

# R10-1148 - School Buses & Shuttles

## Project Overview

Project Details	
Reference ID	R10-1148
Project Name	School Buses & Shuttles
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 ("Region 10 ESC") is seeking proposals for the procurement of School Buses & Shuttles on behalf of itself and the national Equalis Group membership. Responses will be accepted until 03/10/2023 at 2:00 PM. All times are Central Standard Time.
Open Date	Feb 10, 2023 11:00 AM CST
Close Date	Mar 10, 2023 2:00 PM CST

Highest Scoring Supplier	Score
RWC Group	78.33 pts

## Seal status

Requested Information	Unsealed on	Unsealed by
Proposal (Section 2)	Mar 10, 2023 2:06 PM CST	Clint Pechacek
Pricing	Mar 10, 2023 2:06 PM CST	Clint Pechacek

## Vendor Discussions

### Don Brown Bus Sales, Inc.

#### Scope/Specifications

*Mark Sebast, Feb 15, 2023 10:10 AM CST*

The scope of the new RFP leaves a lot of room for many variations of buses and shuttles. Where the old one at least gave more of a guideline to what is needed. Is this more of a blanket bid where we provide a base bus size, cost and then have an options sheet? Are the needs similar to the vehicles requested the last time?

*Clint Pechacek, Feb 16, 2023 9:12 AM CST*

This is an RFP for indefinite quantity and indefinite delivery to the national Equalis membership. As such, the needs of members are expected to vary, and vendors are encouraged to submit their entire offering that meets the regulations of the states in which they wish to do business.

### Enel X North America

#### R110-1148

*Shauna Barnes, Feb 21, 2023 1:33 PM CST*

where are the 22 forms located for download?

*Clint Pechacek, Feb 21, 2023 2:38 PM CST*

Required forms are contained in Section 2 of the RFP.

## Marketing Plan

*Shauna Barnes, Feb 23, 2023 12:10 PM CST*

Can you please provide more detail on your question about allowing the organization to allow Region 10 and Equalis Group to use logos? What type of marketing communications and promotions, can you please share examples or explain? Is the logo to be used on the Equalis Group website listing vendors with a hyperlink to the company website?

*Clint Pechacek, Feb 23, 2023 12:40 PM CST*

Yes, the logo will be used for the Equalis Group vendor page as well as various marketing materials highlighting Equalis' offerings to potential customers, if the vendor is awarded.

## Performance Capacity

*Shauna Barnes, Feb 23, 2023 12:29 PM CST*

The question is describe the capacity of your company to provide management reports, time and attendance report? We do the montly reporting for sales, what attendance and time are you referring to?

*Clint Pechacek, Feb 23, 2023 12:44 PM CST*

The question is asking for any reporting your company is able to provide to participating agencies. The examples given are illustrative, not required.

## Form 11

*Shauna Barnes, Feb 24, 2023 9:40 AM CST*

Pg. 19, Form 11 Resident Certification requests that it be "placed in an envelope" labeled "Proprietary" How is this done when we have two options to submit forms? 1. section 2 PDF and 2. pricing excel format through the Bonfire platform.

*Clint Pechacek, Feb 27, 2023 8:54 AM CST*

This form should be included with the rest of the response to Section 2, and should not be provided separately. The entire proposal is sealed electronically until the bid opening, which fulfills the mandate of the statute quoted here.

### **Attachment C State Notice**

*Shauna Barnes, Feb 24, 2023 9:42 AM CST*

Attachment C is located on page 25. there is no signature required does this document need to be uploaded with the final proposal?

*Clint Pechacek, Feb 27, 2023 8:58 AM CST*

No. Only forms included in Section 2 need to be returned signed or completed as indicated on the forms.

### **Financing for vehicle purchase**

*Shauna Barnes, Feb 27, 2023 9:18 AM CST*

If we offer financing for vehicle purchases as an offering is the administration fee charged each year or the total up front for the full years of finance? If school districts apply for federal funds is the administration fee charged for those federal funds?

*Clint Pechacek, Mar 01, 2023 9:28 AM CST*

Yes, the administrative fee is charged on any payment made using the contract, including ongoing payments and payments using federal money.

## GreenPower Motor Company

### Submitting Additional Products

*Troy Czegledy, Mar 01, 2023 2:11 PM CST*

What is the process for submitting additional products, such as adding new bus specs by state? Do we use the same Attachment B - Price List?

*Clint Pechacek, Mar 01, 2023 4:25 PM CST*

Yes, when adding new products during the course of the contract, awarded vendor(s) will follow the process outlined in 11.3 of the General Terms and Conditions (Section 3). When adding products, awarded vendor(s) will be asked to add them to Attachment B - Price List, as well as to submit a contract update form noting any requested changes to the contract offering.

### Dividing Attachment B by Product

*Troy Czegledy, Mar 01, 2023 2:47 PM CST*

With the specs of each bus model varying by state, a very long list on Attachment B seems unavoidable; the expansive list of standard specs would have to be included after each vehicle by Type-Model-State. Are you able to provide an example/reference of a preferred layout for the Price List in regards to listing the standard specs by state?

*Clint Pechacek, Mar 01, 2023 4:32 PM CST*

The pricing template is only a template and may be manipulated as the vendor wishes. Vendors may add extra worksheets or adjust rows and columns as they see fit to accommodate their pricing. Vendors must determine for themselves what layout fits their pricing structure best, the only hard requirements are that the pricing be auditable and that it be submitted in Excel format.

## Onvia, Inc

## Project Information Request

*Source Management, Feb 20, 2023 12:42 PM CST*

Is it possible to know if Region 10 currently runs student transportation in house or if it is ran by an outside company? If it is ran by an outside company can you tell me who is the current incumbent and a copy of the last award?

*Clint Pechacek, Feb 20, 2023 1:47 PM CST*

Region 10 does not transport students either in-house or through an outside company. The incumbents for this award are Collins Bus Corp. and Lion Buses. Their contracts are publicly available at [equalisgroup.org](http://equalisgroup.org).

## The Lion Electric Co.

### Questionnaire PDF

*Bianca Heroiu, Feb 24, 2023 5:36 PM CST*

Good afternoon, When attempting to fill the questionnaire document (From 2 with the Green Cells), it does not allow me to enter text unless I edit the document which will alter the entire document. Is there a fillable file that can be uploaded for response purposes? Any assistance would be appreciated. Thank you, The Lion Electric Co. USA Inc.

*Clint Pechacek, Feb 27, 2023 9:00 AM CST*

The word version of the document is available for vendors' convenience. There is no other version available besides the word version and PDF versions that were originally uploaded.