



### W.B. Mason & Equalis Group

Publicly Procured Contract Vehicle

### W.B. Mason Contract Highlights

- An expansive product and service offering extending beyond traditional office supplies, including: K-12 school supplies, paper, toner, off-site printing, furniture, technology, breakroom items, janitorial supplies, personal protective equipment (**PPE**), and promotional products.
- Significant discounts on a Master Core List of over 800 office supply items most frequently purchased by public sector entities nationwide. Equalis Group members may also establish a curated Local Core List with fixed contract pricing on frequently purchased items not already on the Master Core List.
- Free next day dock and mail room delivery with no minimum order sizes or small delivery fees.

### Who is W.B. Mason?

Since 1898, W.B. Mason has been passionate about bringing amazingly low prices, superior delivery, and outstanding personal service to businesses of all sizes. From its humble beginnings in a small warehouse in Brockton, MA, W.B. Mason has grown to become the second largest privately owned office products dealer in the United States. W.B. Mason provides all your workplace essentials, from office supplies and furniture, to break room and facilities maintenance items. *Save Time...* we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1128B Lead Agency: Region 10

# Get Started

Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### Your Solicitation Process Today



Your Implementation Process with Equalis Group



## **Become a Member of Equalis Group**

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.