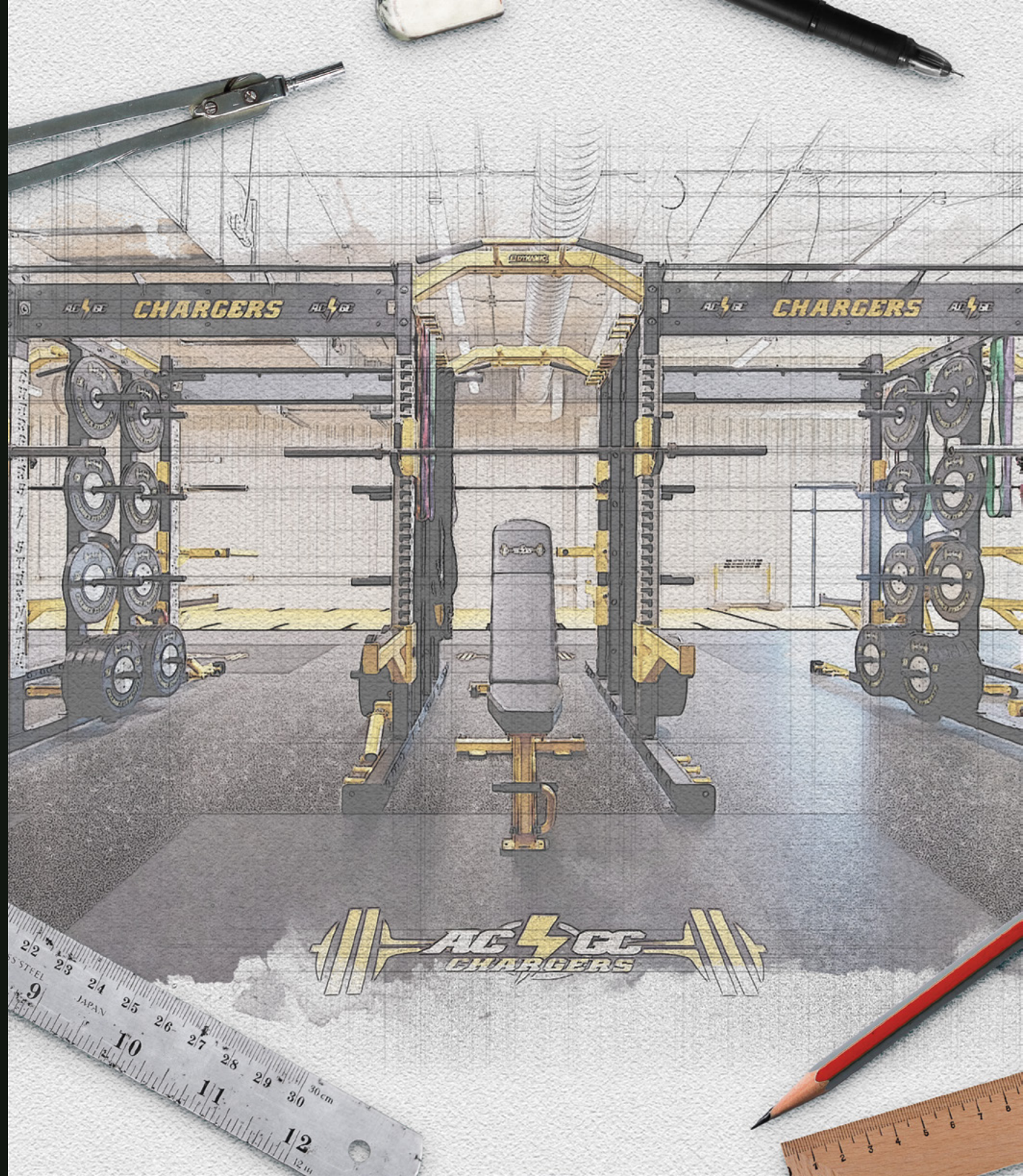




# ORDER PROCESS

We work with you as part  
of your team to guide you  
through the process



### ***COST VARIABLES***

• Dynamic Fitness & Strength is determined to provide the best in quality, service, and lead times across the fitness and strength equipment industry. While we are able to confidently provide estimates on costs associated with developing, manufacturing, shipping, and installing your new, state-of-the-art fitness solution, there are additional factors which must be considered when estimating the cost per square foot for your new facility.

### ***RACK SELECTION***

• Dynamic has developed two industry-leading rack systems for your weight room selection, the Ultra Pro® and Titan series of racks. Each of these can be customized and present different solutions to different needs and they are manufactured at different costs.

### ***FLOORING OPTIONS***

• Flooring options range from standard to customized to turf

### ***BRIDGES***

- Multiple Layer
- Front Plate
- Standard

### ***CONNECTOR BARS***

### ***PIN SELECT EQUIPMENT***

- Equipment options
- Quantity

### ***PLATE LOADED EQUIPMENT***

- Equipment options
- Quantity

### ***PLATE QUANTITY (PER RACK)***

### ***DUMBBELLS***

- Coating: Urethane or Rubber
- Quantity
- Weight

### ***PLATES***

- Coating: Urethane or Rubber
- Quantity
- Weight

### ***CUSTOM BRANDING***

- Walls and other custom branding

### ***ATHLETIC TRAINING ARMS***

### ***SITE PREPARATION***

- Floor
- HVAC
- Electrical
- Sound
- Platforms

### **INITIAL CONSULTATION**

- Get understanding of your program and needs
- Get Square Footage of Room
- Architectural or other accurate document of floor plan

### **PRELIMINARY 2D ROOM LAYOUT**

- Better determine space limitations and initial layout preference

### **YOU PROVIDE VECTOR LOGOS AND PMS COLORS**

- If required for customization

### **PRELIMINARY 3D RENDER GENERATED**

### **CHANGES AND ADJUSTMENTS AS NEEDED**

### **FINAL 3D RENDER AND QUOTE SUBMITTED TO YOU**

- Includes freight and tax

### **YOU APPROVE RENDERS AND SIGN QUOTE**

### **YOU SUBMIT PURCHASE ORDER**

### **WE DO FINAL REVIEW TO MAKE SURE PURCHASE ORDER MATCHES QUOTE**

### **FINAL RENDER GENERATED BASED ON SIGNED QUOTE**

### **PRODUCTION IS SCHEDULED**

### **PROOFS AND SAMPLES PROVIDED FOR YOUR APPROVAL**

- Custom Bumper Plates
- Custom Color Urethane
- Custom platforms
- Bench slip covers

### **PRE-INSTALLATION VISIT AND CHECKLIST TO ENSURE COMPLETION OF:**

- HVAC
- Electrical & lights
- Electronics
- Concrete
- Painting
- Flooring (if not through Dynamic)
- Doors & windows

### **DELIVERY REQUIREMENTS:**

- Contact info needed for all key individuals
- Lift gate needed?
- Forklift/pallet jack on site or needed?
  - Extended forks?
- Site review
  - Parking lot paved and able to handle number of trucks/equipment arriving?
  - Receiving dock location and directions
  - Onsite receiving personal available to assist with receiving?
  - Requirements for access (key cards, code, etc)?
  - Dumpsters on site or needed?
- Room review
  - Double doors?
  - First floor? Or, if not, are there elevators?

