





HES Facilities Management & Equalis Group

Publicly Procured Contract Vehicle

HES Facilities Management | Contract Highlights

- Turnkey custodial services, facilities maintenance, and groundskeeping solutions for both K-12 schools and institutes of higher learning.
- Training on best practices and operating procedures for building sanitation.
- · Nationwide coverage for Equalis Group members.
- Competitive pricing based on a per-square-foot (custodial services) and per-acre (groundskeeping solutions) pricing model.
- Dedicated on-site managers, with direct engagement from regional and senior management to provide further operational support.

Who is HES Facilities Management?

HES Facilities LLC. is a full-service facilities management company based out of Knoxville, Tennessee. HES is dedicated to providing educational facilities with custodial, maintenance, groundskeeping, and landscaping services. HES's passion and singular focus on the education space, now five decades in the making, has allowed it to provide best-in-class facilities management programs.

HES maintains more than 200 million square feet and over 4,000 acres of grounds daily. They currently employ over 12,000 dedicated team members and are growing rapidly. HES is led by a team of results-oriented, hands-on executives with more than 100 years combined of direct experience. HES has the resources of a larger, nationwide facilities management company, but operates as if each customer is the *only* customer. Whether you are looking for a grounds and landscaping solution, custodial services, or facilities operations maintenance, HES *is* the right choice.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2110A Lead Agency: CCOG

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Publish Interview **Finalize Implement** Identify **Prepare** Score Issue **Solicitation** Solution Requirements **Notice Finalists Proposals** Award Contract # of Hours? # of Hours?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Implement
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started.

There are no dues, fees, or obligations.