



Direction Driven Versus Event Driven Furniture Partner

HiTouch
BUSINESS SERVICES
CONTRACT FURNITURE

 **equalis**
GROUP

HiTouch Contract Furniture & Equalis Group

Publicly Procured Contract Vehicle

HiTouch Contract Furniture Contract Highlights

- We are direction driven versus event driven, meaning that we desire a partnership where we learn your direction and help you attain your goals.
- Through our standards program agreements, we leverage your estimated spend over 24-36 months to negotiate dynamic discounting programs with our manufacturing partners.
- Our goal is to manage your projects from inception to occupancy. Your designer(s) and project manager(s) work in tandem to understand your vision and then make that become reality.
- Our core values are Deliver for the Customer, Keep it Simple, Get it Done, and Win Together.

Who is HiTouch Contract Furniture?

HiTouch Contract Furniture is a full-service commercial furniture company representing leading industry manufacturers. Our experience allows us the knowledge that every project has unique requirements, and the best results arise from listening and understanding the clients' specific needs. We work in a variety of markets including: Commercial, Healthcare, Education, and Public Sector.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2152G

Lead Agency: CCOG

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.