



Furniture Solutions Built to Last



Foliot Furniture & Equalis Group

Publicly Procured Contract Vehicle

Foliot Furniture Contract Highlights

By teaming up with Foliot Furniture through our competitively-solicited and publicly awarded cooperative contract with Equalis Group, you gain peace of mind for all aspects of your project. As part of the numerous advantages offered by this agreement, Foliot Furniture is committed to offering turnkey solutions, fixed furniture pricing, exceptional after-sales support, and industry leading warranty. Foliot furniture solutions include:

- Caseloads
- Bedroom
- Seating
- Vanities & Kitchenettes
- Common areas

Who is Foliot Furniture?

Foliot Furniture is the industry leader in providing quality caseloads and seating solutions for the educational housing, healthcare, and similar institutional related markets.

Having produced and delivered over a million rooms in the past 30 years, Foliot Furniture has positioned itself as the leading commercial manufacturer in North America. With facilities located in both Montreal and Las Vegas, we are able to provide our clients with faster lead times and an outstanding customer support experience for all aspects of the project from design to production to delivery to service. Foliot's team of woodworking and machinery experts is composed of some of the industry's most experienced furniture specialists. Using innovative technologies, we are committed to producing furniture with project specific aesthetics while not sacrificing the strength and durability needed to endure the demands of the institutional environment. Simply put, our experience makes your experience better!

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract#: COG-2152D

Lead Agency: CCOG

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.