

# Lawson Makes It Easier To Source MRO Supplies



# LAWSON



## Lawson Products & Equalis Group Publicly Procured Contract Vehicle

### Lawson Products Contract Highlights

- Full Line of Maintenance and Repair Products that meet standards and application specifications.
- Competitive pricing for Equalis Group Members with discounts ranging 21% - 74% off.
- Full range of services: vendor-managed inventory, online purchasing, e-procurement solutions, and dedicated inside sales team.
- Access to the most experienced and knowledgeable engineering and training team in the industry to offer product recommendations, application advice, and complementary training.
- Servicing Equalis Group members in all 50 states.

### Who is Lawson Products?

Since 1952, Lawson Products has been helping to make customers' jobs easier by improving efficiency, and productivity. We aspire to be our customers' first choice for maintenance, repair, and operations that improve their operating performance. We work closely with our customers to maintain and enhance their operations through products, service, and innovative solutions. We understand that different businesses have unique requirements, and that's why we offer a range of services tailored to meet your needs.

Get more information at: [www.LawsonProducts.com](http://www.LawsonProducts.com)

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1160B

**Lead Agency:** Region 10 ESC

#### CONTACT LAWSON PRODUCTS:

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## Get Started

**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.