





Winzer & Equalis Group

Publicly Procured Contract Vehicle

Winzer Contract Highlights

Winzer is a full-line fastener and MRO supplies distributor with an industry-leading product line, state-of-the-art distribution centers, and local franchise owners. At Winzer, we pride ourselves on providing the hands-on experience and knowledge you expect from a business partner.

- **OUR PEOPLE:** Experienced, knowledgeable, and committed to the industry. We are "Service That Works!"
- **COMMITMENT:** We are committed to the industry and our customers and to providing the answers and solutions to your daily requirements. We are partners in your business.
- DELIVERING ON PRODUCTIVITY AND EFFICIENCY: Winzer's cornerstone is our service commitment. Our locally owned franchise sales force ensures the ultimate customer satisfaction by providing the hands-on service your MRO products require. We measure our success by the success of our customers, making us your partner in business rather than simply another supplier.
- QUALITY: We stand behind the products we sell and offer the industry's
 highest quality chemicals and MRO products from names you know and trust.
 Combined with an industry-leading product satisfaction guarantee, you can rest
 assured that a Winzer solution has your best interests in mind.
- PRODUCT VARIETY: Our extensive product range allows for simple, consolidated shipments and billing. With access to over a million products, Winzer truly is your single-source hospitality supplier and solution.
- CUSTOMIZED SOLUTIONS: We understand that one size does not fit all. With
 a Winzer solution, our franchisees are able to develop an MRO solution that is
 as unique as your business. From on-site supply room stock programs to cost
 recovery technology solutions, our no-nonsense approach to business will tailorfit a solution that increases your company's productivity while eliminating costly
 stock-outs and downtime.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1160D

Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Implement Identify **Prepare Publish** Score **Interview** Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract **Solution** # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.