





## **RWC Group & Equalis Group**

Publicly Procured Contract Vehicle

### RWC Group Contract Highlights

- School Bus purchases are based off a not to exceed pricing and parts purchases receive an 18% discount off list price.
- RWC offers leasing and financing services, used buses, and Electric Bus Grant writing services.
- Service teams work on all makes and models of school buses and offer full-service locations, body repair services, mobile service trucks, and over 12 million parts in inventory.
- IC Bus is the only manufacturer to offer a 3 string battery in a Type C model bus with a 225+ mile range and the only EV bus manufacturer to offer a short wheelbase special needs electric bus.
- Greenpower Motor Company is the only Type D EV bus manufacturer to offer pass-through luggage capabilities, built from the ground up to be an EV bus.

#### Who is RWC Group?

RWC represents IC Bus, Collins Bus, and Greenpower Motor Company in diesel, gas, and electric offerings. We have 12 Full-service locations across four states in Nevada, Alaska, Washington State, and Arizona offering parts and service. We also have 28 mobile service trucks with the ability to perform emergency repairs, warranty and preventative maintenance. **Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1148B Lead Agency: Region 10 ESC



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

#### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### Your Solicitation Process Today



#### Your Implementation Process with Equalis Group



# **Become a Member of Equalis Group**

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.