





Connection® Public Sector Solutions & Equalis Group

Publicly Procured Contract Vehicle

Connection Contract Highlights

- Convenient personalized shopping enables Equalis Group members to create custom catalogs of customer-approved products, special bundles to fit your organizational standards, and helpful shopping lists to streamline repeat purchases such as ink and toner.
- Subject matter expert-led educational briefings on key technologies such as security, data center, networking, software, and services.
- · Online account tools to track orders and manage IT spending.
- An aggressive discount off list price on computer hardware, peripherals, and IT services for Equalis Group members.
- Dedicated Account Managers with extensive experience readily available to service and support each Equalis Group.

Who is Connection?

Connection is a Fortune 1000 Global Solutions Provider that connects people with technology to enhance growth, elevate productivity, and empower innovation.

Founded in 1982, Connection delivers valuable IT services and advanced technology solutions to business, government, education, and healthcare markets. With more than 300,000 products, a nationwide network of service partners, and teams of certified technical experts, Connection designs, builds, and supports your end-to-end IT systems.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: EQ-013120-01A
Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify **Prepare Publish** Score **Interview** Issue **Finalize Implement** Solicitation Requirements **Notice Finalists** Solution **Proposals** Award Contract # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Implement
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.