



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC02-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 2

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC01-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 1

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC02-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 2

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC01-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 1

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC02-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 2

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC01-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 1

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC04-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 4

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC03-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 3

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC03-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 3

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC03-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 3

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC04-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 4

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC05-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 5

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC04-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 4

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC05-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 5

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

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- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

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BID FORM 1: THE ADJUSTMENT FACTORS

CONTRACT #/TRADE: COG-2118-RC05-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHIC AREA: Region 5

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	3	7	5	7
---	---	---	---	---	---

(Specify to four decimal places)

2. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	5	3	1	5
---	---	---	---	---	---

(Specify to four decimal places)

3. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A Adjustment Factor With
Administrative Fees:

1	.	2	7	2	5
---	---	---	---	---	---

(Specify to four decimal places)

4. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	4	1	6	6
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	8	2	1
---	---	---	---	---	---

6. Combined Adjustment Factor: (From Line 11 Bid Form 2)

1	.	3	4	6	1
---	---	---	---	---	---

(See Bid Form 2 for calculation procedure)

NOTICE - The attention of Bidders is particularly called to the fact that, unless the Bid is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Bidder must fill in all boxes and blanks.

Before submitting this bid, the Bidder is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**

CCOG and EQUALIS GROUP RESERVE THE RIGHT TO REVISE ALL ARITHMETIC ERRORS IN CALCULATIONS FOR CORRECTNESS.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC02-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 2

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC02-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 2

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC01-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 1

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC04-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 4

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC01-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 1

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC01-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 1

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC03-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 3

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC03-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 3

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC02-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 2

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC04-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 4

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC03-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 3

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC05-A / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 5

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC04-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 4

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

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When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC05-C / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 5

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 2: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACT #/TRADE: COG-2118-RC05-B / Roofing Construction

CONTRACTOR NAME: RoofConnect Logistics, Inc. dba RoofConnect

GEOGRAPHICAL REGION: Region 5

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.3757</u>
Line 2.	Multiply Line 1 by .30	<u>0.4127</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.5315</u>
Line 4.	Multiply Line 3 by .10	<u>0.15315</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.2725</u>
Line 6.	Multiply Line 5 by .40	<u>0.5103</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.4166</u>
Line 8.	Multiply Line 7 by .10	<u>0.1417</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.2821</u>
Line 10.	Multiply Line 5 by .10	<u>0.1282</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.3461</u>

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Bid Form 1.

Instructions To Proposer: Specify lines 1 through 7 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, and 6 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by CCOG that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

When submitting Price Proposals related to specific Purchase Orders, the Proposer shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, and 5 as applicable, on the Bid Form 2 above.



BID FORM 3: COMPANY PROFILE INFORMATION/QUESTIONNAIRE

1. Provide your company's official registered name/legal name?

RoofConnect Logistics, Inc. dba RoofConnect

2. Provide your companies Federal Tax ID # or Social Security #:

27-3073979

3. Provide your corporate address, and if different provide your bidder remittance address:

Corporate Address: **44 Grant 65**
Sheridan, AR 72150

Remittance Address: **PO Box 908**
Sheridan, AR 72150

4. Provide information below on your company's representative/contact person authorized to answer questions regarding your submitted bid response:

Name: **Jeremy Hill**

Title: **VP of Operations**

Office Phone #: **870-941-4655**

Cell Phone #: **870-941-8615**

Email: **Jeremy.Hill@RoofConnect.com**



5. *Provide information on your company's representative/contact person authorized to address contractual issues, including the authority to execute a contract and to whom legal notices regarding contract termination or breach should be sent:*

Name: **Jeremy Hill**

Title: **VP of Operations**

Office Phone #: **870-941-4655**

Cell Phone #: **870-941-8615**

Email: **Jeremy.Hill@RoofConnect.com**

6. *Please provide a brief history of your company, including the year it was established:*

RoofConnect was officially established in 2002 as a professional roofing service provider when 27 independent roofing contractors joined together to address the needs of building owners looking for a nationwide, single-source roofing organization.

Today, RoofConnect has grown to over 396 contractors and more than 497 service locations across the country. To this day, RoofConnect contractors ensure the finest workmanship available no matter where their client's business is located.

Any Equalis Group Member with one location or multiple locations and roofing needs, whether they are regular roof maintenance and leak repairs, capital re-roof or coating projects, roof consulting needs, or even natural disaster, will benefit by utilizing RoofConnect's nationwide coverage and resources. The nationwide coverage is offered by a single call to RoofConnect which allows agencies and building owner's peace of mind both for the reactive roofing emergencies and proactive roof asset planning.

7. *What was your annual construction volume over last three (3) years?*

2018: \$70,550,000

2019: \$103,389,166

2020: \$65,800,000



8. *What are your overall public sector sales, excluding Federal Government, for last three (3) years?*

2018: \$758,408.82
2019: \$4,423,003.79
2020: \$4,265,825.64

9. *What is your strategy to increase market share in the public sector?*

Please review Exhibit A, RoofConnect's marketing plan. We feel this will explain our go to market strategy and means to increase market share.

10. *What differentiates your company from competitors in the public sector?*

RoofConnect's core competencies are specific to commercial roofing and roofing services and we do not deviate away from the heart of our core business. Our core focus is to provide roofing services that is adaptable and scalable to any agency's needs. RoofConnect has the ability to work with all major manufacturers' systems to accommodate agencies budgets and building types. RoofConnect's goal is to extend the life of an agency's roof, not simply require roof replacements.

RoofConnect also has established contractual relationships with some of the top roofing contractors in the industry. RoofConnect's Members are independently owned and operated and service the local market in which they are located. RoofConnect Members have existing relationships with educational institutions. Our Members also have dedicated sales staff that is used as an extension to our Public Program.

RoofConnect's nationwide coverage is offered by a single call to RoofConnect which allows facility managers the peace of mind both for the reactive emergencies and proactive planning. RoofConnect will dispatch the client's call and provide all the follow up with an Account Management Team (minimum of three team members) assigned specifically to the client. Our numerous locations nationwide, allows RoofConnect the ability to reduce travel cost while utilizing internal systems to provide common and consistent tracking along with Asset Management history for the client. RoofConnect has Registered Roof Observers on staff and the Technical Services Department works with the Account Management Team to assist clients in identifying and prioritizing specific roofing needs. This enables facility managers to manage their roofing budget more effectively. Each year RoofConnect clients can budget for roofing with ease, utilizing the tracking ability. RoofConnect's communication is second to none with a personalized web-based portal to track 100% of the client's roof inventory. This includes roof diagrams, photos, budgets, and work order/invoice histories.



11. Diversity program - Do you currently have a diversity program or any diversity partners that you do business with?

☒ Yes

☐ No

- a. If the answer is yes, do you plan to offer your program or partnership through Equalis Group?

☒ Yes

☐ No

10. Provide your safety record, safety rating, EMR and worker's compensation rate where available.

RoofConnect's EMR is currently 0.92.



ROOFCONNECT MARKETING and COMMUNICATIONS PLAN

How and by whom the marketing function will be carried out:

The marketing functions will be carried out by a team summarized in **Table 1**; working in conjunction with administrative and marketing teams at a local level. This contract will be led overall by the VP of Sales. Management of day to day operations will be performed by the Government Contract / Compliance Manager. Joint Scope Meetings will be attended by the local Project Manager or Technical Representative from the specific office that would be servicing the Equalis Group Member. Work Order Proposal Packages will be performed by a team that includes the Project Manager and Technical Representative (RoofConnect standard proposal) and Government Contract / Compliance Manager (preparation of Equalis Group Member proposal). Construction is supervised by the Project Manager and Operations Manager of the local office. Administrative tasks will be handled by local Office Managers and coordinated through the RoofConnect Government Contract / Compliance Manager to ensure compliance with Equalis Group requirements.

RoofConnect Market Share

RoofConnect has maintained its market share over the last several years with annual revenues of \$47,000,000.

The total RoofConnect Shareholder annual revenue is over \$1,000,000,000. There are many different sources of what the market opportunity actually is and therefore, RoofConnect will allow Equalis Group to evaluate our market share based on our revenues. RoofConnect and its Executive Leadership are excited about the opportunity to continue increase its revenues and market share with the award of the Equalis Group Contract.

The RoofConnect Team is spread out across the country and will implement this marketing strategy, outlined below, in each of their respective areas. The most-effective marketing that we will perform is presenting this cooperative solution to prospects in local areas by Regional Account Managers and local Member Contractor's sales departments.



Table 1: Key sales and marketing personnel supporting the Equalis Group Contract.

Name	Title	Assignment for RFP	Region
David Workman	President and CEO	Sales/Marketing	RoofConnect HQ
Wade Crosswhite	Vice-President of Sales	Sales/Marketing	RoofConnect HQ
Eric Harrison	Vice President of Technical Services	Sales/Marketing/Technical	RoofConnect HQ
Jeremy Hill	Vice President of Operations	Contract/Compliance Manager	RoofConnect HQ
David Huval	Marketing Coordinator	Sales/Marketing	RoofConnect HQ
Gina Nutt	Director of Customer Service	Sales/Marketing/ Administrative Support	RoofConnect HQ
Wayne Gwaltney	Director of Business Development	Sales/Marketing	RoofConnect HQ
Cory Johnson	Regional Account Manager	Sales/Marketing	Arkansas Region
Kris Costas	Regional Account Manager	Sales/Marketing	Mid-Atlantic Region
Ken Beck	Regional Account Manager	Sales/Marketing	Texas Region
Mark Matoska	Regional Account Manager	Sales/Marketing	Texas Region



EXECUTIVE SUMMARY

RoofConnect will aggressively promote the Equalis Group partnership through an integrated marketing communications plan designed to support the entire sales cycle. There will be ongoing marketing activities that will be specifically described in this Marketing Plan. Our program begins building awareness of both Equalis Group and RoofConnect's unique benefits to buyers within all applicable agencies and continues through managing customer relationships.

RoofConnect's Integrated Marketing Communications Plan Includes:

- **Awareness** – Public Relations, Customers Presentations, Electronic Marketing, Website, Social Media Messages, Advertising, Direct Marketing, Associations and School Boards, Targeted Roll-Outs with Manufacturer Partners, Equalis Group Roll-Outs.
- **Consideration** – Tradeshows, Direct Marketing/Telemarketing, Manufacturer Partner Opportunities, Sustainable Energy Efficiency Calculations
- **Create Preference** – Sales Tools, Custom Literature, Value-adds for Equalis Group Members: Customer Support / Customer Service/Training/ Natural Disaster Response / Warranty Maximization Program / Online Portfolio / Roof Asset Management
- **Close Sale** – Equalis Group Member Proposal Draft, RoofConnect Proposal, Local Project Manager, Quote / Proposal Process
- **Manage Relationship** – Customer Satisfaction Surveys, Social Media, Referrals



AWARENESS: INTERNAL AND EXTERNAL COMMUNICATION STRATEGY

Creating awareness begins with the RoofConnect brand campaign, which will be launched after award of contract within 30 days to promote our extensive repairs for roofing and other value-added capabilities. Our focus is to build awareness of RoofConnect and Equalis Group, promoted to all audiences across all marketing initiatives including public relations press releases, internal communications / training, electronic marketing, website, social media, targeted advertising, direct marketing, co-branded collateral and numerous communication vehicles.

Awareness: Public Relations

State and local media will be reached with press releases. After the initial contract announcement is made, an on-going campaign will be designed around Equalis Group success stories illustrating how customers have benefited from procuring their roofing projects via the Equalis Group Contract and RoofConnect.

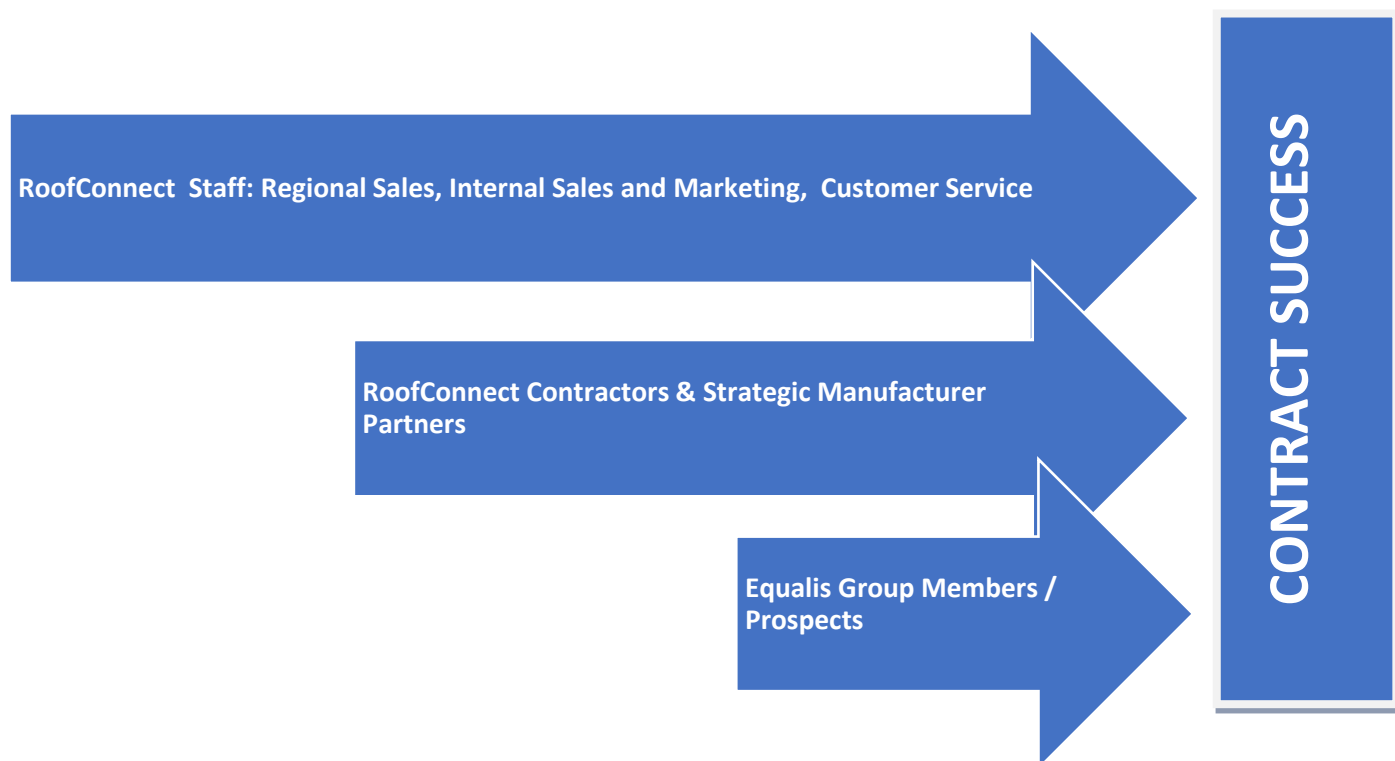
Awareness: Internal Communications / Training

The continued training of the RoofConnect sales and marketing team is critical for the continued growth of this contract. Consequently, successes will come from educating and motivating all sales and marketing personnel to promote the contract. To this end, we plan on the following steps:

- Training seminars and webinars for continuing education
- Creation of PowerPoint presentation for consistent messaging
- Use of RoofConnect's National Customer Database for posting articles, selling tips and success stories internally to all of our shareholders across the country
- Annual training at Equalis Group Headquarters
- RoofConnect weekly sales meetings to discuss opportunities and strategies
- Two-day quarterly sales meetings
- Currently under contract with Sandler trainer to help grow Equalis Group business



Awareness: Internal Communications / Training



Flow chart 1

Continued training of RoofConnect staff. The next phase of training will include RoofConnect Contractors and Strategic Manufacturer Partners. This training will be accomplished by efforts of the PGM, the Equalis Group Representative and the RoofConnect personnel. Lastly, introduction of the Equalis Group contract will be executed by all members of the team to the Equalis Group members and prospects so that contract success is achieved.



Awareness: Current Customers Presentations

With over 100 areas of the country covered by RoofConnect Shareholders, many of our Member Owners already have relationships with Public Agencies that desire to do business with them. Continued introduction of this contract to these customers will be paramount to a continued growth of this contract.

Awareness: Electronic Marketing

This would include targeted messages to Equalis Group Members and potential Members (obtain lists from online resources). Personalized mass email messages will be sent out commemorating the commencement of the contract and relationship. This can also be done for important or general information on an ongoing basis.

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NATIONAL ROOFING SERVICES

Below is an example of mass email marketing that RoofConnect has sent:

Sent Message

From: Steve Heidorf steve.heidorf@roofconnect.com


To: Ohio NIPA Contacts

Subject: Save Money with Roof Preventative Maintenance

Sent: May 25 2018 6:40 AM

Get Creatives New Message Close

HTML Message Text Message Report Clickthrough Links



{{VCard.FIRSTNAME}},

RoofConnect understands the unique characteristics and demands placed on roofs. Preventative maintenance and proper roof portfolio management will help you achieve the true service life and value of your roofs. Our full-service approach to your roofing assets can prevent the premature failure of your most critical building component, your roof. We don't just fix the symptoms of a failing roof, we take a long-term and comprehensive approach to every aspect of your roofing needs.

How do we do this? We start with a thorough inspection of all the roofs in your portfolio. After inspection, we will provide you with a comprehensive report, detailing the condition, expected longevity, needed repairs and applicable pricing for each roof. Upon completion of the necessary repairs, let RoofConnect take over! For the life of the contract, any leaks that occur, except those caused by a natural disaster or physical damage, are repaired at no cost to the school.

"The RoofConnect preventative maintenance program has allowed our district to budget and plan for future roof expenditures so that our district budget can be spent on items that have a direct impact on student achievement, not emergency roof service calls." - Jerrod Williams, Sheridan School District Superintendent

Region 4 ESC has competitively solicited and publicly awarded RoofConnect a national cooperative contract made available through National IPA. National IPA is dedicated to serving public agencies and educational institutions nationwide. For more information, please visit nationalipa.org, see the attached [flier](#), and contact me today!

Sincerely,

Steve Heidorf
Regional Account Manager - Ohio
216-375-0203

Copyright © 2018 {{Account.COMPANY}}
Our address is {{Account.BIZ_ADDRESS}}
If you do not wish to receive future email,
you can send your request to Customer Care at the street address above.

Sent Message

From: Steve Heidorf steve.heidorf@roofconnect.com

To: Ohio NIPA Contacts

Subject: Save Money with Roof Preventative Maintenance

Sent: May 25 2018 6:40 AM

Get Creatives New Message Close

HTML Message Text Message Report Clickthrough Links

All Time Sent Date to Today Print Download

Report results for all time

Number of People Who

Action	Count	Percentage
opened	156	15.5%
bounced	1	0.641%
did not open	111	84.5%
clicked	0	0.0%

Unique Sent: 156
Total Sent: 156
Not Sent / Suppressed: 4

Clickthroughs

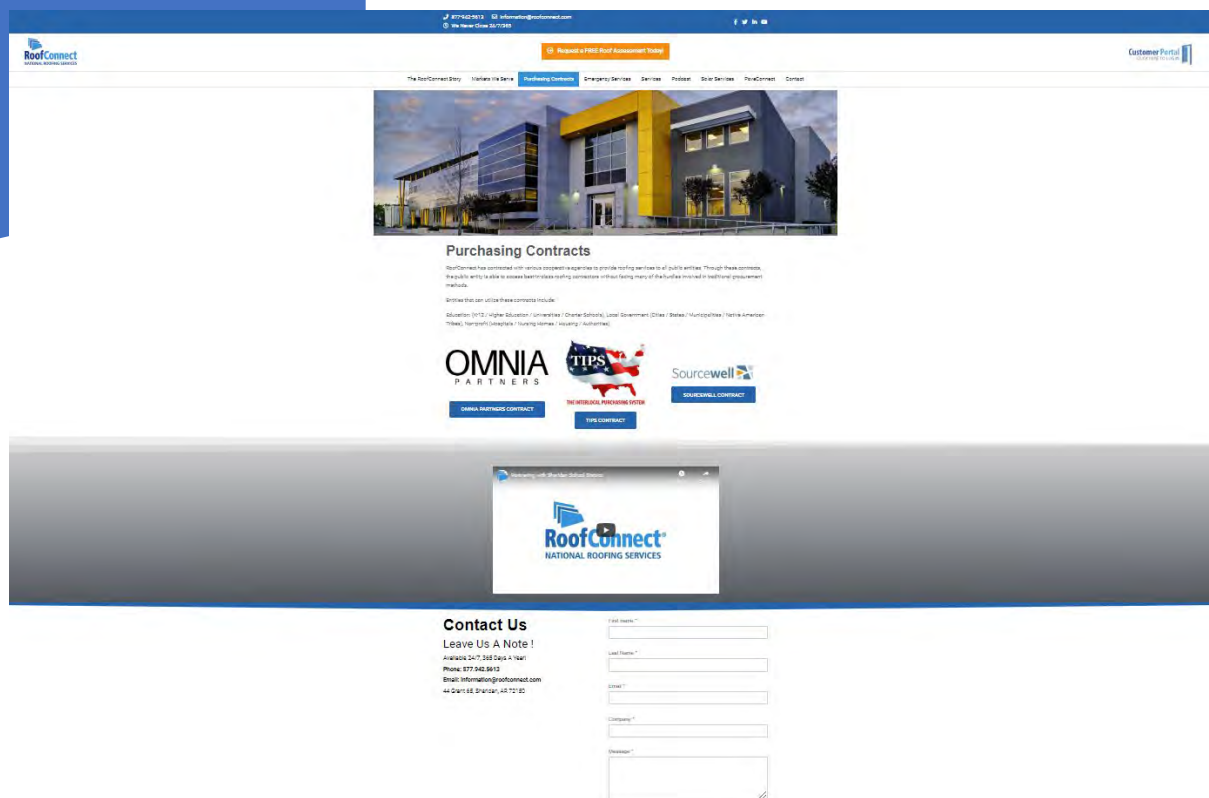
Unique Opt-Outs	0
Spam Complaints	0
Total Opens	29
Total Effective Opens	29
Total Times Clicked	0
Last Opened	41 days ago
Last Clicked	



Awareness: Website

RoofConnect has developed a dedicated Public-Sector Page within the RoofConnect Website. The page provides information on what entities can utilize cooperative contracts, as well as a link to the Equalis Group Website and contract documents.

Screen Shot of RoofConnect.com/purchasing- contracts



Awareness: Social Media Messages, LinkedIn

Partnership / Contract Announcement and others will be made on LinkedIn and Facebook.


Screen Shot of
RoofConnect LinkedIn
Profile Page
www.linkedin.com/company/roofconnect



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Awareness: Social Media Messages, Facebook



RoofConnect
NATIONAL ROOFING SERVICES

RoofConnect
@RoofConnect · Roofing Service

Send Message

Home Services Reviews Shop More

Liked

About See All

44 Grant 65 Sheridan, AR 72150

RoofConnect: National Commercial Roofing Services Provider, Emergency Roof Services, Roof Asset Management

661 people like this including 91 of your friends

836 people follow this

379 people checked in here

<http://www.roofconnect.com/>

(870) 942-5613

Create Post

Photo/Video Check in

PINNED POST

RoofConnect
June 4 ·

Take a look at this AMAZING StreetBond project that our paving company, PaveConnect, recently completed. You can have these crosswalks too! Contact us today to learn more.
<https://buff.ly/3gy8Q4x>
#roofconnect #paveconnect #safety #safetyfirst

RoofConnect
July 30 at 7:40 AM ·

We love this post by Texas Association of School Boards, and completely agree! Public school teachers, staff, volunteers, administrators, board members, you are our heroes! #roofconnect #TASB #everydayheroes

LINKEDIN.COM
Texas Association of School Boards posted on LinkedIn
Want to know what real heroes look like? They look just like you. They are the public school teachers, administrators, board members, staff, and volunteers...

Jon Weaver and 1 other 2 Shares

Like Comment Share



Awareness: Advertising

State, Local and Association Advertising

The Equalis Group Contract(s) will be promoted within targeted states through advertisements in state, local and association publications, as well as the individual Equalis Group members and their related activities. Below is a list of Associations with publications we may utilize as advertising vehicles.

Advertising vehicles:

State	Publications
State Level (will vary by state)	<ul style="list-style-type: none">▪ Association of School Business Officials (ASBO)▪ Municipal League▪ Association of Public Purchasing Agencies▪ School Plant Managers Association▪ School Board Administrators▪ School Facility Administrators▪ Governmental Procurement Association▪ Maintenance & Operations Associations

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Awareness: Advertising

Examples of Spring/Summer/Winter Advertisements in Facility Maintenance Magazines:



SERVICES INCLUDE:
 Nationwide Coverage
 Preventative Roof Maintenance
 Roof Asset Management
 Disaster Response
 Roof Restoration
 Snow Removal
 Green Technology
 Customer Portal
 Single Source Provider

**TIME FOR YOUR ROOFS
SPRING CHECK UP**

START THE YEAR OFF WITH A HEALTHY ROOF,
CALL 877-942-5613
FOR A ROOF EVALUATION TODAY.

RoofConnect, the leading nationwide
commercial roofing services provider.

RoofConnect®
NATIONAL ROOFING SERVICES

24 / 7 / 365
WE NEVER CLOSE.
ROOFCONNECT.COM



RoofConnect®
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**WE'LL TAKE CARE OF YOUR ROOFS...
SO YOU CAN TAKE CARE OF THE REST.**

24/7/365 Emergency Roof Service
 110+ Locations Nationwide
 Manufacture Warranty Support
 Comprehensive Roof Asset Management

**FOR A ROOF EVALUATION
CALL 877-942-5613**

WE NEVER CLOSE.
ROOFCONNECT.COM

f t YouTube



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**NOW IS A CRUCIAL TIME TO
EVALUATE YOUR ROOF...
BEFORE WINTER
MOUNTS AN ASSAULT!**

RoofConnect has the expertise to
analyze and execute a plan for
your winter roofing needs.

Call RoofConnect, your roofing
services experts, 24 / 7 / 365 for a
roof evaluation and proactive plan.

Nationwide. One Call. One Answer.
877.942.5613, We Never Close.

RoofConnect®
NATIONAL ROOFING SERVICES

24 / 7 / 365
WE NEVER CLOSE.
ROOFCONNECT.COM

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Awareness: Direct Marketing

Educating current Equalis Group members on RoofConnect benefits will be a priority executed through a direct marketing blast to the membership list with the assistance of Equalis Group. We will also submit general information articles regarding roofing, sustainability, energy efficiency, preventative maintenance, etc. for every monthly or quarterly publication that Equalis Group sends out to its members as allowed. These types of promotions will introduce our combined capabilities and invite Equalis Group members to learn more about contract benefits. A further promotion to all relevant entities within awarded states will also be executed to increase general market awareness.



Awareness: Associations and School Boards

Participation in local associations and school-board events have been a priority as we continue our focus upon building relationships and establishing a reputation within awarded states. Relationships with the following associations will be developed. Additional associations can be added based on experience derived from field experiences. A list of examples can be found below.

Current Associations RoofConnect belongs to:

- Center for Environmental Innovation in Roofing
- International Council of Shopping Centers (ICSC)
- National Roofing Contractors Association (NRCA)
- Professional Retail Store Maintenance (PRSM)
- The Roofing Alliance for Progress (The Alliance)
- Building Owners and Managers Association International (BOMA)
- Restaurant Facility Management Association (RFMA)

National Associations that RoofConnect belongs to:

- ASBO
- NSPMA
- American Association of School Administrators (AASA)
- National Institute of Governmental Purchasing (NIGP)
- National Association of Educational Procurement (NAEP)
- APPA
- National Association of Counties (NACO)

Local Associations (can vary state to state) RoofConnect belongs to:

- Municipal League Chapters
- Association of Counties – Chapters
- AASA's – State and Chapters
- ASBO Chapters
- Association of School Maintenance Officials, Local Chapters
- NIGP State Chapters
- NAEP Chapters
- Regional or State Facility Masters Conferences



Awareness: Targeted Roll-Outs with Manufacturer Partners

RoofConnect has many Manufacturer Partners and will continue to make contact with targeted manufacturers to announce the new contract opportunity. Rollouts with their respective sales forces will be initiated to promote the contract. These Manufacturers have knowledge of upcoming opportunities across the country and leveraging our Equalis Group Contract will continue to provide many Equalis Group opportunities.



CONSIDERATION – LEAD GENERATION AND DEVELOPMENT

Generating qualified leads to open new accounts is a program priority within awarded states. A calendar of trade shows/conferences and direct marketing promotions has been created to meet this objective.

Consideration: Tradeshow

With numerous shows to consider, a trade-show strategy has been developed to maximize return on investment. An exhibit booth featuring the EQUALIS GROUP logo will be deployed, and we will attempt, wherever possible, to participate in tradeshow workshops and breakout sessions. Trade shows attended by Equalis Group will take the highest priority.



RoofConnect's participation in these and other national trade shows will also benefit Equalis Group. Once awarded, we will proudly display the Equalis Group logo as an approved vendor at all appropriate trade shows and industry functions.

RoofConnect is fully equipped to attend both large and small trade shows and with numerous booths available, coverage can be optimal. RoofConnect Booth is seen below:





RoofConnect®
NATIONAL ROOFING SERVICES

Marketing Plan

Mailer sent to raising awareness of RoofConnect's services:



Are your roofs summer storm ready?

Dear Dave,

Do you have a plan prepared for what you will do if a storm damages your roof? While none of us can stop a hurricane, tornado, or any other disaster, having a plan is important!

[RoofConnect](#) understands the stress that facility managers and owners face after a major weather event or disaster. Are your family and employees safe? What about your building - did it withstand the storm? The last thing you want to do is climb onto your facilities' roofs.

That's why you partner with a professional company like RoofConnect and our **Severe Weather Assessment Team (SWAT)**! Here's what you need to do:

- Contact RoofConnect to schedule a severe weather preparedness evaluation.
- Use our evaluation to create a checklist for disaster response.
- Become a RoofConnect SWAT customer to receive priority standing and peace of mind that your facilities are in our hands.

**Request a FREE
Assessment**

I look forward to hearing from you,

Mallory Payne
National Accounts Manager
214-499-1287
mallory.payne@roofconnect.com

[Forward To a Friend](#)

Copyright © 2020 RoofConnect
Our address is 44 Grant 65, Sheridan, Arkansas 72150



Consideration: Direct Mail Marketing/Telemarketing

Campaigns offering roofing solutions will be part of the marketing mix. RoofConnect will have personnel that will actively and strategically pursue all of the markets where entities can use the contract. In some cases, the telemarketing will be performed in conjunction with a direct mail campaign that will be described below under Literature. This campaign may be an extension of an advertising campaign so that we can achieve more success. Our goal will be to generate sales appointments for our sales team.

Consideration: Manufacturer Partner Opportunities

RoofConnect will follow-up with Manufacturers on opportunities that they provide to RoofConnect to achieve the end result of driving increased education and government sector sales. RoofConnect is currently setting meetings with strategic partners to start introduction of this potential contract, so as to maximize sales and marketing resources and opportunities.

In addition, joint sales calls and scope meetings with sales executives from partner Manufacturers will be pursued.

Consideration: Energy Efficiency Calculations using Sustainable / Green Products

RoofConnect's sustainable products include day-lighting, photovoltaic as well as reduced energy consumption due to the installation of white membranes. From running ROI studies to energy calculations, RoofConnect can work with the governmental agency or non-profit to help them reduce their overall cost of ownership and determine a payback period.



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Marketing Plan

CREATE PREFERENCE

Once awareness is created within a target account, a combination of programs will be executed to move the prospect to a first purchase. Our objective is to reach prospects as many times as possible with a consistent message.

Create Preference: Sales Tools

Consistent branding and messaging will be reinforced through a combination of literature, presentation materials and case studies.

Create Preference: Custom Literature

Custom literature will be created with the Equalis Group logo. See examples below:

ROOFING SERVICES & TURN-KEY SOLUTIONS WITH COOPERATIVE PURCHASING

Region 4 Education Service Center, Houston, TX has awarded RoofConnect, National Roofing Services, a competitively solicited Roofing Products and Services contract, naming National IPA as the cooperative. Through contract # R132203, RoofConnect is able to deliver the most comprehensive roofing and roof asset management solutions designed to reduce your roofing life-cycle costs.

National IPA is a national purchasing cooperative that leverages the purchasing potential of governmental entities in all 50 states. Utilizing this cooperative contract through National IPA, you can rely on an expedited contract procurement process and our streamlined roofing project management capabilities - allowing you to concentrate on your daily responsibilities of ensuring a safe, dry, comfortable environment for your students, staff and visitors. To learn more about National IPA and other money saving opportunities through cooperatives, visit www.roofconnect.com/markets-we-serve-our-connections.

THE BENEFITS TO COOPERATIVE BUYERS ARE NUMEROUS, INCLUDING:



- Increased value and control in procurement process
- Single-source solutions of a national contract through local contractors
- Solutions available from all major roofing manufacturers
- Shorter project execution with fewer hassles, change orders & lower costs
- Use of "best contractors in class" providers

Entities that can access the contract:

- K-12 Schools
- Higher Education / Universities / Charter Schools
- Municipalities: Cities / Counties / Villages / Townships / Water Districts
- Native American Tribes
- Non-profit: Nursing Homes / Housing Authorities

Contact us today: (877) 942-5613 or NationalIPA@RoofConnect.com





Leak Free Maintenance Program Sheridan School District

2015 (Prior to Program)	2016 (Initial Year)	2017 (Year Two)	2018 (Year Three)
• Leak Repair Expense - \$81,472 *29 roofs included	• Leak Free Program - \$42,177 *28 roofs included	• Leak Free Program - \$40,738 *25 roofs included	• Leak Free Program - \$41,188 *26 roofs included
• Excessive leak volume.	• Major Repairs - \$83,150	• Major Repairs - \$11,882	• Major Repairs - \$5,350
• Numerous repeat leaks.	• 1 Roof Replaced	• No Roofs Replaced.	• 1 Roof budgeted for replacement.
• Unable to budget.	• 126 reported leaks.	• 43 reported leaks.	
• 188 reported leaks.			

Benefits to the School District:

- Gives the District control over expenses.
- Provides budget plan for large scope repair items.
- Annual repair costs decrease over time, while extending the useful life of your roofs.
- Roof life expectancy grows from 10-15 years to 25+ years with routine roof maintenance.
- Provides budget plan for replacement (no unexpected capital projects).

"The RoofConnect Maintenance Program has allowed the Sheridan School District to cut our yearly maintenance cost by nearly 50%, while providing our faculty and students with a learning environment that is leak-free. Our service calls for day-to-day roof issues have been reduced by over 75% the last two years. This has allowed our district to budget and plan for future roof expenditures so that our district budget can be spent on items that have a direct impact on student achievement and not emergency roof service calls."

-Jerrod Williams, Superintendent





Create Preference: Value-add Marketing for EQUALIS GROUP Members

Value-add Marketing: Customer Support

RoofConnect Customer Service

RoofConnect Customer Service (open 24/7/365) brings accuracy and accountability to roof repairs and is a service available to all Equalis Group Members at no charge.

Advantages include:

- A secure log-in to RoofConnect Service.
- Before and after pictures of the completed repair work.
- Views via aerial images.
- Ability to review the work authorization form signed at the site by the customer representative.
- Review of recommendations for preventative maintenance or additional services suggested.

There will be pre-set pricing from the contract and members will receive priority servicing and tracking abilities with RoofConnect's online customer portal. This allows for more informed decision making when determining what roofs to replace in a budget year.



Value-add Marketing: Training

RoofConnect will offer to any member of the Equalis Group access to training webinars and special dedicated sessions for their staff. This can also include seminars performed on location with advanced scheduling.

RoofConnect will provide a variety of training opportunities available to Equalis Group and/ Equalis Group Members.

They include and are not limited to the following:

- Roofing System Options
- Modified Bitumen Roofing
- Built-up Roofing
- Single Ply Roofing
- Metal Roofing
- Roof Asset Management
- Quality Flashings
- Codes and Approvals
- Roof Warranties: Fact vs. Fiction
- Why Roofs Fail
- LEED
- RoofPoint
- Vegetated Garden Roof Systems
- Photovoltaic
- The Importance of Roofing Inspections



Value-add Marketing: RoofConnect Customized Online Portfolio Manager

RoofConnect's online portfolio manager provides organizations access to their roofing inventory. Where there are multiple facilities to manage, cataloging the chronological roof repair and maintenance activity is essential. RoofConnect provides an on-line portfolio management application designed for customers with multiple facilities.

This component of RoofConnect serves as an electronic repository that allows clients:

- Access to current roofing projects
- Review of historical information regarding each roof
- Development of future budgeting programs
- Gantt charts showing time progression to project completion
- Portfolio organization based upon roof life expectancy and stores warranty information
- Maintenance of the electronic job file that includes such historical items as progress pictures of roof construction, permits, local codes and other relevant information.

Value-add Marketing: RoofConnect Asset Management Reporting

This fee-based service provides objective analysis to aid in the decision making of maintenance, repair and re-roof expenditures so that roof life can be maximized and overall life cycle costs can be lowered. Please refer to **Tab 7, Section Value-Add Products and Services** for complete details and pricing.

Upon enrollment, RoofConnect Asset Management program provides important financial guidance in making difficult repair versus replacement decisions. Our methodology provides customers the ability to compare the annual investment of a repair relative to the annual investment of a new roof, simplifying the decision and providing the information needed to reduce both ownership and operating costs. The end in mind of this program is to maximize the life of a roof by extending its life and therefore lowering its life cycle costs. By implementing a methodology of never replacing a roof prematurely, RoofConnect's Services assure maximizing your roofing investment.

- Each facility roof is evaluated section by section based on the condition of the deck, membrane, flashings and other pertinent criteria



Sample of RoofConnect Asset Management Report:



ROOF INSPECTION REPORT

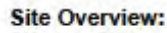
September 25, 2017

Sheridan High School
800 West Vine Street
Sheridan, AR



Prepared by
WILL RAY
Roofing Consultant





TOTAL SQUARE FOOTAGE: 119,692 sqft.

<u>Map #</u>	<u>Roof Type/Manufacturer</u>	<u>Size</u>	<u>Est. Install</u>	<u>Grade</u>
1	Modified Bitumen	72,607 sqft.	2012	B
2	Metal	6,931 sqft.	2002	C
3	TPO	27,381 sqft.	2012	B
4	Metal	10,078 sqft.	2002	C
5	TPO	2,695 sqft.	2012	B



Photos:



Low pourable sealer in pitch pan



Ponding water resulting from leaking pipe



Overview —



Exposed nails at wall flashing



Rusted fasteners



Deteriorating caulk

Sheridan High School

5



Loose screws/debris on roof



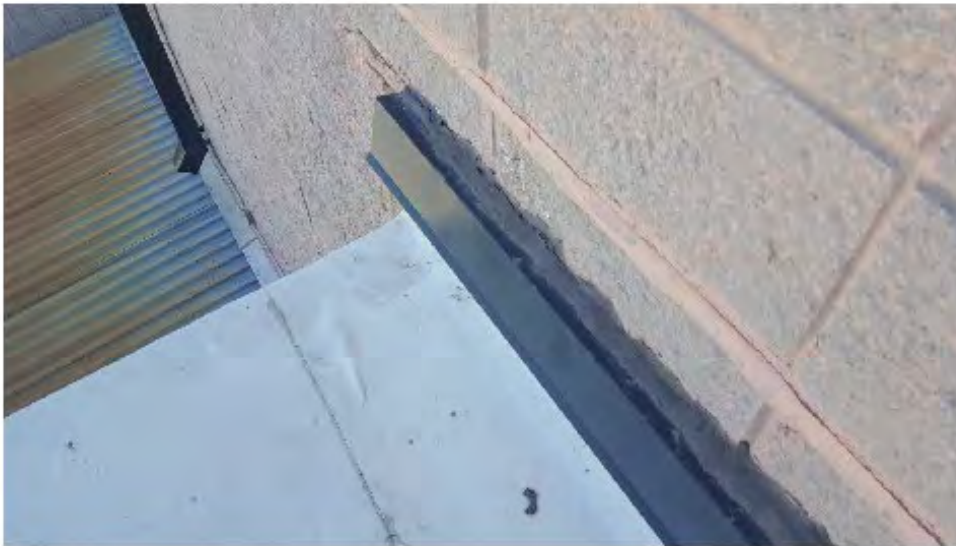
Ridging in membrane caused by loose insulation



Backing out fasteners is damaging TPO



Cold weld



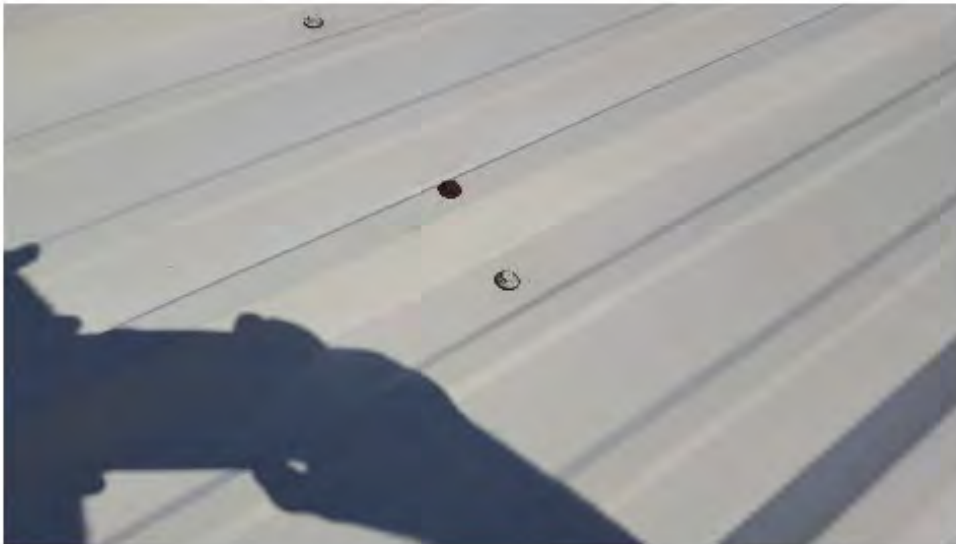
Deteriorated caulk



Cut in TPO



Cut in TPO





Rusted fasteners





Rusted curb flange; rusted fasteners



SECTION 1:

The roof is fair to good condition. The new coping metal installed is about 4 inches too wide and the face is only 2" tall. This allows for the top of the wall flashing to be exposed. The wall flashing was nailed in place and these fasteners are exposed.

SECTION 2:

The metal roof is in fair condition. Rusty fasteners were found at the ridge cap. Roof curbs do not have a cricket on the high side and water collects on the high side of the curb.

SECTION 3:

The TPO roof is in good condition. Some repairs are needed. See scope of work below.

SECTION 4:

The metal roof is in fair condition. Some repairs needed.

SECTION 5:

This TPO roof is in fair condition. This roof appears to be 2-3 years old but has some fairly severe fastener back out.

Recommended Repairs:

1. Install TPO patches to cuts.
2. Install new caulk at surface mount counter flashings.
3. Install TPO patches to backing out fasteners.
4. Install caulk to rusty fasteners on metal panels.



CLOSE SALE

Our efforts to build awareness, gain consideration, generate leads and create preference for RoofConnect products and services purchased under the Equalis Group Contract(s) continue through the action of closing the sale.

RoofConnect's standard proposal system reinforces the brand, quality, and consistency of our promotional efforts, tying everything together in this final "package." The Local Project Manager and/ or Technical Representative will review the project with the Equalis Group Member and will work through the specific details of the scope in alignment with budgets. Once agreed upon, the Local Project Manager will work directly with RoofConnect Government Contract / Compliance Manager (TBD) to develop a proposal that covers the necessary scope. The final proposal package will be delivered by the Local Project Manager and / or RoofConnect Representative. Coordination by the local Project Manager will help to ensure seamless delivery and will allow us to team together to secure more work from within the customer's portfolio as well as to secure future opportunities in the area.



Close Sale

Flow chart 2: RoofConnect's Quotation/Proposal Process

Step 1

- RFP for Roofing Project with Equalis Group Member is received
- Sales Account Manager reviews and submits request to technical services department
- Project Manager outlines initial needs of Equalis Group Member

Step 2

- Project Manager will then determine RoofConnect contractor or multiple contractor's needed to provide proposal for Equalis Group Member

Step 3

- Project is created in RoofConnect Roof Asset Management internal system for tracking purposes and status updates throughout entire proposal development cycle through job completion.

Step 4

- Email request sent to contractor(s) with the following:
- Referenced Project #
- Site location/address/on site contacts
- Specifications/details
- RoofConnect cost sheet will be issued to contractor's for internal submittal
- Due date established - standard 1 week

Step 5

- Cost sheet/scope of work received from contractor
- Review documents and cost sheets received from contractor - discuss as necessary
- Final RoofConnect Proposal formulated
- Proposal formulated per Equalis Group Contract terms

Step 6

- Submit Final Proposal and RoofConnect proposal to Equalis Group Member for review and acceptance

Step 7

- Equalis Group Member accepts proposal
- Job Start is scheduled



Manage Relationship

A sale does not complete or end our relationship with Equalis Group members, it deepens it. We are committed to managing these relationships at the highest level, to ensure satisfaction and identify areas for continuous improvement. Post-job surveys can be created to include Equalis Group procurement information and this data will then be shared with Equalis Group annually.

We can also use loyalty as a way of developing other relationships via referrals. Referrals will be a consistent method to drive and deepen loyalty. Once someone else uses the contract from a referral, there will be a synergy formed and a “following” can be developed that will only encourage more use of the contract.

Through the use of our Customer Relationship Management System we will continue to stay in touch via social media and personal contact from our National Account Managers.



BID FORM 4: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disabled veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE

☐ Yes ☒ No

List certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE

☐ Yes ☒ No

List certifying agency: _____

c. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE

☐ Yes ☒ No

List certifying agency: _____

d. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB

☐ Yes ☒ No

List certifying agency: _____

e. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone

☐ Yes ☒ No

List certifying agency: _____

f. Other

Respondent certifies that this firm is a recognized diversity certificate holder

☐ Yes ☒ No

List certifying agency: _____



BID FORM 5: BONDING CAPACITY STATEMENT

Provide a letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity.

(Insert bonding company statement here)

Please see bonding capacity letter on following page.



February 25, 2021

Re: Statement of Bonding Position for **RoofConnect Logistics, Inc. dba RoofConnect**

To Whom It May Concern:

We currently provide the bonding for RoofConnect through The Gray Insurance Company. Gray Insurance has an A-(Excellent) 8 rating by AM Best.

This letter serves to confirm that The Gray Insurance Company (Gray) is providing surety credit to RoofConnect. The current single project amount is \$10,000,000 and the aggregate amount is \$25,000,000. The entire program is currently available. These limits are not to be construed as maximum limits available. The writing of any specific bond is subject to our normal underwriting review, which among other things includes examination of the contract terms and verification of project financing. We have enjoyed a very good relationship with RoofConnect and consider them to be an important client.

It is our assessment that RoofConnect Logistics, Inc. dba RoofConnect is well managed and properly financed and we can provide our full recommendation to you for their involvement in any project. We assume no liability to third parties or to you if for some reason we do not execute said bonds.

If we can be of any further assistance, please feel free to contact us directly at 404-633-4321.

Regards,

YATES INSURANCE AGENCY

A handwritten signature in black ink, appearing to read "Gary Spuller".

Gary Spuller
Bond Underwriting Manager



BID FORM 6: MANAGEMENT PERSONNEL

Please provide contact information and resumes for the person(s) who will be responsible for the following areas.

Executive Contact

Contact Person: Wayne Gwaltney

Title: VP of Sales

Company: RoofConnect Logistics, Inc. dba RoofConnect

Address: 44 Grant 65 – PO Box 908

City: Sheridan State: AR Zip: 72150

Phone: 877-942-5613 Fax: _____

Email: equalis@roofconnect.com; wayne.gwaltney@roofconnect.com

Account Manager / Sales Lead

Contact Person: Ken Beck

Title: Director of Business Development

Company: RoofConnect Logistics, Inc. dba RoofConnect

Address: 44 Grant 65 – PO Box 908

City: Sheridan State: AR Zip: 72150

Phone: 877-942-5613 Fax: _____

Email: equalis@roofconnect.com; ken.beck@roofconnect.com

Contract Management (if different than the Sales Lead)

Contact Person: _____

Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____



Billing & Reporting/Accounts Payable

Contact Person: Jarred Crow

Title: CFO

Company: RoofConnect Logistics, Inc. dba RoofConnect

Address: 44 Grant 65 – PO Box 908

City: Sheridan State: AR Zip: 72150

Phone: 877-942-5613 Fax: _____

Email: equalis@roofconnect.com; jarred.crow@roofconnect.com

Marketing

Contact Person: Rachel Mooney & David Huval

Title: Marketing Coordinator

Company: RoofConnect Logistics, Inc. dba RoofConnect

Address: 44 Grant 65 – PO Box 908

City: Sheridan State: AR Zip: 72150

Phone: 877-942-5613 Fax: _____

Email: Rachel.mooney@roofconnect.com; David.huval@roofconnect.com



BID FORM 7: REFERENCES AND EXPERIENCE QUESTIONNAIRE

Provide a minimum of five (5) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide references for K12, Higher Education, City/County and State entities. Provide the following information for each reference:

- a) Entity Name
- b) Contact Name and Title
- c) City and State
- d) Phone Number
- e) Years Serviced
- f) Description of Services
- g) Annual Volume

<u>Entity Name</u>	<u>Contact Name & Title</u>	<u>City/State</u>	<u>Phone Number</u>	<u>Years Serviced</u>	<u>Annual Volume</u>
Sheridan School District	Jerrold Williams, Superintendent	Sheridan, AR	870-942-3135	4	\$193,402
Pine Bluff School District	Booker Franklin, Operations Director	Pine Bluff, AR	870-543-4200	4	\$319,564
Johnson County Wastewater	Charles Strauss, P.E. Project Engineer	Mission, KS	913-715-8758	4	\$392,997
Wilson School District	Kyle Zeiber, Director of Plant Management	Sinking Spring, PA	610-670-0180 ext 1240	5	\$1,409,096
School District of Lancaster	Dennis Laporte, Director of Facilities and Business Operations	Lancaster, PA	717-291-6106	4	\$2,564,116
Dollar General	Gary Knight	Nashville, TN	615-855-4000	3	\$2,840,954
VEREIT	Ryan Guthrie	Phoenix, AZ	602-778-6473	8	\$898,346

Questions:

- Identify any contracts with other cooperative or government group purchasing organizations of which your company is currently a part of:

<u>Cooperative/GPO Name</u>	<u>Contract Number</u>
Equalis Group	R10-1101A
Equalis Group	R10-1117
OMNIA Partners, Public Sector	R180902
TIPS	180702



Sourcewell	RFP TX-GC-021920
Sourcewell	RFP TX-WT-121819
Sourcewell	IFB KS-111319
Sourcewell	KFB MO-KC-111319

2. Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

The state of Ohio does not require roofing contractor licenses.

3. If applicable describe your company's past experience with Job Order Contracting and include specific examples of other cooperatives and public agencies where you have performed these services.

RoofConnect has experience working with Job Order Contracting methods since 2013. The primary delivery method is through our Equalis contract that was awarded in 2020.

Additionally, we hold an OMNIA Partners, Public Sector contract that was effective beginning in 2014. Project proposals submitted to Member Agencies were bid using traditional bid practices. RoofConnect, as the contract holder, would verify Member Contractors' proposals against the Line-Item Pricing per the awarded contract. Any discrepancies would be communicated to the Member Contractor in order for the pricing to be adjusted to be in compliance with the contract. When requested, the Line-Item Proposal was submitted to the Member Agency and also included with the Purchase Order Documents for specific projects.

In addition to the OMNIA Partners, Public Sector contract, RoofConnect holds a cooperative contract with TIPS-USA. The Job Order Contracting method used with TIPS-USA is through the RSMeans job costing method. Similarly, projects would be bid through traditional bidding practices with the Member Contractor. Proposals are verified for compliance with RSMeans Online with the current cost data and the city cost index associated with the location of the project. Any discrepancies identified with the proposal is communicated to the Member Contractor in order for the proposal to be compliant with the contract. The RSMeans estimate is submitted to TIPS-USA in order for the TIPS-USA purchase order to be submitted to the Member Agency and RoofConnect.

RoofConnect's philosophy of the Job Order Contracting methods has been for RoofConnect to perform the contract compliance for our Member Contractors. This approach adds an additional layer for the Cooperative programs that ensures that any requirements are being met prior to any submission to the Cooperative. RoofConnect also believes that using traditional bidding practices to develop the proposal will maintain competitive bids for the Member Agencies.

4. Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.



RoofConnect has been involved in few construction related litigation over the last several years. None of the cases naming RoofConnect have resulted in a ruling against RoofConnect.

RoofConnect itself has not been involved with any bankruptcy cases regarding our own financial stability. RoofConnect has worked with entities that have filed bankruptcy which has caused nonpayment of invoices prior to the entity filing bankruptcy. RoofConnect has settled referential payment cases as a result of those clients filing bankruptcy. RoofConnect chose to settle the claim direct with the bankruptcy Trust instead of pursuing costlier legal options.

5. Felony Conviction Notice – Please check applicable box:

- ☐ A publicly held corporation; therefore, this reporting requirement is not applicable
- ☒ Is not owned or operated by anyone who has been convicted of a felony.
- ☐ Is owned or operated by the following individual(s) who has/have been convicted of a felony.

*If the 3rd box is checked a detailed explanation of the names and convictions must be attached.



BID FORM 8: AGREEMENT TO WORK IN ALL REGIONS IN THE STATE

There are times that a Contractor may need to perform work for certain Members that have facilities in areas outside of the Geographic Region. By acknowledging your acceptance below, you are saying that you will consider performing work in such areas in the State or other States. The Contractor will use the awarded CTC and adjustment factor proposed. If a contractor holds multiple contracts when performing work outside an awarded Region the contractor will use the contract that results in the lowest price for the Member. The Contractor will have the option to decline Projects outside of the Geographic Region.

Please circle your intention below:

☒ **Yes** We agree to consider working in areas outside of the Geographic Region.

☐ **No** We will NOT consider working outside of the Geographic Region.

Signature

The Proposer shall acknowledge this bid by signing and completing the spaces provided below:

Name of Proposer: RoofConnect Logistics, Inc. dba RoofConnect

City/State/Zip: 44 Grant 65
Sheridan, AR 72150

Telephone No.: 877-942-5613

If a partnership, names and addresses of partners:

Notarized

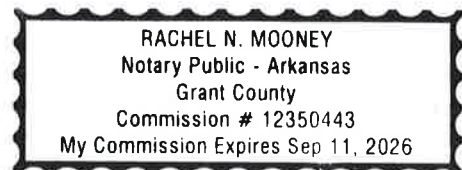
Subscribed and sworn to before me this 14th day of July, 2021

Notary Public in and for the County of Grant

State of Arkansas

My commission expires: 9/11/26

Signature: Rachel N. Mooney





BID FORM 9: FEDERAL FUNDS CERIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All Vendors submitting bids must complete this Federal Funds Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a vendor fails to complete any item in this form, CCOG and Equalis Group will consider the Vendor's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to CCOG General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a bid, you agree to these Vendor violation and breach of contract terms.

Does vendor agree? JA

(Initials of Authorized Representative)

2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation,



contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does vendor agree? _____

(Initials of Authorized Representative)

3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does vendor agree? _____

(Initials of Authorized Representative)

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.



Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does vendor agree? JA

(Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does vendor agree? JA

(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement:

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

Does vendor agree? JA

(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended –Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that



requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does vendor agree? JA

(Initials of Authorized Representative)

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does vendor agree? JA

(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does vendor agree? JA

(Initials of Authorized Representative)



10. Procurement of Recovered Materials:

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor agree? _____

Handwritten initials in blue ink, appearing to be "JA".

(Initials of Authorized Representative)

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does vendor agree? _____

Handwritten initials in blue ink, appearing to be "JA".

(Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.



Does vendor agree? JA

(Initials of Authorized Representative)

13. General Compliance and Cooperation with Participating Agencies:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does vendor agree? JA

(Initials of Authorized Representative)

14. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does vendor agree? JA

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

RoofConnect Logistics, Inc. dba RoofConnect

Company Name

Jeremy Hill

Signature of Authorized Company Official

Jeremy Hill

Printed Name

VP of Operations

Title

6/14/21

Date



BID FORM 10: REQUIRED LICENSE AND CERTIFICATIONS

(Provide copies of all licenses and certifications that are required to be held by your organization)

The state of Ohio does not require roofing contractors to be licensed.



BID FORM 11: DEBARMENT NOTICE

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: RoofConnect Logistics, Inc. dba RoofConnect

Title of Authorized Representative: VP of Operations

Mailing Address: PO Box 908, Sheridan, AR 72150

Signature: 



BID FORM 12: LOBBYING AND BOYCOTT CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.



Signature of Respondent

6/14/21

Date

Boycott Certification

Bidder must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.



Signature of Respondent

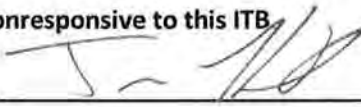
6/14/21


Date




BID FORM 13: MANDATORY SUPPLIER CERTIFICATIONS

CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Bidders responding to any CCOG ITB MUST certify that they are NOT ineligible by signing each of the four statements below. **Failure to provide proper affirming signature on any of these statements will result in a Bidder's submission being deemed nonresponsive to this ITB.**

I,  (insert signature of representative of authorized representative), hereby certify and affirm that RoofConnect Logistics, Inc. dba RoofConnect (insert company name), has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions by the United States Department of Labor, the United States Department of Health and Human Services, or any other federal department or agency as set forth in 29 CFR Part 98, or 45 CFR Part 76, or other applicable statutes.


AND
I,  (insert signature of representative of authorized representative), hereby certify and affirm that RoofConnect Logistics, Inc. dba RoofConnect (insert company name), is in compliance with all federal, state, and local laws, rules, and regulations, including but not limited to the Occupational Safety and Health Act and the Ohio Bureau of Employment Services and the following:

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard (as opposed to a record keeping or administrative standard) in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

AND
I,  (insert signature of representative of authorized representative), hereby certify and affirm that RoofConnect Logistics, Inc. dba RoofConnect (insert company name), not on the list established by the Ohio Secretary of State, pursuant to ORC Section 121.23, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.



AND

I  (insert signature of representative of authorized representative),
hereby certify and affirm that RoofConnect Logistics, Inc. dba RoofConnect (insert
company name), either is not subject to a finding for recovery under ORC Section 9.24, or has taken
appropriate remedial steps required under that statute to resolve any findings for recovery, or
otherwise qualifies under that section to enter into contracts with CCOG.