



## Equalis Group & Honeywell *Publicly Procured Contract Vehicle*

### Honeywell Contract Highlights

- Honeywell offers Energy Savings Performance Contracts (**ESPCs**) to help organizations achieve energy and operational savings as well as support carbon reduction goals. Working within an organization's existing cost structure, an ESPC funds itself from the savings achieved with guaranteed energy savings.
- ESPCs begin with an energy audit of the entire building infrastructure as well as an energy supply analysis to get a clear picture of energy consumption, identify areas for improvement and calculate the carbon impact of a more efficient operation.
- Honeywell has experience helping facilities managers all over the world make sustainability goals and infrastructures upgrades financially feasible. Honeywell has served building customers including schools, hospitals, laboratories, commercial & industrial, central utility plants and government entities.

#### *Who is Honeywell?*

Honeywell Building Technologies (**HBT**) is transforming the way every building operates to help improve the quality of life. Honeywell is a leading building controls company with operations in more than 75 countries supported by a global channel partner network. Commercial building owners and operators use Honeywell hardware, software and analytics to help create safe, efficient and productive facilities. Honeywell solutions and services are used in more than 10 million buildings worldwide.

Honeywell is a Fortune 100 technology company that delivers industry specific solutions that include aerospace products and services; control technologies for buildings and industry; and performance materials globally. Honeywell technologies help aircraft, buildings, manufacturing plants, supply chains, and workers become more connected to make our world smarter, safer, and more sustainable.

Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](https://EqualisGroup.org/contracts).

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1143B

**Lead Agency:** Region 10 ESC

### Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.