutions improve workflow, accelerate change, and drive efficiencies in infrastructure.

We are a family-owned and operated organization with more than 1,300 committed employees who innovate, manufacture, install, and service products that are helping transform industry every day. We listen to our customers, respect each other, and work together to help reimagine the future through automated solutions.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive compliance in every state.

Contract #: COG-2112A **Lead Agency**: CCOG

### Contact OPEX:

Email: info@opex.com Phone: 856.727.1100

### **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### **Your Solicitation Process Today**

Identify Prepare **Publish** Score **Interview** Issue **Finalize Implement** Solicitation Requirements **Notice Proposals Finalists Award** Contract Solution # of Hours? # of Weeks? # of Weeks?

### **Your Implementation Process with Equalis Group**

Identify
Requirements
Best Solution
Best Solution
# of Hours?
# of Weeks?
# of Weeks?
# of Weeks?
# of Weeks?

### Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.