

REQUEST FOR PROPOSALS:

Furniture Solutions with Related Products & Services

RFP #:

COG-2152

ISSUED BY:

The Cooperative Council of Governments
On Behalf of Equalis Group

*6001 Cochran Road, Suite 333
Cleveland, Ohio 44139*

DATED:

October 13, 2023

SECTION TWO:

Proposal Submission Documents, Technical Proposal, Cost
Proposal and Other Required Forms

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PROPOSAL FORM CHECKLIST

The following documents must be submitted with the Proposal.

The below documents can be found in Section 2; Proposal Submission and Required Forms and must be submitted with the proposal. Please note Proposal Form 2 is a separate attachment (attachment B).

TECHNICAL PROPOSAL

- ☒ Proposal Form 1: Technical Proposal

PROPOSAL PRICING: Attachment B is provided separately in a Microsoft Excel file and is required to complete your cost proposal.

- ☒ Proposal Form 2: Cost Proposal

OTHER REQUIRED PROPOSAL FORMS:

- ☐ Proposal Form 3: Diversity Vendor Certification Participation
- ☐ Proposal Form 4: Certifications and Licenses
- ☐ Proposal Form 5: Unresolved Findings for Recovery
- ☐ Proposal Form 6: Mandatory Disclosures
- ☐ Proposal Form 7: Dealer, Reseller, and Distributor Authorization
- ☐ Proposal Form 8: Mandatory Supplier & Proposal Certifications
- ☐ Proposal Form 9: Clean Air Act & Clean Water Act
- ☐ Proposal Form 10: Debarment Notice
- ☐ Proposal Form 11: Lobbying Certification
- ☐ Proposal Form 12: Contractor Certification Requirements
- ☐ Proposal Form 13: Boycott Certification
- ☐ Proposal Form 14 Federal Funds Certification Forms
- ☐ Proposal Form 15 FEMA Funding Requirements Certification Form
- ☐ Proposal Form 16: Arizona Contractor Requirements
- ☐ Proposal Form 17: New Jersey Requirements
- ☐ Proposal Form 18: General Terms and Conditions Acceptance Form
- ☐ Proposal Form 19: Equalis Group Administration Agreement Declaration
- ☐ Proposal Form 20: Master Agreement Signature Form

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PROPOSAL FORM 1: TECHNICAL PROPOSAL

1. OVERVIEW & QUALIFICATIONS

1.1. Company Information

1.1.1. Company Name:	John Savoy & Son, Inc., DBA Savoy Contract Furniture		
1.1.2. Corporate Street Address:	300 Howard Street, Montoursville, PA 17754		
1.1.3. Website:	https://www.savoyfurniture.com/		
1.1.4. Formation. In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.	John Savoy & Son received our Certificate of Incorporation in Pennsylvania on 25 August 1954. Establishment of Fictitious Name for the Corporation as Savoy Contract Furniture approved on 20 May 2013.		
1.1.5. Primary Point of Contact. Provide information about the Respondent representative/contact person authorized to answer questions regarding the proposal submitted by your company:	Contact Name:	Chris Frantz	
	Title:	Director of Marketing and Sales	
	Phone:	570-368-2424	
	E-Mail Address:	Sales@savoyfurniture.com	
1.1.6. Authorized Representative. Print or type the name of the Respondent representative authorized to address contractual issues, including the authority to execute a contract on behalf of Respondent, and to whom legal notices regarding contract termination or breach, should be sent (if not the same individual as in 1.1.9., provide the following information on each such representative and specify their function).	Contact Name:	Chris Frantz	
	Title:	Director of Marketing and Sales	
	Phone:	570-368-2424	
	E-Mail Address:	Sales@savoyfurniture.com	

1.2. Financial Strength & Legal Considerations

Financial Strength. Demonstrate your financial strength and stability with meaningful data. This could include, but is not limited to, such items as financial statements, SEC filings, credit & bond ratings, letters of credit, and detailed reference letters.

Note: If the information disclosed in your response is considered "Trade Secret" as defined in Ohio Revised Code, Respondents may mark the information as a "Trade Secret" and the response will be redacted from any future use of the RFP response.

[REDACTED]

<p>1.2.1. Bankruptcy & Insolvency. Describe any bankruptcy or insolvency for your organization (or its predecessors, if any) or any principal of the firm in the last three (3) years.</p>	<p>Savoy Contract Furniture has no bankruptcy or insolvency in our organization or any principal of the firm in the last three (3) years.</p>
<p>1.2.2. Litigation. Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation.</p>	<p>Plaintiffs allege that their minor son was injured when he fell off a bunkable adjustable height bed manufactured by Savoy and purchased by Little League for use in their dormitory, where Little League failed to employ the use of a guard rail on same. Savoy has specifically denied that its products caused or contributed to plaintiffs' injuries. The case is pending at: Oliverson v. Little League, et al, Philadelphia CCP #220900839</p>
<p>1.3. Industry Qualifications</p>	
<p>1.3.1. Company Identification. How is your organization best identified? Is it a manufacturer, distributor, dealer, reseller, or service provider?</p>	<p>Savoy Contract Furniture is a wood case good manufacturer. All product is produced utilizing state-of-the-art manufacturing technology and is backed by our unmatched limited lifetime warranty. Being American made, owned, and operated enables us to have centralized decision-making to be flexible and innovative for today's customer.</p>
<p>1.3.2. Manufacturer Authorization. If your company is best described as a distributor, dealer, reseller, or similar entity please certify that your organization is authorized to sell the products and services at the price points disclosed in this proposal.</p>	<p>Not applicable.</p>
<p>1.3.3. Authorized Distributors, Agents, Dealers, or Resellers. Describe the different channels in which this contract will be made available to Equalis Group Members. Your response should include, but is not limited to, whether your organization will serve as the single point of sale or if the contract will be made available through a network of distributors, agents, dealers, or resellers.</p> <p>NOTE: Respondents intending to authorize distributors, agents, dealers, or resellers must complete Proposal Form 7 - Dealer, Distributor and Reseller Authorization Form.</p>	<p>Savoy Contract Furniture utilizes independent sales representatives nationwide. Savoy Contract Furniture will serve as the single point of sale for the contract. All quotes and/or revisions required will be prepared by a dedicated factory Sales Specialist. Once an order is ready for processing the purchase order will be submitted directly to Savoy Contract Furniture where it will be entered into production. An acknowledgment will be sent to the client within 24-48 hours of receipt; once the order is ready for shipment Savoy will schedule delivery with the client per requirements of the purchase order.</p>
<p>1.3.4. Network Relationship. If your company is best described as a manufacturer or service provider, please describe how your dealer network operates to sell and deliver the Products & Services proposed in this RFP. If applicable, is your network independent or company owned?</p>	<p>Savoy Contract Furniture is a Manufacturer located in central Pennsylvania that utilizes independent sales representatives nationwide. Savoy Contract Furniture will serve as the single point of sale for the contract. All quotes and/or revisions required will be prepared by a dedicated factory Sales Specialist. Once an order is ready for processing the purchase order will be submitted directly to Savoy Contract Furniture where it will be entered into production. An acknowledgment</p>

	will be sent to the client within 24-48 hours of entry; once the order is ready for shipment Savoy will schedule delivery with the client per requirements of the purchase order.
1.3.5. Industry Experience. How long has your company provided the products and services outlined in your proposal? What percentage of your company's revenue in each of the last three (3) full calendar years was generated from these products and services?	Savoy has been manufacturing these types of products in central PA since 1954. The items offered under this contract have been offered to the market for over 75+ years. 100% of our company's revenue in the past three full calendar years has been generated from the sale of these products we manufacturer and the services we render to complete the scope of work requirements.
1.3.6. Geographic Reach. Describe your company's <u>current</u> service area in the United States and which areas you intend to offer services under a resulting contract if awarded.	The current service area for our company is worldwide. We provide services both within the continental USA (CONUS) and internationally (OCONUS). Services being offered under this contract are FOB Dock (Factory: Montoursville, PA). Freight and installation services will be added as a separate line on the quote on a case-by-case basis based on the location of the customer and scope of work requirements.
1.3.7. Certifications and Licenses. Provide a detailed explanation outlining the licenses and certifications that are i) required to be held, and ii) actually held by your organization (including third parties and subcontractors that you use). Has your company maintained these certifications on an ongoing basis? If not, when and why did your company lose any referenced certifications? NOTE: Provide copies of any of the certificates or licenses included in your response in <u>Proposal Form 5 - Certifications and Licenses</u> .	Savoy Contract Furniture is a Woman Owned Small Business (WOSB) certified through the Small Business Administration. We utilize and follow all ANSI/BIFMA standards for all products; however not certified. FSC lumber is also utilized at our facility, but we are not Chain of Custody (COD). All wood products/materials we purchase do not have any arsenic-treated wood, tropical hardwood, or virgin redwood. Savoy utilizes as much FSC wood standardly although we do not use a Chain of Custody (COC) program. We can provide FSC bunk labels, if required.
1.4. Public Sector Experience	
1.4.1. Public Sector Cooperative Contracts. Provide a list of the public sector cooperative contracts (e.g., state term contracts, public sector cooperatives, etc.) you currently hold or are authorized to sell through (if contracts are held with a manufacturer) and the annual revenue through those contracts in each of the last three (3) calendar year. NOTE: Please exclude information and data associated with Federal or GSA contracts.	Savoy Contract Furniture holds various contracts regionally, statewide, and nationwide. The contract that is comparable to the Equalis terms and conditions that we hold is the OMNIA Contract. This contract is in the initial startup phase, currently one year in, and we have current sales in excess of one million dollars.
1.4.2. Education Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to educational institutions (i.e., K-12 schools & school districts and high education)?	The total dollar amount of sales in our educational market for 2023 is \$21,197,15.05 (to date); this is approximately 84% if total revenues. For fiscal year 2022 sales were \$21,550,616.19; this was approximately 91% of total revenues.

<p>1.4.3. Government Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to local governments (i.e., municipalities, counties, special districts, and state agencies)?</p>	<p>The total dollar amount of sales in our government market for 2023 is \$4,005,275.62 (to date); this is approximately 16% of total revenues. For fiscal year 2022 sales were \$2,187,629.17; this was approximately 9% of total revenues.</p>
<p>1.4.4. Customer References. Provide references of at least five (5) local government or educational institution customers for which your company has provided products and services similar in nature and scope to those defined in this RFP in the last three (3) years. Each reference should include:</p> <ul style="list-style-type: none"> a. Customer contact person and their title, telephone number, and email address; b. A brief description of the products and services provided by your company; c. Customer relationship starting and ending dates; and, d. Notes or other pertinent information relating to the customer and/or the products and services your company provided. 	<p>Josh Cowart, University of Georgia Project Coordinator. 706-542-7068. jdcowart@uga.edu. Delivery, installation, and removal of furniture into five dorms with elevator access. Over 100+ sets of furniture. Started 17 July and completed 21 July 2023. Savoy completed within scope of contract providing detailed information to the client and providing exceptional management of the project from start to completion.</p> <p>Nichole M. Sawyer, Unaccompanied Housing Manager. 619-545-8954. Nichole.m.sawyer.civ@us.navy.mil. Delivery and installation of product into Building 774 and 777 at NB Coronado, CA. Total of 112 sets of furniture (beds, storage units, upholstery items, desks, chairs, etc.) and living area furniture. Multiple floors. Unoccupied rooms. Services began on 20 March 2023 and completed on 28 April 2023. Savoy completed the project within scope and timeline providing detailed information for delivery and installation for the customer for planning.</p> <p>Lukas Gunderson, SUNY Purchase. 914-653-6108. Lkas.gunderson@purchase.edu. Delivery and installation in single building, four floors, and no elevators. 230 sets of furniture. Services began 7 August and completed 12 August 2023. Savoy completed the project within scope and timeline providing detailed information for delivery and installation for customer planning.</p> <p>George Wright, Cal Poly Pomona, Associate Director, UHS Facilities. 909-869-3912. Gbwright@cpp.edu. Delivery and installation of 103 Upholstered lounge chairs, 103 Upholstered settees, and 310 stools. Removal and disposal of existing furniture. Two Buildings. Multiple floors. Services began 11 September and completed on 13 September 2023. Savoy completed the project within scope and timeline providing detailed information for services for customer planning. Occupied rooms and escorts required.</p> <p>Barbara Wilson, UCLA Housing, Senior Director, Housing Operations & Safety. 310-206-8637. bwilson@ha.ucla.edu. Delivery and installation in single building, multiple floors, elevator access, other vendors onsite. Total of 623 sets of furniture (beds, desks, nightstands, underbed drawers, and ergonomic chairs). Services began on 18 July and completed 23 July 2023. Savoy provided exceptional service and communication to the client. Completed ahead of schedule with minor repairs reported and completed promptly.</p>

2. Products & Services

2.1. Products & Services

2.1.1. Product & Services Description(s). Provide a detailed description of the products and services you are offering as a part of your proposal.

Your response may include, but is not limited to, information related to product or market focus, differentiators, manufacturing capabilities & advantages, warranty information, turnkey capabilities, installation or set-up, training services, maintenance services, or any other piece of information that would help understand the breadth and depth of your products and service offering.

IMPORTANT. This description along with the products and services included in the **Attachment B – Cost Proposal** will be utilized to define the overall products and services available under a resulting contract.

Savoy Contract Furniture has proven that furniture can be stylish and comfortable as well as durable for student and military housing markets. For over seven decades of craftsmanship, our family-owned, Woman Owned, Small Business located in Central Pennsylvania has been a leader in the market. With over 300,000 square feet of manufacturing completed under one roof. Being an established, solid USA company in business for over 75 years we have established and maintained critical relationships with our vendors to ensure schedule compliance. Providing a turnkey service, we manufacturer, deliver, and install per our clients' requirements and scope of work. We are vertically integrated, controlling our schedule, and our quality throughout all steps of the process. Providing a Limited Lifetime Warranty our furniture has proven to stand the test of time for up to 15 years in the commercial environment with normal use. As a manufacturer we can provide modifications to our product offerings to meet the changing demands of our clients.

2.1.2. Value-Add or Additional Offering. Please include any additional products and services not included in the scope of the solicitation that you think will enhance and add value to this contract's participating agencies.

Savoy Contract Furniture is an established, reliable, Central Pennsylvania company that has been in business for more than 75 years. We provide a Turnkey Service. We manufacturer, deliver, and install. We are vertically integrated, which allows us to control our scheduling and quality 100%. All product is produced utilizing state-of-the art manufacturing technology and is backed by our unmatched limited lifetime warranty. Being American made-owned, and operated enables us to have centralized decision-making to be flexible and innovation for today's customer. Savoy Contract Furniture specializes in Dorm, Residence Hall, and Quarter furniture. Casegoods are fully assembled utilizing wet construction, triple joint construction, and mortise and tenon joinery, and are both screwed with steel cleats and glued. Our drawers are five (5) sided and fully dovetailed front and back, as well as feature replaceable drawer fronts and fully housed drawer bottom with supporting glue blocks. We incorporate solid wood parting rails in the front of every drawer level for increased stability. We use proven fastening methods and stay away from camlock and European fasteners as they are not built for the heavy use of a dorm. To ensure our products will endure the rigorous demands of student living, Savoy has also standardized on upgraded 100 lb. drawer slides. In addition, the modern, metal pull hardware on the recently released Urban Collection is truly new in style and

	design. The new pulls offer a stylish look but prevents students from standing on it, hanging items from it, or catching themselves on it when walking by.
2.1.3. Open Market Products. Provide a detailed description of your ability to accommodate requests for Open Market Products. Open Market Products is a category of products that cannot be found in your standard catalog offering or non-inventoried products.	As a manufacturer, we have the capability to customize our product to meet the changing demands of our clients. Examples of this customization include, but not limited to, drawer pulls, custom stains and/or laminates, metal accents, drawer configurations, sizes, and overall look/design. Net pricing provided to the customer on a project-by-project basis based on the quantity of the order and specific modifications required of the manufactured items. Evaluation and acceptance of open market net pricing offered by the customer prior to executing a purchase order by evaluating market research against comparable items online. Product rendering are available for evaluation and acceptance. Depending on the customization, volume thresholds may be required. Please contact Savoy for additional information.
2.1.4. Warranty. Provide a copy of the manufacturer's warranty. If required, please attach the warranty as an attachment, as instructed in this document. Describe notable features and/or characteristics of the warranty that a public sector customer would find interesting or appealing. Pricing related to the any extended warranty options must be included in <u>Attachment B – Cost Proposal</u> .	Savoy Contract Furniture offers a Limited Lifetime Warranty on standard manufactured products offered in our Price List/Specification book. This warranty is offered to the original purchaser, to be free of defects in material and workmanship during the lifetime of the product while in normal use in its intended environment. Specialty/modified manufactured items at the request of the client are not covered by this warranty. Liability for specialty/modified products is the responsibility of the client/requestor. Specific items such as fabrics, foam, metal, electrical components, mattresses, and other resale items are warranted for a period of one year by Savoy Contract Furniture. Additional warranties extended by the manufacturer of the component part or resale item may exceed the one-year warranty extended by Savoy Contract Furniture. Inquires can be made to Savoy Contract Furniture customer service. Items reported under this warranty which have been subject to misuse, abuse or used other than those which they have been intended or simply show normal wear are not covered under this warranty. All warranty claims must be submitted in writing to Savoy Contract Furniture listing the date of purchase, original invoice number, description of the defect(s). Savoy Contract Furniture reserves the right to repair or replace the item/items at its sole discretion.

3. Business Operations

3.1. Logistics

3.1.1. Store & Showroom Locations; Distribution & Shipping Capabilities. Describe how supplier proposes to distribute the products & services in Respondent's defined geographic reach.	Savoy Contract Furniture is centrally located in Montoursville, Pennsylvania. All production is completed in our 300,000 square foot facility. Shipping and logistics are coordinated by our logistics department worldwide. With over 75+ years of experience in the commercial market we have established
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Your response may include, but is not limited to, information related to the number of store or showroom locations, distribution facilities, supply chain partners, fill rates, on-time delivery rates, and your ability to accommodate expedited orders.

relationships with various freight carriers and brokers that transport the finished product to the client consistently on-time and within scope. All product ships FOB Factory: freight can be quoted on a project-by-project basis as a separate line on the quote. Product ships standardly 53' dry enclosed tractor trailers. Items ship floor loaded blanket wrapped. Palletization is minimally used. Other shipment methods are available based on client requirements and site conditions, such as: 48' trailers and box trailers. For orders that are less than a trailer load cartoning fees may apply. There will be an additional charge on shipments which require cartoning. Each item, quantity 1-20, add 10%. Each item, quantity 21+ add 5%. For orders shipping outside of the continental US, a carton charge of 15% will be applicable. Savoy offers quick ship product that can be shipped within 2-3 weeks of receipt of order. If services are required by the client, our factory will work with our established team of skilled subcontracted installers who will meet the trailer onsite to perform installation and removal services per the predetermined scope of work. Savoy provides training to all our crews on the product they will be receiving and installing. Services will be quoted on a case-by-case project and will be shown as a separate line on the quote.

3.2. Customer Service

3.2.1. Customer Service Department. Describe your company's customer service department & operations. Your description may include, but is not limited to, hours of operation, number and location of service centers, parts outlets, number of customer service representatives. Clarify if the service centers are owned by your company or if they are a network of subcontractors.

With Savoy Contract Furniture, our customers receive a dedicated factory representative that manages the project from start to finish. Our experienced, on-site factory representatives have a combined experience of over 36+ years of experience will manage the project by assisting with product specifications (what is the best option to meet the customer's demands and budget), providing a formal quote within 24-48 hours of a request, entering the order and sending it to the factory, close overview with production supervisors (once an official purchase order is issued), submit electronic or USPS acknowledgments (depending on client's preferences), scheduling deliveries and shipments (confirming dates/times with the customer), setting up installation (if applicable) and following up to ensure the product exceeds our customer's expectations. Once an order is received an acknowledgment will be issued within 24 hours for customer review that includes our confirmation of the order and delivery date. Standard lead time for new orders is 60-90 days after receipt of order with exception of quick ship product that can ship within 2-3 weeks. We pride ourselves on being a company that puts the customer first. We manage our performance daily to meet customers' demands and ensure on-time deliveries with exceptional product and customer service. The account manager for this contract would be Mr. Chris Frantz, Director of Marketing and Sales. Mr. Frantz has a degree from Pennsylvania College of Technology in Business Management with a concentration in marketing, and more than 37 years of experience in the furniture industry, including 9

	<p>years at Savoy Contract Furniture. His extensive experience in the industry has provided a firm understanding of managing projects of this size and scope. Currently, we handle contracts for the State of NJ, GSA, New York, TIPS and MHEC among others. Mr. Frantz would oversee the implementation of the contract. If any quality issues arise, including but not limited to recalls, upgrades, and product warnings that would affect product performance these will be communicated promptly.</p>
3.3. Customer Set Up; Order & Invoice Processing; Payment	
<p>3.3.1. Proposal Development, Order, and Invoice Process. Describe your company's proposal development, order, and invoice process.</p>	<p>Savoy Contract Furniture will collaborate directly with customers on furniture requirements providing literature, brochures, samples, and specifications. Quotes will be provided to the client within 48 hours of receipt of clear scope of work parameters. Quotes will include the model number quoted, photo of item, detailed description, dimensions, finish quoted, scope of work quoted, freight costs, and services (if required). Participating Agencies are ensured they will receive the Master Agreement pricing by the utilization of a dedicated, experienced factory representative who handles all quoting, ordering, and logistics of the Master Agreement. Participating Agencies can verify and audit pricing by the dedicated price guides issued for this contract and applying the discount from list offered with our submission. Once a purchase order is issued an acknowledgment will be issued to the customer within 24-48 hours. Prior to shipment Savoy will contact the customer for confirmation of shipping information and scope or contract award. Invoices are generated based on the terms of the contract to the customer by our accounting department (standardly by email) once product ships from our facility in Montoursville, PA. Savoy does internal audits of all our contracts on a quarterly basis prior to submission of the administrative fees.</p>
<p>3.3.2. Financing. Does your company offer any financing options or programs? If yes, describe the financing options available to Members.</p>	<p>Savoy does not offer financing options or programs. Standard payment terms we offer are NET 30 days after receipt of order.</p>
3.4. Sustainability, Reclamation, and Recycling Initiatives	
<p>3.4.1. Sustainable Company Initiatives. Describe the ways in which your company is addressing the issue of sustainability.</p>	<p>Savoy Contract Furniture is committed to employing environmentally conscientious policies and practices in our manufacturing procedures and strongly encourages our vendors to be environmentally conscious in their processes. Savoy utilizes a technologically advanced ultraviolet (UV) finishing system. This system provides a material transfer rate from application to finished product more than 99%. Not only does this process not produce any substantial VOCs, but it is also recognized by the PA Department of Environmental Protection</p>

	<p>as being compliant with all regulations. We have reduced VOC output by as much as 99%. The use of water-based adhesives in the process of laminating all Savoy tops, shelves and some component parts has also greatly reduced the number of VOCs. Waste streams such as used oils, cleaning fluids, and some finishing materials are recycled to minimize waste. Fuel oil processing and heating systems have been replaced with more efficient natural gas systems, substantially reducing oil consumption and the release of airborne contaminants. Savoy uses veneer core plywood in place of solid wood species whenever possible. Utilization of plywood in furniture manufacturing minimizes the effect on the environment by providing a more complete use of the harvested tree. Trees used for veneer application extends the utilization by as much as 16 times more than solid applications. In addition, our plywood has no added formaldehyde. All our waste woods are recycled in the form of wood mulch or are utilized in heating systems locally. Saw dust collected by the extraction system is used as animal bedding by local farmers. Any cardboard waste in the plant is recycled locally. Each year, millions of trees are harvested to provide packaging for shipments. Savoy uses a blanket wrapped shipping process in which items are wrapped in moving blankets made of recycled materials. These blankets can be re-used numerous times, and this minimizes the number of trees harvested for manufacturing shipping materials. We have carefully selected lumber suppliers who are recognized for implementing environmentally supported harvesting controls and hold SFI and FSC certifications to perpetuate a better environment for all. Additionally, we strive to work mostly with fabric vendors that have taken the responsibility to create environmentally friendly fabrics woven in the United States.</p>
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4. PRICING

4.1. Cost Proposal

<p>4.1.1. Pricing Model. Provide a description of your pricing model or methodology identifying how the model works for the products and services included in your proposal.</p>	<p>For pricing model used on this submission is a discount offered on the list price of our most current price guide effective 25 July 2023. All services are shown as a separate line on a project-by-project basis depending on the customer requirements (such as: freight, design, project management, and installation).</p>
<p>4.1.2. Auditable. Describe how the proposed pricing model is able to be audited by public sector agencies or CCOG to assure compliance with pricing in the Master Agreement.</p>	<p>Participating Agencies are ensured they will receive the Master Agreement pricing by the utilization of a dedicated, experienced factory representative who handles all quoting, ordering, and logistics of the Master Agreement. Participating Agencies can verify and audit pricing by the dedicated price guides issued for this contract. Net pricing will be based on a percentage of current Price Guide. An invoice is generated based on the terms of the contract to the customer by accounting department (standardly by email).</p>

<p>4.1.3. Cost Proposal Value. Which of the following statements best describes the pricing offered included in Respondent's cost proposal.</p>	<p>The prices offered in your Cost Proposal are:</p> <p><input type="checkbox"/> lower than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input checked="" type="checkbox"/> equal to what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> higher than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> not applicable. Please explain below.</p>
	<p>Not applicable.</p>
<p>4.1.4. Additional Savings. Describe any quantity or volume discounts or rebate programs included in your Cost Proposal.</p>	<p>Not applicable.</p>
<p>4.1.5. Cost of Shipping. Is the cost of shipping included in the pricing submitted with your response? If no, describe how cost associated with freight, shipping, and delivery are calculated.</p>	<p>The cost of shipping will be FOB Origin (Montoursville, PA) with a separate freight line provided on a project per project basis. We gather freight rates from third party carriers and brokers. Savoy Contract Furniture is very cautious of our shipping method in relation to our impact to the environment. Our standard shipping method utilizes floor loaded 53' dry enclosed tractor trailers (full loads) and our furniture is blanket wrapped with either recyclable paper blankets or reusable cloth blankets. For smaller shipments, items are cartoned, cap & wrapped, or palletized, where applicable. Foam is not incorporated in any part of our packaging materials. For orders less than a full trailer, a carton fee will be applied per our standard terms and conditions. These orders will ship via LTL/Common Carrier. Each item, quantity of 1-20, will be 10% carton fee. Each item, quantity of 21+, will be a 5% carton fee added. For orders shipping outside of the continental US, a carton charge of 15% will be applicable.</p>
<p>4.1.6. Pricing Open Market or Sourced Goods. If relevant, propose a method for the pricing of Open Market Items. For example, you may supply such items "at cost" or "at cost plus a percentage" or you supply a quote for each such request.</p> <p>NOTE: For a definition of Open Market Items, please refer to Part One, Section 5.4 – Other Pricing Scenarios.</p>	<p>As a manufacturer we can offer customized product to meet the changing needs in the market. Pricing for these open market items will be provided on a project-by-project bases. Savoy will provide a formal quote to the client detailing the model number, description, sizes, dimensions, and photo rendering if available. Pricing is shown as a net price to the customer for market research, evaluation, and approval.</p>
<p>4.1.7. Total Cost of Acquisition. Identify any components included in the total cost of acquisition that are NOT included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or</p>	<p>The items provided on this submission are products only. Items not included in the pricing are as follows: storage, installation services, removal, disposal, offloading, design, project management, freight, and/or packaging. The above listed items, if required by the purchasing agent, will be shown as a separate line on the quote for evaluation on a project-by-project basis.</p>

shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Respondent.

5. GO-TO-MARKET STRATEGY

5.1. Respondent Organizational Structure & Staffing of Relationship

5.1.1. Key Contacts. Provide contact information and resumes for the person(s) who will be responsible for the following areas;

1. Executive Contact
2. Contract Manager
3. Sales Leader
4. Reporting Contact
5. Marketing Contact.


***Indicate who the primary contact will be if it is not the Sales Leader.

Executive Contract: Chris Frantz, Director of Marketing and Sales, Sales@savoyfurniture.com, 570-368-2424.
Contract Manager: Chris Frantz, Director of Marketing and Sales, Sales@savoyfurniture.com, 570-368-2424 and Alicia Lee, Contracts Coordinator, Govt@savoyfurniture.com, 570-368-2424
Sales Leader: Lucas Fanning, Sales Manager, sales@savoyfurniture.com, 570-368-2424
Reporting Contact: Denise Eck, HR Specialist, deck@savoyfurniture.com, 570-368-2424 and Deborah Vail, Controller, dvail@savoyfurniture.com, 570-368-2424
Marketing Contact: Chris Frantz, Director of Marketing and Sales, Sales@savoyfurniture.com, 570-368-2424

5.1.2. Sales Organization. Provide a description of your sales organization, including key staff members, the size of the organization, in-house vs. third-party sales resources, geographic territories, vertical market segmentation, etc.

The executive management team at Savoy Contract Furniture has combined experience of over 85 years in the furniture industry. The account manager for this contract would be Mr. Chris Frantz, Director of Marketing and Sales. Mr. Frantz has a degree from Pennsylvania College of Technology in Business Management with a concentration in marketing, and more than 37 years of experience in the furniture industry, including 9 years at Savoy Contract Furniture. His extensive experience in the industry has provided a firm understanding of managing projects of this size and scope. Currently, we handle contracts for the State of NJ, GSA, New York, TIPS and MHEC among others. Mr. Frantz would oversee the implementation of the contract. If any quality issues arise, including but not limited to recalls, upgrades, and product warnings that would affect product performance these will be communicated promptly. The on-site Sales and Marketing team have a combined experience of over 40 years. Our logistics department has over 15 years of combined experience shipping and coordinating deliveries and installations. The Accounting department has a combined experience of over 75 years. All the above noted personnel and experience listed is provided in-house from our Montoursville, PA factory. Our facility employs 129 skilled employees. Savoy provides services worldwide with the skills and experience of our dedicated team.

5.2. Contract Implementation Strategy & Expectations	
5.2.1. Contract Expectation. What are your company's expectations in the event of a contract award?	We will provide ongoing coordination of our marketing and sales efforts to grow the CCOG/Equalis Contract.
5.2.2. Five (5) Year Sales Vision & Strategy. Describe your company's vision and strategy to leverage a resulting contract with Equalis over the next five (5) years. Your response may include but is not limited to; the geographic or public sector vertical markets being targeted; your strategy for acquiring new business and retaining existing business; how the contract will be deployed with your sales team; how you will market the contract, including deployment of the contract on your company website; how you will market the contract, including deployment of the contract on your company website; and the time frames in which this will be completed.	Prior to contract implementation Savoy will work diligently with Equalis to complete the below items prior to contract activation: Catalog development with price list availability to all locations. Price list will be available upon request electronically or via USB drives. We will also store them on our online website for reference. Marketing and Business Development. Once awarded a contract, Savoy will begin our marketing and business development plan. We will provide bi-weekly email communications up until the implementation of the new Contract, and then proceed with monthly email correspondence. The email communications will focus on Equalis and how Savoy can assist in meeting the changing demands on site. For instance, we will provide information on Savoy, product construction, our industry best limited lifetime warranty, environmental information, new features, available fabric offerings, stock program information for Quick Ship items to meet the tightest deadlines, personalization of the Savoy product and how to enhance the furniture being utilized in rooms to provide the best experience for the customer. Our local independent sales representatives will be calling and making appointments to meet with customers. They will offer in-person or virtual presentations, bring samples for demonstration, and provide resource materials (such as: fabric cards, finish chains, etc.) for the client's reference. In addition to our email communications and personal visits, the contract will be promoted on our Savoy website. Savoy will review/evaluate all national, regional, and supplier-specific trade shows, conferences, and meetings throughout the term of the Master Agreement. Savoy confirms we will evaluate national and regional advertising opportunities in trade publications throughout the term of the Master Agreement.
5.2.3. Sales Objectives. What are your top line sales objectives in each of the five (5) years if awarded this contract?	Savoy will send bulletins and marketing emails to our new and existing customers and strive to increase sales yearly. Our local independent sales representatives will be calling and making appointments to meet with customers of the Contract. They will offer in-person or virtual presentations, bring samples for demonstration, and provide resource materials (such as: fabric cards, finish chains, etc.) for the client's reference.
6. ADMIN FEE & REPORTING	
6.1. Administration Fee & Reporting	

<p>6.1.1. Administrative Fee. Equalis Group only generates revenue when the Winning Supplier generates revenue based on contract utilization by current and future Members.</p> <p>The administrative fee is normally calculated as a percentage of the total Spend for agencies accessing product and services through the Master Agreement and is typically two percent (2%) to three percent (3%). In some categories, a flat fee or another fee structure may be acceptable.</p> <p>Please provide your organization's proposed Administrative Fee percentage or structure.</p> <p>NOTE: The proposed Administrative Fee language for this contract is based on the terms disclosed in the Attachment A – Model Administration Agreement.</p>	
<p>6.1.2. Sales & Administrative Fee Reporting. Equalis Group requires monthly reports detailing sales invoiced the prior month and associated Administrative Fees earned by the 15th of each month. Confirm that your company will meet this reporting requirement. If not, explain why and propose an alternative time schedule for providing these reports to Equalis Group.</p>	<p>Savoy proposes quarterly reporting of sales and administrative fees to align with our standard operating and internal auditing procedures.</p>
<p>6.1.3. Self-Audit. Describe any self-audit process or program that you plan to employ to verify compliance with your proposed contract with Equalis Group. This process includes ensuring that your sales organization provides and Members obtain the correct pricing, reports reflect all sales made under the Contract, and Winning Supplier remit the proper admin fee to Equalis.</p>	<p>Savoy Contract Furniture self-audits all our contracts prior to submission of administrative fees. For this proposed contract we would audit the contract on a quarterly basis for contract compliance. All net pricing is compared to the discount notated per the contract on the current list price.</p>

PROPOSAL FORM 2: COST PROPOSAL

A template for the Cost Proposal has been included as Attachment B and must be uploaded as a separate attachment to a Respondent's proposal submission. Respondents are permitted to revise any part of the spreadsheet to the Cost Proposal to accurately reflect the column titles, details, discounts, pricing categories of products, services, and solutions being offered to Equalis Group Members.

Respondent's Cost Proposal must include the information requested in Section 5 – Cost Proposal & Pricing.

NOTE: Cost Proposals will remain sealed and will only be opened and reviewed for those Respondents that meet the minimum Technical Proposal score threshold as described in Section 6.2 - Evaluation and Scoring of Proposals.

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PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE: ☐Yes ☒No

List certifying agency: [Click or tap here to enter text.](#)

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise ("DBE")

Respondent certifies that this firm is a SBE or DBE: ☐Yes ☒No

List certifying agency: [Click or tap here to enter text.](#)

c. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE: ☐Yes ☒No

List certifying agency: [Click or tap here to enter text.](#)

d. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB: ☐Yes ☒No

List certifying agency: [Click or tap here to enter text.](#)

e. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone: ☐Yes ☒No

List certifying agency: [Click or tap here to enter text.](#)

f. Other

Respondent certifies that this firm is a recognized diversity certificate holder: ☒Yes ☐No

List certifying agency: Savoy Contract Furniture is a Woman Owned Small Business that is certified by the Small Business Administration (SBA).

PROPOSAL FORM 4: CERTIFICATIONS AND LICENSES

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to provide the products and services included in their proposal which can include, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

Please also list and include copies of any certificates you hold that would show value for your response and was not already included with the requested information above.

Savoy Contract Furniture is a Woman Owned Small Business that is certified by the Small Business Administration (SBA).

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PROPOSAL FORM 5: UNRESOLVED FINDINGS FOR RECOVERY

O.R.C. Chapter 9.24 prohibits CCOG from awarding a contract to any entity against whom the Auditor of State has issued a finding for recovery, if such finding for recovery is “unresolved” at the time of award. By submitting a proposal, a Respondent warrants that it is not now, and will not become, subject to an “unresolved” finding for recovery under **O.R.C. Chapter 9.24** prior to the award of any contract arising out of this RFP, without notifying CCOG of such finding. The Proposal Review Team will not evaluate a proposal from any Respondent whose name, or the name of any of the subcontractors proposed by the Respondent, appears on the website of the Auditor of the State of Ohio as having an “unresolved” finding for recovery.

Is your company the subject of any unresolved findings for recoveries?

- ☐ Yes
- ☒ No

PROPOSAL FORM 6: MANDATORY DISCLOSURES

1. *Mandatory Contract Performance Disclosure.*

Disclose whether your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of products and services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any formal claims for breach of those contracts. For purposes of this disclosure, "**formal claims**" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Respondent from consideration, at the sole discretion of Equalis Group, such claims and a review of the background details may result in a rejection of a Respondent's proposal. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. Savoy Contract Furniture has none.

2. *Mandatory Disclosure of Governmental Investigations.*

Indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Respondents must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Respondent by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Respondent from consideration, such governmental action and a review of the background details may result in a rejection of the Respondent's proposal at Group's sole discretion. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. Savoy Contract Furniture has none.

PROPOSAL FORM 7: DEALER, RESELLER, AND DISTRIBUTOR AUTHORIZATION

CCOG allows Suppliers to authorize dealers, distributors, and resellers to sell the products and services made available through, and consistent with the Terms and Conditions set forth in, the Master Agreement. If Supplier intends to authorize their dealers, distributors, or resellers access to the Master Agreement in the event of a contract award Supplier must provide a list, either in the form of a document or a weblink, to identify those organizations who are being authorized access to the Master Agreement.

Will the Supplier authorize dealers, distributors, resellers access to Master Agreement?

☐ Yes

☒ No

If yes, how will Supplier disclose which organization(s) will have access to the Master Agreement? This list can be updated from time to time upon CCOG's approval.

Respondent Response: Not applicable.

PROPOSAL FORM 8: MANDATORY SUPPLIER & PROPOSAL CERTIFICATIONS

CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Companies responding to any CCOG RFP MUST certify that they are NOT ineligible by signing each of the statements below. **Failure to provide proper affirming signature on any of these statements will result in a Respondent's proposal being deemed nonresponsive to this RFP.**

I, Chris Frantz, hereby certify and affirm that John Savoy & Son, Inc., DBA Savoy Contract Furniture, has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions by the United States Department of Labor, the United States Department of Health and Human Services, or any other federal department or agency as set forth in 29 CFR Part 98, or 45 CFR Part 76, or other applicable statutes.

AND

I, Chris Frantz, hereby certify and affirm that John Savoy & Son, Inc., DBA Savoy Contract Furniture, is in compliance with all federal, state, and local laws, rules, and regulations, including but not limited to the Occupational Safety and Health Act and the Ohio Bureau of Employment Services and the following:

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard *(as opposed to a record keeping or administrative standard)* in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

AND

I, Chris Frantz, hereby certify and affirm that John Savoy & Son, Inc., DBA Savoy Contract Furniture, is not on the list established by the Ohio Secretary of State, pursuant to ORC Section 121.23, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.

AND

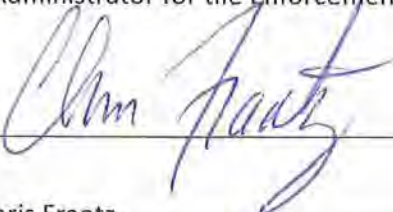
I, Chris Frantz, hereby certify and affirm that John Savoy & Son, Inc., DBA Savoy Contract Furniture either is not subject to a finding for recovery under ORC Section 9.24, or has taken appropriate remedial steps required under that statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

I, Chris Frantz, hereby affirm that this proposal accurately represents the capabilities and qualifications of John Savoy & Son, Inc., DBA Savoy Contract Furniture, and I hereby affirm that the cost(s) proposed to CCOG for the performance of services and/or provision of goods covered in this proposal in response to this CCOG RFP is a firm fixed price structure as described in the Cost Proposal, inclusive of all incidental as well as primary costs. *(Failure to provide the proper affirming signature on this item may result in the disqualification of your proposal.)*

PROPOSAL FORM 9: CLEAN AIR ACT & CLEAN WATER ACT

The Respondent is in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h)), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Authorized signature:



Printed Name:

Chris Frantz

Company Name:

John Savoy & Son, Inc., DBA Savoy Contract
Furniture

Mailing Address:

300 Howard Street, PO Box 248,
Montoursville, PA 17754

Email Address:

Sales@savoyfurniture.com

Job Title:

Director of Marketing and Sales

PROPOSAL FORM 10: DEBARMENT NOTICE

I, the Respondent, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Respondents Name:	John Savoy & Son, Inc., DBA Savoy Contract Furniture
Mailing Address:	300 Howard Street, PO Box 248 Montoursville, PA 17754
Signature	
Title of Signatory:	Director of Marketing and Sales

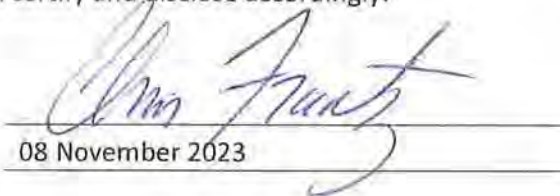
PROPOSAL FORM 11: LOBBYING CERTIFICATIONS

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than ten thousand dollars (\$10,000) and not more than one hundred thousand dollars (\$100,000) for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, on behalf of Respondent that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding one hundred thousand dollars (\$100,000) in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.

Signature:



Date:

08 November 2023

PROPOSAL FORM 12: CONTRACTOR CERTIFICATION REQUIREMENTS

1. *Contractor's Employment Eligibility*

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the CCOG Participating entities in which work is being performed.

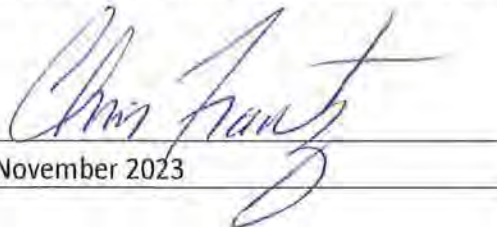
2. *Fingerprint & Criminal Background Checks*

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

Signature:



Date:

08 November 2023

PROPOSAL FORM 13: BOYCOTT CERTIFICATION

Respondent must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Does Respondent agree? CF


(Initials of Authorized Representative)

PROPOSAL FORM 14: FEDERAL FUNDS CERTIFICATION FORMS

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements).

All Respondents submitting proposals must complete this Federal Funds Certification Form regarding Respondent's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify their agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item in this form, CCOG will consider the Respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

1. *Supplier Partner Violation or Breach of Contract Terms*

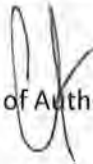
Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of the Master Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or Member construction contract agreed upon by Supplier Partner and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Respondent agree? CE

(Initials of Authorized Representative)



2. *Termination for Cause or Convenience*

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Respondent

will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Respondent agree? CF

(Initials of Authorized Representative)

3. *Equal Employment Opportunity*

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Supplier Partner agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Supplier Partner agrees that it shall comply with such provision.

Does Respondent agree? CF

(Initials of Authorized Representative)

4. *Davis-Bacon Act*

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Respondent agree? CF

(Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of forty (40) hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Respondent agree? CF

(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier Partner agrees to comply with the above requirements when applicable.

Does Respondent agree? CF

(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of one hundred fifty thousand dollars (\$150,000) must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Supplier Partner agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Respondent agree? CF

(Initials of Authorized Representative)


8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance

with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier Partner further agrees to immediately notify the Cooperative and all Members with pending purchases or seeking to purchase from Supplier Partner if Supplier Partner is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.


Does Respondent agree? CF


(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 USC 1352) – Supplier Partners that apply or bid for an award exceeding one hundred thousand dollars (\$100,000) must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Supplier Partner agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).


Does Respondent agree? CF


(Initials of Authorized Representative)

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier Partner agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency maybe required to confirm estimates and otherwise comply. The requirements of Section 6002 includes procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds ten thousand dollars (\$10,000) or the value of the quantity acquired during the preceding fiscal year exceeded ten thousand dollars (\$10,000); procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Respondent agree? CF


(Initials of Authorized Representative)

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of one hundred fifty thousand dollars (\$150,000), a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.324(b). When required by a participating

agency, Supplier Partner agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier Partner agrees that the total price, including profit, charged by Supplier Partner to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Supplier Partner's Group Purchasing Agreement.

Does Respondent agree? CF

(Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does Respondent agree? CF

(Initials of Authorized Representative)

13. Domestic preferences for procurements

For participating agency purchases utilizing Federal funds, Respondent agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

"Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Respondent agree? CF

(Initials of Authorized Representative)

14. General Compliance and Cooperation with Members

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a Member, it shall make a good faith effort to work with Members to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does Respondent agree? CF

(Initials of Authorized Representative)

15. Applicability to Subcontractors

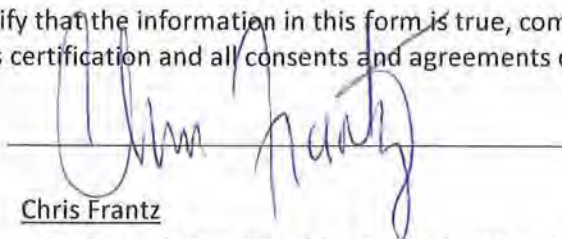
Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Respondent agree? CF

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature:

A handwritten signature in blue ink, appearing to read "Chris Frantz", is written over a horizontal line.

Printed Name:

Chris Frantz

Company Name:

John Savoy & Son, Inc., DBA Savoy Contract Furniture

Mailing Address:

300 Howard Street, PO Box 248

Job Title:

Director of Marketing and Sales

PROPOSAL FORM 15: FEMA FUNDING REQUIREMENTS CERTIFICATION FORMS

Please answer the following question. If yes, complete this Proposal Form.

In the event of a contract award, does the Respondent intend to make their products and services available to public agencies utilizing FEMA funds or seeking reimbursement from FEMA?	<input type="checkbox"/> Yes
	<input checked="" type="checkbox"/> No

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). Additionally, Appendix II to Part 200 authorizes FEMA to require or recommend additional provisions for contracts.

All bidders submitting proposals who desire to work with Members utilizing FEMA funds must complete this FEMA Recommended Contract Provisions Form regarding bidder's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using FEMA funds. This completed form will be made available to Members for their use while considering their purchasing options when using FEMA grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Bidder should certify bidder's agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Bidder fails to complete any item in this form, CCOG will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

16. Access to Records

For All Procurements

The Winning Supplier agrees to provide the participating agency, the pass-through entity (if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

The Winning Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

The Winning Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

For Contracts Entered into After August 1, 2017, Under a Major Disaster or Emergency Declaration

In compliance with section 1225 of the Disaster Recovery Reform Act of 2018, the participating agency, and the Winning Supplier acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States."

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

17. Changes

FEMA recommends that all contracts include a changes clause that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may depend on the nature of the contract and the procured item(s) or service(s). The participating agency should also consult their servicing legal counsel to determine whether and how contract changes are permissible under applicable state, local, or tribal laws or regulations.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

18. Use of DHS Seal, Logo, and Flags

The Winning Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The contractor shall include this provision in any subcontracts.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

19. Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding

This is an acknowledgement that when FEMA financial assistance is used to fund all or a portion of the participating agency's contract with the Winning Supplier, the Winning Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

20. No Obligation by Federal Government

The federal government is not a party to this or any contract resulting from this or future procurements with the participating agencies and is not subject to any obligations or liabilities to the non-federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

21. Program Fraud and False or Fraudulent Statements or Related Acts

The Winning Supplier acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract.

Does Respondent agree? [Click or tap here to enter text.](#)
(Initials of Authorized Representative)

22. Affirmative Socioeconomic Steps

If subcontracts are to be let, the Winning Supplier is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

Does Respondent agree? [Click or tap here to enter text.](#)

(Initials of Authorized Representative)

23. License and Delivery of Works Subject to Copyright and Data Rights

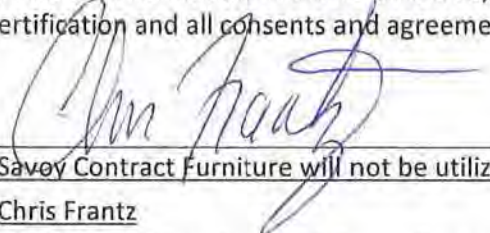
The Winning Supplier grants to the participating agency, a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Winning Supplier will identify such data and grant to the participating agency or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Winning Supplier will deliver to the participating agency data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of the non-federal entity).

Does Respondent agree? [Click or tap here to enter text.](#)

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature:


Savoy Contract Furniture will not be utilizing FEMA

Printed Name:

Chris Frantz

Company Name:

John Savoy & Son, Inc., DBA Savoy Contract Furniture

Mailing Address:

300 Howard Street, PO Box 248, Montoursville, PA 17754

Job Title:

Director of Marketing and Sales

PROPOSAL FORM 16: ARIZONA CONTRACTOR REQUIREMENTS

Please answer the following question. If yes, please complete this Proposal Form.

Does the awarded supplier intend to make their products and services available to public agencies in the State of Arizona?	<input checked="checked" type="checkbox"/>	Yes
	<input type="checkbox"/>	No

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of Arizona, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of Arizona. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

AZ Compliance with Federal and State Requirements

Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ compliance with workforce requirements

Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, "... every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program"

CCOG reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. CCOG and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Contractor Employee Work Eligibility

By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. CCOG and/or CCOG members may request verification of compliance from any contractor or sub-contractor performing work under this contract. CCOG and CCOG members reserve the right to confirm compliance. In the event that CCOG or CCOG members suspect or find that any contractor or subcontractor is not in compliance, CCOG may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

AZ Non-Compliance

All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed upon costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona)

For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the CCOG member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments: In accordance with A.R.S. 35-392, CCOG and CCOG members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Does Respondent agree? CF

(Initials of Authorized Representative)



Date: 08 November 2023

PROPOSAL FORM 17: NEW JERSEY REQUIREMENTS

Please answer the following question. If yes, please complete this Proposal Form.

Does the awarded supplier intend to make their products and services available to public agencies in the State of New Jersey?	<input checked="checked" type="checkbox"/> Yes
	<input type="checkbox"/> No

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of New Jersey, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of New Jersey. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

New Jersey vendors are also required to comply with the following New Jersey statutes when applicable:

- All anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38.
- Compliance with Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act.
- Compliance with Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26
- Bid and Performance Security, as required by the applicable municipal or state statutes.

A. Ownership Disclosure Form (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: John Savoy & Son, Inc., DBA Savoy Contract Furniture
Street: 300 Howard Street
City, State, Zip Code: Montoursville, PA 17754

Complete as appropriate:

I, Click or tap here to enter text., certify that I am the sole owner of Click or tap here to enter text., that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I, Click or tap here to enter text., a partner in Click or tap here to enter text., do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I, Chris Frantz, an authorized representative John Savoy & Son, Inc., DBA Savoy Contract Furniture, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest
------	---------	----------

Carol A. Savoy	579 Primrose Lane, Montoursville, PA 17754	64%
Adam D. Savoy	166 Alexis Drive, Williamsport, PA 17701	20%

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Signature:

Date: 08 November 2023

B. Non-Collusion Affidavit

Respondent Name: John Savoy & Son, Inc., DBA Savoy Contract Furniture

Street Address: 300 Howard Street

City, State Zip: Montoursville, PA 17754

State of New Jersey

County of Lycoming

I, Chris Frantz of the Montoursville in the County of Lycoming, State of Pennsylvania of full age, being duly sworn according to law on my oath depose and say that:

I am the Director of Marketing and Sales of the firm of John Savoy & Son, Inc., DBA Savoy Contract Furniture the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Authorized signature:

Job Title:

Director of Marketing and Sales

Subscribed and sworn before me

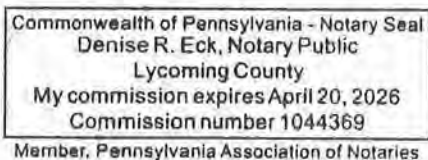
this 08 day of November, 2023

Denise R Eck

Notary Public of New Jersey

My commission expires April 20, 2026

SEAL



C. Affirmative Action Affidavit (P.L. 1975, C.127)

Company Name: John Savoy & Son, Inc., DBA Savoy Contract Furniture
Street Address: 300 Howard Street
City, State, Zip Code: Montoursville, PA 17754

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Suppliers must submit with proposal:

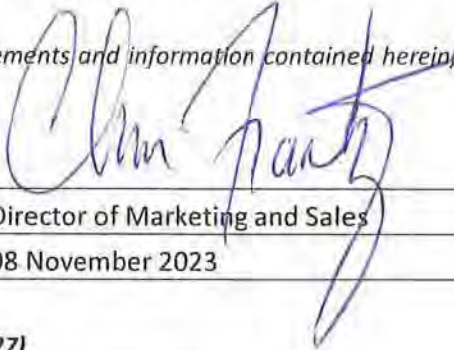
1. A photo copy of their Federal Letter of Affirmative Action Plan Approval
OR
2. A photo copy of their Certificate of Employee Information Report
OR
3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over \$50,000 Total Project Cost:

☐ No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the Harrison Township Board of Education

☒ Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature: 
Title of Signatory: Director of Marketing and Sales
Date: 08 November 2023

P.L. 1995, c. 127 (N.J.A.C. 17:27)

MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:


The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such

CERTIFICATE OF EMPLOYEE INFORMATION REPORT RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of 15-Jan-2022 to 15-Jan-2025

JOHN SAVOY & SON, INC.
300 HOWARD ST., P.O. BOX 248
MONTOURSVILLE PA 17754




ELIZABETH MAHER MUOIO
State Treasurer

action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative

Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

D. C. 271 Political Contribution Disclosure Form

PUBLIC AGENCY INSTRUCTIONS

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 (https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor** and on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html. They will be updated from time-to-time as necessary.
 - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used "as-is", subject to edits as described herein.
 - e) The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**

CONTRACTOR INSTRUCTIONS

Business entities (contractors) receiving contracts from a public agency in the state of New Jersey that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee¹
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

¹ N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

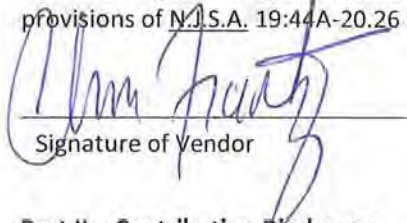
Required Pursuant To N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	John Savoy & Son, Inc., DBA Savoy Contract Furniture		
Address:	300 Howard Street		
City:	Montoursville	State: PA	Zip: 17754

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.



Signature of Vendor

Chris Frantz

Printed Name

Director of Marketing and Sales

Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
Not applicable	Not applicable		\$

☐ Check here if the information is continued on subsequent page(s)

Page 1 of 1

Vendor Name: John Savoy & Son, Inc., DBA Savoy Contract Furniture

Contributor Name	Recipient Name	Date	Dollar Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
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Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount

☐ Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED, CUSTOMIZABLE FORM.

E. Stockholder Disclosure Certification

Name of Business:

☒ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

☐ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

☐ Partnership

☐ Corporation

☐ Sole Proprietorship

☐ Limited Partnership

☐ Limited Liability Corporation

☐ Limited Liability Partnership

☒ Subchapter S Corporation

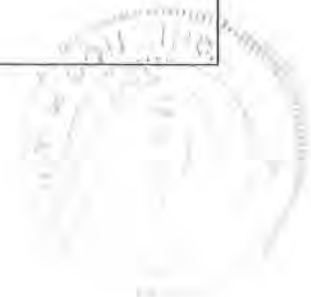
Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Carol A. Savoy	Name: Adam D. Savoy
Home Address: 579 Primrose Lane, Montoursville, PA 17754	Home Address: 166 Alexis Drive, Williamsport, PA 17701
Name: Stockholder Name	Name: Stockholder Name

Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name Home Address: Home Address	Name: Stockholder Name Home Address: Home Address
Subscribed and sworn before me this 10 day of November, 2023. (Notary Public) <u>Denise R Eck</u> My Commission expires: <u>April 20, 2026</u>	<u></u> (Affiant) <u>Chris Frantz, Director of Marketing and Sales</u> (Print name & title of affiant) (Corporate Seal)

Commonwealth of Pennsylvania - Notary Seal
Denise R. Eck, Notary Public
Lycoming County
My commission expires April 20, 2026
Commission number 1044369
Member, Pennsylvania Association of Notaries



PROPOSAL FORM 18: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Check one of the following responses to the General Terms and Conditions in this solicitation, including the Master Agreement:

☒ We take no exceptions/deviations to the general terms and conditions.

PROPOSAL FORM 18: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Check one of the following responses to the General Terms and Conditions in this solicitation, including the Master Agreement:

☒ We take no exceptions/deviations to the general terms and conditions.
(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

☐ We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

[Click or tap here to enter text.](#)

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. CCOG shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

PROPOSAL FORM 19: EQUALIS GROUP ADMINISTRATION AGREEMENT DECLARATION

Attachment A - Sample Administration Agreement of this solicitation is for reference only. Contracting with Equalis Group and the Winning Supplier will occur after contract award.

Execution of the Administration Agreement is required for the Master Agreement to be administered by Equalis Group. **Attachment A - Sample Administration Agreement** defines i) the roles and responsibilities of both parties relating to marketing and selling the Program to current and prospective Members, and ii) the financial terms between Equalis Group and Winning Supplier.

Redlined copies of this agreement should not be submitted with the response.

Should a Respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the Respondent. Respondents must select one of the following options for submitting their response.

- ☒ Respondent agrees to all terms and conditions in **Attachment A - Sample Administration Agreement**.
- ☐ Respondent wishes to negotiate directly with Equalis Group on terms and conditions in the Sample Administration Agreement. Negotiations will commence after CCOG has completed contract award.

PROPOSAL FORM 20: MASTER AGREEMENT SIGNATURE FORM

RESPONDENTS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED FOR AWARD.

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Master Agreement at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Company Name	John Savoy & Son, Inc., DBA Savoy Contract Furniture
Address	300 Howard Street
City/State/Zip	Montoursville, PA 17754
Phone Number	570-368-2424
Email Address	sales@savoyfurniture.com
Printed Name	Chris Frantz
Job Title	Director of Marketing and Sales
Authorized Signature	

Initial Term of the Master Agreement

Contract Effective Date:	January 1, 2024
Contract Expiration Date:	December 31, 2027
Contract Number:	

(Note: Contract Number will be applied prior to CCOG and Equalis Group countersigning.)

The Cooperative Council of Governments, Inc.
6001 Cochran Road, Suite 333
Cleveland, Ohio 44139

Equalis Group, LLC.
5550 Granite Parkway, Suite 298
Plano, Texas 75024

By:	
Name:	Franklyn A. Corlett
As:	CCOG Board President
Date:	

By:	
Name:	Eric Merkle
As:	EVP, Procurement & Operations
Date:	



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: JOHN SAVOY & SON INC

Trade Name:

Address: CHARLES & HOWARD ST
MONTOURSVILLE, PA 17754

**Certificate
Number:** 0091283

Effective Date: August 23, 1995

Date of Issuance: October 17, 2023

For Office Use Only:

20231017124821993

ISSUE DATE
10/25/2023

State of New Jersey



Department of Labor and Workforce Development

PERMIT TO MAINTAIN PAYROLL RECORDS OUTSIDE OF THE STATE OF NEW JERSEY

Authorizing an employer to maintain outside of the State of New Jersey payroll records of hours worked by and wages paid to employees.
Pursuant to N.J.S.A Chapter 113, Laws of New Jersey 1966, this permit is issued to:

Savoy Contract Furniture
300 Howard Street P.O. Box 248
Montoursville PA 17754

and **LOCATION WHERE PAYROLL RECORDS WILL BE MAINTAINED OUTSIDE OF NEW JERSEY**

Savoy Contract Furniture
300 Howard Street
Montoursville, PA 17754

This permit is issued for an unlimited time period. Payroll records must be made available for inspection in New Jersey in accordance with the information in your application. This permit may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development. It is valid only for the address shown above.

A handwritten signature in black ink, reading "RA Angelo".

Robert Asaro-Angelo, Commissioner

Department of Labor and Workforce Development

Must be posted in a conspicuous place

EMPLOYER NUMBER
739767

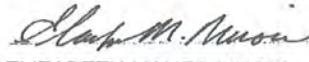
PERMIT NUMBER
27387

CERTIFICATE OF EMPLOYEE INFORMATION REPORT RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of 15-Jan-2022 to 15-Jan-2025

JOHN SAVOY & SON, INC.
300 HOWARD ST., P.O. BOX 248
MONTROUSEVILLE PA 17754




ELIZABETH MAHER MUOIO
State Treasurer

Certificate Number
739767

Registration Date: 10/25/2023
Expiration Date: 10/24/2024



State of New Jersey

Department of Labor and Workforce Development Division of Wage and Hour Compliance

Public Works Contractor Registration Act

Pursuant to N.J.S.A. 34:11-56.48, et seq. of the Public Works Contractor Registration Act, this certificate of registration is issued for purposes of bidding on any contract for public work or for engaging in the performance of any public work to:

Savoy Contract Furniture
2023

Responsible Representative(s):

Carol Savoy, President
Marcus Savoy, Vice-President

Responsible Representative(s):

Adam Savoy, Vice-President
Allison Savoy, Member

A handwritten signature in black ink, reading "RA Angelo".

Robert Asaro-Angelo, Commissioner
Department of Labor and Workforce Development

NON TRANSFERABLE

This certificate may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development.

Savoy Contract Furniture encourages the implementation of environmentally conscientious policies and practices in its manufacturing procedures and strongly encourages its vendors to be environmentally conscious in its processes.

Specific programs implemented in support of the Savoy Environmental Policy

Savoy utilizes a technologically advanced ultraviolet (UV) finishing system. This system provides a material transfer rate from application to finished product in excess of 99%. Not only does this process not produce any substantial VOCs, but it is also recognized by the PA Department of Environmental Protection as being compliant with all regulations. We have reduced VOC output by as much as 99%.

The use of water-based adhesives in the process of laminating all Savoy tops, shelves and some component parts has also greatly reduced the amount of VOCs.

Waste streams such as used oils, cleaning fluids and some finishing materials are recycled to minimize waste.

Fuel oil processing and heating systems have been replaced with more efficient natural gas systems, substantially reducing oil consumption and the release of airborne contaminants.

Savoy uses veneer core plywood in place of solid wood species wherever possible. Utilization of plywood in furniture manufacturing minimizes the effect on the environment by providing a more complete use of the harvested tree. Trees used for veneer application extends the utilization by as much as 16 times more than solid applications. In addition, our plywood has no added formaldehyde.

All of our waste woods are recycled in the form of wood mulch or are utilized in heating systems locally.

Saw dust collected by the extraction system is used as animal bedding by local farmers. Any cardboard waste in the plant is recycled locally.



Each year, millions of trees are harvested to provide packaging for shipments. Savoy uses a blanket wrapped shipping process in which items are wrapped in moving blankets made of recycled materials. These blankets can be re-used numerous times and this minimizes the amount of trees harvested for manufacturing shipping materials.

We have carefully selected lumber suppliers who are recognized for implementing environmentally supported harvesting controls and hold SFI and FSC certifications to perpetuate a better environment for all.

Additionally, we strive to work mostly with fabric vendors that have taken the responsibility to create environmentally friendly fabrics woven in the United States.

These procedures are reviewed on a consistent basis and we continue to improve them as technological advancements make it possible. **Contact us today to learn more!**



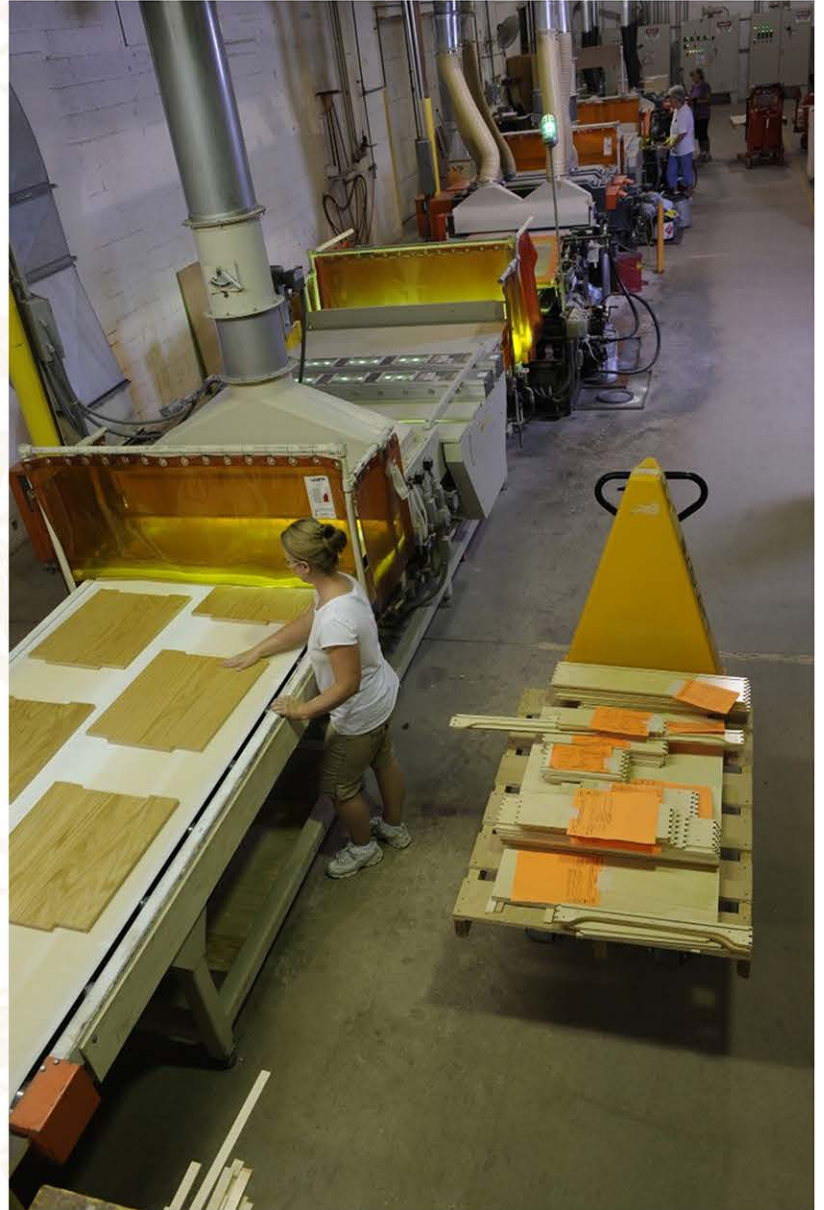
A Clear Choice in Quality

Savoy utilizes a top-of-the-line, technologically advanced ultraviolet (UV) finishing system for all flat surface finishing.

Our goal is to provide our clients with the best products possible that are not only resistant to both scrapes and chips, but also effortlessly and safely cleaned and sanitized.

To execute this goal, we have employed a tough acrylate finish that is second to none. As a result, our customers are no longer inflicted with bothersome water marks or stains, and cleaning and disinfecting their furniture requires only common household chemicals or solvents, making the process not only easier, but safer.

While our company strives to provide our clients with unsurpassed quality, we also take great measures to have as little impact on the environment, which doesn't stop at our ultraviolet curing method. We complete our products without adding harmful formaldehyde in either our finishes or our plywoods, which prevents any dangerous offgassing that may be experienced in other products constructed from composite materials.



For more information regarding UV wood finishing or any of our many environmentally conscientious practices, please contact customer service at 800.233.8953.





August 2, 2023

To whom this may concern,

John Savoy & Son, Inc. DBA Savoy Contract Furniture has maintained a Pennsylvania Department of Environmental Protection State Only Synthetic Operating permit # NMOP 41-00011 since July 10, 2002. Our permit was recently renewed on August 2, 2023, and will expire on August 1, 2028 with an annual VOC emissions limit of 40 tons for wood coatings materials.

To remain in compliance with all state regulations, we record our monthly use of finishing materials tracking VOC content which is reported to PA Dept. of Environmental Protection semi-annually. Our annually reported VOC emissions for the previous four years are as follows:

2022	5.693 Tons
2021	5.817 Tons
2020	4.262 Tons
2019	7.703 Tons

If there are any questions related to our Synthetic Minor Permit or compliance reporting, please contact me directly at 570-368-2424 or via email at dvail@savoyfurniture.com.

Sincerely,

A handwritten signature in blue ink that reads "Deborah K. Vail". The signature is written in a cursive, flowing style.

Deborah K. Vail
Controller



November 6, 2023

The Cooperative Council of Governments
On Behalf of Equalis Group
6001 Cochran Road, Suite 333
Cleveland, Ohio 44139

Subject: RFP# COG-2152 Furniture Solutions with Related Products and Services

Good day,

On behalf of John Savoy & Son, Inc., DBA Savoy Contract Furniture please find our enclosed submission for the above referenced subject matter. Savoy is a Woman Owned Small Business located in Central Pennsylvania. With over seven decades of manufacturing experience in the Commercial Furniture Industry we strive to provide exceptional products and services to our clients while maintaining our core values and principles as a family-owned small business.

Please note the below standard terms and conditions with our company for this submission:

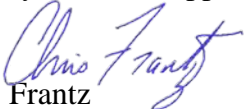
- Effective price guide: Savoy Contract Furniture List Price Book Effective 25 July 2023. PDF version is available upon request.
- Standard Discount offered: 52% off List of full catalog offerings.
- Administrative fee proposed is 2% of total net product sales only. Fee is not applicable to Services and/or Freight charges.
- FOB Factory/Origin in Montoursville, PA
- Standard shipment method: 53' dry enclosed trailer. Product ships floor loaded/blanket wrapped. Palletization is available at an additional fee.
- All cartoning charges will be shown as a separate line on the quote. There will be an additional charge on shipments which require cartoning. Each item, quantity 1-20, add 10%. Each item, quantity 21+ add 5%. For orders shipping outside the continental US, a Carton Charge of 15% will be applicable.
- Net 30 days from date of invoice. A deposit of 25% is required on all special orders.
- Savoy will store product at our facility up to 30 days from original date of delivery, as noted on the PO. If delayed past the 30 days noted storage fees will be applicable and will be quoted on a project-by-project basis; not to exceed 3% per month.
- Requests for changes or cancellations must be made in writing and will not be valid without our written consent. Cancellations will not be accepted after fabric has been cut. Authorized cancellations are subject to a 25% restocking charge.
- No merchandise may be returned without written consent and shipping instructions. Special items are not returnable. Authorized returns are subject to a 25% restocking charge.
- All prices are quoted in natural finish. Stained finishes add 5% and 10% upcharge for customer matched finishes. Please specify laminate and wood finish on all items. Laminate and finish samples are available upon request.
- Construction: All pricing is quoted in Oak and Natural Oak finish unless specified differently.



- Non-Prevailing Wage Services: Installation, removal, design, and project management services will be quoted on a project-by-project basis shown as a separate line on the bid to the end-user.

Upon review, if you have any questions and/or concerns on this submission, please do not hesitate to contact me at 570-368-2424 or via email at sales@savoyfurniture.com.

Thank you for the opportunity to respond to this RFQ.


Chris Frantz
Director of Marketing and Sales



Consider Our Value.

We're here to reduce your total investment and satisfy every need of your furniture project from start to finish.



- Parent approved designs meeting the living needs of today's students, increase student retention.
- More than 70 years of housing experience with a personal touch.
- Furniture built to endure more than 15 years of heavy use, resulting in significantly reduced maintenance costs.
- Easy access to replacement parts if furniture repairs are needed.
- American-made, high quality products promoting pride in the USA.

We look forward to providing you with superior service, exceptional quality, on-time delivery and the best warranty in the business.

Contact us today to get started!





Savoy Contract Furniture offers a Limited Lifetime Warranty on standard manufactured products offered in our Price List/ Specification book. This warranty is offered to the original purchaser, to be free of defects in material and workmanship during the lifetime of the product while in normal use in its intended environment. Specialty/modified manufactured items at the request of the client are not covered by this warranty.

Liability for specialty/modified products is the responsibility of the client/requestor. Specific items such as fabrics, foam, metal, electrical components, mattresses and other resale items are warranted for a period of one year by **Savoy Contract Furniture**. Additional warranties extended by the manufacturer of the component part or resale item may exceed the one year warranty extended by **Savoy Contract Furniture**. Inquires can be made to **Savoy Contract Furniture** customer service.

Items reported under this warranty which have been subject to misuse, abuse or used other than those which they have been intended or simply show normal wear are not covered under this warranty.

All warranty claims must be submitted in writing to **Savoy Contract Furniture** listing the date of purchase, original invoice number, description of the defect(s). **Savoy Contract Furniture** reserves the right to repair or replace the item/items at its sole discretion.

Please Direct All Inquiries to:

Savoy Contract Furniture
Customer Service Department
PO Box 248
300 Howard Street
Montoursville, PA 17754
Phone: 570-368-2424





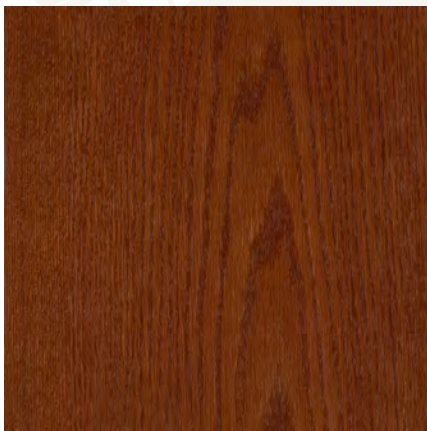
Natural Oak



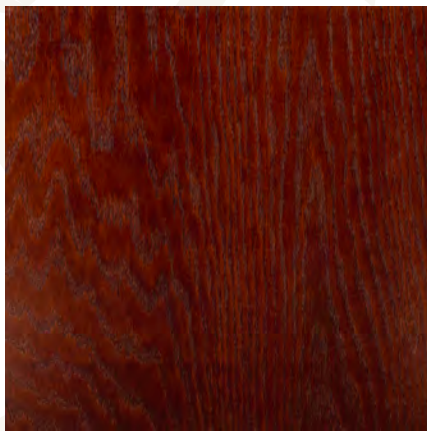
Harvest



Driftwood



Williamsburg Cherry



Victorian Mahogany

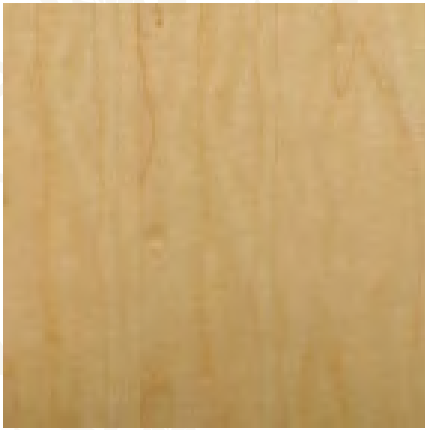


Cocobala



Midnight Black*

*Full Coverage Painted Look



Natural Maple



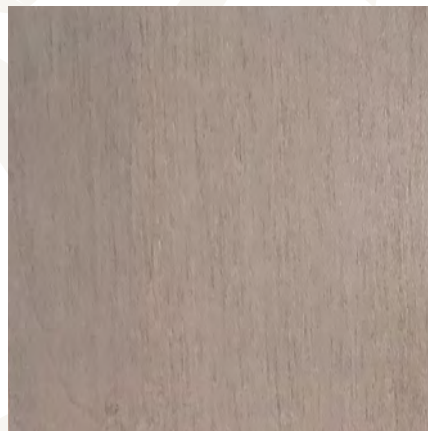
Harvest



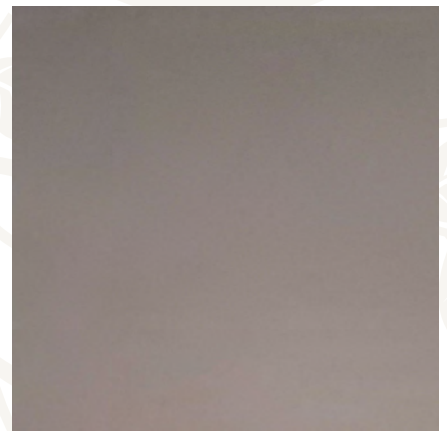
Williamsburg Cherry



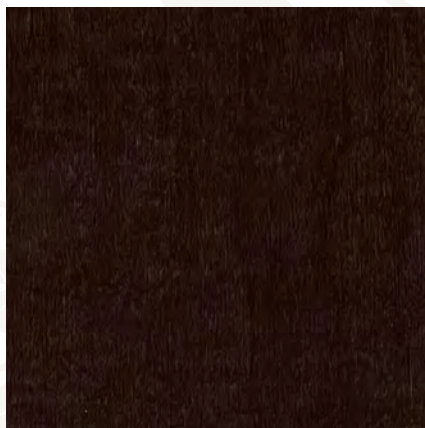
Victorian Mahogany



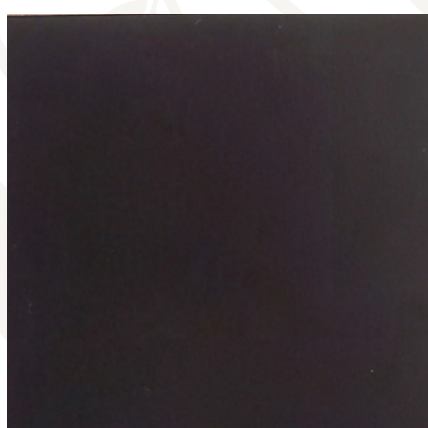
Steel Gray



Urban Gray*



Cocobala



Midnight Black*

*Full Coverage Painted Look

Pennsylvania Department of State
Bureau of Corporations and Charitable Organizations
PO Box 8722 | Harrisburg, PA 17105-8722
T: 717-787-1057
dos.pa.gov/BusinessCharities

Regarding: JOHN SAVOY & SON, INC.
Request Type: Subsistence Certificate **Issuance Date:** October 18, 2023
Request No.: 023893130 **File No.:** 0000318526
Receipt No.: 000732356
Filing Type: Domestic Business Corporation
Filing Subtype: Business
Initial Filing Date: August 25, 1954
Status: Active

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT

JOHN SAVOY & SON, INC.

is currently subsisting on the records of the Department of State as of the issuance date herein.

I DO FURTHER CERTIFY THAT this Subsistence Certificate shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have
hereunto set my hand and caused the seal
of my office to be affixed, the day and year
above written

Albert Schmidt
Secretary of the Commonwealth

Verify this certificate online at www.file.dos.pa.gov