





# **Vari & Equalis Group**

**Publicly Procured Contract Vehicle** 

### Vari Contract Highlights

- Free Delivery, Free Installation Services\*, Free Design Services (Space Planning), 30-Day Risk Free Guarantee.
- U.S-based dedicated customer service is available Monday-Friday 8am-6pm CT via Call, Chat, or Email.
- · Most products assemble in minutes with all included tools.
- · Simple purchasing process (we don't work through a dealer network).
- Our products are designed to move and scale with changing business needs.
- With more than 4 million fans worldwide, products in the offices of over 98% of the Fortune 500, and showrooms across the United States, Vari can handle projects of any size and with any timeline.

\*Free delivery and installation (with project management) on qualifying orders.

#### Who is Vari?

The original VariDesk® sit-stand desk converter was created for a colleague who needed a simple way to stand up at work to relieve back pain. It was so successful it set the standard for the industry and inspired a whole new category.

Now, as a workspace innovation company, Vari helps organizations unlock the potential of their space and their people by offering quality products with a timeless aesthetic and fast, flexible solutions for any workspace. **Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2152T Lead Agency: CCOG

## **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

**Implement** Identify **Prepare Publish** Score **Interview** Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract **Solution** # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

#### Your Implementation Process with Equalis Group

Identify
Requirements
# of Hours?
# of Weeks?

## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.