

# The Way Buildings Work Better



## Waibel & Equalis Group *Publicly Procured Contract*

### Waibel Contract Highlights

- Solutions tailored for your facility while skipping the lengthy bidding process.
- Design build and performance contracting services.
- HVAC equipment, install, and service.
- Non-proprietary controls and building analytics – install, service, re-commissioning, and monitoring.
- Building access controls and security cameras.
- Plumbing installs and repairs.

### Who is Waibel?

Waibel is a full-service, mechanical and building services company focused on HVAC install and preventative maintenance services, building automation service, installation and monitoring, healthy building consultation and services, plumbing services, security cameras, and door access controls.

With over 120 professional associates, Waibel is committed to creating and maintaining healthier, efficient systems and environments for their client's. Waibel is proud and humbled to be a leader in their industry and the markets they serve. Their clients appreciate and value their systems-oriented solutions, commitment to excellence, and robust team of highly skilled and engaged associates who support all facets of their business. For more than 30 years, they have been focused on serving their clients by doing what's right! Waibel is making a difference while making buildings work better!

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2124A

**Lead Agency:** CCOG

## Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://www.EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.