

# We make buildings work



## West Coast Automation Services & Equalis Group

*Publicly Procured Contract Vehicle*

### WCA Contract Highlights

- West Coast Automation Services (**WCA**) provides system services, technical support, and custom application development on building control systems. As a mechanical contractor with experience in complex heating, ventilation, and air conditioning (**HVAC**) systems, we provide our clients with solutions to minimize energy, maintenance, and lifecycle cost.
- West Coast Automation Services utilizes in house wiring rather than outsourcing, which lowers overall costs.
- Service available throughout the state of Arizona.
- We provide multiple product lines with cross trained technicians.

### Who is WCA?

West Coast Automation Services was founded in 2010 to provide services to existing building operators, property managers, and contractors who struggle to operate, maintain, and diagnose complex mechanical systems and the connected automation components. Our core experience is in the mechanical trades with extensive experience in complex automation system programming and design. Proper automation sequencing is critical to protect and increase the life cycle of a building's expensive mechanical equipment. This in turn reduces energy cost and improves the comfort level of a facility.

*Save Time...* we've done the procurement work so you don't have to.

*Save Money...* your dollar goes further with the collective buying power of Equalis Group.

*Stay Legal...* our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1135D

**Lead Agency:** Region 10 ESC

**Contact West Coast Automation:**

480.647.6793

[steve@wcautomation.com](mailto:steve@wcautomation.com)

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.