



# Turning Building Intelligence into *Building Results*



## Gardiner & Equalis Group *Publicly Procured Contract Vehicle*

### Gardiner Contract Highlights

- A full line of HVAC equipment and supplies, professional services, and a host of building solutions.
- Aggressive discounting structure exclusively for Equalis Group members on Gardiner's full line of products and services.
- Intensive discovery process to develop custom-designed building solutions for each Equalis Group member.
- A proven process for reducing downtime due to mechanical error.
- Access to a variety of financing tools, including government procurement options and shared savings programs.
- Local footprint throughout Ohio with over 200 associates readily available via phone, email, or in person.

### Who is Gardiner?

Gardiner is a full-service HVAC, energy solutions, and professional services company focused exclusively on Building Intelligence. Since 1962, Gardiner has proudly served Ohio's largest commercial, industrial, and institutional facilities. Gardiner is the exclusive Daikin factory Systems, Parts, Services, and Solutions Representative in Northern Ohio.

Leveraging its decades of industry experience, Gardiner currently manages over 3,000,000 square feet of building space for over 2,500 clients. The company has developed an exceptional reputation built on effective problem solving and, more importantly, results.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** COG-2124B  
**Lead Agency:** CCOG

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

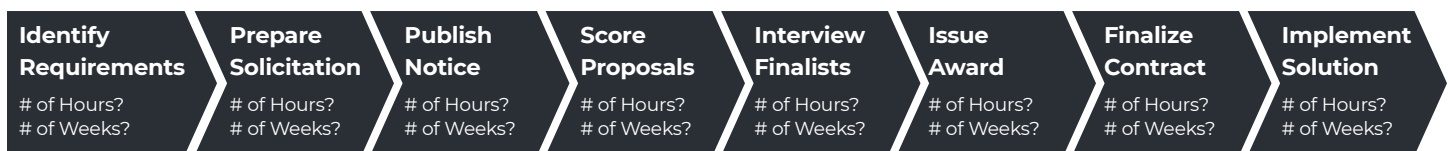
terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.