

We're an equipment company, run by equipment people.





H&E Equipment Services & Equalis Group

Publicly Procured Contract Vehicle

H&E Contract Highlights

- Equalis member's go-to source for construction equipment rentals and sales with guaranteed fair and discounted pricing
- Strong, nationwide company with a network of over 120 locations in 29 states and growing
- One of the youngest fleets in the industry, delivering excellent equipment performance and uptime
- A comprehensive equipment inventory with more than 60,000 units (over \$2.6B OEC) in its fleet, including aerial work platforms, earthmoving, general equipment, material handling, and specialty.
- Vetted, compliant, fast, and responsive equipment experts, providing rentals, sales, parts, and service

About H&E

Founded in 1961, H&E Equipment Services is one of the largest equipment rental companies in the nation, providing the higher standard in equipment rentals, sales, parts, and service. With <u>locations</u> across the U.S., we're leveraging our national fleet of equipment with a local approach, working closely with customers to understand their needs and provide them reliability, fair prices, and the support of a first-class service team.

We're an equipment company, run by equipment people. Where others stop, we continue. **Save Time...** we've done the procurement work so you don't have to.

Save Money... your dollar goes farther with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2126A Lead Agency: CCOG

Phone: 888-4-GOV-SALES

Email: govsales@he-equipment.com

Website: www.he-equipment.com

Contact H&E Equipment Services at:

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member

Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Identify **Prepare Publish** Score Issue **Finalize Implement** Solicitation Notice **Finalists** Requirements **Proposals** Award Contract Solution # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
Best Solution
Best Solution
of Hours?
of Weeks?
of Weeks?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.