

A Modern Approach Toward Personal Growth And Team Cohesion





What Drives Winning Education & Equalis Group Publicly Procured Contract Vehicle

What Drives Winning Education Contract Highlights

- What Drives Winning Education conference events provide Leadership and Social Emotional Learning materials with content emphasis in Character Development, Behavior Management, Team Dynamics, Priority Alignment, and Self Awareness built to help evolve any organization, team, or classroom.
- Concepts include real-world perspectives that help coaches, leaders, and educators better implement their programs. The learning activities can be used as standalone exercises, or a full program extension can be mapped out.
- Conferences and workshop events are customized based on the needs of each Equalis Group Member, allowing for maximized value.
- Live events and learning experiences are supported throughout the US, with virtual offerings supported internationally.

Who is What Drives Winning Education?

Since 2015, What Drives Winning Education has hosted eight annual conferences throughout the Northeast, Midwest, and Southern United States, attracting attendees from around the globe. Conference events, workshops, and learning programs are led by Brett Ledbetter and Becky Burleigh, featuring engaging interviews with championship coaches, professional athletes, and thought leaders. The What Drives Winning book series are the basis for conference programming, and the content is being taught through five Master's level courses at the University of Florida.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1152E Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Publish Identify **Prepare** Score **Interview** Issue **Finalize Implement Solicitation** Solution Requirements Notice **Finalists** Proposals Award Contract

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Best Solution
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.