





# **TDIndustries & Equalis Group**

Publicly Procured Contract Vehicle

## TDIndustries Contract Highlights

- TDIndustries (TD) provides Indoor Air Quality Services that are designed and recommended by certified mechanical engineers in support with ASHRAE standards. Our proposed solutions are engineered to fit longterm needs, in a strategic phased approach to align with our clients' goals and budget.
- Lower total costs. Cooperatives' specifications are designed to reduce the total resources (in both hard and soft costs) that its members expend from procurement and acquisition to delivery, payment, and ongoing service.
- Discounts on parts and equipment ranging from 3% 10%, as well as pre-negotiated labor rates.
- TD's Equalis Group contract was awarded after a procurement process that followed the requirements of Uniform Guidance and EDGAR.

### Who is TDIndustries?

For over 75 years, TDIndustries has been delivering high-value maintenance, facilities, and mechanical construction services to an extensive and diverse portfolio of clients. With a comprehensive and collaborative approach, TDIndustries partners with their clients across the entire life cycle of a facility, from engineering and construction, to warranty and service maintenance agreements, to full time facility management services.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1136D

Lead Agency: Region 10 ESC

## **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

**Your Solicitation Process Today** 

**Implement** Identify **Prepare Publish** Score **Interview** Issue **Finalize Solicitation** Requirements **Notice Finalists** Solution **Proposals** Award Contract # of Hours? # of Hours? # of Hours? of Hours? # of Hours? # of Hours?

#### **Your Implementation Process with Equalis Group**

Identify
Requirements
# of Hours?
# of Weeks?

Configure Best Solution
Best Solution
# of Hours?
# of Hours?
# of Weeks?
# of Weeks?

# Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.