



A custom employee benefits program designed with the needs of public entities in mind, PublicSmart™ delivers quality, affordable health care. Leveraging the power of this unique program, public sector employers enjoy predictable funding, transparency of data, and reduced administrative burden. Plus, employers retain autonomy on their plan designs (PPO, HSA, EPO, etc.).



## Coverys, Equalis Group & Taylor Oswald *Publicly Procured Contract Vehicle*

### Highlights

- The purchasing power of a group of thousands of like members that can help to contain costs and attract and retain employees.
- Access to data and analytics typically only available for the largest employers.
- Low fixed costs and high variable costs for enhanced ROI on your healthcare spend.
- The financial security of an A-rated insurance carrier, with access to a network that is locally owned and administered.

### Who is Coverys?

Coverys is a proven leader in providing specialized insurance coverage for over 45 years. Our Employer Stop Loss team takes a holistic approach to underwriting in serving self-funded employer groups. Our team is known for uniquely meeting the needs of this market, delivering industry-leading claims analytics, healthcare marketplace intelligence, and risk mitigation resources that can positively impact your health plan's performance. Coverys\* is a direct writer and supports employers with self-funded health plans through customized coverage and policy options to best match the employer's health plan coverage and risk tolerance.

You can be confident in Coverys' financial strength and stability. Our underwriting companies are rated "A" (Excellent) by A.M. Best\*\*. Please visit [coverys.com](http://coverys.com) for more information.

\*Coverys is the brand name of Medical Professional Mutual Insurance Company (MPMIC) and its subsidiaries. Insurance products issued by ProSelect Insurance Company, a subsidiary of MPMIC.

\*\* A.M. Best rating is held by MPMIC, and its affiliate underwriting companies.

**Save Time...** *we've done the procurement work so you don't have to.*

**Save Money...** *your dollar goes further with the collective buying power of Equalis Group.*

**Stay Legal...** *our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** COG-2136A

**Lead Agency:** CCOG

## Get Started



**Connect with your dedicated Member Engagement Team Resource at [EqualisGroup.org/Map](http://EqualisGroup.org/Map) or send us an email at [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org).**

### The PublicSmart™ Program

Equalis Group & Taylor Oswald partnered to create this unique employee benefits program specifically designed for public agencies. PublicSmart™ offers a portfolio of publicly procured, competitively solicited contracts and is actively managed by Taylor Oswald, a premier benefits consultancy. Get more details at: [www.equalisgroup.org/publicsmart-program](http://www.equalisgroup.org/publicsmart-program).

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.