

Engineering that keeps the world moving





TK Elevator & Equalis Group

Publicly Procured Contract Vehicle

TK Elevator Contract Highlights

- Expansive portfolio of customizable offerings including planning and installation, parts, ongoing maintenance, and repair for: passenger and freight elevators, escalators and lifts, moving walkways, passenger boarding bridges, stairs, and platform lifts.
- Dedicated account management and access to a user-friendly online portal provide timely service and a hassle-free customer experience.
- A comprehensive asset management and capital planning process to accurately budget for new equipment installation and ongoing service, ensuring continuing safety and functionality.
- · Nationwide coverage with 1000+ sales and service locations.
- Competitive Equalis Group Member pricing on new service contracts and installation projects.

Who is TK Elevator?

With customers in over 100 countries served by more than 50,000 employees, TK Elevator achieved sales of €8.5 billion in fiscal year 2021/2022. We ensure high levels of customer service globally from our extensive network of about 1,000 locations. Over the past several decades, TK Elevator has established itself as one of the world's leading elevator companies and became independent after separation from the thyssenkrupp group in August 2020. The company's most important business line is the service business proudly provided by around 25,000 service technicians. The product portfolio ranges from standardized elevators for low-rise residential buildings to highly customized solutions for skyscrapers. In addition, it covers escalators, moving walks, passenger boarding bridges and stair and platform lifts. Integrated cloud-based solutions, such as the MAX platform, are delivering enhanced services. With these digital offerings, there are no longer any limits to urban mobility. TKE – move beyond.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: EQ-111519-03A

Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify **Prepare Publish** Score **Interview** Issue **Finalize Implement** Solicitation Requirements **Notice Finalists** Solution **Proposals** Award Contract # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify Configure Implement
Requirements Best Solution Best Solution
of Hours? # of Hours? # of Hours? # of Weeks? # of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.