



# YOUR PARTNER IN PAINT



## PPG & Equalis Group

*Publicly Procured Contract Vehicle*

### PPG Contract Highlights

- Access to Architectural, Commercial, Industrial, and Heavy-Duty Coatings along with related paint sundry items.
- Equalis Group members will receive a discount off our retail price list as follows: 50% discount off all paint products manufactured by PPG, and 20% discount off all sundry or paint related items not manufactured by PPG.
- Centralized Delivery Management System into our network of stores, offering free delivery from PPG stores direct to members.
- Dedicated customer support line for any product or application questions a member may have.
- Product training for maintenance teams is available upon request, free of charge.
- 900+ company owned store locations covering primary markets, with an additional 4,000+ dealer locations covering secondary markets.

### Who is PPG?

PPG is a global maker of paints, coatings, and specialty materials. Founded in 1883, PPG operates in 70+ countries and has been providing quality paints and coatings for homeowners and professionals alike for well over 100 years. PPG's line-up of strong, well-respected residential, commercial, and industrial paints, stains, and specialty products offer a wide range of choices to meet the varying needs of consumers, interior designers, painting contractors, property managers, developers, and architects.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** R10-1116A

**Lead Agency:** Region 10 ESC

**Contact PPG Technical Support:**

1.800.441.9695

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.