# We Promise We Will Always Do What We Say We Will Do







# **Lilypad EV & Equalis Group**

Publicly Procured Contract Vehicle

### LilyPad EV Contract Highlights

Top quality EV charging station products, expert advice, and services at a very competitive price point from a trusted and reliable partner. Lilypad's philosophy is to always do right by the customer.

- Initial planning conversation with us so we can understand the purpose of your project and to mutually develop realistic project goals and expectations.
- Our experienced team then designs, project manages, deploys, and supports an EV charging station solution to meet those goals.
- We use ChargePoint EV charging products. ChargePoint is the leading manufacturer of EV charging projects and has the best products, network, services, and support.
- Contracted discounts up to 21% off list pricing.
- LilyPad EV provides expert installation across the US by trusted and experienced electricians ensuring that your system is well-designed and installed properly.

### Who is LilyPad EV?

LilyPad EV is a national, turnkey provider of EV charging station solutions whose overriding philosophy is to always do right by the customer. LilyPad EV has provided 4000 of EV charging ports in 36 states from small projects to large projects with over 1000 stations.

Since 2009, we have provided full turnkey or ala cart solutions including advice, sales, design, project management, installation, and support. Customers include municipal, county and state governments, electric utility companies, educational institutions, workplace, retail, and multi-family residential complexes. No matter your project size, scope, or users, LilyPad EV will take care of the charging stations so you can focus on your business.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: 2020.05.3-C Lead Agency: CCOG

### Contact LilyPad EV:

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## **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Explore the full portfolio of Equalis Group contract vehicles at EqualisGroup.org/contracts.

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

Identify Prepare Publish Score **Interview** Issue **Finalize Implement Solicitation Finalists** Solution Requirements **Notice Proposals Award** Contract # of Hours? # of Weeks? # of Weeks?

### **Your Implementation Process with Equalis Group**

Identify
Requirements
# of Hours?
# of Weeks?

# Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.