

Real People Helping You With The Right Education Technology





# STS EDUCATION & Equalis Group

Publicly Procured Contract Vehicle

### STS EDUCATION Contract Highlights

- Access to innovative SaaS solutions and analytical tools that allow districts to proactively monitor and report health and safety in academic esports (Healthy Player ONE), as well as better understand device and software utilization across all school owned computers (PAPERbasket).
  - Healthy Player ONE tracks, records, and reports all esports activities in a virtual environment, establishes guidelines designed to promote positive player physical and mental health, and monitors player behavior for instances of bullying and harassment.
  - PAPERbasket collects a list of all installed and web-based applications on thousands of devices and measures the active use and monitors the usage of each device to determine if a computer is being underutilized.
- Competitively negotiated pricing for Equalis Group members offers savings and value for districts of all sizes.

#### Who is STS EDUCATION?

STS EDUCATION helps K-12 schools create, integrate and manage modern learning spaces that prepare students for the future. By providing best-inclass education technology solutions they help facilitate effective experiences that enhance student success. STS EDUCATION has done the homework for you and carefully selected an assortment of technology, learning solutions, and IT support services that includes hardware, software, and furniture plus consulting, planning, designing, deploying, training, maintaining, and supporting your education technology needs.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1108E Lead Agency: Region 10 ESC

## **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

Interview Identify **Prepare Publish** Score Issue **Finalize Implement** Solicitation Requirements **Notice Finalists** Solution **Proposals** Award Contract # of Hours? # of Weeks? # of Weeks?

#### **Your Implementation Process with Equalis Group**

Identify Configure Implement
Requirements Best Solution
# of Hours? # of Hours? # of Hours? # of Weeks? # of Weeks?

# Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.