

"Our customer-centric focus means we provide industry-leading products, knowledge and expertise, and operational excellence all designed to bring our customers a differentiated and delightful experience."





Global Industrial & Equalis Group

Publicly Procured Contract Vehicle

Global Industrial Contract Highlights

- **Equalis Pricing.** Members receive a 10% off list discount on products covered by this agreement.
- Quality. Global Industrial® offers products that are built with quality materials by industry experts, offering strength and long-lasting durability to help drive your business forward.
- In Stock. Most products are available to ship within 24 hours, helping your day-to-day operations stay on track.
- Something Extra. Global Industrial Exclusive Brands[™] are made with your business in mind and constructed with precision, offering added features and robust support components, all backed by industrialstrength service. Designed to meet or exceed industry standards, carrying our full endorsement.
- **30 Day Satisfaction Guaranteed.** Shop with confidence, knowing your satisfaction is guaranteed or your money back.*

*Some restrictions apply. Visit globalindustrial.com/shipping for details and exclusions.

Who is Global Industrial?

At Global Industrial, we operate with one singular mission: to help your business run like a well-oiled machine. Over 70 years of industrial-strength know-how is built into each one of our million-plus products, helping us pave the way as an industry leader for government and commercial institutions across North America. From material handling to janitorial and maintenance solutions, including our line of Global Industrial Exclusive Brands, "We can supply that" is at the heart of everything we do — every time your business does business with us.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1160A Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Implement Identify **Prepare Publish** Score **Interview** Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract **Solution** # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.