

Ready To Work Modular Space & Storage Solutions





Willscot & Equalis Group

Publicly Procured Contract Vehicle

Willscot Contract Highlights

- 350,000 high-quality modular units in 250+ locations across North America, ready to mobilize.
- Ability to meet any space need, from a classroom to single building to multistory, modular complexes and can handle any site, from dense urban centers to remote locations.
- The Essentials covering everything needed to complete the workspace, from stairs and security to furnishings, fixtures, technology, insurance, and much more.
- Over 4,500 experts standing ready to configure space to meet a full range of needs.
- Single reliable source for perfectly configured space that is ready to work right away.

Who is Willscot?

Everything about WillScot's company and culture is geared toward providing this value – now more than ever. In 2020 WillScot merged with portable storage leader Mobile Mini, allowing them to serve the total site like no one else can. They have the largest fleet of quality mobile offices and portable storage units, the full array of add-on options to outfit the space inside and out, the largest network in North America and the most capable team of experts in the industry. All of these assets stand ready to serve your needs – any time, any place.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2105B Lead Agency: CCOG

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify Prepare **Publish** Score **Interview** Issue **Finalize Implement** Solicitation Requirements **Notice Proposals Finalists Award** Contract Solution # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure | Implement | Best Solution | Best So

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.