

R10-1152 - In-Person Tutoring, Counseling, and Professional Development Services

Project Overview

Project Details	
Reference ID	R10-1152
Project Name	In-Person Tutoring, Counseling, and Professional Development Services
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 (“Region 10 ESC”) is seeking proposals for the procurement of In-Person Tutoring, Counseling, and Professional Development Services on behalf of itself and the national Equalis membership. Responses will be accepted until 03/10/2022 at 2:00 PM. All times are Central Standard Time.
Open Date	Feb 10, 2023 11:00 AM CST
Close Date	Mar 10, 2023 2:00 PM CST

Highest Scoring Supplier	Score
Catapult Learning	89 pts

Seal status

Requested Information	Unsealed on	Unsealed by
Proposal (Section 2)	Mar 10, 2023 2:06 PM CST	Clint Pechacek
Pricing	Mar 10, 2023 2:06 PM CST	Clint Pechacek

Vendor Discussions

EduMatch

Question on Section 5.4

Sarah Thomas, Feb 15, 2023 8:48 AM CST

Hello, could you please elaborate on what this means: "Respondents will not be able to offer professional development services within Region 10's geographic borders without the express written consent of Region 10's Teaching and Learning staff, to ensure that any services awarded do not conflict with services that Region 10 itself provides."

Clint Pechacek, Feb 16, 2023 9:14 AM CST

Region 10 reserves the right to restrict vendors from offering professional services that compete with Region 10's professional development offerings within Region 10's geographical area. Such services would still be available in the rest of Texas and the other 49 states to the national Equalis membership.

Happy Soul Counseling & Wellness

Pricing

Jummy Akinyode, Feb 24, 2023 2:17 AM CST

"Region 10 ESC requests that potential Respondents offer a wide array of products and services at lower prices and with better value than what they would ordinarily offer to a single government agency, a school district, or a regional cooperative" What is the reason for this? Will this RFP be awarding vendors a high amount of work for professional development? What has Region 10 paid for these services in the past?

Clint Pechacek, Feb 27, 2023 9:06 AM CST

This is a new category, and therefore there is no spending data for previous contracts. Aside from

the fact that pricing is a major factor in the competition for an award for this RFP, the reasoning for offering a discount is that this RFP will give awarded vendor(s) an opportunity to sell to thousands of Equalis member agencies in all 50 states. While there are no guaranteed sales on this contract, a vendor who understands the value of cooperative purchasing will understand the number of opportunities such a contract will open to them.

Kelly Education

Questions

Jessica Johnson, Mar 01, 2023 2:01 PM CST

Hello-- • Just to confirm . . . Our high-impact tutoring program uses district/school curriculum, benchmark and other assessments, and (often, unused) ancillary grade-level materials to ensure best possible alignment between tutoring and grade-level content/learning objectives, track measurable progress, and save districts money. Is the district/school able to provide their curricular resources to make certain tutoring sessions extend the classroom and connect learning? • If a vendor does not provide test prep, can they still respond to the other requirements of in-person tutoring that are listed in the RFP? Otherwise, test prep could be provided if the district or LEA provided test prep materials. Would this second solution be acceptable? • While our tutors comply with district directives for individualizing tutoring sessions and learning methods for any student with an IEP/504 plan, they are not part of a student's IEP/learning services team and thus cannot demonstrate measurable progress on IEP goals through tutoring sessions. Is this understanding acceptable to Region 10? • Will Region 10 be responsible for setting up program guidance and parameters for their districts and/or schools (i.e., overall scheduling hours, establishing school-level point person, issuing POs, etc.)? In other words, will Region 10 be involved in centralized decision-making for implementation efficiency and timeliness? Or will each district or school determine its own implementation structure, scheduling, timeline, budget, etc. and issue its own POs for services? • Since the Tutoring Solutions Center of Excellence at Kelly Education is already a vetted and approved tutoring vendor for use by Region 10 districts and schools through TEA's Vetted Texas Tutor Corps, how does this RFP differ from our application process through the Tutor Corps? Thank you!

Clint Pechacek, Mar 01, 2023 4:16 PM CST

1. That will be up to the individual Equalis member to determine. However, it is a safe assumption that most agencies will provide the relevant classroom resources to vendors. 2. Yes, vendors may respond to part or all of the scope. 3. It is up to vendors to be able to demonstrate their capabilities and effectiveness in their response to this RFP. Potential progress benchmarks for individual Equalis members will be negotiated between the vendor and the member. 4. No. Region 10 ESC is

providing a purchasing vehicle for the national Equalis membership, but Region 10 ESC will not provide any program decision-making for members who choose to utilize this contract. 5. This is a formal bid process that enables agencies across the United States to piggyback on Region 10's procurement process for the scope of services listed. It will assist agencies in purchasing the services listed in the scope of work without having to go out to bid themselves, as this process is compliant with state and federal procurement statutes across the country.

STUDY SMART TUTORS

Fillable Section 2?

Jack Friedman, Feb 28, 2023 1:49 PM CST

Hello- The response asks to fill the green boxes in section 2, but they do not appear to be fillable fields. We opened in Adobe but were still unable to fill text after following the directive to "Click"

Clint Pechacek, Mar 01, 2023 9:30 AM CST

A word document is available for download for cendors who cannot manipulate the PDF.

Sylvan Learning Center

Can we apply for only tutoring?

Frank Kesh, Feb 18, 2023 11:41 PM CST

Hello, This is Frank from Sylvan Learning. For this specific RFP, can I only apply for the tutoring piece, since that is our service offering and expertise? Do we need to apply for ALL sections of scope or we can just pick whatever we can offer?

Clint Pechacek, Feb 20, 2023 8:16 AM CST

Yes, vendors may respond to part or all of the scope.