# Reach your cloud destination faster with Rackspace Government Solutions.







# Rackspace Technology & Equalis Group

Publicly Procured Contract Vehicle

## Rackspace Technology Contract Highlights

- Rackspace Technology® is a best-in-class, pure-play cloud solutions company that customers rely on to guide them in four main areas multicloud, applications, data, and security.
- We combine deep technical acumen with the world's leading technologies (AWS, Microsoft® Azure®, Google Cloud Platform™ and VMware®), helping customers across the full cloud lifecycle: advising, designing, building, managing, and optimizing so they can accelerate the value of the cloud.
- Rackspace Elastic Engineering provides your business access to a pod of cloud engineers who work as an extension of your team to shape your outcomes as you evolve to cloud native.

# Who is Rackspace Technology?

We are the multicloud solutions experts and a leading managed service provider for AWS, Microsoft Azure, Google Cloud Platform, and VMware. Our 20+ years of experience and technical acumen with the world's leading technologies enables you to grow your business, increase efficiency, and deliver the future.

# Who is Onica by Rackspace Technology?

Onica by Rackspace Technology is an APN Premier Consulting Partner that has 7 years of experience with Migration, Cost Optimization, Containers, Internet of Things (IoT), Development, and AI/ML solutions built on AWS.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1111C

Lead Agency: Region 10 ESC

Contact Rackspace Technology:

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# **Get Started**





Connect with your dedicated Member Engagement Team Resource at EqualisGroup.org/Map or send us an email at Engage@ EqualisGroup.org.

# Created by Public Sector Organizations for Public Sector Organizations



# Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### **Your Solicitation Process Today**

Identify Requirements

# of Hours? # of Weeks? Prepare Solicitation

# of Hours? # of Weeks? Publish Notice

# of Hours? # of Weeks? Score Proposals

# of Hours? # of Weeks? Interview Finalists

# of Hours? # of Weeks? # of Weeks?

Issue

Finalize Contract

Contract Solution
# of Hours? # of Weeks? # of Weeks?

**Implement** 

### Your Implementation Process with Equalis Group

Identify Requirements

# of Hours? # of Weeks?

# of Hours? # of Weeks?

Configure

Implement
Best Solution
# of Hours?

of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.