



The Only Company Run by a Garbage Man



OTTO & Equalis Group

Publicly Procured Contract Vehicle

OTTO Contract Highlights

- **High Quality Solutions** – Dependable waste and recycling containers available in two and four wheeled models.
- **Fully Customizable** – Highly personalized configurations, complete with customer selected colors, logos, and on-lid messaging.
- **Exclusive Pricing** – Equalis Group members will receive a discounted price not available anywhere else, with the ability to leverage 100% financing options.
- **Ultimate Flexibility** – Avoid long wait times with personalized stocking arrangements direct from the manufacturing floor, all without having to go through a time-consuming bid/RFP process.

Who is OTTO?

OTTO Environmental Systems, the “Pioneer” of two and four wheeled containers, has a long tradition of providing high quality, smart looking, and hard-working products that meet the needs of communities and organizations nationwide since 1934. OTTO takes pride in “surprising and delighting” its customers, supported by a highly engaged team that is driven to ensure nothing less than total satisfaction.

All aspects of OTTO's operations are intentional and delivered with customer satisfaction in mind: *i)* a manufacturing team that meets daily to review progress towards committed delivery targets; *ii)* a carefully executed assembly and distribution process that provides a seamless transition from the manufacturing floor to the customer's doorsteps; and, *iii)* industry leading service and unmatched support for the life of each product delivered.

Explore the full portfolio of Equalis Group contract vehicles at EqualisGroup.org/contracts.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2113B

Lead Agency: CCOG

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.