

Institutions are Maximizing Productivity and Controlling Costs with Tradesmen's **Total Labor Support**[®]



Providing Healthcare, Education and Government Facility Management:

- Proven Craftworkers for All Trades, at All Skill Levels
 - Workforce Productivity Consulting
 - Labor Cost Containment Strategies
- Labor Relations & Legal Expertise / Education

THE PREFERRED LABOR SOURCE

FOR FACILITY MANAGERS

We Partner with Facility Management, Providing Proven Timely Craftworkers to Support Your Planned and Unplanned Projects

Tradesmen has worked with institutions for more than three decades. We understand budget limitations, unexpected projects and your ever-changing workforce needs. Hence, we stand prepared to supplement your internal workforce with an emphasis on –

Helping facility managers get more projects done within their budget, which is central to our differentiation from standard labor pools.

We have a job-ready, skilled labor pool that exceeds one million nationally. These are select craft professionals covering all trades at all skill levels. They have exceptional tenure with us based on providing them safety and skill training opportunities, a full benefits package, and by keeping our employees consistently working on a diverse range of new construction, renovation, and maintenance projects in medical, educational, and governmental facilities.

This equates to a reliable partner who helps expand your internal capabilities while controlling costs and meeting project deadlines.

Only Tradesmen Offers You Total Labor Support®

- Labor Productivity Consulting – Enabling you to sustain a balanced work-to-worker ratio
- Labor Cost Containment Strategies Related to Workers' Comp, Unemployment, etc.
 - Reduce workers' comp risk and costs
 - Minimize unemployment related costs
 - Decrease recruitment hiring costs and shortage challenges
 - Control healthcare, benefits, and regulatory compliance costs
- Local Craftworkers at All Skill Levels, for All Trades
- High-Caliber Travel-Dedicated Workforce

Why You can Feel Confident Partnering with Tradesmen:

- We have served institutional and construction clients since 1992
- Nearly 200 local market service teams across North America
- More than 250 full-time recruiters can support your specific trade order
- We average more than 10,000 active clients
- We provide on-demand access to thousands of fully-vetted craft employees
- Single-source access to every trade type
- Our sales and field/corporate support staff of 1,000+ employees is here to serve you
- We offer OSHA safety training to all our craftworkers
- We provide a "Satisfaction Guarantee" on skilled trades

Recruiting Process – Our vast network of Recruitment and Operations Teams gives us the ability to place more than 250 full-time recruiters on your specific order. This enables us to accurately fulfill your trade requirements in virtually every city throughout North America.

Expedite Projects and Avoid Backlogs with the Flexible Labor Support of Tradesmen's Proven Craft Professionals

Need-to-Know Staffing Service Facts:

What does it cost?

There are no upfront costs to register with Tradesmen. When you use one of our skilled employees, you're billed the quoted hourly rate multiplied by the hours worked - no hidden costs.

How are our craftworkers billed out?

Each is assigned an hourly rate based upon their trade and "validated" skill level. Our craft professionals have various levels of expertise, and you'll only pay for the skill level you obtain from us.

Do your craft professionals have experience in the institutional sector?

We have thousands of tenured employees who have worked directly with institutional facility managers or with sub-contractors who focus on medical, educational and governmental facility work.

How do you access our flexible workforce?

Simply call Tradesmen with the type of trade(s) you are looking for. Our local Project Coordinator and National Recruiting Center will take that information and select the people who meet your qualifications. You will then be advised on the specifics of each craft professional and informed of the bill-out rate.

When should you call Tradesmen? How long does it take?

There are two distinct ways to work with us:

1. Planned Labor Partnering – Our most successful institutional clients pre-determine their labor needs several days or weeks in advance. They do so to reserve specific Tradesmen workers they know by name or to ensure they'll be able to access larger numbers of specific types of workers they will be needing.

2. Immediate Labor Fulfillment – You can't always plan ahead and that's no problem for us.

We can have qualified skilled trades at your facility in 24 hours or less.

How does Tradesmen hire our craft professionals?

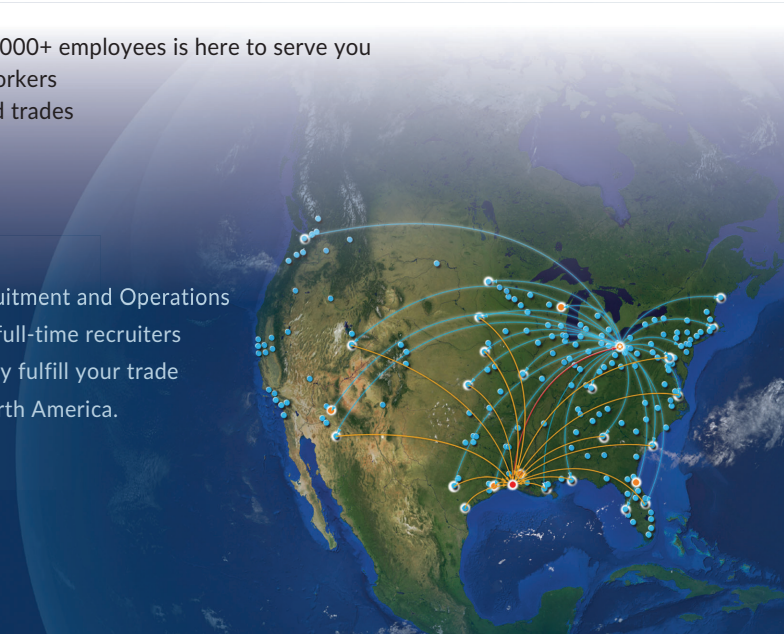
While we recruit our employees through traditional advertising means and referral programs, we've taken multiple steps to ensure a higher caliber of craftworker. We implemented a rigorous screening process - administered by construction-experienced recruiters - that includes comprehensive face-to-face interviews, MOC CODE testing, hands-on skill testing where possible, validation of credentials, and more.

How can we claim to have one of the most qualified and proven skilled labor forces in North America?

Once hired, we constantly evaluate our employees, keeping only those who meet strict safety and quality standards. Our more than 250 full-time recruiters are constantly recruiting, stringently vetting and on-boarding craft professionals daily. In addition, we both offer and encourage skill and safety advancement opportunities.

Labor Satisfaction Guarantee

Tradesmen International guarantees that the worker sent to your facility will be of the quality you expect and have the knowledge you requested. If not, simply contact us within the first four hours and you will not be billed for that individual. We will quickly replace that worker.



We Stand Prepared to Provide the Right Trades at the Right Skill Levels, Precisely When and Where They're Needed



It's no wonder Tradesmen's Craft Professionals stand out from the competition...

- One of the Largest, Most Qualified Skilled Workforces in North America
- Every Craftworker Meets Highly Stringent Hiring Standards
- Satisfaction Guarantee on Every Skilled Trade
- OSHA-10 Safety Training is offered to Each Employee
- Our Craft Professionals Show Up with Personal Protective Equipment
- Consistent Work and Great Benefit Opportunities Mean Positive Attitudes

We have all trades, at all skill levels, available to augment your core staff as needed, including:

CARPENTRY

- Rough Frame
- Finish / Trim
- Steel Stud
- Acoustical Ceiling

CONCRETE

- Finishers
- Rake
- Straight Edge

DRYWALL

- Hang
- Finish / Tape

ELECTRICAL

- Motor Control
- Switch Gear
- Rigid
- Bend Pipe / Pull Wire
- Low-Voltage
- Fire-Alarm
- Solar Specific

GENERAL LABOR / GENERAL MAINTENANCE

- Demo Work
- Clean Up
- Good Pair of Hands
- Landscape

HVAC

- New / Retrofit
- Control Wiring
- Roof Top
- Refrigeration

IRON WORKERS

- Pre-Engineered
- Structural
- Sheet Metal
- Welders

MASONRY

- Block
- Brick
- Hod Carrier
- Tender

PAINTERS

- Interior / Exterior
- Prep
- Brush and Roll
- Airless Spray

PIPEFITTERS

- Cast Iron
- Carbon Steel
- Stainless Steel
- High Pressure
- Sprinkler Fitter
- Steamfitter

PLUMBERS

- Copper
- PVC
- Rough
- Finish

ROOFERS

- Flat
- Tar
- Shingle
- Metal

WELDERS

- Mig / Tig
- Stick
- Pipe
- Pipeline
- Flux Core

SHEET METAL

- Metal Duct
- Spiral Duct
- Exposed / Concealed
- Fabrication
- Structural

OTHER TRADES

- Boilermakers
- Glaziers
- Insulation Installers
- Tile Setters
- Floor Installers / Finishers
- Manufacturing Trades, etc.



Access craft professionals for your institutional project or contact us for additional staffing service details.

To reserve local skilled workers call: **833.260.2864**
Or order online: tradesmeninternational.com

#KeepSafetyOne



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