



REQUEST FOR PROPOSALS:

Furniture Solutions with Related Products & Services

RFP #:

COG-2152

ISSUED BY:

The Cooperative Council of Governments

On Behalf of Equalis Group

6001 Cochran Road, Suite 333

Cleveland, Ohio 44139

DATED:

October 13, 2023

SECTION TWO:

Proposal Submission Documents, Technical Proposal, Cost Proposal and Other Required Forms

TABLE OF CONTENTS

PROPOSAL FORM CHECKLIST.....	3
PROPOSAL FORM 1: TECHNICAL PROPOSAL.....	4
PROPOSAL FORM 2: COST PROPOSAL.....	15
PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION	16
PROPOSAL FORM 4: CERTIFICATIONS AND LICENSES	17
PROPOSAL FORM 5: UNRESOLVED FINDINGS FOR RECOVERY	18
PROPOSAL FORM 6: MANDATORY DISCLOSURES.....	19
PROPOSAL FORM 7: DEALER, RESELLER, AND DISTRIBUTOR AUTHORIZATION.....	20
PROPOSAL FORM 8: MANDATORY SUPPLIER & PROPOSAL CERTIFICATIONS	21
PROPOSAL FORM 9: CLEAN AIR ACT & CLEAN WATER ACT	22
PROPOSAL FORM 10: DEBARMENT NOTICE.....	23
PROPOSAL FORM 11: LOBBYING CERTIFICATIONS	24
PROPOSAL FORM 12: CONTRACTOR CERTIFICATION REQUIREMENTS.....	25
PROPOSAL FORM 13: BOYCOTT CERTIFICATION	26
PROPOSAL FORM 14: FEDERAL FUNDS CERTIFICATION FORMS	27
PROPOSAL FORM 15: FEMA FUNDING REQUIREMENTS CERTIFICATION FORMS.....	33
PROPOSAL FORM 16: ARIZONA CONTRACTOR REQUIREMENTS	36
PROPOSAL FORM 17: NEW JERSEY REQUIREMENTS.....	38
PROPOSAL FORM 18: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM.....	49
PROPOSAL FORM 19: EQUALIS GROUP ADMINISTRATION AGREEMENT DECLARATION	50
PROPOSAL FORM 20: MASTER AGREEMENT SIGNATURE FORM.....	51

PROPOSAL FORM CHECKLIST

The following documents must be submitted with the Proposal.

The below documents can be found in Section 2; Proposal Submission and Required Forms and must be submitted with the proposal. Please note Proposal Form 2 is a separate attachment (attachment B).

TECHNICAL PROPOSAL

- Proposal Form 1: Technical Proposal**

PROPOSAL PRICING: Attachment B is provided separately in a Microsoft Excel file and is required to complete your cost proposal.

- Proposal Form 2: Cost Proposal**

OTHER REQUIRED PROPOSAL FORMS:

- Proposal Form 3: Diversity Vendor Certification Participation**
- Proposal Form 4: Certifications and Licenses**
- Proposal Form 5: Unresolved Findings for Recovery**
- Proposal Form 6: Mandatory Disclosures**
- Proposal Form 7: Dealer, Reseller, and Distributor Authorization**
- Proposal Form 8: Mandatory Supplier & Proposal Certifications**
- Proposal Form 9: Clean Air Act & Clean Water Act**
- Proposal Form 10: Debarment Notice**
- Proposal Form 11: Lobbying Certification**
- Proposal Form 12: Contractor Certification Requirements**
- Proposal Form 13: Boycott Certification**
- Proposal Form 14 Federal Funds Certification Forms**
- Proposal Form 15 FEMA Funding Requirements Certification Form**
- Proposal Form 16: Arizona Contractor Requirements**
- Proposal Form 17: New Jersey Requirements**
- Proposal Form 18: General Terms and Conditions Acceptance Form**
- Proposal Form 19: Equalis Group Administration Agreement Declaration**
- Proposal Form 20: Master Agreement Signature Form**

(The rest of this page is intentionally left blank)

PROPOSAL FORM 1: TECHNICAL PROPOSAL

1. OVERVIEW & QUALIFICATIONS

1.1. Company Information

1.1.1. Company Name:	Foliot Furniture inc. (DBA Foliot Furniture Pacific inc.)	
1.1.2. Corporate Street Address:	721 Roland-Godard Blvd, St-Jerome, Quebec, J7Y 4C1 Canada	
1.1.3. Website:	www.foliot.com	
1.1.4. Formation. In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.	Since its opening in 1991, Foliot Furniture been manufacturing furniture for the student housing and hospitality markets.	
1.1.5. Primary Point of Contact. Provide information about the Respondent representative/contact person authorized to answer questions regarding the proposal submitted by your company:	Contact Name:	Joanne Pouliot
	Title:	Bids and Contracts Specialist
	Phone:	1.800.545.5575 x 333
	E-Mail Address:	procurement@foliot.com
1.1.6. Authorized Representative. Print or type the name of the Respondent representative authorized to address contractual issues, including the authority to execute a contract on behalf of Respondent, and to whom legal notices regarding contract termination or breach, should be sent (if not the same individual as in 1.1.9., provide the following information on each such representative and specify their function).	Contact Name:	Marie-Eve Foliot
	Title:	Vice President
	Phone:	1.800.545.5575
	E-Mail Address:	contract@foliot.com

1.2. Financial Strength & Legal Considerations

1.2.1. Financial Strength. Demonstrate your financial strength and stability with meaningful data. This could include, but is not limited to, such items as financial statements, SEC filings, credit & bond ratings, letters of credit, and detailed refence letters.	We have been manufacturing furniture for over 30 years for the student housing and hospitality markets. Since its opening in 1991, Foliot Furniture has delivered and installed over 1,300,000 rooms and has the financial strength, capacity & over 700 employees to handle any size project. Two strategically located manufacturing facilities have allowed Foliot Furniture to deliver high-quality furniture that exceeds industry norms, for projects across North America. Operational Capacity - Anticipated revenue capacity for 2023: over \$225M USD, and Anticipated revenue capacity for 2024 : over \$232M USD. We are enclosing supporting documents (Trade Secret-Confidential).	
Note: If the information disclosed in your response is considered "Trade Secret" as defined in Ohio Revised Code, Respondents may mark the information as a "Trade Secret" and the response		

will be redacted from any future use of the RFP response.	
1.2.2. <i>Bankruptcy & Insolvency.</i> Describe any bankruptcy or insolvency for your organization (or its predecessors, if any) or any principal of the firm in the last three (3) years.	n.a.
1.2.3. <i>Litigation.</i> Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation.	n.a.
1.3. Industry Qualifications	
1.3.1. <i>Company Identification.</i> How is your organization best identified? Is it a manufacturer, distributor, dealer, reseller, or service provider?	Foliot Furniture specializes in the development and fabrication of dormitory and lounge furniture for student housing (higher education), as well as the Hospitality, GSA, Senior Living and Healthcare markets. We have been manufacturing, delivering and installing furniture across North America for over 30 years. Our expertise allows us to offer you a turn-key solution from the design and fabrication to the installation of the furniture.
1.3.2. <i>Manufacturer Authorization.</i> If your company is best described as a distributor, dealer, reseller, or similar entity please certify that your organization is authorized to sell the products and services at the price points disclosed in this proposal.	n.a.
1.3.3. <i>Authorized Distributors, Agents, Dealers, or Resellers.</i> Describe the different channels in which this contract will be made available to Equalis Group Members. Your response should include, but is not limited to, whether your organization will serve as the single point of sale or if the contract will be made available through a network of distributors, agents, dealers, or resellers. NOTE: Respondents intending to authorize distributors, agents, dealers, or resellers must complete <u>Proposal Form 7 - Dealer, Distributor and Reseller Authorization Form.</u>	n.a. Foliot Furniture Inc. sells directly to our customers without using 3 rd party distributors, agents, dealers or resellers.
1.3.4. <i>Network Relationship.</i> If your company is best described as a manufacturer or service provider, please describe how your dealer network operates to sell and deliver the Products & Services proposed in this	n.a.

<p>RFP. If applicable, is your network independent or company owned?</p>	
<p>1.3.5. Industry Experience. How long has your company provided the products and services outlined in your proposal? What percentage of your company’s revenue in each of the last three (3) full calendar years was generated from these products and services?</p>	<p>Foliot Furniture has over 30 years of experience as a contract furniture manufacturer. We have established our reputation by providing beautiful, practical and durable furnishings for the educational, hospitality and military environments and are proud to be a leader in our field of expertise in North America.</p> <p>Foliot Furniture has two (2) state of the art manufacturing facilities strategically located in Las Vegas, Nevada, USA and in Montreal, Quebec Canada order to better serve our customers. We offer turnkey services including design, manufacturing, delivery and installation of the furniture for any size of projects. Foliot Furniture has a very strong customer service team. All our sales representatives have participated in numerous installations and have developed very strong management skills and an excellent knowledge of our products. They are also very familiar with the universities procedures and protocols and work very closely with our clients in order to make sure the goods and services provided meet their expectations and requirements to their entire satisfaction. Over 65% of company’s revenue was generated from these products and services.</p>
<p>1.3.6. Geographic Reach. Describe your company’s current service area in the United States and which areas you intend to offer services under a resulting contract if awarded.</p>	<p>We offer services to our clients throughout North America. Please refer to enclosed Production Map.</p>
<p>1.3.7. Certifications and Licenses. Provide a detailed explanation outlining the licenses and certifications that are i) required to be held, and ii) actually held by your organization (including third parties and subcontractors that you use). Has your company maintained these certifications on an ongoing basis? If not, when and why did your company lose any referenced certifications?</p> <p>NOTE: Provide copies of any of the certificates or licenses included in your response in Proposal Form 5 - Certifications and Licenses.</p>	<p>TESTING & CERTIFICATION</p> <p>Foliot Furniture panels are EPP certified.</p> <p>Foliot Furniture products meet all CARB emissions criteria.</p> <p>Foliot Furniture can provide Smartwood panels made of FSC at an up charge.</p> <p>Specification of Foliot Furniture products may contribute towards obtaining LEED projects points.</p> <p>Detailed information can be found in attached Sustainability document.</p>
<p>1.4. Public Sector Experience</p>	
<p>1.4.1. Public Sector Cooperative Contracts. Provide a list of the public sector cooperative contracts (e.g., state term contracts, public sector cooperatives, etc.) you currently hold or are authorized to sell through (if contracts are held with a manufacturer) and the annual revenue</p>	<p>We are currently suppliers on the following contracts, just to name a few: Texas Buyboard, GSA, NYSC, Delaware State, Georgia State, Utah State. Foliot is a privately owned company. Contract revenue can be provided upon signature of an NDA.</p>

<p>through those contracts in each of the last three (3) calendar year.</p> <p>NOTE: Please exclude information and data associated with Federal or GSA contracts.</p>	
<p>1.4.2. Education Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to educational institutions (i.e., K-12 schools & school districts and high education)?</p>	<p>Over \$70M annually in Residence Hall sales, 75% repeat business</p>
<p>1.4.3. Government Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to local governments (i.e., municipalities, counties, special districts, and state agencies)?</p>	<p>15 to 20% Other Government Agencies or nonprofit organizations</p>
<p>1.4.4. Customer References. Provide references of at least five (5) local government or educational institution customers for which your company has provided products and services similar in nature and scope to those defined in this RFP in the last three (3) years. Each reference should include:</p> <ul style="list-style-type: none"> a. Customer contact person and their title, telephone number, and email address; b. A brief description of the products and services provided by your company; c. Customer relationship starting and ending dates; and, d. Notes or other pertinent information relating to the customer and/or the products and services your company provided. 	<p>Please refer to attached documents with detailed customer references.</p>
<p>2. <u>Products & Services</u></p>	
<p>2.1. Products & Services</p>	
<p>2.1.1. Product & Services Description(s). Provide a detailed description of the products and services you are offering as a part of your proposal.</p>	<p>Foliot Furniture provides furniture which is completely assembled and ready to be used. All units are free standing. Foliot Installation is handled by Foliot Furniture's installation subcontractor. A Foliot Furniture representative is also onsite overseeing the moving and installation process. All equipment for the unloading (ramps to unload from the truck, moving carts,</p>

Your response may include, but is not limited to, information related to product or market focus, differentiators, manufacturing capabilities & advantages, warranty information, turnkey capabilities, installation or set-up, training services, maintenance services, or any other piece of information that would help understand the breadth and depth of your products and service offering.

IMPORTANT. This description along with the products and services included in the **Attachment B – Cost Proposal** will be utilized to define the overall products and services available under a resulting contract.

padded dollies) and installation is provided by the installation company. Installation services include the unloading of the furniture, the installation in the proper room, the unpacking and the removal of the packaging material at the end of each day. Removal of old furniture can also be provided upon request. We are used to working with a tight schedule and our team is able to unload and perform the set-up of approximately 2 trucks per day which represent an average of 70 to 100 bedrooms. Foliot Furniture’s account manager will be working with the customer to best accommodate their delivery schedule. They will coordinate all the details prior to the installation and will also assist our supervisor and representative during the installation. In the event where our clients encounter delays, Foliot Furniture can offer storage solutions as well as weekends and overnight install. Being a company that prides itself on customer service, our experienced sales personnel will make every possible effort to meet and exceed our customer’s needs. Our furniture is loaded in full truckloads from one of our manufacturing facilities and is delivered directly to the customer without being handled and warehoused. Furniture is tagged with the building room number and trucks are loaded per building in order to increase efficiency during installation. Our excellent production capacity of pieces per day allows us to meet our customer schedules. Foliot Furniture is proud to have always delivered the furniture on time and that our client’s projects have never been delayed. Our just-in-time production enables us to eliminate the multiple handling of the furniture since it is produced and shipped in a very restricted period of time. Upon arrival on site, our moving crew inspects the furniture while unloading it. Furnishings are not unpacked until it is in the building in the appropriate room. The furniture is protected with cardboard corners and shrink wrap until final destination. Our priority is not only to protect the furniture but to protect the building environment.

2.1.2. Value-Add or Additional Offering. Please include any additional products and services not included in the scope of the solicitation that you think will enhance and add value to this contract’s participating agencies.

All construction details for every piece of the furniture are kept in our database allowing easy and fast replacement parts. Foliot Furniture can supply a parts book and price list of all components for your purchasing needs if required. Foliot Furniture panels are easily maintained. In most situations, a damp cloth would suffice to restore a clear finish on all surfaces or simply for dusting. For other stains, commercial non-abrasive cleaners give excellent results. Any panels or hardware can be easily replaced on-site. Any Foliot representative can assist you in this process. Training can be provided to your maintenance personnel if requested. Under normal circumstances, any components can be shipped for replacement or repair approximately 10 days from date of request. Since our production line is fully automated, we are able to manufacture every product with extreme precision. The standardization of our furniture design allows our customers the ability to mix and match older products with newer ones. In addition, the construction details of every piece of furniture are kept in our database allowing easy and fast replacement of parts.

	Being a company that prides itself on customer service, our experienced sales personnel will make every possible effort to meet and exceed our customer's needs.
2.1.3. Open Market Products. Provide a detailed description of your ability to accommodate requests for Open Market Products. Open Market Products is a category of products that cannot be found in your standard catalog offering or non-inventoried products.	We are able to customize our products to meet the clients needs.
2.1.4. Warranty. Provide a copy of the manufacturer's warranty. If required, please attach the warranty as an attachment, as instructed in this document. Describe notable features and/or characteristics of the warranty that a public sector customer would find interesting or appealing. Pricing related to the any extended warranty options must be included in <u>Attachment B – Cost Proposal.</u>	Industry Leading Warranty: Lifetime on all metal components, and 25 years on all casegoods. Replaceable Parts Book: Replacements guaranteed within 8 – 10 business days

3. Business Operations

3.1. Logistics

3.1.1. Store & Showroom Locations; Distribution & Shipping Capabilities.

Describe how supplier proposes to distribute the products & services in Respondent's defined geographic reach.

Your response may include, but is not limited to, information related to the number of store or showroom locations, distribution facilities, supply chain partners, fill rates, on-time delivery rates, and your ability to accommodate expedited orders.

Products manufactured in Foliot OWNED and MANAGED facilities by Foliot in Montreal and Las Vegas. State-of-the-art, numerically-controlled machinery and fully-automated production lines to ensure that every product is manufactured to precise specifications, perfectly assembled and consistently identical. Foliot's production methods and technologies combined with its extreme efficiency produce high-quality furniture that exceeds industry norms. Foliot invites customers to visit any of its two manufacturing facilities for a tour of the factory and a walk through our 10,000 sq. ft. showroom. It is possible to plan ahead to make sure that certain pieces are on display or that the customer's order is on the assembly lines. The District Manager along with the marketing team will ensure that the visit is as smooth and efficient as possible.

3.2. Customer Service

3.2.1. Customer Service Department. Describe your company's customer service department & operations. Your description may include, but is not limited to, hours of operation, number and location of service centers, parts outlets, number of customer service representatives. Clarify if the service

With over 25 years of experience in contract furniture manufacturing, Foliot has become an industry leader with its superior construction that has consistently exceeded industry standards. More than 700 highly-skilled experts working full-time in two factories, including master furniture craftsmen, engineers and production personnel. Over the years, Foliot has proven continuity and dedication while offering competitive pricing. Customer service is Foliot's priority. A dedicated team of

<p>centers are owned by your company of if they are a network of subcontractors.</p>	<p>professionals are available for immediate support and responsive solutions for complications in sales, logistics, support and installations. We offer a Turnkey service for any project; from quoting to installation, Foliot’s team will advise, coordinate and do everything in its power to ensure project success. Our standard working hours are Monday through Friday, 8:00 AM to 5:00 PM. After hours delivery and installation can be negotiated per project.</p>
<p>3.3. Customer Set Up; Order & Invoice Processing; Payment</p>	
<p>3.3.1. Proposal Development, Order, and Invoice Process. Describe your company’s proposal development, order, and invoice process.</p>	<p>Foliot Furniture embraces a company-wide commitment to support customers for projects both large and small. A dedicated team offers the following unique services to every customer: A devoted District Manager available to visit and advise customers in order to ensure complete satisfaction. An Account Manager fully committed to servicing the customer’s furniture requirements and to help coordinate every step of the process. We provide one of the strongest customer service teams in the business. Meticulous designs, quality materials and computer-controlled production that ensure impeccably-assembled and long-lasting items. An in-house drawing team available to provide 3D renderings to assist customers in their furniture planning and selection. Continuous on-site supervision by our trained Installation Specialists throughout the installation process. A meticulous follow-up program with the client following the initial furniture installation. Our Account Manager will coordinate the invoice process with our accounting department agents.</p>
<p>3.3.2. Financing. Does your company offer any financing options or programs? If yes, describe the financing options available to Members.</p>	<p>Financing is not available. Our Standard Terms of Payment: Net 30 days. If not against school policy, Foliot Furniture Inc requests a deposit of 50% of the total amount.</p>
<p>3.4. Sustainability, Reclamation, and Recycling Initiatives</p>	
<p>3.4.1. Sustainable Company Initiatives. Describe the ways in which your company is addressing the issue of sustainability.</p>	<p>Foliot Furniture is extremely conscious of the worldwide movement toward sustainable development, environmentally friendly products, recycling, and reuse programs for responsible manufacturing. We are committed to protecting natural resources and are pioneers in the use of engineered wood, just one of our initiatives focused at protecting the environment for future generations. Foliot Furniture also contributes in LEED Certification for the clients. Foliot’s Green Initiatives can be found in the attached Sustainability document.</p>
<p>4. PRICING</p>	
<p>4.1. Cost Proposal</p>	

<p>4.1.1. Pricing Model. Provide a description of your pricing model or methodology identifying how the model works for the products and services included in your proposal.</p>	<p>We are including a Discount Price Structure including services details.</p>
<p>4.1.2. Auditable. Describe how the proposed pricing model is able to be audited by public sector agencies or CCOG to assure compliance with pricing in the Master Agreement.</p>	<p>We can provide detailed sales reports and data for verification upon request.</p>
<p>4.1.3. Cost Proposal Value. Which of the following statements best describes the pricing offered included in Respondent's cost proposal.</p>	<p>The prices offered in your Cost Proposal are:</p> <p><input type="checkbox"/> lower than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input checked="" type="checkbox"/> equal to what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> higher than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> not applicable. Please explain below.</p> <hr/> <p>Our pricing method with volume discounts provides the opportunity for the customers to obtain competitive prices and the best value for their purchases.</p>
<p>4.1.4. Additional Savings. Describe any quantity or volume discounts or rebate programs included in your Cost Proposal.</p>	<p>Please refer to enclosed Discount Price Structure including services details.</p>
<p>4.1.5. Cost of Shipping. Is the cost of shipping included in the pricing submitted with your response? If no, describe how cost associated with freight, shipping, and delivery are calculated.</p>	<p>Please refer to enclosed Discount Price Structure including services details.</p>
<p>4.1.6. Pricing Open Market or Sourced Goods. If relevant, propose a method for the pricing of Open Market Items. For example, you may supply such items "at cost" or "at cost plus a percentage" or you supply a quote for each such request.</p> <p>NOTE: For a definition of Open Market Items, please refer to Part One, Section 5.4 – Other Pricing Scenarios.</p>	<p>Contract pricing is proportionally applied to Open Market items at the time of the quote preparation.</p>
<p>4.1.7. Total Cost of Acquisition. Identify any components included in the total cost of acquisition that are NOT included in the pricing submitted with your response. This</p>	<p>Services are not included in unitary pricing. Freight and installation to be negotiated per project at a fair discounted price depending on market conditions and site parameters.</p>

<p>cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Respondent.</p>	
--	--

5. GO-TO-MARKET STRATEGY

5.1. Respondent Organizational Structure & Staffing of Relationship

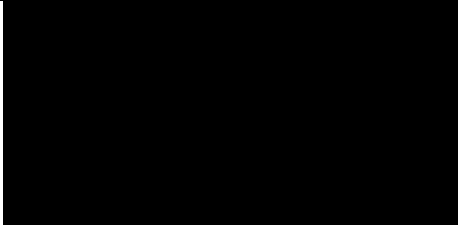
<p>5.1.1. Key Contacts. Provide contact information and resumes for the person(s) who will be responsible for the following areas;</p> <ol style="list-style-type: none"> 1. Executive Contact 2. Contract Manager 3. Sales Leader 4. Reporting Contact 5. Marketing Contact. <p>***Indicate who the primary contact will be if it is not the Sales Leader.</p>	<p>Please refer to enclosed Key personnel document with primary Contact information.</p>
---	--

<p>5.1.2. Sales Organization. Provide a description of your sales organization, including key staff members, the size of the organization, in-house vs. third-party sales resources, geographic territories, vertical market segmentation, etc.</p>	<p>Please refer to enclosed Key personnel document with primary Contact information. We are also providing our Production and Geographic territories maps.</p>
--	--

5.2. Contract Implementation Strategy & Expectations

<p>5.2.1. Contract Expectation. What are your company's expectations in the event of a contract award?</p>	<p>We are looking for more visibility and greater opportunities. We will be glad to serve the Equalis Members and offer them our high quality products and provide them with an exceptional service for their furniture projects.</p>
---	---

<p>5.2.2. Five (5) Year Sales Vision & Strategy. Describe your company's vision and strategy to leverage a resulting contract with Equalis over the next five (5) years. Your response may include but is not limited to; the geographic or public sector vertical markets being targeted; your strategy for acquiring new business and retaining existing business; how the contract will be deployed with your sales team; how you will market the contract, including deployment of the contract on</p>	<p>Foliot Furniture will be proud to include CCOG contract as a great furniture solution for our customers. We will introduce the new awarded contract to our sales force during the sales meeting. Our District Managers will promote the available contract to our clients.</p>
---	---

<p>your company website; how you will market the contract, including deployment of the contract on your company website; and the time frames in which this will be completed.</p>	
<p>5.2.3. Sales Objectives. What are your top line sales objectives in each of the five (5) years if awarded this contract?</p>	<p>Between 500K and 1M\$ for years 1 and 2, and 1.5 to 2M\$ for subsequent years.</p>
<p>6. ADMIN FEE & REPORTING</p>	
<p>6.1. Administration Fee & Reporting</p>	
<p>6.1.1. Administrative Fee. Equalis Group only generates revenue when the Winning Supplier generates revenue based on contract utilization by current and future Members.</p> <p>The administrative fee is normally calculated as a percentage of the total Spend for agencies accessing product and services through the Master Agreement and is typically two percent (2%) to three percent (3%). In some categories, a flat fee or another fee structure may be acceptable.</p> <p>Please provide your organization's proposed Administrative Fee percentage or structure.</p> <p>NOTE: The proposed Administrative Fee language for this contract is based on the terms disclosed in the <u>Attachment A – Model Administration Agreement</u>.</p>	
<p>6.1.2. Sales & Administrative Fee Reporting. Equalis Group requires monthly reports detailing sales invoiced the prior month and associated Administrative Fees earned by the 15th of each month. Confirm that your company will meet this reporting requirement. If not, explain why and propose an alternative time schedule for providing these reports to Equalis Group.</p>	<p>Yes, we have the necessary administrative resources to provide Sales reports to meet your schedule</p>
<p>6.1.3. Self-Audit. Describe any self-audit process or program that you plan to employ to verify compliance with your proposed</p>	<p>Yes, we have the necessary administrative resources in place to manage any size contract and enforce the terms and conditions, as well as pricing.</p>

contract with Equalis Group. This process includes ensuring that you sales organization provides and Members obtain the correct pricing, reports reflect all sales made under the Contract, and Winning Supplier remit the proper admin fee to Equalis.

PROPOSAL FORM 2: COST PROPOSAL

A template for the Cost Proposal has been included as **Attachment B** and must be uploaded as a separate attachment to a Respondent's proposal submission. Respondents are permitted to revise any part of the spreadsheet to the Cost Proposal to accurately reflect the column titles, details, discounts, pricing categories of products, services, and solutions being offered to Equalis Group Members.

Respondent's Cost Proposal must include the information requested in **Section 5 – Cost Proposal & Pricing**.

NOTE: Cost Proposals will remain sealed and will only be opened and reviewed for those Respondents that meet the minimum Technical Proposal score threshold as described in **Section 6.2 - Evaluation and Scoring of Proposals**.

(The rest of this page is intentionally left blank)

PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disabled veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE: Yes No

List certifying agency: [Click or tap here to enter text.](#)

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (“DBE”)

Respondent certifies that this firm is a SBE or DBE: Yes No

List certifying agency: [Click or tap here to enter text.](#)

c. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE: Yes No

List certifying agency: [Click or tap here to enter text.](#)

d. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB: Yes No

List certifying agency: [Click or tap here to enter text.](#)

e. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone: Yes No

List certifying agency: [Click or tap here to enter text.](#)

f. Other

Respondent certifies that this firm is a recognized diversity certificate holder: Yes No

List certifying agency: [Click or tap here to enter text.](#)

PROPOSAL FORM 4: CERTIFICATIONS AND LICENSES

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to provide the products and services included in their proposal which can include, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

Please also list and include copies of any certificates you hold that would show value for your response and was not already included with the requested information above.

Please refer to list and package attached for your reference.

(The rest of this page is intentionally left blank)

PROPOSAL FORM 5: UNRESOLVED FINDINGS FOR RECOVERY

O.R.C. Chapter 9.24 prohibits CCOG from awarding a contract to any entity against whom the Auditor of State has issued a finding for recovery, if such finding for recovery is “unresolved” at the time of award. By submitting a proposal, a Respondent warrants that it is not now, and will not become, subject to an “unresolved” finding for recovery under **O.R.C. Chapter 9.24** prior to the award of any contract arising out of this RFP, without notifying CCOG of such finding. The Proposal Review Team will not evaluate a proposal from any Respondent whose name, or the name of any of the subcontractors proposed by the Respondent, appears on the website of the Auditor of the State of Ohio as having an “unresolved” finding for recovery.

Is your company the subject of any unresolved findings for recoveries?

- Yes
- No

PROPOSAL FORM 6: MANDATORY DISCLOSURES

1. *Mandatory Contract Performance Disclosure.*

Disclose whether your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of products and services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any formal claims for breach of those contracts. For purposes of this disclosure, "**formal claims**" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Respondent from consideration, at the sole discretion of Equalis Group, such claims and a review of the background details may result in a rejection of a Respondent's proposal. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. Foliot Furniture has no such claims.

2. *Mandatory Disclosure of Governmental Investigations.*

Indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Respondents must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Respondent by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Respondent from consideration, such governmental action and a review of the background details may result in a rejection of the Respondent's proposal at Group's sole discretion. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. Foliot Furniture has not been subjected to such investigation

PROPOSAL FORM 7: DEALER, RESELLER, AND DISTRIBUTOR AUTHORIZATION

CCOG allows Suppliers to authorize dealers, distributors, and resellers to sell the products and services made available through, and consistent with the Terms and Conditions set forth in, the Master Agreement. If Supplier intends to authorize their dealers, distributors, or resellers access to the Master Agreement in the event of a contract award Supplier must provide a list, either in the form of a document or a weblink, to identify those organizations who are being authorized access to the Master Agreement.

Will the Supplier authorize dealers, distributors, resellers access to Master Agreement?

Yes

No

If yes, how will Supplier disclose which organization(s) will have access to the Master Agreement? This list can be updated from time to time upon CCOG's approval.

Respondent Response: Click or tap here to enter text.

PROPOSAL FORM 8: MANDATORY SUPPLIER & PROPOSAL CERTIFICATIONS

CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Companies responding to any CCOG RFP MUST certify that they are NOT ineligible by signing each of the statements below. **Failure to provide proper affirming signature on any of these statements will result in a Respondent's proposal being deemed nonresponsive to this RFP.**

I, Marie-Eve Foliot, hereby certify and affirm that Foliot Furniture inc., has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions by the United States Department of Labor, the United States Department of Health and Human Services, or any other federal department or agency as set forth in 29 CFR Part 98, or 45 CFR Part 76, or other applicable statutes.

AND

I, Marie-Eve Foliot, hereby certify and affirm that Foliot Furniture inc., is in compliance with all federal, state, and local laws, rules, and regulations, including but not limited to the Occupational Safety and Health Act and the Ohio Bureau of Employment Services and the following:

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard (*as opposed to a record keeping or administrative standard*) in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

AND

I, , hereby certify and affirm that is not on the list established by the Ohio Secretary of State, pursuant to **ORC Section 121.23**, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.

AND

I, , hereby certify and affirm that either is not subject to a finding for recovery under **ORC Section 9.24**, or has taken appropriate remedial steps required under that statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

I, , hereby affirm that this proposal accurately represents the capabilities and qualifications of and I hereby affirm that the cost(s) proposed to CCOG for the performance of services and/or provision of goods covered in this proposal in response to this CCOG RFP is a firm fixed price structure as described in the Cost Proposal, inclusive of all incidental as well as primary costs. (*Failure to provide the proper affirming signature on this item may result in the disqualification of your proposal.*)

PROPOSAL FORM 9: CLEAN AIR ACT & CLEAN WATER ACT

The Respondent is in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Authorized signature: 

Printed Name: Marie-Eve Foliot

Company Name: Foliot Furniture inc.


Mailing Address: 721 Roland-Godard Blvd, St-Jerome,
Quebec J7Y 4C1

Email Address: Contract@foliot.com

Job Title: Vice President

PROPOSAL FORM 10: DEBARMENT NOTICE

I, the Respondent, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Respondents Name: Foliot Furniture inc.
Mailing Address: 721 Roland-Godard Blvd, St-Jerome, Quebec
J7Y 4C1
Signature: 
Title of Signatory: Vice President

PROPOSAL FORM 11: LOBBYING CERTIFICATIONS

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by **Section 1352, Title 31, U.S. Code**. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than ten thousand dollars (\$10,000) and not more than one hundred thousand dollars (\$100,000) for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, on behalf of Respondent that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding one hundred thousand dollars (\$100,000) in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.

Signature:



Date:

2023-11-01

PROPOSAL FORM 12: CONTRACTOR CERTIFICATION REQUIREMENTS

1. Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the CCOG Participating entities in which work is being performed.

2. Fingerprint & Criminal Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

Signature: 
Date: 2023-11-01

PROPOSAL FORM 13: BOYCOTT CERTIFICATION

Respondent must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Does Respondent agree? MEF

(Initials of Authorized Representative)

PROPOSAL FORM 14: FEDERAL FUNDS CERTIFICATION FORMS

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements).

All Respondents submitting proposals must complete this Federal Funds Certification Form regarding Respondent’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify their agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item in this form, CCOG will consider the Respondent’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

1. *Supplier Partner Violation or Breach of Contract Terms*

Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of the Master Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or Member construction contract agreed upon by Supplier Partner and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Respondent agree? MEF

(Initials of Authorized Representative)

2. *Termination for Cause or Convenience*

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Respondent

will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Respondent agree? MEF
(Initials of Authorized Representative)

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Supplier Partner agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Supplier Partner agrees that it shall comply with such provision.

Does Respondent agree? MEF
(Initials of Authorized Representative)

4. Davis-Bacon Act

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Respondent agree? MEF
(Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of forty (40) hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Respondent agree? MEF
(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency’s Federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Supplier Partner agrees to comply with the above requirements when applicable.

Does Respondent agree? MEF
(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of one hundred fifty thousand dollars (\$150,000) must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Supplier Partner agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Respondent agree? MEF
(Initials of Authorized Representative)

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance

with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier Partner further agrees to immediately notify the Cooperative and all Members with pending purchases or seeking to purchase from Supplier Partner if Supplier Partner is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Respondent agree? MEF
(Initials of Authorized Representative)

9. *Byrd Anti-Lobbying Amendment*

Byrd Anti-Lobbying Amendment (31 USC 1352) – Supplier Partners that apply or bid for an award exceeding one hundred thousand dollars (\$100,000) must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Supplier Partner agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Respondent agree? MEF
(Initials of Authorized Representative)

10. *Procurement of Recovered Materials*

For participating agency purchases utilizing Federal funds, Supplier Partner agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency maybe required to confirm estimates and otherwise comply. The requirements of Section 6002 includes procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds ten thousand dollars (\$10,000) or the value of the quantity acquired during the preceding fiscal year exceeded ten thousand dollars (\$10,000); procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Respondent agree? MEF
(Initials of Authorized Representative)

11. *Profit as a Separate Element of Price*

For purchases using federal funds in excess of one hundred fifty thousand dollars (\$150,000), a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.324(b). When required by a participating

agency, Supplier Partner agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier Partner agrees that the total price, including profit, charged by Supplier Partner to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Supplier Partner’s Group Purchasing Agreement.

Does Respondent agree? Yes
(Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does Respondent agree? MEF
(Initials of Authorized Representative)

13. Domestic preferences for procurements

For participating agency purchases utilizing Federal funds, Respondent agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

“Produced in the United States” means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

“Manufactured products” means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Respondent agree? Yes
(Initials of Authorized Representative)

14. General Compliance and Cooperation with Members

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a Member, it shall make a good faith effort to work with Members to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does Respondent agree? MEF
(Initials of Authorized Representative)


15. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Respondent agree? MEF

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature: 

Printed Name: Marie-Eve Foliot

Company Name: Foliot Furniture inc.

Mailing Address: 721 Roland-Godard Blvd, Quebec, J7Y 4C1

Job Title: Vice President

PROPOSAL FORM 15: FEMA FUNDING REQUIREMENTS CERTIFICATION FORMS

Please answer the following question. If yes, complete this Proposal Form.

In the event of a contract award, does the Respondent intend to make their products and services available to public agencies utilizing FEMA funds or seeking reimbursement from FEMA?	<input type="checkbox"/>	Yes
	<input checked="" type="checkbox"/>	No

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements). Additionally, Appendix II to Part 200 authorizes FEMA to require or recommend additional provisions for contracts.

All bidders submitting proposals who desire to work with Members utilizing FEMA funds must complete this FEMA Recommended Contract Provisions Form regarding bidder’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using FEMA funds. This completed form will be made available to Members for their use while considering their purchasing options when using FEMA grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Bidder should certify bidder’s agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Bidder fails to complete any item in this form, CCOG will consider the respondent’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

16. Access to Records

For All Procurements

The Winning Supplier agrees to provide the participating agency, the pass-through entity (if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

The Winning Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

The Winning Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

Does Respondent agree? Yes

(Initials of Authorized Representative)

For Contracts Entered into After August 1, 2017, Under a Major Disaster or Emergency Declaration

In compliance with section 1225 of the Disaster Recovery Reform Act of 2018, the participating agency, and the Winning Supplier acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.”

Does Respondent agree? Yes
(Initials of Authorized Representative)

17. Changes

FEMA recommends that all contracts include a changes clause that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may depend on the nature of the contract and the procured item(s) or service(s). The participating agency should also consult their servicing legal counsel to determine whether and how contract changes are permissible under applicable state, local, or tribal laws or regulations.

Does Respondent agree? MEF
(Initials of Authorized Representative)

18. Use of DHS Seal, Logo, and Flags

The Winning Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The contractor shall include this provision in any subcontracts.

Does Respondent agree? MEF
(Initials of Authorized Representative)

19. Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding

This is an acknowledgement that when FEMA financial assistance is used to fund all or a portion of the participating agency's contract with the Winning Supplier, the Winning Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Does Respondent agree? MEF
(Initials of Authorized Representative)

20. No Obligation by Federal Government

The federal government is not a party to this or any contract resulting from this or future procurements with the participating agencies and is not subject to any obligations or liabilities to the non-federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Does Respondent agree? MEF
(Initials of Authorized Representative)

21. Program Fraud and False or Fraudulent Statements or Related Acts

The Winning Supplier acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract.

Does Respondent agree? MEF
(Initials of Authorized Representative)

22. Affirmative Socioeconomic Steps

If subcontracts are to be let, the Winning Supplier is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women’s business enterprises, and labor surplus area firms are used when possible.


Does Respondent agree? MEF
(Initials of Authorized Representative)

23. License and Delivery of Works Subject to Copyright and Data Rights

The Winning Supplier grants to the participating agency, a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Winning Supplier will identify such data and grant to the participating agency or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Winning Supplier will deliver to the participating agency data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of the non-federal entity).

Does Respondent agree? MEF
(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature: 

Printed Name: Marie-Eve Foliot
Company Name: Foliot Furniture inc.
Mailing Address: 721 Roland-Godard Blvd, St-Jerome, Quebec J7y 4c1
Job Title: Vice President

PROPOSAL FORM 16: ARIZONA CONTRACTOR REQUIREMENTS

Please answer the following question. If yes, please complete this Proposal Form.

Does the awarded supplier intend to make their products and services available to public agencies in the State of Arizona?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
--	--

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of Arizona, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of Arizona. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

AZ Compliance with Federal and State Requirements

Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ compliance with workforce requirements

Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, "... every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program"

CCOG reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. CCOG and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Contractor Employee Work Eligibility

By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. CCOG and/or CCOG members may request verification of compliance from any contractor or sub-contractor performing work under this contract. CCOG and CCOG members reserve the right to confirm compliance. In the event that CCOG or CCOG members suspect or find that any contractor or subcontractor is not in compliance, CCOG may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

AZ Non-Compliance

All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed upon costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona)

For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the CCOG member’s discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments: In accordance with A.R.S. 35-392, CCOG and CCOG members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Does Respondent agree? MEF
(Initials of Authorized Representative)

Date: 2023-11-01

PROPOSAL FORM 17: NEW JERSEY REQUIREMENTS

Please answer the following question. If yes, please complete this Proposal Form.

Does the awarded supplier intend to make their products and services available to public agencies in the State of New Jersey?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
---	--

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of New Jersey, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of New Jersey. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

New Jersey vendors are also required to comply with the following New Jersey statutes when applicable:

- All anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38.
- Compliance with Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act.
- Compliance with Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26
- Bid and Performance Security, as required by the applicable municipal or state statutes.

A. Ownership Disclosure Form (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: n.a.

Street: Click or tap here to enter text.

City, State, Zip Code: Click or tap here to enter text.

Complete as appropriate:

I, Click or tap here to enter text., certify that I am the sole owner of Click or tap here to enter text., that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I, Click or tap here to enter text., a partner in Click or tap here to enter text., do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I, Marie-Eve Foliot, an authorized representative Foliot Furniture inc., a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest
------	---------	----------

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Signature: Naai .ce
Date: 2023-11-01

B. Non-Collusion Affidavit

Respondent Name: Marie-Eve Foliot

Street Address: 721 Roland-Godard Blvd

City, State Zip: St-Jerome, Quebec J7Y 4C1

State of New Jersey

Quebec, Canada

City of St-Jerome, Quebec

I, Marie-Eve Foliot of Foliot Furniture inc. in the City of St-Jerome, Province of Quebec of full age, being duly sworn according to law on my oath depose and say that:

I am the Vice President of Foliot Furniture inc. the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Authorized signature:

Marie-Eve Foliot

Job Title:

Vice President

Subscribed and sworn before me

this 15th day of November, 2023

Véronique Larosa

Notary Public

My commission expires 05/26, 2026

SEAL



C. Affirmative Action Affidavit (P.L. 1975, C.127)

Company Name: Click or tap here to enter text.
Street Address: Click or tap here to enter text.
City, State, Zip Code: Click or tap here to enter text.

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Suppliers must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval
OR
2. A photo copy of their Certificate of Employee Information Report
OR
3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over \$50,000 Total Project Cost:

No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the Harrison Township Board of Education

Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature: 
Title of Signatory: Marie-Eve Foliot, Vice President
Date: 2023-11-01

P.L. 1995, c. 127 (N.J.A.C. 17:27)

MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment

advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative

Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent

D. C. 271 Political Contribution Disclosure Form

PUBLIC AGENCY INSTRUCTIONS

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 (https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html. They will be updated from time-to-time as necessary.
 - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used “as-is”, subject to edits as described herein.
 - e) The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**

CONTRACTOR INSTRUCTIONS

Business entities (contractors) receiving contracts from a public agency in the state of New Jersey that are NOT awarded pursuant to a “fair and open” process (defined at [N.J.S.A. 19:44A-20.7](#)) are subject to the provisions of P.L. 2005, c. 271, s.2 ([N.J.S.A. 19:44A-20.26](#)). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See [N.J.S.A. 19:44A-8](#) and [19:44A-16](#) for more details on reportable contributions.

[N.J.S.A. 19:44A-20.26](#) itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [[N.J.S.A. 19:44A-20.26\(b\)](#)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

¹ [N.J.S.A. 19:44A-3\(s\)](#): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM


Required Pursuant To [N.J.S.A. 19:44A-20.26](#)

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	Foliot Furniture inc.		
Address:	721 Roland-Godard Blvd,		
City:	St-Jerome	State:Quebec, Canada	Zip:J7Y 4C1

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

	Marie-Eve Foliot	Vice President
Signature of Vendor	Printed Name	Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
n.a.			\$

Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED, CUSTOMIZABLE FORM.

E. Stockholder Disclosure Certification

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership

Corporation

Sole Proprietorship

Limited Partnership

Limited Liability Corporation

Limited Liability Partnership

Subchapter S Corporation


Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Stockholder Name	Name: Stockholder Name
Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name	Name: Stockholder Name

Home Address: Home Address:
Home Address Home Address

Name: Stockholder Name Name: Stockholder Name
Home Address: Home Address:
Home Address Home Address

Subscribed and sworn before me this 16 day of NOVEMBER
20, 23. (Affiant)
(Notary Public)  VERONIQUE LAROSE
(Print name & title of affiant) HR MANAGER
Véronique Larose
(Corporate Seal)
My Commission expires: 05/23/26

PROPOSAL FORM 18: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Check one of the following responses to the General Terms and Conditions in this solicitation, including the Master Agreement:

We take no exceptions/deviations to the general terms and conditions.
(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

[Click or tap here to enter text.](#)

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. CCOG shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

PROPOSAL FORM 19: EQUALIS GROUP ADMINISTRATION AGREEMENT DECLARATION

Attachment A - Sample Administration Agreement of this solicitation is for reference only. Contracting with Equalis Group and the Winning Supplier will occur after contract award.

Execution of the Administration Agreement is required for the Master Agreement to be administered by Equalis Group. **Attachment A - Sample Administration Agreement** defines i) the roles and responsibilities of both parties relating to marketing and selling the Program to current and prospective Members, and ii) the financial terms between Equalis Group and Winning Supplier.

Redlined copies of this agreement should not be submitted with the response.

Should a Respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the Respondent. Respondents must select one of the following options for submitting their response.


- Respondent agrees to all terms and conditions in **Attachment A - Sample Administration Agreement**.
- Respondent wishes to negotiate directly with Equalis Group on terms and conditions in the Sample Administration Agreement. Negotiations will commence after CCOG has completed contract award.

PROPOSAL FORM 20: MASTER AGREEMENT SIGNATURE FORM

RESPONDENTS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED FOR AWARD.

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Master Agreement at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Company Name Foliot Furniture inc.
Address 721 Roland-Godard Blvd
City/State/Zip St-Jerome, Quebec J7Y 4C1 Canada
Phone Number 1.800.545.5575
Email Address procurement@foliot.com
Printed Name Marie-Eve Foliot
Job Title Vice President

Authorized Signature 

Initial Term of the Master Agreement

Contract Effective Date: January 1, 2024
Contract Expiration Date: December 31, 2027
Contract Number: [REDACTED]

(Note: Contract Number will be applied prior to CCOG and Equalis Group countersigning.)

The Cooperative Council of Governments, Inc.
6001 Cochran Road, Suite 333
Cleveland, Ohio 44139

Equalis Group, LLC.
5550 Granite Parkway, Suite 298
Plano, Texas 75024

By: _____
Name: Franklyn A. Corlett
As: CCOG Board President
Date: _____

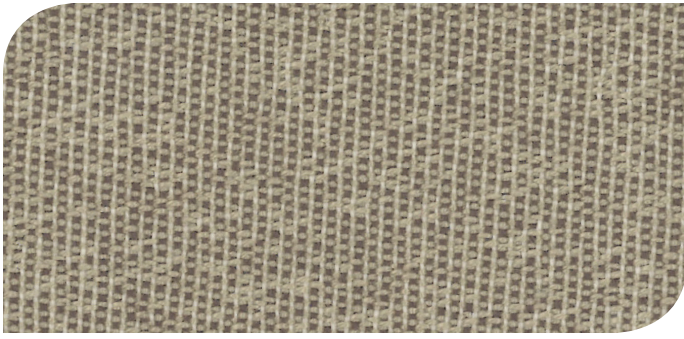
By: _____
Name: Eric Merkle
As: EVP, Procurement & Operations
Date: _____

Certifications

All of Foliot Furniture's products are as per the industry standards.
Foliot's standard fabric offerings, are all certified California Technical Bulletin 117.

Also, Foliot uses products that are certified low VOC (Volatile Organic Compounds) emitting materials.

Please refer to the following pages for more certifications and information.



Mole



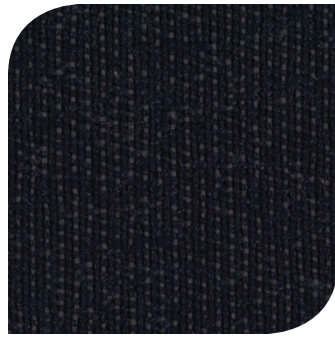
Black



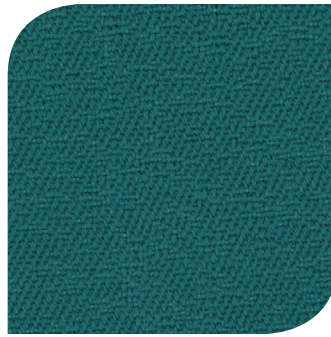
Charcoal



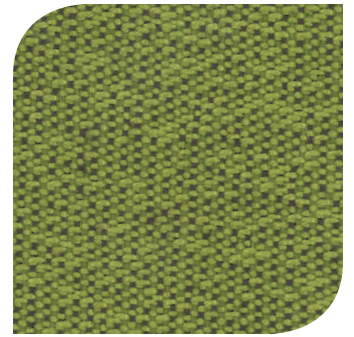
Slate



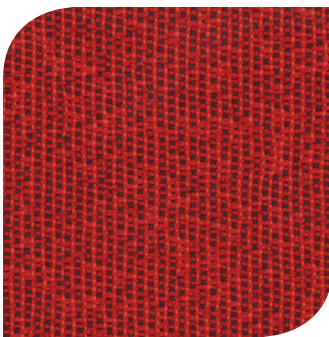
Navy



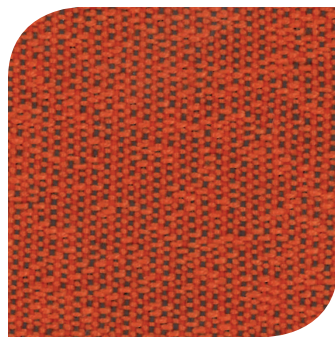
Teal



Apple



Cherry



Tangerine

FABRIC SPECIFICATIONS



Fiber	100% Polyester
Finish	Nanotex
Backing	Acrylic
Abrasion	130,000 Double Rubs
Cleaning code	WS
Repeat	N/A
Flammability	California Technical Bulletin 117-2013 & NFPA 260
Pilling resistance	Class 3
Slippage resistance	105 lb
Breaking strength	350 lb
Fastness to light	40 hrs Class 5
Fastness to rubbing	Wet: 5 / Dry: 4.5

..... Colors and patterns may differ from images.
..... Fabric samples available upon request.

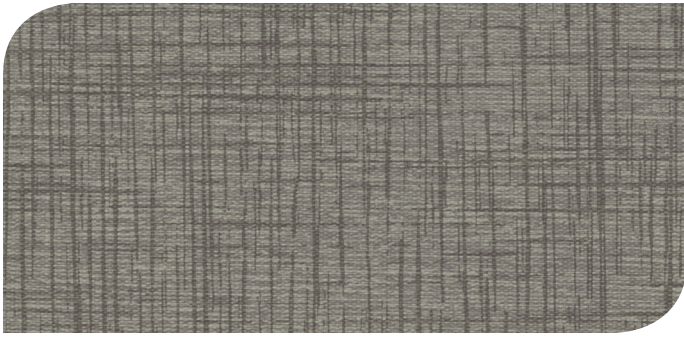
..... 1.800.545.5575
..... SALES@FOLIOT.COM
..... FOLIOT.COM

..... LAST UPDATED: AUGUST 2018

..... **FOLIOT**

LINEN

GRADE 4



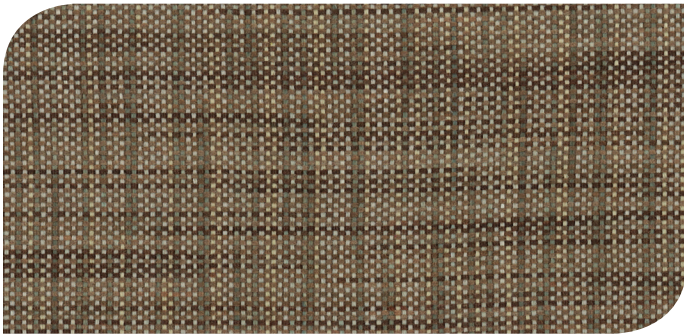
Cashmere

FABRIC SPECIFICATIONS

Fiber	100% Vinyl
Backing	100% Brushed Polyester Knit
Abrasion	110,000 Double Rubs
Cleaning code	WS
Repeat	N/A
Flammability	California Technical Bulletin 117-2013 & NFPA 260 Class 1

DESERT OAK

GRADE 4



Desert Oak

FABRIC SPECIFICATIONS

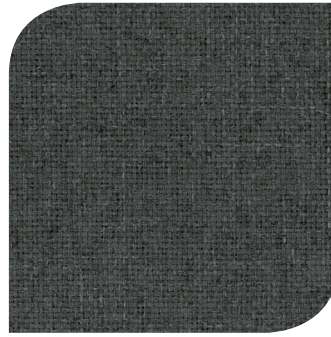
Fiber	100% Polyurethane
Finish	Nanotex
Abrasion	200,000 Double Rubs
Cleaning code	WS
Repeat	N/A
Flammability	California Technical Bulletin 117-2013 & NFPA 260

NANotex™

SHERPA



Black

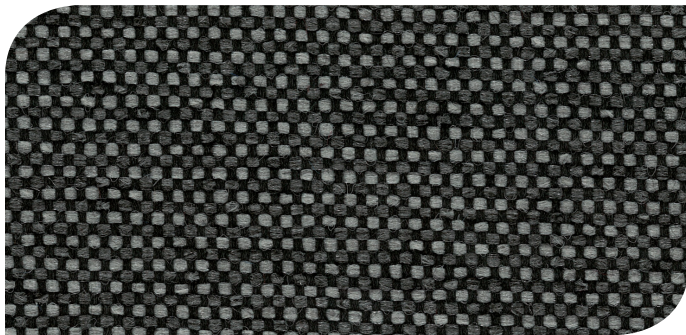


Grey Heather

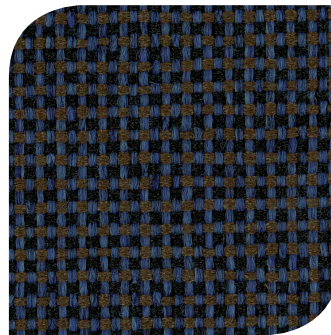


Navy

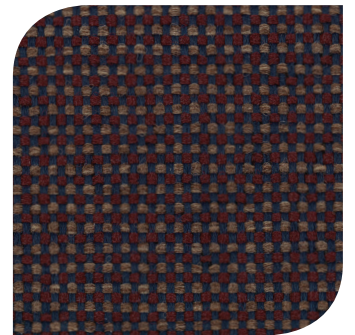
SHIRE



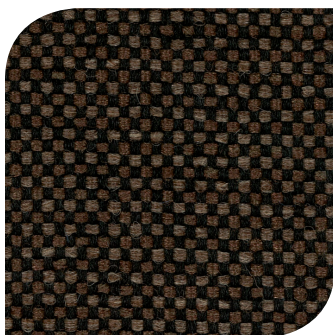
Black Marble



Titan Blue



Country



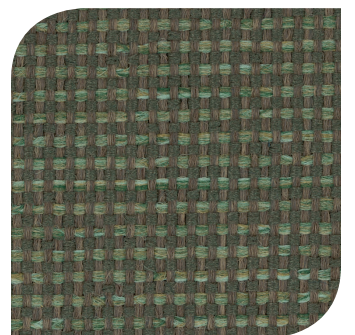
Espresso



Hopsack



Sesame



Patina

FABRIC SPECIFICATIONS

Fiber	100% Polyester
Abrasion	250,000 Double Rubs
Cleaning code	WS
Repeat	N/A
Flammability	California Technical Bulletin 117-2013

.....
Colors and patterns may differ from images.
Fabric samples available upon request.

.....
1.800.545.5575
SALES@FOLIOT.COM
FOLIOT.COM

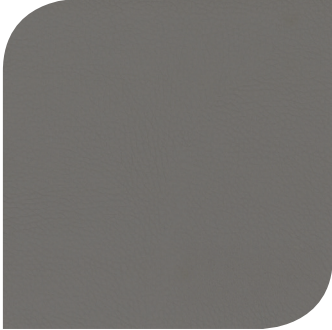
.....
LAST UPDATED: AUGUST 2018

.....
FOLIOT
.....

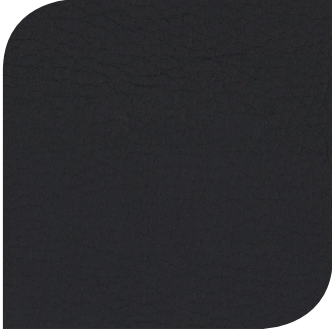
FAUX LEATHER



Coconut (Freeport)



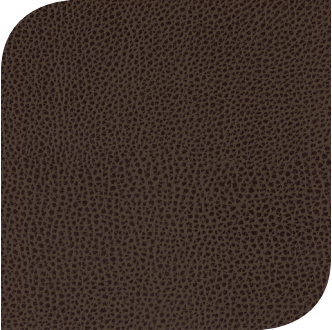
Greystone (Freeport)



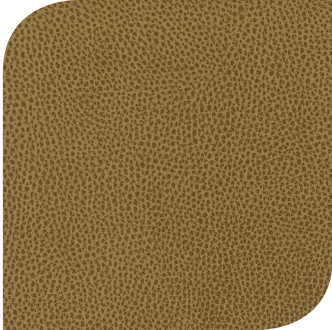
Black (Freeport)



Bark (Freeport)



Cocoa (Freeport)



Nugget (Freeport)



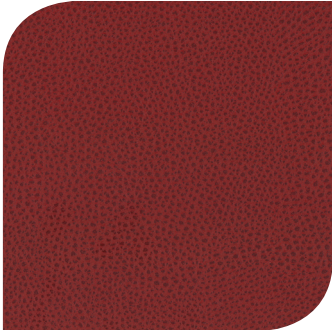
Earth



Coal



Blueberry (Freeport)



Red Rock (Freeport)

FABRIC SPECIFICATIONS

Fiber	100% Polyurethane
Abrasion	200,000 Double Rubs
Cleaning code	W
Repeat	N/A
Flammability	California Technical Bulletin 117-2013 & NFPA 260 Class 1

..... Colors and patterns may differ from images.
 Fabric samples available upon request.

..... 1.800.545.5575
 SALES@FOLIOT.COM
 FOLIOT.COM

..... LAST UPDATED: AUGUST 2018

VOC – Volatile Organic Compound

Foliot Furniture has requested testing's to identify & total Volatile Organic Compound, Formaldehyde & other heavier aldehyde emissions using the ANSI/BIFMA M7.1-2011 method reference.

"Foliot Furniture products qualify for certification following a comprehensive analysis in the ANSI/BIFMA M 7.1-2011 method. Products supplied by Foliot Furniture, for the purpose of analyzing formaldehyde, acetaldehyde and VOC emissions, including the heaviest aldehyde emissions, appear to be excellent products which would most likely meet the stricter CARB standards, that is, 0.05 ppm for formaldehyde, given that the level of emissions was not detectable and, therefore lower than the detection limit of this method, or 0.0007ppm (0.7ppb). The level of total VOC emissions from this product is also much lower than the EMICODE ECI standard or other North-American standards, the limit of which is 500 µg/m³ after a period of 7 to 10 days in the environmental chamber."

1. Introduction

Meubles Foliot requested a proposal from FPInnovations to analyze volatile organic compound (COV) emissions released by bed headboards imported from Vietnam in accordance with the specifications of the ANSI/BIFMA M 7.12011 standard. The test method specified in this standard is the method used to certify furniture. It is the most appropriate method given the type of product in question, namely bed headboards. However, the method was modified to meet the client's information requirements. Measurement of both formaldehyde as well as individual and total COV emissions was carried out three days following the introduction of the bed headboards into the test environmental chamber. This approach differs from the requirements of the furniture certification method (ANSI/BIFMA M 7.12011) standard which requires duplicate sampling and measurement after three and seven days of sample exposure. Moreover, the approach used in this test did not include duplicate sampling and measurements. A single sampling was carried out. The company is particularly interested in knowing the quantity and the types of emissions, including formaldehyde and total VOC emissions emitted by the imported bed headboards. All emitted aldehydes, including acetaldehyde, were quantified in this investigation. VOC quantification was carried out using toluene as a reference compound, whereas formaldehyde and acetaldehyde quantification was carried out with reference to the calibration curves of these compounds.

2. Goal

To quantify individual and total volatile organic compound, formaldehyde and other heavier aldehyde emissions using the ANSI/BIFMA M 7.1-2011 method as reference.

3. Staff

Alpha Barry – Research Leader

Mathieu Gosselin – Senior Technician

Rawle Lovell – Senior Technician

4. Procedure and Results

4.1 Material Delivery Date

Test materials (three bed headboards) were delivered to FPInnovations on October 17, 2013 and stored in the laboratory until their introduction into the environmental chamber.

4.2 Sampling Date

The bed headboards were introduced into the environmental chamber on October 25, 2013. VOC, formaldehyde and acetaldehyde emissions were sampled three days (72 hours) later, on October 28, without prior conditioning of the test materials. Figure 1 shows the arrangement of the bed headboards in the environmental chamber following emission analysis.



Figure 1 – Arrangement of the test bed headboards in the environmental chamber

4.3 Results and Discussion

Test results were measured using electronic equipment. Consequently, they reflect a certain percentage of uncertainty which, however, is within the limits specified by the various testing standards.

Results for individual and total volatile organic compound (IVOCs and TVOCs), formaldehyde and acetaldehyde emissions from bed headboard samples are presented in Table 1 and Table 2 respectively. Table 3 shows the same emissions, but in terms of emission factors.

Results for individual and total volatile organic compounds (IVOCs and TVOCs), formaldehyde and acetaldehyde are expressed in $\mu\text{g}/\text{m}^3$, representing the mass of the emitted compound or of the total emitted compounds per sampled air volume. It should be noted that individual VOCs as well as total VOCs are expressed in the form of toluene, the calibration curve of which was used to calculate concentration of individual or total compounds. These data can also be expressed in terms of emission factors (in $\mu\text{g}/\text{bed headboard}/\text{hr}$) representing the mass of the compound emitted, per headboard and per hour. These results are presented in Table 3.

In the case of formaldehyde and acetaldehyde, concentrations are most often expressed in parts per million (ppm) or parts per billion (ppb) when values are very low. In the case of the bed headboard samples, the values for formaldehyde and acetaldehyde emissions range from none to negligible. Indeed, no formaldehyde emissions were detected, and acetaldehyde concentrations amount to only one part per billion (1 ppb).

With respect to the VOC and TVOC values presented in Table 1, it can be said that they are well below the limits recommended by certification agencies such as GreenGuard, ANSI/BIFMA, LEED and others. For instance, the TVOC limit is $500\mu\text{g}/\text{m}^3$ for office furniture and $250\mu\text{g}/\text{m}^3$ for office chairs. Preliminary values for the study bed headboards are clearly lower than these values, especially given the fact that they were collected after only 72 hours in the environmental chamber whereas certification data are collected after 168 hours. For these data, the general observed trend is a reduction of emissions compared with values recorded after 72 hours.

Table 1 – Organic volatile compounds (VOCs) emitted by the bed headboards

VOCs	CAS	72 hours ($\mu\text{g}/\text{m}^3$)
Toluene	108-88-3	3.9
m,p-xylene	108-38-3(m) 106-42-3(p)	2.2
3-methyl hexane-	589-34-4	7.4
2-methyl hexane-	591-76-4	5.9
Heptane	142-82-5	8.7
Total VOCs_{toluene}	---	28.1

Table 2 – Formaldehyde and acetaldehyde levels emitted by the bed headboards

Aldehydes	CAS	72 hours	
		($\mu\text{g}/\text{m}^3$)	ppb
Formaldehyde	50-00-0	n.d.	n.d.
Acetaldehyde	75-07-0	<2.0	<1.1

Note: n.d. = non detected

Table 3 – Emission factors for the various compounds emitted by the bed headboards

VOCs	CAS	72 hours ($\mu\text{g}/\text{h}/\text{bed headboard}$)
Toluene	108-88-3	38.4
m,p-xylene	108-38-3(m) 106-42-3(p)	21.9
3-methyl hexane-	589-34-4	73.3
2-methyl hexane-	591-76-4	58.0
Heptane	142-82-5	86.3
Total VOCs _{toluene}	---	277.8
Formaldehyde	50-00-0	N/A
Acetaldehyde	75-07-0	N/A
Total aldehydes	---	N/A

Note: N/A = not-applicable

5. Conclusion and Recommendations

The bed headboards supplied by Meubles Foliot for the purpose of analyzing formaldehyde, acetaldehyde and VOC emissions, including the heaviest aldehyde emissions, appear to be excellent products which would most likely meet the stricter CARB standards, that is, 0.05 ppm for formaldehyde, given that the level of emissions was not detectable and, therefore lower than the detection limit of this method, or 0.0007ppm (0.7ppb). The level of total VOC emissions from this product is also much lower than the EMICODE ECI standard or other North-American standards, the limit of which is 500 $\mu\text{g}/\text{m}^3$ after a period of 7 to 10 days in the environmental chamber.

On the basis of these preliminary data, Meubles Foliot products would easily qualify for certification following a comprehensive analysis as specified in the ANSI/BIFMA M 7.1-2011 method.

Test Report 0119094 for Desk/Table Products (ANSI -BIFMA) X5.5 1998)

Manufacturer: Foliot Furniture Inc..

721 Roland Godard
Saint Jerome QC J7Y 4C1

Model No: PW6020-422430, PW6020-482430, PW6020-482730, PW6020-483030, PW6020-542430, PW6020-542730, PW6020-602730, PW6020-602430, PW6020-603030, BW3170-182430, BW3170-242430, PW6060-422430, PW6060-482430, PW6060-482730, PW6060-542430, PW6060-542730, PW6080-422430, PW6220-422430, PW6220-482430, PW6220-482730, PW6240-422430, PW6240-422730, PW6240-482430, PW6240-482730, PW6240-542730, PW6240-602730, HW7040-421236, HW7040-421242, HW7040-481236, HW7040-481242, HW7040-541236, HW7040-541242, HW7060-421236, HW7060-481236, HW7000-421224, HW7000-481224, HW7000-541224, HW7000-721224

Date Received: September 1, 2008 **Dates in Testing:** September-December 2008

Description of Test Item: Huntsville spec. desk with attached study carrel, sections 2.11 and 2.12

Test Item Model No. P6020

ANSI/BIFMA X5.5 1998 Test Clause and Results

<u>Test Clause</u>	<u>Results</u>
4. Unit static load	Complied
5. Top load ease	Complied
6. Lock test	Not Applicable
7. Extendible member cycle test	Complied
8. Out stop test	Complied
9. Rebound test	Complied
10. Racking test	Complied
11. Drop test	Complied
12. Leg strength test	Complied
13. Stability test	Complied
14. Caster durability for mobile pedestals	Not Applicable
15. Adjustment test - adjustable keyboards	Not Applicable
16. Interlock test	Not Applicable
17. Hinged door test	Not Applicable
18. Cycling Tests - receding doors	Not Applicable
19. Sliding & roll front door test	Not Applicable
20. Door latch test	Not Applicable
21. Durability test - Casters	Not Applicable
22. Work surface adjustment tests	Not Applicable
23. Force stability - tall desk/table	Complied
24. Dislodgment test - tall desk/table	Complied
25. Pull force test	Complied

The undersigned hereby certifies that the test item identified above successfully complied with the appropriate test clause of ANSI/BIFMA X5.5 (1998), with a test completion date 1 December 2008.



John D. Pope

This report shall not be reproduced, except in full, without the written approval of Federal Testing Labs.

Test Report 0119091 for Desk/Table Products (ANSI -BIFMA) X5.5 1998)

Manufacturer: Foliot Furniture Inc..

721 Roland Godard
Saint Jerome QC J7Y 4C1

Model No: BW3020-302030, BW3020-302430, BW3020-242430, BW3020-242030, BW3020-202025

Date Received: September 1, 2008 **Dates in Testing:** September-November 2008

Description of Test Item: Huntsville spec. bachelor chest, section 2.6 and 2.6A

Test Item Model No. B3020

ANSI/BIFMA X5.5 1998 Test Clause and Results

<u>Test Clause</u>	<u>Results</u>
4. Unit static load	Complied
5. Top load ease	Complied
6. Lock test	Not Applicable
7. Extendible member cycle test	Complied
8. Out stop test	Complied
9. Rebound test	Complied
10. Racking test	Complied
11. Drop test	Not Applicable
12. Leg strength test	Not Applicable
13. Stability test	Complied
14. Caster durability for mobile pedestals	Not Applicable
15. Adjustment test - adjustable keyboards	Not Applicable
16. Interlock test	Not Applicable
17. Hinged door test	Not Applicable
18. Cycling Tests - receding doors	Not Applicable
19. Sliding & roll front door test	Not Applicable
20. Door latch test	Not Applicable
21. Durability test - Casters	Not Applicable
22. Work surface adjustment tests	Not Applicable
23. Force stability - tall desk/table	Not Applicable
24. Dislodgment test - tall desk/table	Not Applicable
25. Pull force test	Complied

The undersigned hereby certifies that the test item identified above successfully complied with the appropriate test clause of ANSI/BIFMA X5.5 (1998), with a test completion date 22 November 2008.



John D. Pope

This report shall not be reproduced, except in full, without the written approval of Federal Testing Labs.

Test Report Form 11250811 for General Purpose Chairs- (ANSI -BIFMA) X5.1 2002)

Manufacturer: Foliot Furniture Inc..

721 Roland Godard
Saint Jerome QC J7Y 4C1

Model No.: C8020-G4, C8020-G6, C8020-G10, C8020-G12, C8021-G4, C8021-G6, C8021-G10, C8021-G12, C8030

Date Received: September 1, 2008

Dates in testing.: September-November 2008

Condition of Test item: New

Description of test item: Huntsville spec. side chair with 2-position sled base, section 4.3

ANSI/BIFMA X5.1 2002 Test Clause and Results

<u>Test Clause</u>	<u>Results</u>
5. Backrest strength -static -type I	Not Applicable
6. Backrest strength -static -type II&III	Complied
7. Base test - static	Not Applicable
8. Drop test dynamic	Complied
9. Swivel test - cyclic	Not Applicable
10. Tilt mechanism - cyclic	Not Applicable
11. Seat Durability – cyclic	Complied
12. Stability Test	Complied
13. Arm Strength - vertical	Not Applicable
14. Arm Strength - Horizontal	Not Applicable
15. Backrest Durability - cyclic Type I	Not Applicable
16. Backrest Durability - cyclic Type II & Type III	Complied
17. Caster/Chair Base Durability	Not Applicable
18. Leg Strength - Front Application	Complied
19. Footrest Durability - Vertical - cyclic	Not Applicable
20. Arm Durability – cyclic	Not Applicable
21. Outstop for Manually adjustable seat depth	Not Applicable
22. Tablet arm – static	Not Applicable
23. Tablet arm load ease	Not Applicable

The undersigned hereby certifies that the test item identified above successfully complied with the appropriate test clause of ANSI/BIFMA X5.1 2002, with a test completion date of 15 November 2008.



John D. Pope, President
Federal Testing Laboratories, Inc.



GREEN BY NATURE

AT FOLIOT FURNITURE, OUR GREEN INITIATIVES ARE ROOTED IN SMART BUSINESS PRACTICES. WE RECYCLE MILLIONS OF TONS OF SAWMILL WASTE AND POST-CONSUMER WOOD.



MADE FROM RECYCLED MATERIALS

Engineered wood panels consists of 100% recycled or recovered wood fiber.



ECO-CERTIFIED PRODUCTS

Our panels respect Eco-Certified Composite (ECC) Sustainability Standards as developed by the Composite Panel Association (CPA) Certification Program.



REDUCED IMPACT ON THE ENVIRONMENT

Our engineered wood panels are sourced in North America to reduce transport impacts on the environment.



EMISSIONS STANDARDS

Our products meet the California Air Resources Board's (CARB-2) stringent standards for composite wood product formaldehyde emissions.



FSC CERTIFIED PRODUCTS

All our products are available with Forest Stewardship Council (FSC) Forest Management Certification. FSC helps protect people, plants and animal species that reside in the world's forests.



LEED CERTIFICATION

Possibility of contributing additional points to a project's LEED criteria by encouraging healthy green building construction.

FOLIOT'S GREEN INITIATIVES

FACTORY WASTE RECYCLING

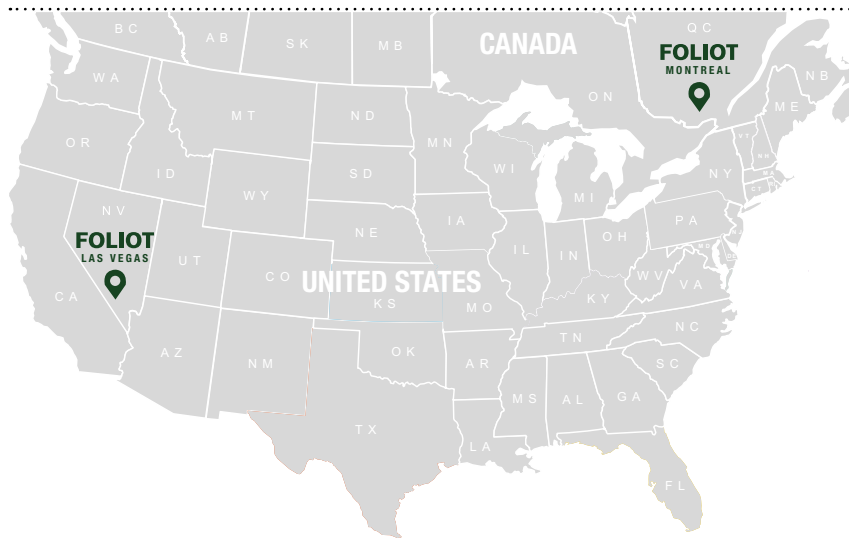
Our state-of-the-art facilities ensure minimal waste. We recycle over 80% of our factory waste and all of the cardboard packaging used for shipping products.

ECO-FRIENDLY PRODUCTION

Foliot Furniture's software is designed to maximize the yield from raw materials by computer controlled equipment to further reduce the volume of discarded materials. Simply put, we use eco-friendly production methods supported by the right technology!

REPLACEABLE PARTS PROGRAM

Our convenient barcode replaceable parts program helps prolong the use of our furniture by having any individual panel easily and quickly replaced on-site.



MADE LOCALLY FOR LESS TRANSPORTATION

Foliot operates from multiple distribution centers to minimize transport across North America, thus reducing our environmental footprint.

GREENGUARD Gold Certification Criteria for Building Products and Interior Finishes

Criteria	CAS Number	Maximum Allowable Predicted Concentration	Units
TVOC ^(A)	-	0.22	mg/m ³
Formaldehyde	50-00-0	9 (7.3 ppb)	µg/m ³
Total Aldehydes ^(B)	-	0.043	ppm
4-Phenylcyclohexene	4994-16-5	6.5	µg/m ³
Particle Matter less than 10 µm ^(C)	-	20	µg/m ³
1-Methyl-2-pyrrolidinone ^(D)	872-50-4	160	µg/m ³
Individual VOCs ^(E)	-	1/2 CREL or 1/100th TLV	-

- (A) Defined to be the total response of measured VOCs falling within the C₆ – C₁₆ range, with responses calibrated to a toluene surrogate.
- (B) The sum of all measured normal aldehydes from formaldehyde through nonanal, plus benzaldehyde, individually calibrated to a compound specific standard. Heptanal through nonanal are measured via TD/GC/MS analysis and the remaining aldehydes are measured using HPLC/UV analysis.
- (C) Particle emission requirement only applicable to HVAC Duct Products with exposed surface area in air streams (a forced air test with specific test method) and for wood finishing (sanding) systems.
- (D) Based on the CA Prop 65 Maximum Allowable Dose Level for inhalation of 3,200 µg/day and an inhalation rate of 20 m³/day
- (E) Allowable levels for chemicals not listed are derived from the lower of 1/2 the California Office of Environmental Health Hazard Assessment (OEHHA) Chronic Reference Exposure Level (CREL) as required per the CDPH/EHLB/Standard Method v1.1 and BIFMA level credit 7.6.2 and 1/100th of the Threshold Limit Value (TLV) industrial work place standard (Reference: American Conference of Government Industrial Hygienists, 6500 Glenway, Building D-7, and Cincinnati, OH 45211-4438).



Environment



GREEN BY NATURE

AT FOLIOT FURNITURE, OUR GREEN INITIATIVES ARE ROOTED IN SMART BUSINESS PRACTICES. WE RECYCLE MILLIONS OF TONS OF SAWMILL WASTE AND POST-CONSUMER WOOD.



MADE FROM RECYCLED MATERIALS

Engineered wood panels consists of 100% recycled or recovered wood fiber.



ECO-CERTIFIED PRODUCTS

Our panels respect Eco-Certified Composite (ECC) Sustainability Standards as developed by the Composite Panel Association (CPA) Certification Program.



REDUCED IMPACT ON THE ENVIRONMENT

Our engineered wood panels are sourced in North America to reduce transport impacts on the environment.



EMISSIONS STANDARDS

Our products meet the California Air Resources Board's (CARB-2) stringent standards for composite wood product formaldehyde emissions.



FSC CERTIFIED PRODUCTS

All our products are available with Forest Stewardship Council (FSC) Forest Management Certification. FSC helps protect people, plants and animal species that reside in the world's forests.



LEED CERTIFICATION

Possibility of contributing additional points to a project's LEED criteria by encouraging healthy green building construction.

FOLIOT'S GREEN INITIATIVES

FACTORY WASTE RECYCLING

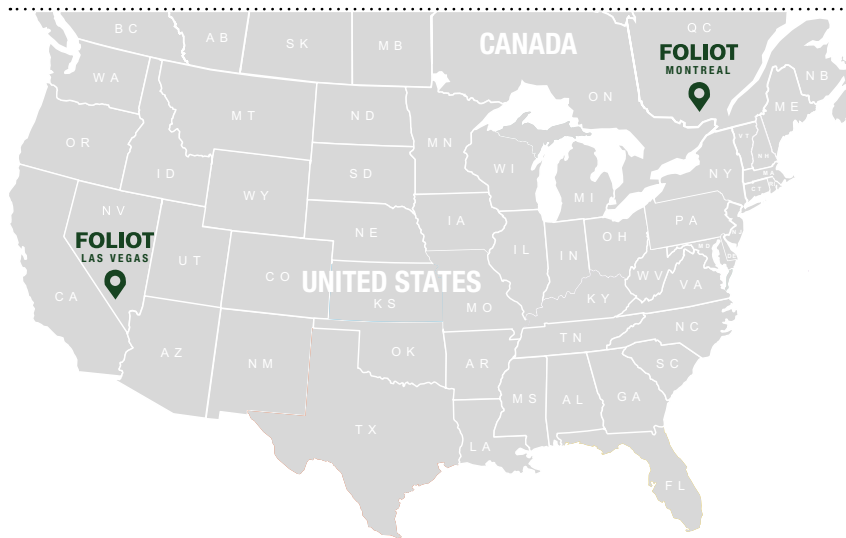
Our state-of-the-art facilities ensure minimal waste. We recycle over 80% of our factory waste and all of the cardboard packaging used for shipping products.

ECO-FRIENDLY PRODUCTION

Foliot Furniture's software is designed to maximize the yield from raw materials by computer controlled equipment to further reduce the volume of discarded materials. Simply put, we use eco-friendly production methods supported by the right technology!

REPLACEABLE PARTS PROGRAM

Our convenient barcode replaceable parts program helps prolong the use of our furniture by having any individual panel easily and quickly replaced on-site.



MADE LOCALLY FOR LESS TRANSPORTATION

Foliot operates from multiple distribution centers to minimize transport across North America, thus reducing our environmental footprint.



NEPCon OÜ hereby confirms that the Chain of Custody and Controlled
Wood system of

Uniboard Canada Inc.

5555, rue Ernest-Cormier
Laval, Québec H7C 2S9
Canada

has been assessed and certified as meeting the requirements of
**FSC-STD-40-003 V2-1; FSC-STD-40-004 V3-0; FSC-STD-40-005 V3-1; FSC-
STD-40-007 V2-0; FSC-STD-50-001 V2-0**

The certificate is valid from 06-11-2017 to 05-11-2022
Certificate version date: 14-01-2019

Scope of certificate

Certificate type: Multi-Site Chain of Custody and Controlled Wood

Certificate registration code

NC-COC-002726 NC-CW-002726
RA-COC-002726 RA-CW-002726

FSC License Code

FSC-C002807

Laura Terrall Kohler
Director, NEPCon Assurance
Filosoofi 31, Tartu
Estonia

Specific information regarding products and sites is listed in the appendix(es) of this certificate.
The validity and exact scope covered by this certificate shall always be verified at www.info.fsc.org.

FSC™ A000535 | The mark of responsible forestry | www.ic.fsc.org

This certificate itself does not constitute evidence that particular product supplied by the certificate holder is FSC™ certified
[or FSC Controlled Wood].

Products offered, shipped or sold by the certificate holder can only be considered covered by the scope of this certificate
when the required FSC claim is clearly stated on invoices and shipping documents.
The physical printed certificate remains the property of NEPCon OÜ and shall be returned upon request.

ATTACHMENT 1 – REQUIRED DOCUMENTS

FURNITURE

MANUFACTURING

COMPANY

The Cooperative Council of Governments

On Behalf of Equalis Group

RFP COG-2152 Furniture Solutions with Related Products and Services



TABLE OF CONTENT

COVER LETTER

CONTACT INFORMATION

ATTACHMENT 1- REQUIRED DOCUMENTS

Completed Bid Forms and Attachments	
The Team – key personnel	
Foliot Contracting Contacts	
Foliot Organization chart	
Value Added Services	
Product Categories we provide	
Foliot Production Map	
Growth and Innovation Strategies	
Warranty	
Why choose Foliot, Advantages	

ATTACHMENT 2- CONFIDENTIAL DOCUMENTS

Financials	
Permits and Certificates	
NJ AA-302 Form	
Credit references	
EMR	
References	

ATTACHMENT 3- ADDITIONAL INFORMATION

CORPORATE PROFILE

Who we are

The Team

Diversity & Inclusion

Foliot Valued Partners

Manufacturing Facilities

 Plan a Tour

Design

Maintenance & Service Plan

Delivery & Installation

Why Choose Us

SUSTAINABILITY

GREEN by Nature

 Recycled Content

 LEED Credits

APPENDIX

 Brochure

 Finish Charts

 Pull Chart

 Fabric Chart

Friday, November 17, 2023

The Cooperative Council of Governments
On Behalf of Equalis Group
6001 Cochran Rd, Suite 333
Cleveland, Ohio 44139

Ref: RFP COG-2152 Furniture Solutions with Related Products and Services

We would like to thank you for considering Foliot Furniture Inc. as a potential supplier for your furniture contract. Foliot Furniture Inc. has provided residence hall furniture to numerous North American colleges and universities and is proud to have participated in over 6,000 residence hall projects.

Foliot Furniture Inc. specializes in the development and fabrication of dormitory and lounge furniture for student housing. Our expertise allows us to offer you a turn-key solution from the design and fabrication to the installation of the furniture.

We have been manufacturing furniture for over 30 years for the student housing and hospitality markets. Since its opening in 1991, Foliot Furniture has delivered and installed over 1,000,000 rooms and has the financial strength, capacity & over 700 employees to handle any project size.

While we believe our pricing is competitive, we are confident it reflects the quality, customer service, and ease of use that you will expect from your furniture provider. Our products are designed with the end user, both student and facilities, in mind. We feature a dry construction design giving your team the ability to easily replace specific damaged parts without having to replace an entire piece saving you both time and money. Students appreciate our modern, flexible designs which gives them the ability to arrange their rooms without sacrificing functionality, space or quality. Our furniture is loftable, ADA compatible, interchangeable and practical and provides a chic, clean & comforting setting.

Our customer service is second to no one! We strive on building professional business relationships with our clients, year after year, which reflects our turnkey installation process.

During the delivery, we send one of our experienced supervisors to oversee the operations on site and work with the moving team. We also make sure to get all the delivery details and we work closely with our clients to ensure an easy delivery without delay.

We have provided you with the Bid Response and supporting documents, as well as detailed information about our company, products and services as well as our Twenty-Five (25) year warranty, brochure, finish's, pulls and fabrics' charts.

We are confident that we are in position to provide your members outstanding service for the supply of furnishings for all their upcoming furniture projects.

Feel Free to contact us at 1.800.545.5575 or procurement@foliot.com if you need any further information concerning our company and our products.

Regards,



Stephane Belisle
Vice President



Sales Team Key Personnel

Foliot Furniture's employees are committed to providing excellent service required for every project. The entire team has been involved in multiple university, hospitality and military furniture projects. We consider you our partner. Our customer service is second to no one! We strive on building professional business relationships with our clients, year after year, which reflects our turnkey installation process and future follow ups which include annual inspections.

Name	Title	With Foliot Since	Expertise
Stephane Belisle	Vice President Sales	1998	Design & technical advisor to meet client's requirements
Vanessa Power	Director of Customer Operations	2015	Direct and oversee the customer service operations for Residence Hall & Alternate Housing Projects
George Hulbert	National Sales Director	2008	Sales management, furniture consultant
Team	District Manager		Project management, furniture consultant, supervision
Team	Account Manager		Order coordination including production, shipping & follow-up with customers
Joanne Pouliot	Bid & Contract Specialist	2021	Bids, Contracts, Terms & Conditions, Procurement
Daniel Meunier	Senior Director Sourcing & Logistics	2013	Material planning, purchasing management & logistics
Marjorie Pilon	Installation Coordinator	2016	Installation services
Amanda McKay	Product and Marketing Director	2009	Product development, marketing and branding of products
Edgard Estelly	Graphic Designer	2000	3D layout design
Jean-Marc Arnaud	Service Desk / Order Entry Manager	2019	Customer service coordination, Order management

Foliot Furniture sells directly to our customers without a using a dealer. We offer our services nationwide including the United States and Canada. To meet the needs of a rapidly diversifying contract market in North America, Foliot Furniture continues to expand its manufacturing capabilities nationwide. In addition to our signature 300,000 square foot facility near Montreal (Quebec), Foliot has another excellent manufacturing plant in Las Vegas, Nevada.

These plants allow us to provide more product opportunities, flexibility and service to our core customers in the United States and Canada.

CONTACT INFORMATION

Joanne Pouliot
Bid and Contract
Specialist
procurement@foliot.com
Tel: 1.800.545.5575
Fax: 450.565.8932

Vanessa Power
Inside Sales Manager
Cell: 450-602-1658
contract@foliot.com
Tel: 1.800.545.5575
Fax: 450.565.8932

2 FACILITIES



721 Roland-Godard Blvd Saint-Jerome, Quebec Canada J7Y 4C1

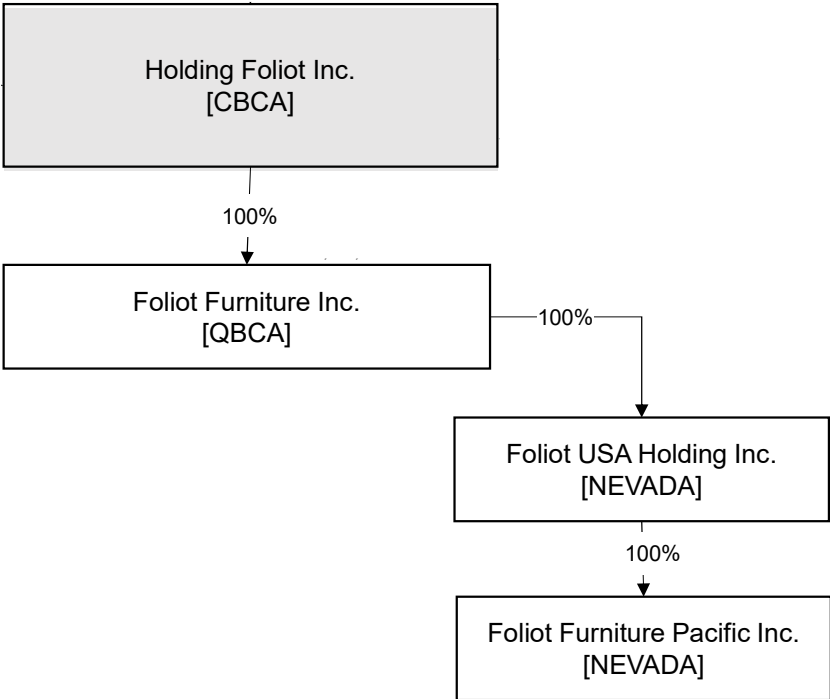
7000 Placid St Las Vegas, NV
USA, 89119

Toll Free: 1.800.545.5575

Fax: 1.450.565.8932

info@foliot.com

Group Foliot Chart – As of May 31, 2023



MEETING CLIENT'S NEEDS

From design to installation

Foliot Furniture embraces a company-wide commitment to support customers for projects both large and small. A dedicated team offers the following unique services to every customer.



OUR TEAM:

- A devoted District Manager available to visit and advise customers in order to ensure complete satisfaction;
- An Account Manager fully committed to servicing the customer's furniture requirements and to help coordinate every step of the process;
- One of the strongest customer service teams in the business;
- Meticulous designs, quality materials and computer-controlled production that ensure impeccably-assembled and long-lasting items;
- An in-house drawing team available to provide 3D renderings to assist customers in their furniture planning and selection;
- Upon request, a Mock-up with actual materials can be provided to assist with plans and design;
- Continuous on-site supervision by our trained Installation Specialists throughout the installation process;
- A meticulous follow-up program with the client following the initial furniture installation.

OUR OBJECTIVES:

Being a company that prides itself on customer service, our experienced sales personnel will make every effort to meet and exceed customers' needs.

We will work together with your team to achieve common objectives for the project.



DESIGN

- Foliot evaluates customers needs to be able to recommend the most practical and cost-effective solutions.
- Highly sophisticated CAD software allows the drawing team to generate three-dimensional models that simulate the functionality and practicality of the customer's project and will ultimately ensure its success.
- Designs are carefully developed for optimum use of space, making every room as functional and efficient as possible – and always pleasing to the eye.
- Foliot creates designs according to customers needs, Foliot's design team will do its best to accommodate all requests.
- A wide selection of finishes and fabrics are available to match any project.



DELIVERY, ASSEMBLY & INSTALLATION



Foliot Furniture provides furniture which is completely assembled and ready to be used. All units are free standing.

Our furniture is loaded in full truckloads from one of our manufacturing facilities and is delivered directly to the customer without being handled and warehoused. Furniture is tagged with the building room number and trucks are loaded per building in order to increase efficiency during installation.

Our excellent production capacity of pieces per day allows us to meet our customer schedules. Foliot Furniture is proud to have always delivered the furniture on time and that our client's projects has never been delayed.

Our just-in-time production enables us to eliminate the multiple handling of the furniture since it is produced and shipped in a very restricted period of time.

Upon arrival on site, our moving crew inspects the furniture while unloading it. Furnishings are not unpacked until it is in the building in the appropriate room. The furniture is protected with cardboard corners and shrink wrap until final destination. Our priority is not only to protect the furniture but to protect the building environment.

Foliot Installation is handled by Foliot Furniture's installation subcontractor. A Foliot Furniture representative is also on-site overseeing the moving and installation process. All equipment for the unloading (ramps to unload from the truck, moving carts, padded dollies) and installation is provided by the installation company.

Installation services include the unloading of the furniture, the installation in the proper room, the unpacking and the removal of the packaging material at the end of each day. Removal of old furniture can also be provided upon request.

We are used to work in a very tight schedule and our team is able to unload and perform the set up of approximately 2 trucks per day which represent an average of 70 to 100 bedrooms.

Foliot Furniture's account manager will be working with the customer to best accommodate their delivery schedule. They will coordinate all the details prior to the installation and will also assist our supervisor and representative during the installation.

In the event where our clients encounter delays, Foliot Furniture can offer storage solutions as well as weekends and overnight install. Being a company that prides itself on customer service, our experienced sales personnel will make every possible effort to meet and exceed our customer's needs.



MAINTENANCE & SERVICE PLAN

All construction details for every piece of the furniture are kept in our database allowing easy and fast replacement parts. Foliot Furniture can supply a parts book and price list of all components for your purchasing needs if required. Foliot Furniture panels are easily maintained. In most situations, a damp cloth would suffice to restore a clear finish on all surfaces or simply for dusting. For other stains, commercial non-abrasive cleaners give excellent results. Any panels or hardware can be easily replaced on-site. Any Foliot representative can assist you in this process. Training can be provided to your maintenance personnel if requested. Under normal circumstances, any components can be shipped for replacement or repair approximately 10 days from date of request. Foliot Furniture guarantees its products against defects in materials and workmanship that may occur within the specified period of guarantee, when used under normal wear and tear conditions.

MANUFACTURING

Since our production line is fully automated, we are able to manufacture every product with extreme precision. The standardization of our furniture design allows our customers the ability to mix and match older products with newer ones. In addition, the construction details of every piece of furniture are kept in our database allowing easy and fast replacement of parts.

SERVICES & COMMITMENTS

Foliot Furniture embraces a company-wide commitment to support our clients both large and small. We offer the following unique services to our clients.

- A dedicated District Manager available to visit you
- An Account Manager fully dedicated to servicing your furniture requirements
- One of the strongest customer service teams in the business
- A quality control team that oversees each project from start to finish
- Meticulous design, quality materials and computer controlled production
- Custom design work to meet client's individual furniture requirements
- In-house graphic design teams available to provide 3-D renderings to assist you in all your furniture planning
- Continuous on-site supervision throughout the installation process
- Meticulous follow-up program with the client following the initial furniture installation
- 25-year warranty on all our products Highly trained professional service providers

DELIVERY, ASSEMBLY & INSTALLATION

Foliot Furniture provides furniture which is completely assembled and ready to be used. All units are free standing. Our furniture is loaded in full truckloads from one of our manufacturing facilities and is delivered directly to the customer without being handled and warehoused. Furniture is tagged with the building room number and trucks are loaded per building to increase efficiency during installation. Our excellent production capacity of pieces per day allows us to meet our customer schedules. Our just-in-time production enables us to eliminate the multiple handling of the furniture since it is produced and shipped in a very restricted time period. Upon arrival on site, our moving crew inspects the furniture while unloading it. Furnishings are not unpacked until it is in the building in the appropriate room. The furniture is protected with cardboard corners and shrink wrap until final destination. Our priority is not only to protect the furniture but to protect the building environment.

Foliot Installation is handled by Foliot Furniture's installation subcontractor. A Foliot Furniture representative is also on-site overseeing the moving and installation process. All equipment for the unloading (ramps to unload from the truck, moving carts, padded dollies) and installation is provided by the installation company. Installation services include the unloading of the furniture, the installation in the proper room, the unpacking and the removal of the packaging material at the end of each day. Removal of old furniture can also be provided upon request.

We are used to work in a very tight schedule and our team is able to unload and perform the set up of approximately 2 trucks per day which represents an average of 70 to 100 bedrooms.

Foliot Furniture's account manager will be working with the customer to best accommodate their delivery schedule. They will coordinate all the details prior to the installation and will also assist our supervisor and representative during the installation. In the event where our clients encounter delays, Foliot Furniture can offer storage solutions as well as weekends and overnight install.

Being a company that prides itself on customer service, our experienced sales personnel will make every possible effort to meet and exceed our customer's needs.

Applications or Environments:

K12 schools, colleges & universities, career & technical education, government facilities, lobby, lounge, healthcare, correctional, hospitality, dining, café, residence halls, student union spaces.

Categories we provide:

✓ *Casegoods*

- *Desks*
- *Carrels*
- *Bookcases*
- *Pedestals*
- *Dressers*
- *Night Tables*
- *Wardrobes*

✓ *Dormitory*

- *Beds*
- *Mattresses*
- *Pedestals*
- *Dressers*
- *Night Tables*
- *Wardrobes*
- *Desks*
- *Carrels*
- *Bookcases*

✓ *Lounge*

- *Tv Stands*
- *Coffee Tables*
- *End Tables*
- *Side Table*

✓ *Seating/Chairs*

- *Sofas*
- *Loveseats*
- *Upholstered Chairs*
- *Sectionals*
- *Ottomans*
- *Chairs*
- *Bar Stools*

✓ *Tables*

- *Kitchen Tables*
- *Work Tables*
- *Bistro Tables*
- *Coffee Tables*
- *End Tables*
- *C-Tables*
- *Etc.*

Services:

Design, planning, delivery, installation, warehousing & storage, design, project management, inspection, removal, logistics, and custom fabrication.

Foliot Furniture Inc. sells directly to our customers without using a dealer

foliot furniture

Founded in 1991, Foliot Furniture has established its reputation in the residential housing market by developing and manufacturing appealing, practical and durable furnishings exclusively for the contract environment.

With over 30 years of experience in contract furniture manufacturing, Foliot has become an industry leader with its superior construction that has consistently exceeded industry standards.

Products are manufactured in state-of-the-art, numerically-controlled machinery and fully-automated production lines located in Las Vegas and Montreal. More than 700 highly-skilled experts working full-time in two factories, including master furniture craftsmen, engineers and production personnel.

FOLIOT PRODUCTS IN CONSTANT EVOLUTION

Over the past 5 years, time and efforts have been concentrated on the development of new and enhanced furniture collections, as well as researching high-quality materials to meet the industry standards and elevate our client experience.

New categories

Seating – addition products in all categories. (task, Lounge, multi-purpose)

Worksurfaces/deskings – additional features and surfaces

Accessories – lighting, power/charging

New fabrics and finishes

More Durable laminates have been added to our product offering

Specifying more local countertops when applicable

New ergonomics

Various newly added task chairs

New safety features

Privacy Collection: used to divide a room and provide efficient, safe and privacy without compromising space

Enhancement of our protection bar for bunk beds; adds additional safety

New performance enhancement

Customer portal

Efforts within our logistics strategies to save time and fuel

Other

Increasing efforts in working with Socio-economic and small business companies

GROWTH AND INNOVATION STRATEGIES

Over the years, Foliot has proven continuity and dedication while offering competitive pricing as well as improved products and services. Our innovation objectives are focused on adding value for potential customers, how the company will capture that value, and which types of innovation to pursue. Just as product designs must evolve to stay competitive, so must innovation strategies as the environment changes.

Stages of development – 5-year plan (2023-2028)

New categories

Seating – addition products in all categories. (task, Lounge, multi-purpose)

Worksurfaces/deskings – additional features and surfaces

Accessories – lighting, power/charging

New fabrics and finishes

Several anti-microbial textiles will be added to our portfolio as the market continues to see the need for cleanable surfaces.

Working with suppliers for a higher % increase in recycled content in products we use.

Research is ongoing to develop more durable surfaces to withstand daily cleaning

New ergonomics

We will continue to explore new seating products that accommodate everyday users.

Adding more height adjustable work surface for better ergonomics

Continue to find ways to support the needs of the end user with adjustable shelves

New safety features

Incorporate digital locks where applicable

Continued research with end users to understand how the products can be improved.

Foliot Kaizen approach to always improve the safety of its members in manufacturing

New performance enhancement

Continued efficiencies efforts within our logistics strategies to save time and fuel

Other

Align with companies that have the same values as Foliot regarding the planet and its resources

Research options for an on-line catalog or an ordering website.

Twenty-five year limited warranty

The warranty is extended to the initial Purchaser for a 25 year period from the date of delivery; proof of delivery being the only official document accepted by FOLIOT FURNITURE for any claim. FOLIOT FURNITURE warrants that its manufactured products are free of defects in material and workmanship.

This warranty is inapplicable to products damaged in transit. This warranty does not apply if an inspection by FOLIOT FURNITURE or an authorized FOLIOT FURNITURE dealer reveals that product damage results from, or is a result of burns, scratches, cuts, tears, scuffs, stains, indentations, abuse, abnormal usage, accidents, negligence, use of improper cleaning materials, beverages, improper care, alterations, or humidity.

Please note that the solid wood furniture, under the warranty, could show normal wear and tear and variations or irregularities of wood color, surface grain or texture that will not constitute a defect. Because of the craftsmanship involved in each piece of furniture minor variations can occur from piece to piece. Therefore, this warranty does not cover such minor differences or differences between samples or printed illustrations and your furniture.

Regarding the fully upholstered products: 1) For each selected fabric the upholstery manufacturer warranty will apply. FOLIOT FURNITURE cannot extend a warranty beyond the standard coverage offered by the fabric manufacturer. If no standard manufacturer warranty is stated, the standard warranty is five (5) years. 2) Foam is warranted to be free from defects in materials and workmanship for one (1) year; 3) Our wooden frames are guaranteed for a period of 25 years and 4) Our tempered steel mainframe deck is covered by a lifetime guarantee.

The Purchaser's remedy is limited to repair or replacement, at FOLIOT FURNITURE's option, of manufactured products which, when used normally, prove to be defective within the period stated. The manufactured products will not be accepted for return by FOLIOT FURNITURE unless previously approved in writing by FOLIOT FURNITURE.

Ergonomic chairs are covered by a one (1) year warranty on the frame and structural components (base, arms, seat, and back) and the seating mechanisms. Wooden Chairs are covered by a ten (10) year warranty.

Mattresses are not manufactured by FOLIOT FURNITURE and therefore are covered by the manufacturer's standard warranty.

All other equipment supplied by FOLIOT FURNITURE but manufactured by others, FOLIOT FURNITURE neither provides any warranty nor makes any representation whatsoever. Further, FOLIOT FURNITURE assumes no liability regarding possible infringement of intellectual property rights when FOLIOT FURNITURE's products are manufactured to buyer's specifications or altered or used in combination with the product of any other manufacturer.

Under no circumstances shall FOLIOT FURNITURE be liable for incidental or consequential damages.

REPLACEMENT PROCEDURE

All construction details of every piece of furniture are kept in our database allowing easy and fast replacement of parts. All claims should be reported to the account manager designated to your account. Request will be processed within 48 working hours. Under normal circumstances, any components can be shipped for replacement or repair approximately 10 days from date of request.

WHY FOLIOT FURNITURE?

- ✓ Family Lead and Managed
- ✓ Over 30 years of production experience
- ✓ Over \$70M annually in Residence Hall sales, 75% repeat business
- ✓ Products manufactured in Foliot OWNED and MANAGED facilities by Foliot Employees
 - Montreal
 - Las Vegas
- ✓ Customer Service - dedicated team of professionals for immediate & responsive solutions
 - Sales
 - Logistics
 - Support and Installations
- ✓ Proven Performance and Customer Service that routinely goes above & beyond
- ✓ Utilizes Qualified and Professional Moving Company Resources
- ✓ Competitive Pricing
- ✓ Industry Leading Warranty
 - Lifetime on all metal components
 - 25 years on all casegoods
- ✓ Replaceable Parts Book
 - Replacements guaranteed within 8 – 10 business days
- ✓ Superior Construction that exceeds industry standards
 - True Furniture Grade Purpose Built Drawer Box Design
 - Industrial Grade Casters
 - All WELDED (no rivets or bolts) perimeter TUBULAR Bed Springs
 - Edge Banding – All panels are wrapped with 3mm shock proof edge band for durability and moisture resistance
- ✓ Sustainability
 - Casegood Panels – 100%
 - Metal – 80%+
- ✓ Total Turnkey Process – Foliot handles the coordination of design, installation and post-sale follow-ups

ATTACHMENT 3 – ADDITIONAL INFORMATION

FURNITURE

MANUFACTURING

COMPANY

The Cooperative Council of Governments

On Behalf of Equalis Group

RFP COG-2152 Furniture Solutions with Related Products and Services



TABLE OF CONTENT

COVER LETTER

CONTACT INFORMATION

ATTACHMENT 1- REQUIRED DOCUMENTS

Completed Bid Forms and Attachments	
The Team – key personnel	
Foliot Contracting Contacts	
Foliot Organization chart	
Value Added Services	
Product Categories we provide	
Foliot Production Map	
Growth and Innovation Strategies	
Warranty	
Why choose Foliot, Advantages	

ATTACHMENT 2- CONFIDENTIAL DOCUMENTS

Financials	
Permits and Certificates	
NJ AA-302 Form	
Credit references	
EMR	
References	

ATTACHMENT 3- ADDITIONAL INFORMATION

CORPORATE PROFILE

Who we are

The Team

Diversity & Inclusion

Foliot Valued Partners

Manufacturing Facilities

 Plan a Tour

Design

Maintenance & Service Plan

Delivery & Installation

Why Choose Us

SUSTAINABILITY

GREEN by Nature

 Recycled Content

 LEED Credits

APPENDIX

 Brochure

 Finish Charts

 Pull Chart

 Fabric Chart

CORPORATE PROFILE

FOLIOT

FURNITURE

MANUFACTURING

COMPANY

CONTACT US

LAS VEGAS, USA

7000 Placid St

Las Vegas, NV 89119

USA

MONTREAL, CANADA

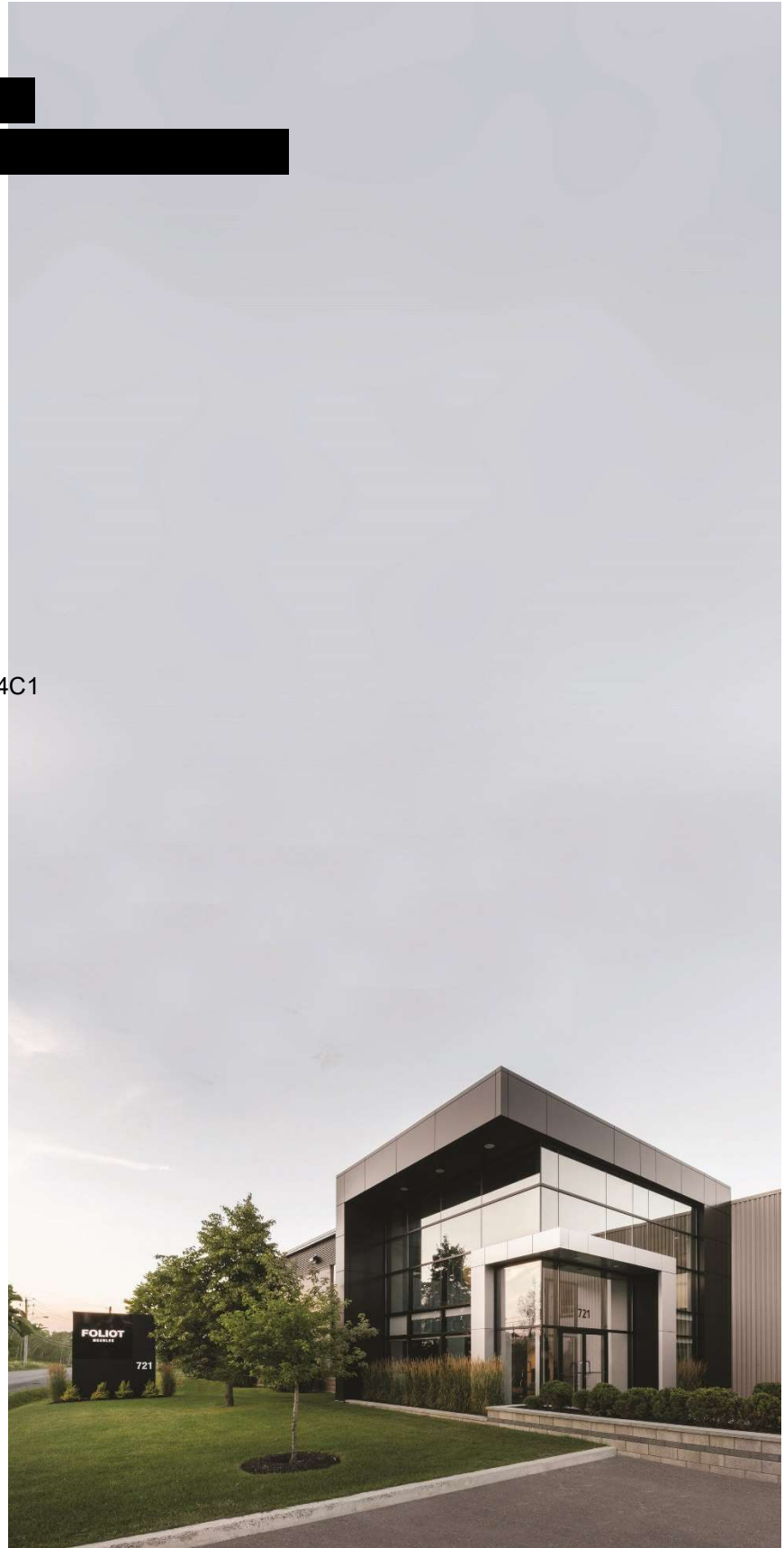
721 Roland-Godard Blvd

Saint-Jerome, Quebec, J7Y 4C1

Canada

Toll Free: 1.800.545.5575

Fax: 1.450.565.8932





WHO WE ARE

Founded in 1991, Foliot Furniture has established its reputation in the residential housing market by developing and manufacturing appealing, practical and durable furnishings exclusively for the contract environment.

Our clients include major colleges and universities, hotels, healthcare facilities and military bases throughout North America.

- Over 25 years of experience in contract furniture manufacturing
- Industry leader in residential housing and hospitality markets
- Experienced and knowledgeable sales experts and fully-staffed customer service department
- More than 700 highly-skilled experts working full-time in our factories, including master furniture craftsmen, engineers and production personnel
- Quality Assurance program that guarantees high-quality and defect-free items
- Participation in projects of 100 to 3,000 rooms
- More than 100,000 items of furniture that meet customers' needs and expectations shipped every year
- Financial strength, manpower and technical resources needed to complete any size of project, large or small



THE TEAM

Foliot Furniture embraces a company-wide commitment to support customers for projects both large and small. A dedicated team offers the following unique services to every customer:

- A devoted District Manager available to visit and advise customers in order to ensure complete satisfaction
- An Account Manager fully committed to servicing the customer's furniture requirements and to help coordinate every step of the process
- One of the strongest customer service teams in the business
- Meticulous designs, quality materials and computer-controlled production that ensure impeccably-assembled and long-lasting items
- An in-house drawing team available to provide 3D renderings to assist customers in their furniture planning and selection
- Continuous on-site supervision by our trained Installation Specialists throughout the installation process
- A meticulous follow-up program with the client following the initial furniture installation



DIVERSITY AND INCLUSION

Through business practices, Foliot encourage its employees to embrace their uniqueness and consider that their distinctive background, skills and personality constitute a great asset for the organization. At Foliot Furniture, diversity and inclusion are values that hold a very important place in the business culture.

Also, the company strongly believe that a respectful work environment contributes to developing individual creativity, increasing motivation and building a mutual sense of engagement and community that highly improves the quality of service provided as a team.

Upon delivery and installation, Foliot Furniture privileges subcontracting to minority and woman-owned businesses to support equality in our economic business society.



FOLIOT'S VALUED PARTNERS

Foliot Furniture has the privilege to collaborate with some of the greatest associations in the industry, such as ACUHO-I, GLACUHO, ACPA and NACAS, among many others.

Through the years, Foliot Furniture has received notable awards such as the ACUHO-I Corporate Partner Award, the WACUHO Corporate Partner Award, the MACUHO Corporate Award, the SEAHO Corporate Partner Award, and was inducted into the ACUHO-I Foundation of Excellence as a long time Corporate Major Donor.

MANUFACTURING FACILITIES



LAS VEGAS, USA

7000 Placid St.,
Las Vegas, NV 89119

Established in 2010

Over 350 full-time employees

300,000 sq. ft. of
manufacturing space

10,000 sq. ft. showroom



MONTREAL, CANADA

721 Roland-Godard Blvd, St-Jerome,
Qc, J7Y 4C1

Established in 1991

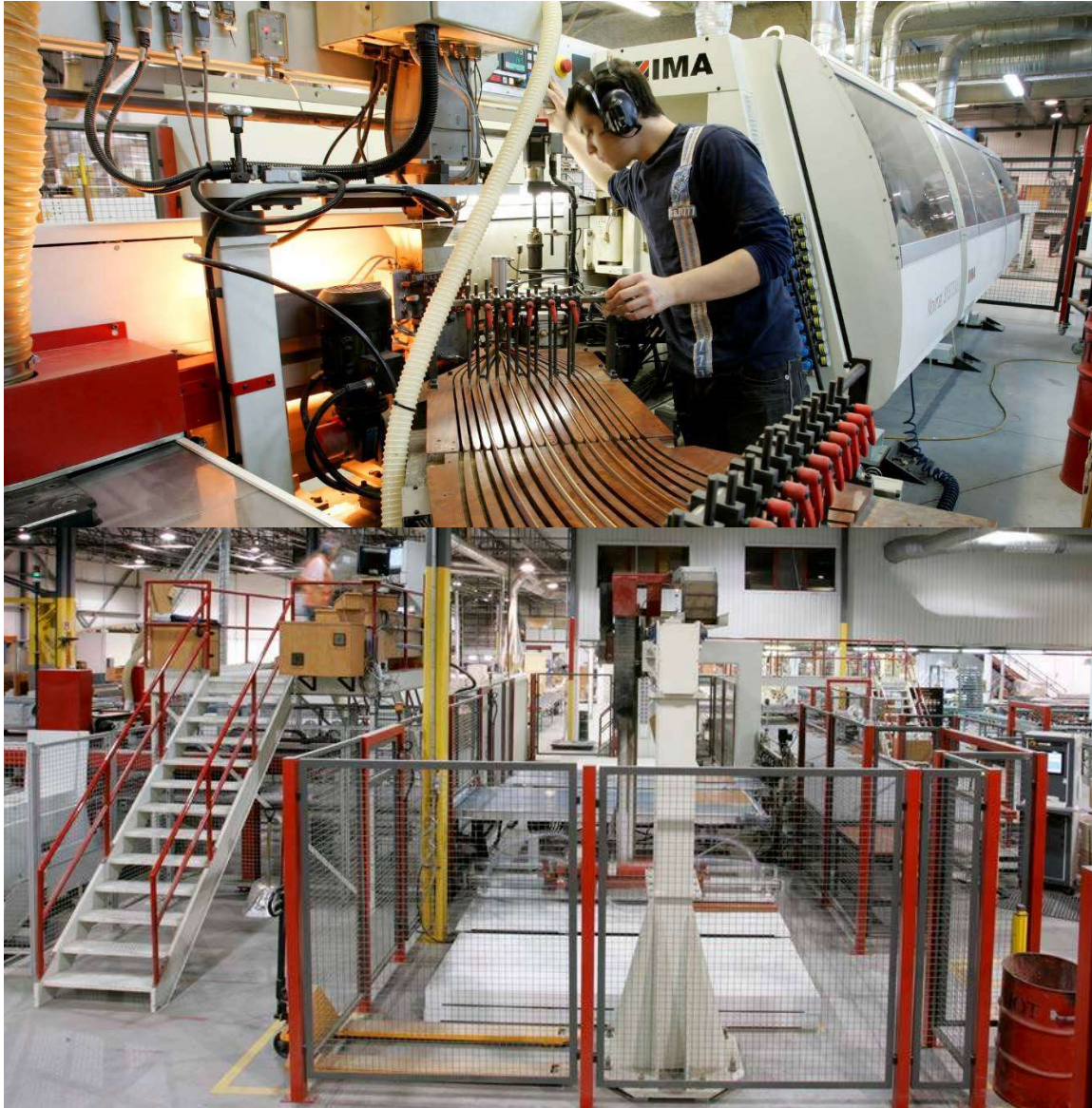
Over 400 full-time employees

250,000 sq. ft. of
manufacturing space

State-of-the-art, numerically-controlled machinery and fully-automated production lines to ensure that every product is manufactured to precise specifications, perfectly assembled and consistently identical.

Foliot's production methods and technologies combined with its extreme efficiency produce high-quality furniture that exceeds industry norms.

Two strategically located manufacturing facilities have allowed Foliot Furniture to deliver over 1,000,000 rooms for projects across North America.



PLAN A PERSONALIZED FACTORY TOUR!

Foliot invites customers to visit any of its two manufacturing facilities for a tour of the factory and a walk through our 10,000 sq. ft. showroom. It is possible to plan ahead to make sure that certain pieces are on display or that the customer's order is on the assembly lines. The District Manager along with the marketing team will ensure that the visit is as smooth and efficient as possible.



FURNITURE FEATURES AND ADVANTAGES

CASEGOODS

- Dry-assembly construction method for easy replacement of any damaged part
- Heavy-duty, metal-reinforced assembly system and durable, all-welded perimeter tubular bedsprings
- Dovetailed drawer boxes with independent fronts combined with 100 lbs. capacity epoxy-coated drawer glides
- Designed and built to last over 25 years in contract environments
- Shockproof and moisture-resistant 3mm PVC or PVA edge banding on all exposed edges
- Fast and effective on-site replacement parts program for all components
- Consistency of finishes, colors and options
- Durable and easy to clean



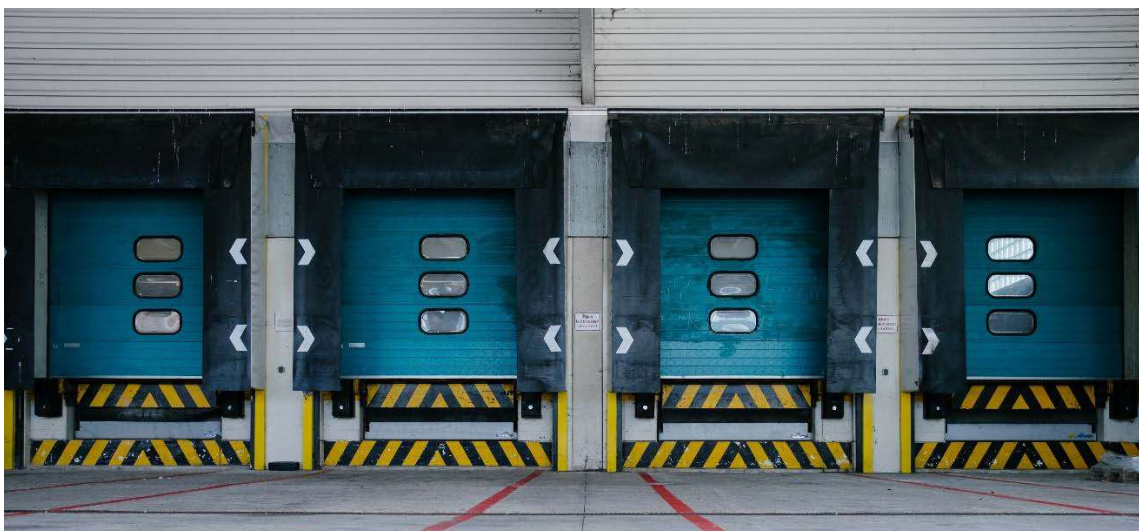
UPHOLSTERY

- Lifetime-guaranteed tempered steel mainframe deck
- Comfort-engineered and heavy-duty no-sag springs
- Made from green components, including recycled steel and replenishable wood products
- Assembled from precision-cut fabric patterns and contract-quality, TB 117 high-density foam
- Arms padded for extra comfort
- Durable feet and legs
- Reversible and replaceable cushions
- Replaceable velcro slipcovers also available
- Replaceable seat deck, cushions, back and arms that can be quickly shipped for easy on-site replacement.



MAINTENANCE & SERVICE PLAN

- The construction details of every item produced are kept in a database for future reference in case of damaged parts.
- Parts books and component price lists are available if required.
- Panels are easy to clean and maintain. In most situations, a damp cloth will suffice to clean any surface. For tougher stains, commercial non-abrasive cleaners give excellent results.
- Any panels or hardware can be easily replaced on-site. A representative can assist you in this process and training can also be provided to your maintenance personnel if requested.
- Foliot Furniture uses the same care method codes as all other upholstered fabric in the industry.
- Under normal circumstances, any component can be shipped for replacement or repair approximately 10 days from date of request.
- Products are guaranteed against defects in materials and workmanship that may occur within the specified warranty period, when used under normal wear-and-tear conditions.



DELIVERY, ASSEMBLY & INSTALLATION

Being a company that prides itself on customer service, our experienced sales personnel will make every effort to meet and exceed customers' needs.

- Foliot Furniture provides completely assembled, ready-to-use furniture. All items are freestanding.
- The furniture is loaded in full truckloads from one of the manufacturing facilities and is delivered directly on-site without being handled and warehoused.
- Foliot Furniture plans the production of customers' orders within a timeframe that eliminates over-handling by having items ready to on time.
- Upon arrival on-site, the moving and installation crew inspect the furniture while unloading it. Furnishings are not unpacked until they are safely located in the building and in the right room.
- Foliot's furniture is protected with cardboard corners and shrink-wrapped until it reaches its destination.
- Foliot installations are handled by qualified and professional installation subcontractors and a Foliot After-Sale Service Representative will also be on-site to oversee the moving and installation process.
- All unloading and installation equipment (ramps from the truck, moving carts, padded dollies) are provided by the installation company.
- Installation services include the unloading of furniture, installation in the proper rooms and unpacking and removal of the packaging material at the end of each day. Removal of old furniture can also be provided upon request.
- Foliot Furniture is used to working with very tight schedules which allows the team to unload and set up the furniture approximately 2-truck loads per day, which represents an average of 70 to 100 bedrooms.
- Foliot Furniture's Account Manager will work with their customer to best accommodate the delivery schedule. They will coordinate all the project details prior to installation and will also assist the After-Sale Service Representative while on site.



WHY CHOOSE FOLIOT FURNITURE

THE EXPERIENCE

- Foliot is a family **owned** and **operated** company
- Products are manufactured in state-of-the-art, numerically-controlled machinery and fully-automated production lines located in Las Vegas and Montreal.
- With over 25 years of experience in contract furniture manufacturing, Foliot has become an **industry leader** with its superior construction that has consistently exceeded industry standards.
- More than 700 highly-skilled experts working full-time in two factories, including master furniture craftsmen, engineers and production personnel.
- Over the years, Foliot has proven **continuity** and **dedication** while offering **competitive pricing**.

[...] it has been a pleasure dealing with your team for the past decade. We are always satisfied with the quality of the furniture, the ease in scheduling deliveries and the service provided by everyone in your company.
– Cathy Moulton,
Plattsburgh State University
of New York.

THE SERVICE

- **Customer service** is Foliot's priority. A dedicated team of professionals are available for immediate support and responsive solutions for complications in sales, logistics, support and installations.
- **Turnkey service** for any project; from quoting to installation, Foliot's team will advise, coordinate and do everything in its power to ensure project success.
- All panels or hardware can be **easily replaced** on-site within 10 business days. A Foliot representative can assist their customers in this process, and training can also be provided to the customer's maintenance personnel if requested.
- Installations are handled by our **qualified** and **professional** installation subcontractors. A Foliot After-Sales Service Representative will also be on-site to oversee the moving and installation process.

Foliot Furniture has exceeded my expectations in the care and dedication demonstrated by their field and installation staff.

*– Stevent Matz,
Northwestern University*

THE PRODUCT

- Foliot has an **Industry Leading Warranty**; lifetime on all metal components and 25 years on all casegoods.
- All panels are wrapped with 3mm PVC or PVA shock-proof edge band for durability and moisture resistance.
- Dry assembly construction method using custom high-retention screws providing superior retention strength.
- All bedsprings have a welded (no rivets or bolts) perimeter tabular and heavy-duty, metal-reinforced, assembly system.

We have populated our student residences with several Foliot items, including book cases, beds, dressers and nightstands. All items we have received from Foliot have been of high and long-lasting quality.

– Ricky Biring, University of British Columbia, Vancouver

SUSTAINABILITY



FOLIOT FURNITURE SUSTAINABILITY STANDARDS

Foliot Furniture is extremely conscious of the worldwide movement toward sustainable development, environmentally friendly products, recycling, and reuse programs for responsible manufacturing. We are committed to protecting natural resources and are pioneers in the use of engineered wood, just one of our initiatives focused at protecting the environment for future generations.

Lumber mills recycle residue from their milling operations consisting of wood shavings, wood chips and sawdust...these elements are combined to create engineered wood. Whereas procuring solid lumber utilizes only about 63% of a tree, the manufacturing of engineered wood and other products ensures 95% of the tree is put to good use. (Source: USDA Forest Service)

Foliot Furniture's commitment to the environment is all inclusive. Our eco-friendly approach encompasses a healthy work environment, use of recycled office products along organic, recyclable and renewable wood products. Foliot Furniture makes every effort to meet and exceed the current recommended environmental standards in all our business practices. The company's sustainable initiatives speak directly of a continued commitment to the environment.



LEED POINTS

LEED CERTIFICATION	HOW FOLIOT FURNITURE CONTRIBUTES	POINTS
MR 4.4 Credit	No added urea formaldehyde resin Foliot Nu Green panels have no added formaldehyde resins.	1 point
MR 4.1 Credit	Sum of recycled content constitutes at least 10% of materials in project Foliot Nu Green panels contain 100% post industrial wood fibers.	1 point
MR 4.2 Credit	Sum of recycled content constitutes at least 20% of materials in project Foliot Nu Green panels contain 100% post industrial wood fibers.	1 point
MR 5.1 Credit	Minimum 10% of the products are extracted and manufactures within a 500 miles radius of project Foliot Furniture manufactures in St-Jerome, QC and Las Vegas, NV. Foliot Furniture utilizes lumber from Ohio and Quebec.	1 point
MR 5.2 Credit	Minimum 20% of the products are extracted and manufactures within a 500 miles radius of project Foliot Furniture manufactures in St-Jerome, QC and Las Vegas, NV. Foliot Furniture utilizes lumber from Ohio and Quebec.	1 point



ADMINISTRATIVE & OFFICE

- No plastic or paper cups for coffee or water in the factories
- Recycling containers in the cafeteria
- All paper products used in the offices (from letterhead to paper towels)
- All cleaning products are natural products, environmentally friendly
- Lighting – energy efficient where applicable
- Air quality – highly efficient, well maintained
- Paperless factory – computerized systems from design and purchasing to production and shipping
- Low water consumption programs in place
- Laser and ink cartridge recycling

FACTORY GROUNDS

- No pesticides
- Recycling of grass cuttings
- Low water consumption program in place

PRODUCT LIFE CYCLE

- Foliot Furniture product selection is designed, manufactured and tested to sustain a life cycle of at least 25 years and therefore minimize the environmental impact.
- Minimal maintenance required on our furniture
- Replaceable parts program is an asset for the maintainability of the furniture.
- Incorporating engineered wood into its furniture, Foliot Furniture helps support recovery and recycling of millions of tons of sawmill waste, post consumer and post-industrial wood products.
- Strategic points of distribution to minimize transport.
- Low VOC (Volatile Organic Compounds) emitting materials.
- Engineered wood panels and solid wood are sourced in North America to reduce transport and impact on the environment.



MANUFACTURING & PRODUCTION

- State-of-the-art facilities allow Foliot Furniture to manufacture products that are long lasting with as little waste as possible.
- Foliot Furniture software is designed to maximize the yield from materials and computer-controlled equipment further reduces the volume of discarded materials by minimizing the margin of error.
- 80% of the waste in the factory is being recycled.
- 100% of the cardboard packaging used in the shipping of our furniture products is recycled.
- 100% of the plastic used in the shipping of our products is made from recycled products.
- The core material of the engineered wood panels consists of 100% recycled or recovered wood fiber.
- Certified Green core materials in Nu Green board available at an upcharge.

TESTING & CERTIFICATION

- Foliot Furniture panels are EPP certified
- Foliot Furniture products meet all CARB emissions criteria
- Foliot Furniture can provide Smartwood panels made of FSC at an up charge
- Specification of Foliot Furniture products may contribute towards obtaining LEED projects points



GREEN BY NATURE

AT FOLIOT FURNITURE, OUR GREEN INITIATIVES ARE ROOTED IN SMART BUSINESS PRACTICES. WE RECYCLE MILLIONS OF TONS OF SAWMILL WASTE AND POST-CONSUMER WOOD.



MADE FROM RECYCLED MATERIALS

Engineered wood panels consists of 100% recycled or recovered wood fiber.



ECO-CERTIFIED PRODUCTS

Our panels respect Eco-Certified Composite (ECC) Sustainability Standards as developed by the Composite Panel Association (CPA) Certification Program.



REDUCED IMPACT ON THE ENVIRONMENT

Our engineered wood panels are sourced in North America to reduce transport impacts on the environment.



EMISSIONS STANDARDS

Our products meet the California Air Resources Board's (CARB-2) stringent standards for composite wood product formaldehyde emissions.



FSC CERTIFIED PRODUCTS

All our products are available with Forest Stewardship Council (FSC) Forest Management Certification. FSC helps protect people, plants and animal species that reside in the world's forests.



LEED CERTIFICATION

Possibility of contributing additional points to a project's LEED criteria by encouraging healthy green building construction.

FOLIOT'S GREEN INITIATIVES

FACTORY WASTE RECYCLING

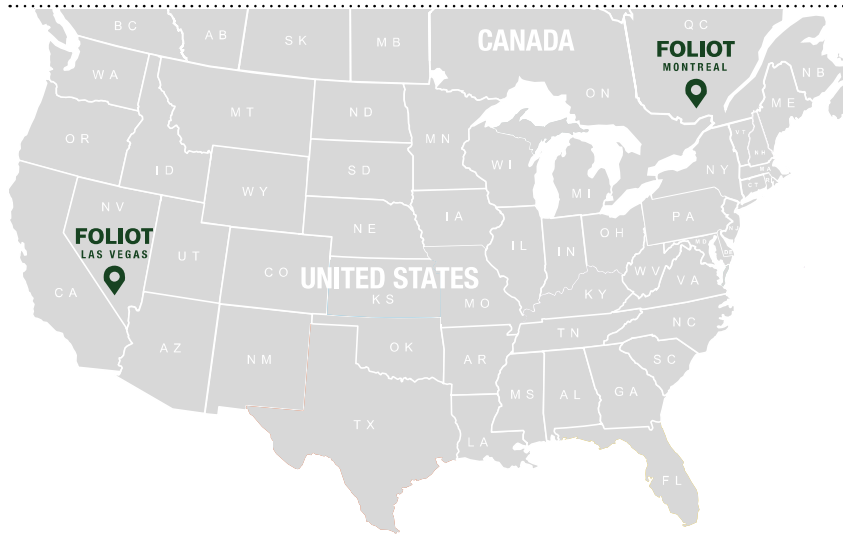
Our state-of-the-art facilities ensure minimal waste. We recycle over 80% of our factory waste and all of the cardboard packaging used for shipping products.

ECO-FRIENDLY PRODUCTION

Foliot Furniture's software is designed to maximize the yield from raw materials by computer controlled equipment to further reduce the volume of discarded materials. Simply put, we use eco-friendly production methods supported by the right technology!

REPLACEABLE PARTS PROGRAM

Our convenient barcode replaceable parts program helps prolong the use of our furniture by having any individual panel easily and quickly replaced on-site.



MADE LOCALLY FOR LESS TRANSPORTATION

Foliot operates from multiple distribution centers to minimize transport across North America, thus reducing our environmental footprint.



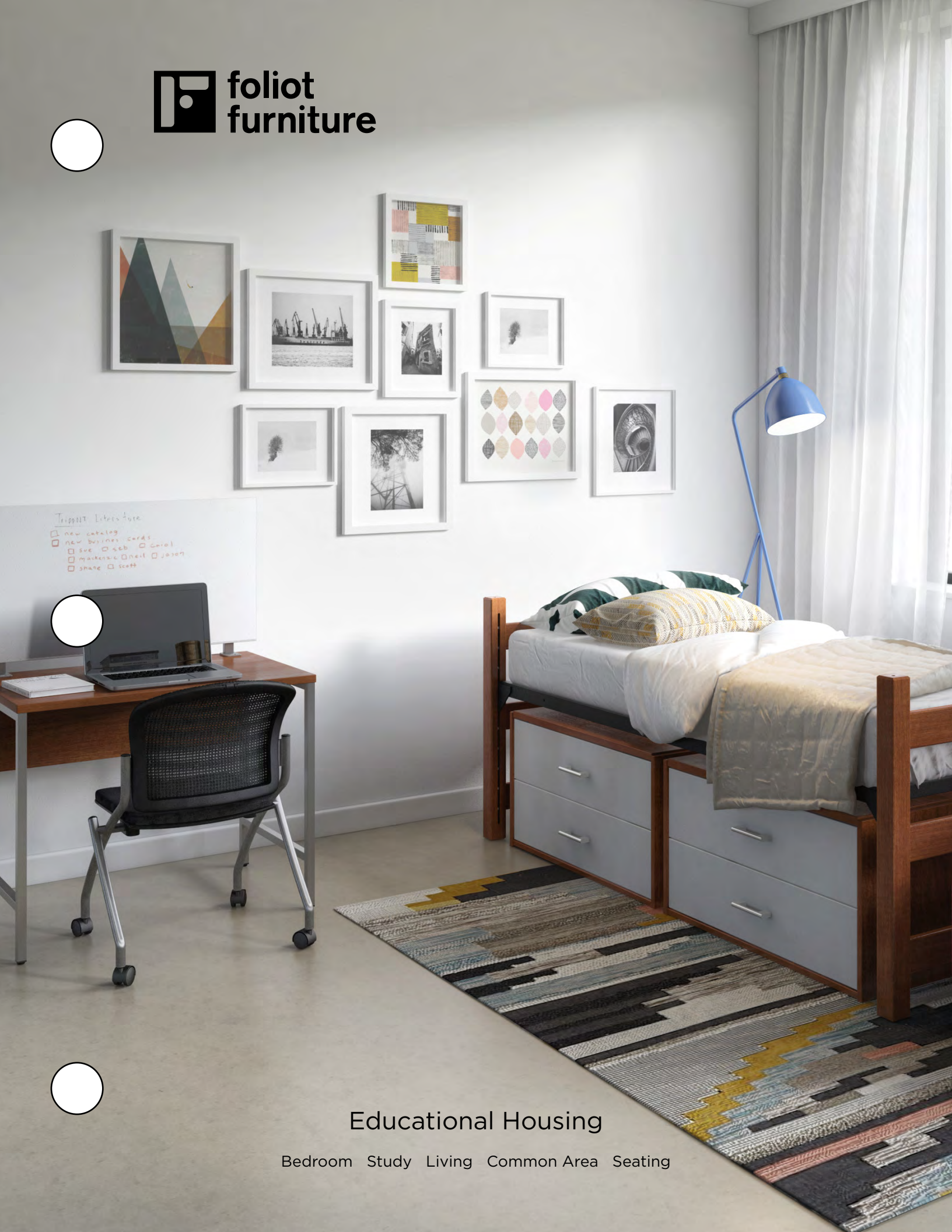
RECYCLED CONTENT

Product category	Post industrial Recycled content
Case goods – Engineered wood construction	>90%
Case goods – Metal & engineered wood construction	60-80%
Metal bed ends, frames & accessories	50-60%
Solid wood bed ends	0%
Solid wood chairs & stools	0%
Metal chairs & stools	50-60%
Fully upholstered sofas, loveseats & chairs	<25%
Solid wood base sofas, loveseats & chairs	<20%
Metal base sofas, loveseats & chairs	<50%

* The percentage of recycled content by product is based on weight.

Disposal of old furniture, as well as Foliot Furniture packaging, is done with the utmost care for the environment. When possible, all items are recycled or disposed of, in an environmentally responsible fashion. We can also donate the old furniture, in good condition, to donations or charities of the client's choosing.

APPENDIX



Educational Housing

Bedroom Study Living Common Area Seating



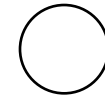
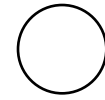
Beds	4
Smart wall	8
Sleepers	9
Accessories	10
Create your own space	14
Dressers, pedestals, nightstands	16
Bookcase, carrels	17
Desks	18
Wardrobes	22
Media units	24
Tables	26
Chairs	32
Bar stools	34

Seating

Laguna	38
Tomeo	40
Modern	42
Contemporary	44
Contempo	46
Logan	48
Voilà	50
Sky	52
Rowan	53
Ottomans	54

Beds

Foliot is proud to offer both smart designs with durable materials. Our beds offer timeless styles, durable, safety and comfort.



Metal



Metal Bed

Metal spring base:
DGNOB-001S
Metal slat base:
DOCOB-001S

W 60, 75 OR 80"
D 36, 54 OR 60"
H 10, 14 OR 22"



Aria & Lina Bed

Metal spring base:
DGNOB-003S, Aria
Metal slat base:
DOCOB-003S, Lina

W 76 or 80"
D 36"
H 16" or 26"



Available with Panel Headboard and/or Footboard

Headboard H 10, 22, 26 or 30"
Footboard H 10"



DGNOB-108S Adjustable Metal Junior Loft

W 76, 80 OR 84"
D 36"
H 60"

* Includes a Metal Spring
**Protection Bar Highly Recommended



Aria & Lina Double Bed

Metal spring base:
DGNOB-004S, Aria
Metal slat base:
DOCOB-004S, Lina

W 76 or 80"
D 54"
H 26"



Available with Panel Headboard and/or Footboard

Headboard H 16 or 30"
Footboard H 16"



DGNOB-103S Adjustable, Bunkable, Loftable Metal Bed

W 76, 80, 84 OR 90"
D 36"
H 36"

* Includes a Metal Spring
**Protection Bar Highly Recommended



DGNOB-104S Metal Loft Kit

W 76, 80 or 84"
D 36"
H 36"



DGNDS-007S Working surface

Wooden



DGNOB-111S Adjustable Double Wooden Bed

W 76 or 80"
D 54"
H 36"

* Spring bars



DGNOB-121S Adjustable Double Wooden Bed

W 76 or 80"
D 54"
H 48" HEADBOARD
H 36" FOOTBOARD

* Spring bars



DGNDS-108S Working Surface



DGNOB-101S Adjustable, Bunkable, Loftable Wooden Bed

W 76, 80, 84 or 90"
D 36"
H 36"

* Spring bars
* Protection Bar Highly Recommended



DGNOB-102S Wooden Loft Kit

W 76, 80 or 84"
D 36"
H 36"

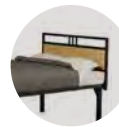


DGNOB-105S Adjustable Wooden Junior Loft

W 76, 80 or 84"
D 36"
H 60"

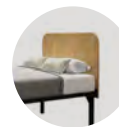
* Spring bars
* Protection Bar Highly Recommended

Headboard Options



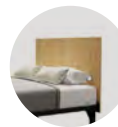
Metal Headboard with Laminate Insert

W 36" : DGNPH-101S
W 54" : DGNPH-201S



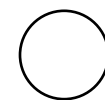
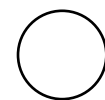
Round Headboard

W 36" : DGNPH-102S
W 54" : DGNPH-202S
W 60" : DGNPH-302S



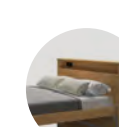
Square Headboard

W 36" : DGNPH-103S
W 54" : DGNPH-203S
W 60" : DGNPH-303S



Panel Headboard for Adjustable Bed

W 33.25" : DGNAC-075



Headboard with 2 Shelves

Single : H 48 or 52" : DGNPH-107S
Double : H 48 or 52" : DGNPH-206S

* Outlet is optional

Platform Beds

Functional design enables multiple variations, including single or double, drawers on casters or on glides, and the possibility to upgrade with a headboard.



DGNAB-001S
Platform Bed
W 75 or 80"
D 36, 39, 54 or 60"
H 15"



DGNAB-201S
2 Drawer Platform Bed
W 75 or 80"
D 36, 39, 54 or 60"
H 15"



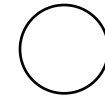
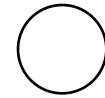
DGNAB-211S
2 Drawer Platform Bed with Decorative Base
W 75 or 80"
D 36, 39, 54 or 60"
H 15, 20 or 24"



DGNAB-301S
3 Drawer Platform Bed
W 75 or 80"
D 36, 39, 54 or 60"
H 15"



DGNAB-311S
3 Drawer Platform Bed with Decorative Base
W 75 or 80"
D 36, 39, 54 or 60"
H 15, 20 or 24"



Double DGNBB-302S
W 80"
D 54"
H 16.5"

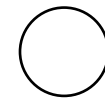
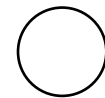
Queen DGNBB-302S
W 80"
D 60"
H 16.5"

Single DGNBB-302S
W 80"
D 36"
H 16.5"



Upholstered Panel Headboard
DGNUH-306S
W 54 or 60"
D 3"
H 36"

Panel Headboard
DGNPH-306S
W 36, 54 or 60"
D 3"
H 36"

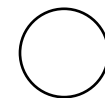
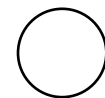


Power outlet
Charge your cell phone while you sleep

Laminate panel
Large choices of style

Shelves
Great potential for display

Drawer front
several finishes available



Headboard Options



Square Headboard

Single DGNPH-103S
W 36 or 39"
D 0.75"
H 36 or 42"

Double DGNPH-203S
W 54"
D 0.75"
H 36 or 42"

Queen DGNPH-303S
W 60"
D 0.75"
H 36, 42"



Round Headboard

Single DGNPH-102S
W 36 or 39"
D 0.75"
H 36 or 42"

Double DGNPH-202S
W 54"
D 0.75"
H 36 or 42"



Headboard with 2 Shelves

Single DGNPH-105S
W 36 or 39"
D 6"
H 48 or 52"

Double DGNPH-205S
W 54"
D 6"
H 48 or 52"

Queen DGNPH-305S
W 60"
D 6"
H 48 or 52"



Headboard with Small Shelf

Single DGNPH-104S
W 36 or 39"
D 6"
H 42"

Double DGNPH-204S
W 54"
D 6"
H 42"

Create your very own Smart Wall

by selecting the perfect Wardrobe, Dresser, Desk and Carrel Combination.



DGNCH-218S
Motion Chair
W 22"
D 21"
H 34"



DARLB-101S
Aria Bench
W 34"
D 22"
H 18"



DGNDR-305S
3 Drawer Dresser with Back Panel and Mirror
W 30 or 36"
D 20 or 24"
H 78"



DGNAR-205S
2 Door Wardrobe
W 32, 36, 42 or 48"
D 24"
H 72"



DGNCR-003S
Desk Board with Shelf
W 30, 32, 36, 42, 48 or 54"
D 0.75"
H 24"



DARDS-001S
Aria Table Desk with Metal Legs
W 30, 36, 42 or 48"
D 24"
H 30"

* image shown with optional pencil drawer



Contempo Sleepers

Contempo Loveseat and Sofa are now available with pull-out beds. These Sleeper Sofas are an ideal space saver.



DCNUS-301S
Contempo sofa
W 76"
D 34"
H 35"



DCNUS-205S
Contempo Loveseat Sleeper
W 71"
D 36"
H 35"



DCNUS-306S
Contempo Sofa Sleeper
W 79"
D 36"
H 35"

Add-On Accessories

Choose from a variety of accessories for additional storage options, organization and connectivity ease for today's student needs.

Bed Accessories



DGNAC-039
Hanging Bulletin Board
W 30"
D 1.5"
H 24"
Available with dry erase (DGNAC-078)



DGNAC-077
Decorative Protection Rail
W 76, 80 or 84"
D 0.75"
H 15.75"
*Optional logo engraving
** Highly Recommended



DGNBR-002S
Bed Back Rest
W 27"
D 21.5"
H 14"
*Orientation: left or right when facing
**Selection of fabrics



DGNAC-041S
Bed Shelf with Dry Erase and Towel Bar
W 24, 30 or 32"
D 12"
H 27 or 37"



DGNAC-057
Wooden Protection Bar
W 30 or 36"
D 2"
H 15"
*Optional logo engraving
** Highly Recommended



DGNAC-075
Panel Headboard for Adjustable Bed
W 33.25"
D 0.75"
H 39.5"



DGNAC-007
Bed Shelf
W 20, 24 or 32"
D 12"
H 15"



DGNAC-015
Decorative Rail
W 76, 80 or 84"
D 0.75"
H 5"



DGNOB-011S
Mattress
W 75, 80 or 84"
D 36, 54 or 60"
H 8"



DGNAC-040
Bed Shelf on Metal Supports
W 20, 24 or 32"
D 12"
H 15"



DGNAC-008
Metal Ladder
DGNAC-001
Wooden Ladder
W 16"
D 2"
H 58 or 68"



DGNAC-043
Side Shelf
W 18"
D 12"
H 1"



DGNAC-085
Bed Shelf on Metal Supports with Back and Side Panels
W 20"
D 12"
H 15"



DGNAC-016-2
Metal Protection Bar
W 42"
D 2"
H 15"
* Highly Recommended



DGNAC-088
Laptop Desk
W 23"
D 15"
H 10"



Casegood Accessories

* Image Shown with Adjustable Junior Loft (60" H)
** Protection Bar Highly Recommended



DGNOP-048S
Expandable Shelf
Available with dry erase



DGNAC-067
Outlet with 2 TR Plugs Dual USB



DGNAC-014-1
Motion Activated Led Light



DGNAC-066
360° Casters



DGNOP-003
Grommet



DGNLP-001S
Reading lamp



DGNOP-005
Lock for Top Drawer*
*Lock not included










Create your Own Space

All Foliot furniture can be arranged in highly customizable layouts that easily adapts to all type of room designs and personal styles.

Loft



-  1 Drawer Desk
DGND-101S
-  Decorative Rail
DGNAC-015
-  Hanging Bulletin Board
DGNAC-039
-  4 drawer Dresser
DGNDR-401S
-  Wooden Loft Kit
DGNOB-102S
-  Adjustable, Bunkable, Loftable Wooden Bed
DGNOB-101S
-  Wooden Protection Bar (with optional logo engraving)
DGNAC-057

* Highly Recommended

Bunk



Adjustable, Bunkable, Loftable Metal Bed
DGNOB-103S



Ladder
DGNAC-008



Metal Protection Bar
DGNAC-016-2
* Highly Recommended



Bed Shelf with Metal Supports
DGNAC-040










2 Drawer Stackable Dresser
DGNDR-201S



L-Shape



-  Bed Shelf with Dry Erase and Towel Bar
DGNAC-041S
-  Metal Loft Kit
DGNOB-104S
-  Adjustable, Bunkable, Loftable Metal bed
DGNOB-103S
-  Carrel with Attic
DGNCR-101S
-  3 Drawer Desk
DGND-301S
-  3 Drawer Dresser
DGNDR-301S
-  Decorative Protection Rail (with optional logo engraving)
DGNAC-077

* Highly Recommended



Adjustable, Bunkable, Loftable Wooden Bed
DGNOB-101S



Wooden Loft Kit
DGNOB-102S



2 Drawer Stackable Dresser
DGNDR-201S



Wooden Protection Bar (Optional logo engraving)
DGNAC-057
* Highly Recommended



Open Pedestal with 1 Shelf
DGNNT-103S



Side Shelf
DGNAC-043

Dressers, Pedestals and Nightstands

An essential unit for any bedroom, our Dressers are designed to provide optimal storage to maximize space.



DGNNT-103S
1 Shelf Pedestal Nightstand
W 16 or 20"
D 20 or 24"
H 24, 28 or 30"



DGNDR-102S
1 Drawer Dresser
W 24 or 30"
D 20 or 24"
H 10"



DGNDR-101S
1 Drawer Stackable Dresser
W 24, 30 or 36"
D 20 or 24"
H 10"



DGNNT-102S
1 Drawer Pedestal Nightstand
W 16 or 20"
D 20 or 24"
H 24, 28 or 30"



DGNDR-202S
2 Drawer Dresser
W 24, 30 or 36"
D 20 or 24"
H 20 or 24"



DGNDR-201S
2 Drawer Stackable Dresser
W 24, 30 or 36"
D 20 or 24"
H 20"



Available with top cushion
DGNDR-106S



DGNDR-104S
1 Drawer Pedestal Nightstand
W 16 or 20"
D 20 or 24"
H 24, 28 or 30"



DGNDR-301S
3 Drawer Dresser
W 30 or 36"
D 20 or 24"
H 30"



DARDR-301S
Aria 3 Drawer Dresser
W 30 or 36"
D 20 or 24"
H 30 or 36"



DGNDR-203S
2 Drawer Pedestal
W 16 or 20"
D 20 or 24"
H 24, 28 or 30"



DGNDR-401S
4 Drawer Dresser
W 24, 30 or 36"
D 20 or 24"
H 36 or 45"



DARDR-401S
Aria 4 Drawer Dresser
W 30 or 36"
D 20 or 24"
H 36 or 45"



Available with top cushion
DGNDR-205S



DGNDR-302S
3 Drawer Pedestal
W 16 or 20"
D 20 or 24"
H 28 or 30"



DGNDR-501S
5 Drawer Dresser
W 24, 30 or 36"
D 20 or 24"
H 39 or 45"



DGNDR-403S
4 Drawer Credenza
W 54, 60 or 66"
D 20 or 24"
H 24"



DARNT-201S
Aria 2 Drawer Nightstand
24W X 18D X 28H
18W X 24D X 28H



DARNT-101S
Aria 1 Drawer Nightstand
24W X 18D X 23H
18W X 24D X 23H



DGNDR-601S
6 Drawer Credenza
W 54, 60 or 66"
D 20 or 24"
H 30 or 36"

Bookcases, Carrels and Desk Boards

Easily integrated into student working environments, all Carrels and Desk Boards are available with power as well as bulletin board and dry erase options.

Carrels



DGNCR-101S
Carrel with Attic
W 30, 32, 36, 42, 48, 54 or 60"
D 12"
H 24"



DGNCR-102S
Carrel with 2 Shelves
W 36, 42, 48 or 60"
D 12"
H 36 or 48"



DGNCR-201S
Carrel with 2 Shelves and Attic
W 36, 42, 48, 54 or 60"
D 12"
H 36"

Desk Boards



DGNCR-004S
Desk Board
W 30, 36, 42, 48, 54 or 60"
D 0.75"
H 20"



Dry Erase Desk Board
DGNCR-002S



DGNCR-003S
Desk Board with Shelf
W 30, 32, 36, 42 or 48, 54"
D 0.75"
H 24"



Also available with motion-activated led light
DGNAC-014-1

Bookcases



DGNBK-201S
2 Shelf Bookcase
W 24, 30 or 36"
D 12 or 15"
H 30"



DGNBK-301S
3 Shelf Bookcase
W 24, 30 or 36"
D 15"
H 36 or 48"



DGNBK-401S
4 Shelf Bookcase
W 24, 30 or 36"
D 15"
H 48 or 60"



DGNBK-501S
5 Shelf Bookcase
W 24, 30 or 36"
D 15"
H 60 or 72"

Dry Erase Board



Bulletin Board
DGNOP-023

All Desk Boards are also available with Outlet, 2TR Plugs + Dual USB
DGNAC-067

Desks

Modern or traditional, Foliot's workstations are versatile and robust to ensure their long-lasting performance.



Deskboard with optional bulletin board, dry erase and/or outlet.

DGNCR-005S

DGND-012S
Hanging Desk

W 32"
D 18 or 20"
H 1"



Available with
Open Space

DGND-013S
W 32"
D 18 or 20"
H 5"



Available with
Drawer

DGND-014S
W 32"
D 18 or 20"
H 5"



DGND-003S
Open Work Desk

W 30, 32, 36, 42 or 48"
D 24"
H 30"



DGND-002S
Work Table

W 42, 48, 54 or 60"
D 20 or 24"
H 30"

*Offered with round or square metal legs



DARD-001S
Aria Table Desk

W 30, 36, 42 or 48"
D 24"
H 30"

also available with pencil drawer



DGND-101S
1 Drawer and Open Section Desk

W 42, 48 or 60"
D 24"
H 30"



DGND-008S
Desk with Metal Sides

W 30, 36, 39, 42 or 48"
D 24"
H 30"



DGND-010S
Mobile Desk with Locking Casters

W 36, 42 or 48"
D 24 or 36"
H 30"



DGND-201S
2 Drawer Desk

W 42, 48 or 60"
D 24"
H 30"



DGND-301S
2 Pencil and 1 File Drawer Desk

W 42, 48, 54 or 60"
D 24"
H 30"



DGND-009S
T-Base Work Table

W 42, 48, 54 or 60"
D 24"
H 30"



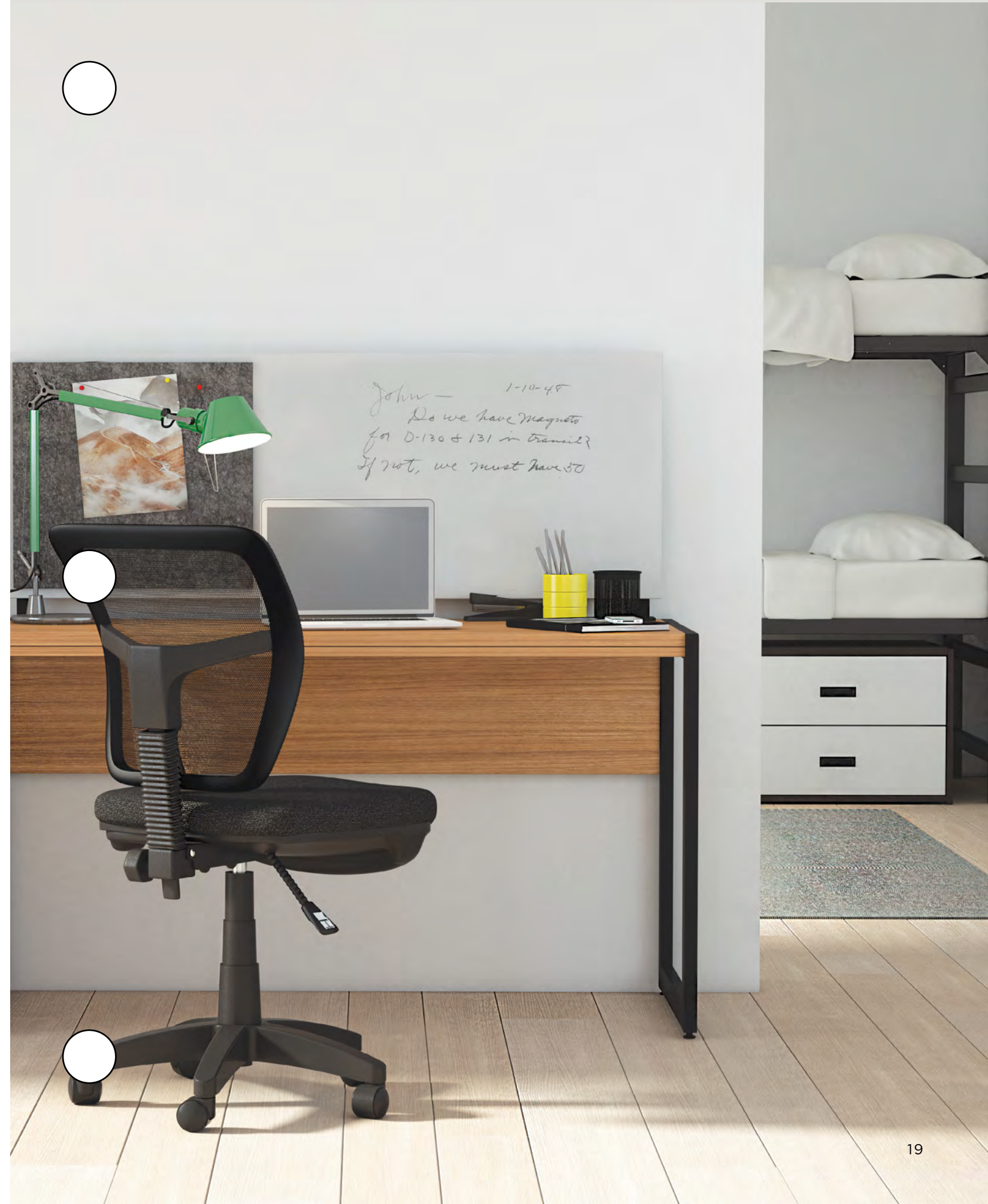
DADD-101S
1 Drawer Desk

W 36, 42 or 48"
D 24"
H 30"



DGND-006S
Study Carrel

W 30 or 42"
D 24"
H 60"

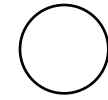






Wardrobes

Foliot offers a wide selection of creative wardrobe options to perfectly store clothing, accessories and other personal belongings.



DGNAR-101S
1 Door
Wardrobe
W 18 or 24"
D 24"
H 72, 78, 84"



DGNAR-205S
2 Door
Wardrobe
W 32, 36, 42 or 48"
D 24"
H 72, 78, 84"



DGNAR-206S
2 Sliding Door
Wardrobe
W 42 or 48"
D 24"
H 72, 78, 84"



DGNAR-102S
1 Door and
2 Drawer
Wardrobe
W 18, 24 or 28"
D 24"
H 72, 78, 84"



DGNAR-201S
2 Door and
2 Drawer
Wardrobe
W 32, 36, 42 or 48"
D 24"
H 72, 78, 84"



DGNAR-204S
2 Sliding Door
and 2 Drawer
Wardrobe
W 42, 48 or 54"
D 24"
H 72, 78, 84"



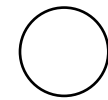
DGNAR-001S
3 Drawer and
3 Open-Shelf
Wardrobe
W 18 or 24"
D 24"
H 72, 78, 84"



DGNAR-202S
2 Door and
4 Drawer
Wardrobe
W 42 or 48"
D 24"
H 72, 78, 84"



DGNAR-203S
2 Sliding Door
and 4 Drawer
Wardrobe
W: 42, 48 or 54"
D: 24"
H: 72, 78, 84"



DGNAR-103S
1 Door,
3 Drawer and
3 Open Shelf
Wardrobe
W 36, 42 or 48"
D 24"
H 72, 78, 84"



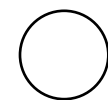
DGNAR-207S
2 Door and
3 Drawer
Wardrobe
W 36, 42 or 48"
D 24"
H 72, 78, 84"



DARAR-101S
1 Door Aria
Wardrobe with
Frosted Panes
W 18 or 24"
D 24"
H 72, 78, 84"



DARAR-208S
2 Door Aria
Wardrobe with
Frosted Panes
W 36 or 42"
D 24"
H 72, 78, 84"



Media Units

Offering a wide variety of styles, Foliot's TV Units provide functional storage for all media spaces.



DGNTV-001S
Media Unit
with 1 Shelf
W 24, 30, 36 or 42"
D 16, 20 or 24"
H 24 or 30"



DARTV-001S
Media Unit
with Metal Legs
W 24, 30, 36 or 42"
D 16"
H 28"



DGNTV-101S
Media Unit
with 1 Drawer
W 24 or 30"
D 20"
H 24"



DARTV-101S
1 Drawer Media
Unit with
Metal Legs
W 24, 30, 36 or 42"
D 16"
H 28"



DGNTV-008S
Media Unit
with 3 Drawers
and Shelves
W 42, 48, 54 or 60"
D 20"
H 24"



DGNTV-007S
Media Unit
with 2 Doors
and 1 Shelf
W 42, 48, 54 or 60"
D 20"
H 24"



DARTV-002S
Media Unit
with Metal Frame
W 24, 30, 36, 42, 48 or 54"
D 16"
H 28"



Tables

Both practical and flexible - Foliot's tables are designed to accommodate any size lounge, activity or dining experience.



DGNTB-107S
Round Table
with Metal
Center Base
Dia 30, 36 or 42"
H 30, 36 or 42"



DGNTB-106S
Square Table
with Metal
Center Base
W 30, 36 or 42"
D 30, 36 or 42"
H 30, 36 OR 42"



DGNTB-201S
Table with
T Base
W 48, 60 or 72"
D 30 or 36"
H 30"



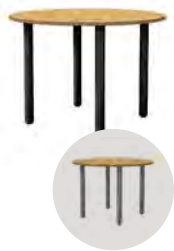
DCRTB-106S
Finn Table
Square Top
W 24" x D 24" x H 28"
W 30" x D 30" x H 28"
W 36" x D 36" x H 28"



DCRTB-107S
Finn Table
Round Top
Dia 24" x H 28"
Dia 30" x H 28"
Dia 36" x H 28"



DCRTB-105S
Darby Table
Dia 30" x H 30"



DGNTB-415S
Round Table
with Metal Legs
Dia 42, 48 or 60"
H 30"



DGNTB-416S
Table with
Metal Legs
W 30, 36, 42, 48 or 60"
D 30, 36, 42 or 48"
H 30"



DGNTB-430S
Rectangular Table
with Apron
W 60, 72, 84 or 96"
D 20, 30, 36 or 42"
H 30 or 36"

*Offered with round
or square metal legs



DCRTB-109S
Coen Table
Square Top
W 24" x D 24" x H 28"
W 30" x D 30" x H 28"
W 36" x D 36" x H 28"



DCRTB-108S
Coen Table
Round Top
Dia 24" x H 28"
Dia 30" x H 28"
Dia 36" x H 28"



DGNTB-434S
Table with
Square Metal Legs
W 34, 36, 42 or 60"
D 30, 34, 36 42 or 48"
H 30"



DGNTB-414S
Round Table
with Wooden
Legs
Dia 42, 48 or 60"
H 30"



DGNTB-413S
Table with
Wooden Legs
W 30, 36, 40, 42, 48, 60 or 72"
D 30, 36, 42 or 48"
H 30"

Community Tables

Designed to create a sense of community
in any common area.



DCRTB-201S
Memo Table
W 95.5"
D 36"
H 34"



Coffee Tables

Perfectly accentuates any living or lounge area.



DGNTB-003S
Panel Coffee Table
W 42 or 48"
D 24"
H 17"



DGNTB-439S
Como Coffee Table
W 36, 42 or 48"
D 20, 24 or 36"
H 17"



DGNTB-418S
Traditional Coffee Table
W 42"
D 24"
H 17"
Available with shelf



DGNTB-437S
Coffee Table with Wooden Legs
W 36, 42 or 48"
D 20"
H 18"



DGNTB-442S
Coffee Table with Square Metal Legs
W 36, 42 or 48"
D 20 or 24"
H 17"



DARTB-202S
Aria Coffee Table
W 34"
D 22"
H 17"



DCRTB-404S
Eden Coffee Table
W 36"
D 36"
H 18"

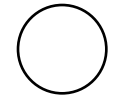


DGNTB-407S
Coffee Table with Round Metal Legs
W 30, 36, 42 or 48"
D 20 or 24"
H 17"



Accent Tables

Designed to add a distinctive touch to any room, our end tables will surely compliment their surroundings.



DGNTB-010S
C-Table
W 12"
D 20"
H 25"



DARTB-402S
Aria Round
Side Table
W 18"
D 18"
H 24"



DARTB-201S
Aria End Table
W 22"
D 18"
H 24"



DGNTB-408S
End Table
with Round
Metal Legs
W 24"
D 24"
H 21"



DGNTB-432S
Como End
Table
W 24"
D 18 or 24"
H 24"



DGNTB-443S
End Table with
Square Metal Legs
W 24"
D 24"
H 21"



DGNTB-004S
Panel End Table
W 24"
D 18 or 24"
H 24"



DGNTB-438S
End Table with
Wooden Legs
W 24"
D 20"
H 23"



DCRTB-302S
Console
Table
W 78"
D 12"
H 34"



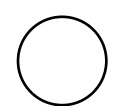
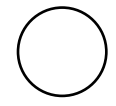
DGNTB-417S
Traditional
End Table
W 24"
D 18"
H 21"
Available with shelf



DCRTB-111S
Adjustable and
Mobile Desk
W 32"
D 18"
H 27, 40"



DCRTB-301S
Eiffel Table
Dia 19.5"
H 24"



Chairs

Whether it's for work, study, or lounge, our chairs are eye-catching and comfortable.



DGNCH-102S
Indiana Chair
W 19"
D 21"
H 32"



F037: DGNCH-008S-1
F165: DGNCH-008S
Log Chair
W 21"
D 21"
H 33"



DGNCH-016S
Odyssey Chair
W 22"
D 22"
H 32"



DGNCH-219S
Oslo Chair
W 18"
D 23"
H 41"



DGNCH-220S
Oslo Chair
with Arms
W 23"
D 23"
H 41"



DGNCH-202S
2 Position
Metal Chair
with Upholstered
Seat and Back
W 21"
D 25"
H 30"



DGNCH-003S
Mission Chair
W 18"
D 20"
H 38"



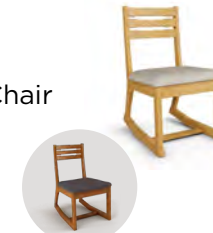
DGNCH-104S
Mission Chair
with Upholstered
Seat
W 18"
D 20"
H 38"



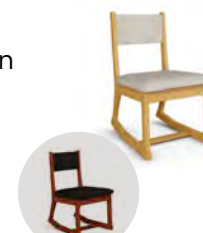
HESCH-216S
Easton Chair
W 18"
D 22"
H 34"



DGNCH-001S
2 Position
Wooden Chair
W 20"
D 23.5"
H 33"



DGNCH-101S
2 Position Wooden
Chair with
Upholstered Seat
W 20"
D 23.5"
H 33"



DGNCH-201S
2 Position
Wooden Chair
with Upholstered
Seat and Back
W 20"
D 23.5"
H 33"



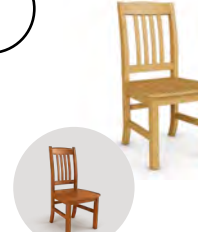
DGNCH-019S
Lara Chair
W 16"
D 16"
H 32"



DGNCH-111S
Lara Chair
with
upholstered seat
W 16"
D 16"
H 32"



DGNCH-014S
Happy Chair
W 19"
D 18"
H 31"



DGNCH-003S
Mission Chair
W 18"
D 20"
H 38"



DGNCH-103S
Miami Chair
W 18"
D 19"
H 34"



DCRCH-106S
Belfort
Activity Chair
W 24.5"
D 25.5"
H 31-38"



DGNCH-016S
Odyssey Chair
W 22"
D 22"
H 32"



DGNCH-218S
Motion Chair
W 22"
D 21"
H 34"



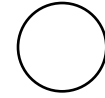
DGNCH-021S
Echo Chair
W 20"
D 20.5"
H 30"



DGNCH-223S
Sofia Chair
W 19"
D 18"
H 44"

Bar Stools

Distinctively designed to coordinate with bar and counter height surfaces, these are great offerings for modern-day seating options.



DGNCH-106S
Metal Bar Stool
W 17"
D 17"
H 25"



DGNCH-011S
Log Bar Stool
W 20"
D 21"
Seat Height:
24" DGNCH-011S
30" DGNCH-011AS



DGNCH-018S
Lara Stool
W 16"
D 16"
H 41"
Seat Height: 24"



HESCH-215S
Easton Bar Stool
W 18"
D 20"
Seat height:
24" HESCH-215AS
30" HESCH-215S



DGNCH-105S
Miami Bar Stool
W 18"
D 19"
Seat height:
24" DGNCH-105S
30" DGNCH-105AS



DGNCH-110S
Lara Stool with upholstered seat
W 16"
D 16"
H 41"
Seat Height: 24"



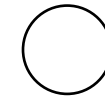
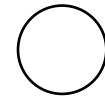
DGNCH-002S
Mission Bar Stool
W 18"
D 20"
Seat height:
24" DGNCH-002S
30" DGNCH-002AS



DCRCH-002S
Melk Stool
W 20.5"
D 14.5"
H 37"
Seat height 24"



DCRCH-105S
Bold Stool
W 20"
D 20"
H 31"
Seat height 24"



Soft seating

Foliot's newest collection is both simple and modest with a modern look that still reminds you of home, yet durable enough for the demands of student housing



DCLUS-101S
Claus Chair
W 34"
D 39"
H 36.5"



DCLUS-302S
Claus Sofa
W 70"
D 39"
H 36.5"



DCLUS-201S
Claus Loveseat
W 55"
D 39"
H 36.5"



DCRUS-101S
Taby Lounge Chair
W 29"
D 30"
H 34"



DCRUS-103S
London Lounge Chair
W 28"
D 30"
H 36"



DCRUS-105S
Stockholm Lounge Chair
W 26"
D 31"
H 32.25"



DSEUS-301S
3 Seat Sectional
W 84"
D 62"
H 36.5"
* Also available with right orientation
DSEUS-311S



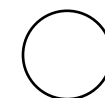
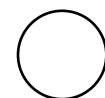
DSEUS-411S
4 Seat Sectional
W 109"
D 62"
H 36.5"
* Also available with left orientation
DSEUS-401S

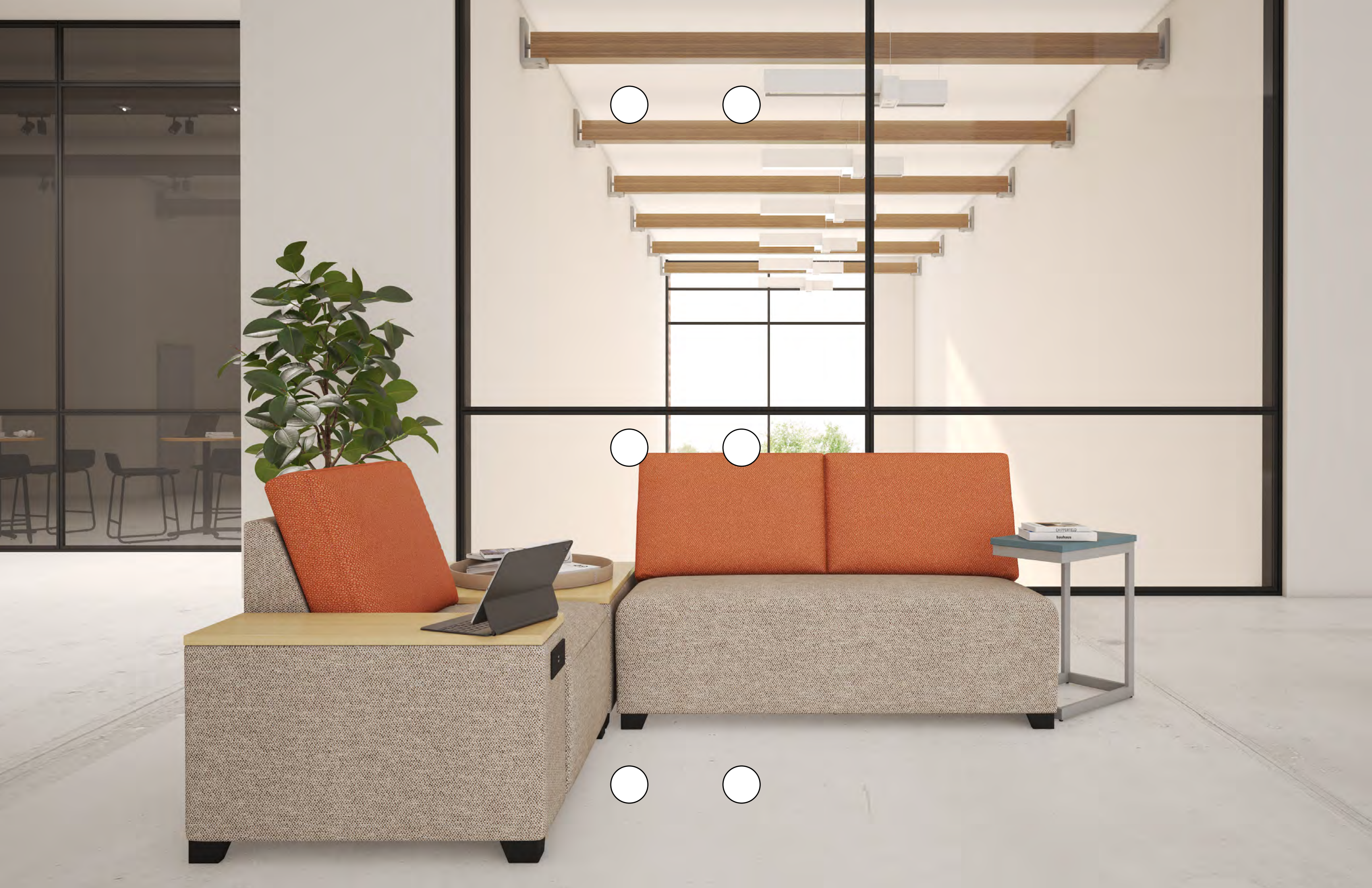
Banquettes

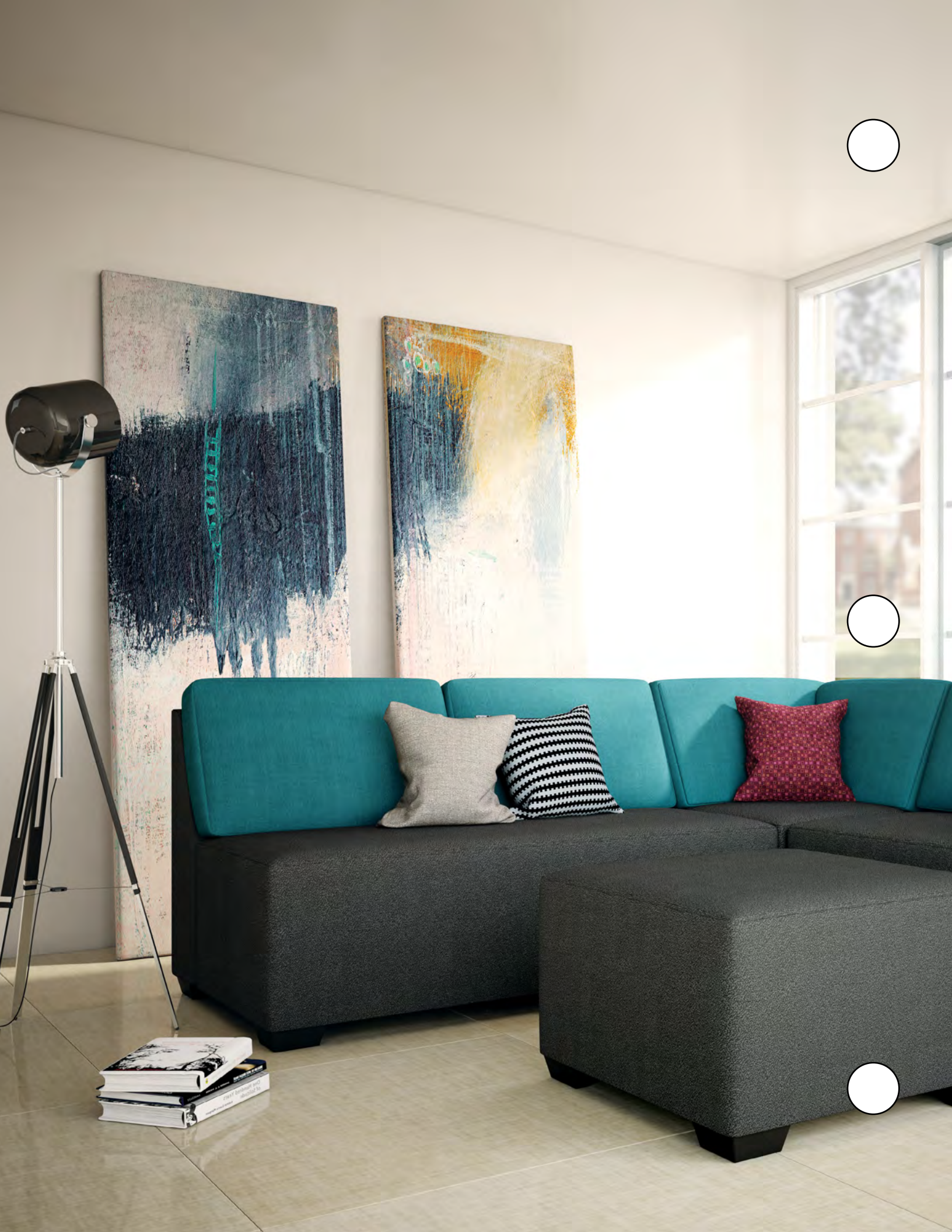
Add a little extra with Foliot's banquette or ottomans by using them as an alternative to more traditional seating options.



DCRUS-001S
Agatha Bench
W 48"
D 16"
H 17.5"







○ **Laguna** Distinctive and original best describes the Laguna sectional collection that will inspire you to create your own unique seating arrangement.



DLAUS-111S
Laguna Chair
W 31.5"
D 36"
H 36"



DLAUS-108S
Laguna Chair with
tablet arm
W 43.5"
D 36"
H 36"



DLAUS-112S
Laguna Corner
W 36"
D 36"
H 36"



DLAUS-118S
Laguna Chair with
bookcase
W 43.5"
D 36"
H 36"



DLAUS-211S
Laguna Loveseat
W 62.5"
D 36"
H 36"



DLAUS-019S
Laguna Ottoman
W 31"
D 36"
H 18"



DLAUS-208S
Laguna Loveseat
with tablet arm
W 74.5"
D 36"
H 36"



DLAUS-218S
Laguna Loveseat
with bookcase
W 74.5"
D 36"
H 36"

* Complete Ottoman selection on page 54



DLAUS-101S
Laguna chair 2 arms
W 39.5"
D 36"
H 36"



DLAUS-201S
Laguna loveseat 2 arms
W 70.5"
D 36"
H 36"



DLAUS-148S
Laguna chair with
1 tablet arm & 1 arm
W 47.5"
D 36"
H 36"



DLAUS-248S
Laguna loveseat
with 1 tablet arm
& 1 arm
W 78.5"
D 36"
H 36"



DLAUS-109S
Laguna chair 1 arm
W 35.5"
D 36"
H 36"



DLAUS-209S
Laguna loveseat 1 arm
W 66.5"
D 36"
H 36"

Tomeo

Tomeo Sectional seating lets you create the desired layout for any type seating area. Choose pieces that will easily entice a lively conversation or encourage quiet reading.



DTMUS-101S
Tomeo Chair
W 24"
D 31"
H 31"



DTMUS-109S
Tomeo Chair
1 Arm
W 28"
D 31"
H 31"



DTMUS-111S
Tomeo Chair
2 Arms
W 32"
D 31"
H 31"



DTMUS-201S
Tomeo
Loveseat
W 45"
D 31"
H 31"



DTMUS-209S
Tomeo
Loveseat
1 Arm
W 49"
D 31"
H 31"



DTMUS-211S
Tomeo Loveseat
2 Arms
W 53"
D 31"
H 31"



DTMUS-301S
Tomeo Sofa
W 67"
D 31"
H 31"



DTMUS-309S
Tomeo Sofa
1 Arm
W 71"
D 31"
H 31"



DTMUS-311S
Tomeo Sofa
2 Arms
W 75"
D 31"
H 31"



Create your own Sectional



Optional
Outlet with 2 TR Plugs + Dual USB



DTMUS-102S
Tomeo
Corner
W 31"
D 31"
H 31"



DTMUS-118S
Tomeo Chair
with Bookcase
W 36"
D 31"
H 31"



DTMUS-108S
Tomeo Chair
with Tablet
Arm
W 36"
D 31"
H 31"



DTMUS-218S
Tomeo
Loveseat with
Bookcase
W 57"
D 31"
H 31"



DTMUS-208S
Tomeo
Loveseat with
Table Arm
W 57"
D 31"
H 31"



DTMUS-001S
Tomeo
Ottoman
W 31"
D 31"
H 18"
* Complete Ottoman
selection on page 54



DTMUS-318S
Tomeo Sofa
with Bookcase
W 79"
D 31"
H 31"



DTMUS-308S
Tomeo Sofa
with Tablet
Arm
W 79"
D 31"
H 31"

Modern

The matte metal structure of the Modern collection emphasizes an industrial yet sophisticated style.



DFSLS-101S
Modern Chair
W 30"
D 31"
H 31"



DFSLS-201S
Modern Loveseat
W 54"
D 31"
H 31"



DFSLS-301S
Modern Sofa
W 78"
D 31"
H 31"





Contemporary

The Contemporary is a sleek, stylish design that is highlighted with the strength of solid wood. Tailored cushions are carefully crafted featuring contract quality fabrics and foam.

DSBLS-101S
Contemporary
Chair
W 27"
D 31"
H 33"



DSBLS-201S
Contemporary
Loveseat
W 51" x D 31" x H 33"



DSBLS-301S
Contemporary
Sofa
W 75"
D 31"
H 33"



Contempo

Featuring Foliot's exclusive Duracraft system, the Contempo collection offers industry leading assembly systems without compromising style and comfort.



DCNUS-101S
Contempo Chair
W 32"
D 34"
H 35"



DCNUS-201S
Contempo Loveseat
W 54"
D 34"
H 35"

*available as sleeper
DCNUS-205S



DCNUS-301S
Contempo Sofa
W 76"
D 34"
H 35"

*available as sleeper
DCNUS-306S





Logan

Inspired by clean and simple lines, the Logan collection provides style and elegance well suited for any seating environment.

DLOUS-101S
Logan Chair

W 36"
D 34"
H 35"



DLOUS-201S
Logan Loveseat

W 58"
D 34"
H 35"

*available as sleeper
DLOUS-205S



DLOUS-301S
Logan Sofa

W 80"
D 34"
H 35"

*available as sleeper
DLOUS-306S



Voilà

Foliot's Voila collection is simple and modest with an overall tailored look that reminds you of home.



DVLUS-101S
Voilà Chair
W 36"
D 34"
H 35"



DVLUS-201S
Voilà Loveseat
W 58"
D 34"
H 35"



DVLUS-301S
Voilà Sofa
W 80"
D 34"
H 35"



Sky

With clean, sculpted edges, the Sky collection offers coziness and comfort.



DSKUS-101S
Sky Chair
W 35"
D 34"
H 31"



DSKUS-201S
Sky Loveseat
W 57"
D 34"
H 31"



DSKUS-301S
Sky Sofa
W 79"
D 34"
H 31"

DURAcraft



Rowan

Rowan is an inviting collection that mixes well with other more modern or contemporary designs.



DRWUS-101S
Rowan Chair
W 35"
D 34"
H 34"



DRWUS-201S
Rowan Loveseat
W 56"
D 34"
H 34"



DRWUS-301S
Rowan Sofa
W 77"
D 34"
H 34"

Ottomans

Foliot's versatile ottomans make them an excellent alternative to more traditional seating options. You can even add a laminate top to create a unique coffee table design or simply keep them as footstools.



Round

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-017S	18"	18"	18"
DGNUS-016S	30"	30"	18"
DGNUS-015S	42"	42"	18"



Round with Laminate Top

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-034S	20.5"	20.5"	18"
DGNUS-033S	30"	30"	18"
DGNUS-030S	36"	36"	18"
DGNUS-032S	42"	42"	18"



Classic

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-002S	24"	20"	18"
DGNUS-026S	30"	22"	18"



Square

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-003S	18"	18"	18"
DGNUS-035S	24"	24"	18"
DGNUS-011S	31"	31"	18"
DGNUS-022S	42"	42"	18"



Square with Laminate Top

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-007S	18"	18"	18"
DGNUS-036S	24"	24"	18"
DGNUS-010S	31"	31"	18"
DGNUS-044S	42"	42"	18"



Laguna

CODE	WIDTH	DEPTH	HEIGHT
DLAUS-019S	31"	36"	18"
DLAUS-042S	36"	36"	18"
DLAUS-0043S*	36"	36"	18"

*With laminate top



Rectangle

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-013S	22"	20"	18"
DGNUS-004S	24"	20"	18"
DGNUS-014S	26"	20"	18"
DGNUS-009S	28"	22"	18"
DGNUS-040S	36"	22"	18"
DGNUS-008S	42"	22"	18"



Rectangle with Laminate Top

CODE	WIDTH	DEPTH	HEIGHT
DGNUS-041S	36"	22"	18"
DGNUS-012S	42"	22"	18"



Tomeo

CODE	WIDTH	DEPTH	HEIGHT
DTMUS-018S	31"	24"	18"
DTMUS-001S	31"	31"	18"





Manufacturing Facilities

Las Vegas

7000 Placid Street
Las Vegas, Nevada 89119
United States

Montreal

721 Boulevard Roland-Godard
Saint-Jerome, Quebec J7Y 4C1
Canada

1 (800) 545-5575
housing@foliot.com

foliot.com

March, 2023



LAMINATE FINISHES



Solid Maple



Northern Oak



Red Oak



Wild Cherry



Modern Walnut



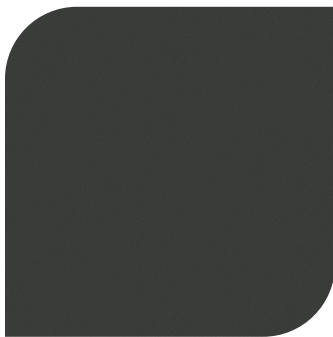
Shadow Oak

PRODUCT CODES

Modern Walnut	F165	Shadow Oak	F762
Northern Oak	F036	Solid Maple	F037
Red Oak	F038	Wild Cherry	F068

LAMINATE ACCENTS

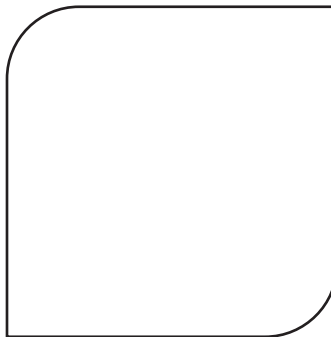
Available for drawer fronts & doors only.



Graphite



Aluminium



Bianco

PRODUCT CODES

Aluminium	F012
Bianco	F008
Graphite	F006

Colors and patterns may differ from images.
Samples available upon request.

1.800.545.5575
SALES@FOLIOT.COM
FOLIOT.COM

LAST UPDATED: JULY 2022

foliot
furniture

WOOD FINISHES

Available for solid wood components, such as bed ends, chairs and table legs.



Maple



Natural Oak



Modern Walnut*



Wild Cherry

METAL FINISHES

Color options may vary depending on item.



Black



Aria Grey

*Only available for Adirondack collection.
Colors and patterns may differ from images.
Samples available upon request.

PULLS

From traditional to modern, Foliot offers a vast variety of quality pulls.



Reva

CODE	LENGTH	FINISH
PG1-115	19½"	Aluminum



Holm

CODE	LENGTH	FINISH
PG1-111	13"	Satin Nickel



Short Holm

CODE	LENGTH	FINISH
PG1-113	6¼"	Satin Nickel



Soho

CODE	LENGTH	FINISH
PG1-101	6"	Aluminum



Silver Foliot

CODE	LENGTH	FINISH
PG1-129	4½"	Brushed Nickel



Black Foliot

CODE	LENGTH	FINISH
PG1-107	4½"	Black Nickel



Silver Half Moon

CODE	LENGTH	FINISH
PG1-104	4½"	Nickel



Black Half Moon

CODE	LENGTH	FINISH
PG1-110	4½"	Black Nickel



Eye Lid

CODE	LENGTH	FINISH
PG1-106	5¼"	Satin Nickel



Short Tubular

CODE	LENGTH	FINISH
PG1-142	5¼"	Brushed Nickel

Product's colors may differ from images.
Sample available upon request.

1.800.545.5575
SALES@FOLIOT.COM
FOLIOT.COM

LAST UPDATED: SEPTEMBER 2021

FOLIOT

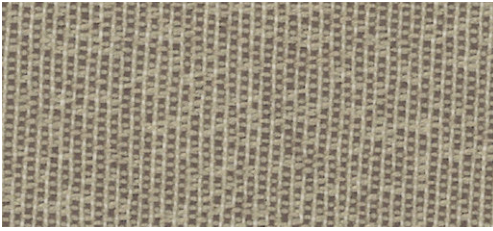
**foliot
furniture**

University Fabric Chart

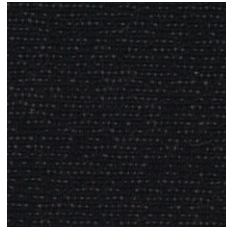


Nebbia

Grade 4



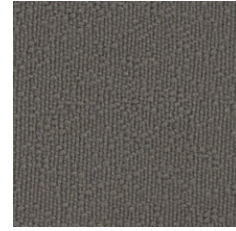
Mole



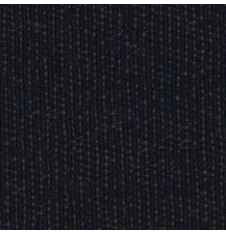
Black



Charcoal



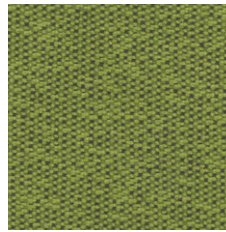
Slate



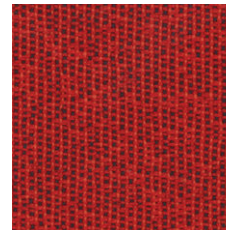
Navy



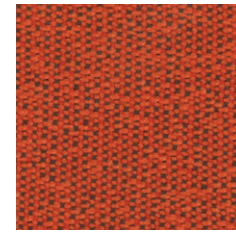
Teal



Apple



Cherry



Tangerine



Fiber	100% Polyester
Finish	Nanotex
Backing	Acrylic
Abrasion	130,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 & NFPA 260
Pilling resistance	Class 3
Slippage resistance	105 lb
Breaking strength	350 lb
Fastness to light	40 hrs Class 5
Fastness to rubbing	Wet : 5 / Dry : 4.5

Faux Leather - Freeport

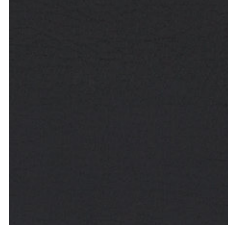
Grade 4



Coconut



Greystone



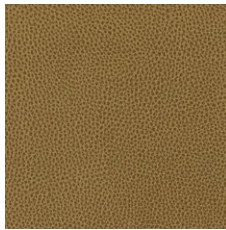
Black



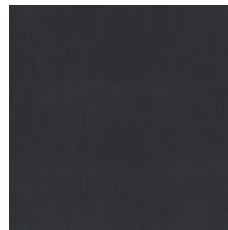
Bark



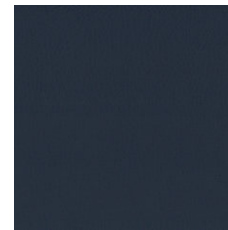
Cocoa



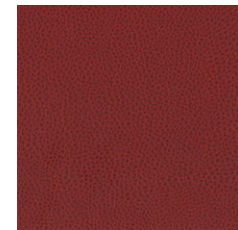
Nugget



Coal



Blueberry



Red Rock

Fiber	100% Polyurethane
Abrasion	200,000 Double Rubs
Cleaning code	W
Flammability	California Technical Bulletin 117-2013 & NFPA 260 Class 1

Linen

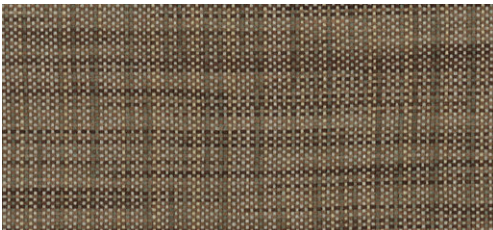
Grade 4



Cashmere

Fiber	100% Vinyl
Backing	100% Brushed Polyester Knit
Abrasion	110,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 & NFPA 260 Class 1

Desert Oak



Desert Oak

Fiber	100% Polyurethane
Finish	Nanotex
Abrasion	200,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 & NFPA 260

Sherpa

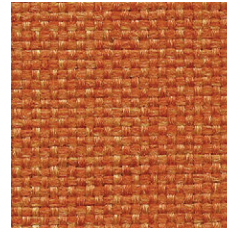
Grade 6



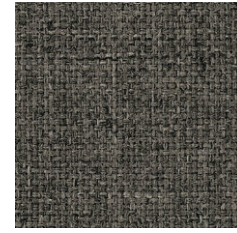
Academy Blue



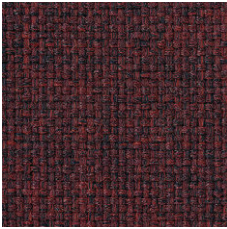
Amber



Snappy



Grey Heather



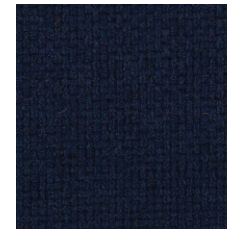
Newport



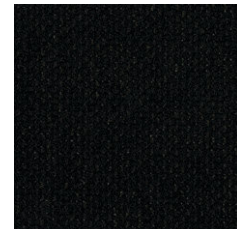
Teal



Jade

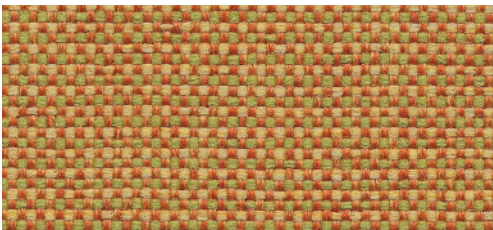


Navy

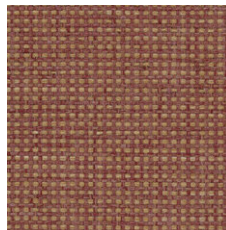


Black

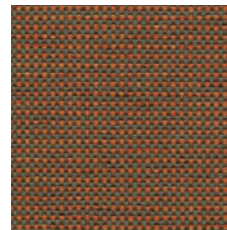
Shire



Paradise



Farm house



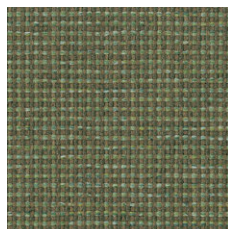
Serengeti



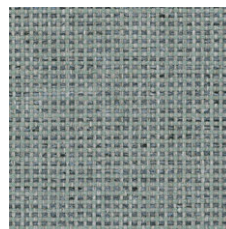
Black Cherry



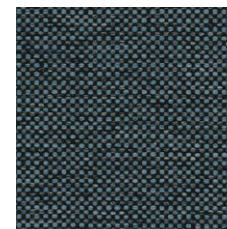
Concrete



Patina



Aqua Tint



Blue Jay



Espresso

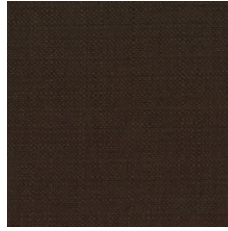
Fiber	100% Marquésa Lana
Finish & backing	Acrylic
Abrasion	250,000 double rubs
Cleaning code	WS
Repeat	None (Pattern is woven up the roll and suitable for railloading)
Flammability	California Technical Bulletin 117-2013 / CS-191-53, Class 1 / BIFMA X5.7-1991 / UFAC, Class 1

Calvin

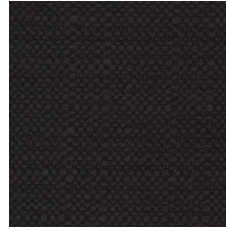
Grade 6



Dolphin



Chocolate



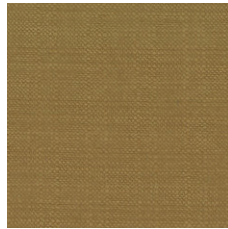
Black



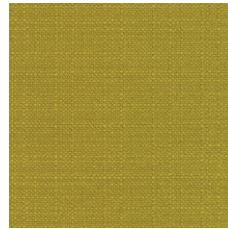
Azure



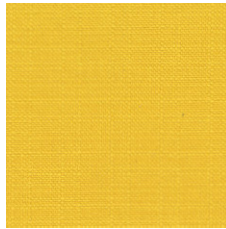
Laguna



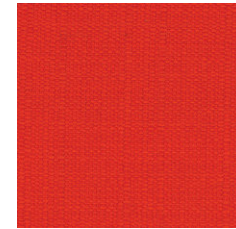
Tigereye



Wheat Grass



Sunny



Atomic

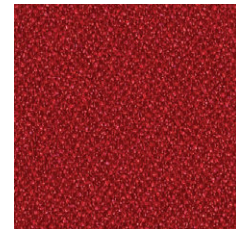
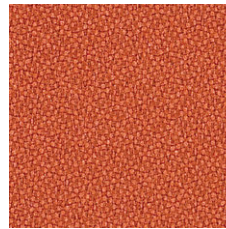
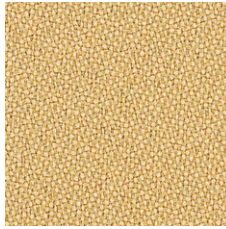
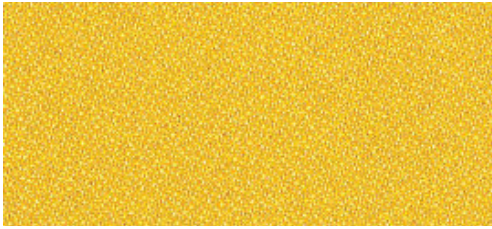
Fiber	100% Polyester
Abrasion	50,000 Double rubs
Cleaning code	W
Flammability	California Technical Bulletin 117-2013

Green by Momentum Textiles

MOMENTUM
TEXTILES

Origin

Grade 8

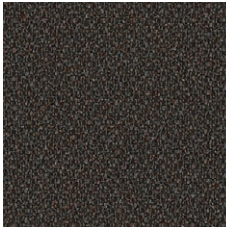
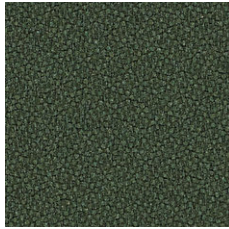


Eureka

Dune

Clay

Fez



Indigo

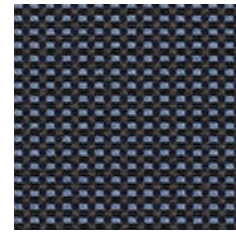
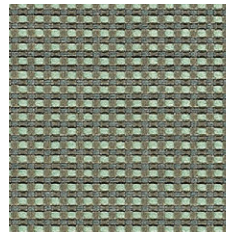
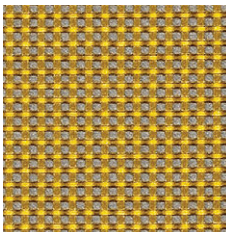
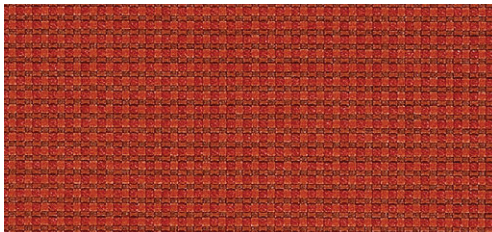
Fir

Basalt

Fiber	100% Post Consumer Recycled Polyester
Backing	Acrylic
Abrasion	282,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant

Grid

Grade 8

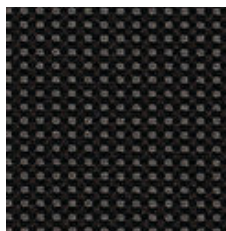
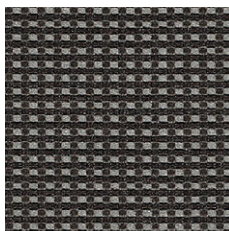
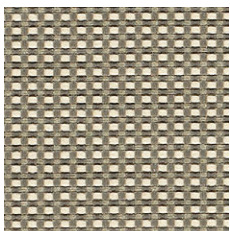


Scarlet

Sunbeam

Glacier

Indigo



Chrome

Flint

Jet

Fiber	64% Repreve® Post Consumer Recycled Polyester; 36% Polyester
Backing	Acrylic
Abrasion	160,000 Double Rubs
Cleaning code	WS
Repeat	1/8" V, 1/8" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant

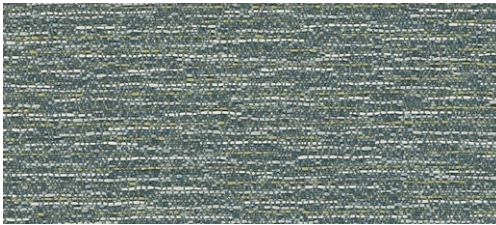
Colors and patterns may differ from images. Fabric samples available upon request.

foliot furniture

Green by Momentum Textiles

MOMENTUM
TEXTILES

Fuse



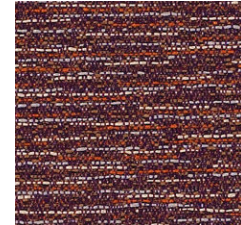
Pristine



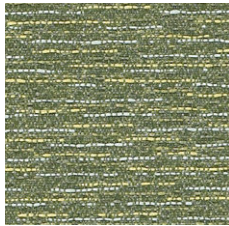
Saffron



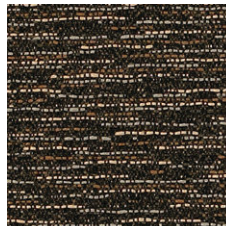
Ginger



Iris



Cress



Pepper

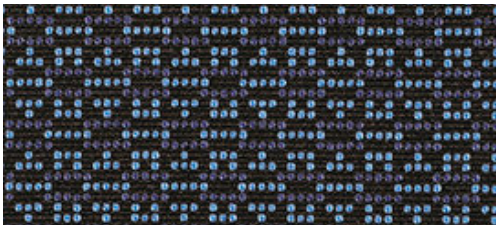


Azurean

Fiber	65% Post Industrial Recycled Polyester; 35% Post Consumer Recycled Polyester
Backing	Latex
Abrasion	100,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant / Recycled fiber content

Grade 8

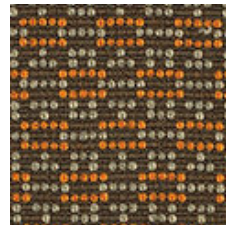
Bobby



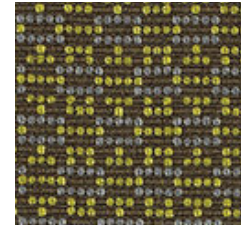
Iris



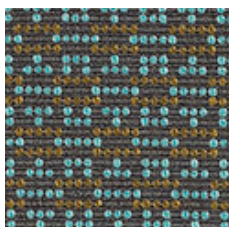
Lemon



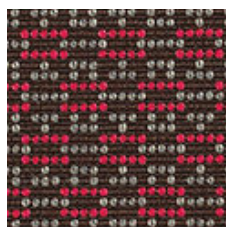
Glow



Moss



Aqua



Fuchsia



Anchor

Fiber	68% Repreve® Post Consumer Recycled Polyester; 32% Polyester
Backing	Acrylic
Abrasion	150,000 Double Rubs
Cleaning code	WS
Repeat	7/8" V, 1/2" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant / Recycled Fiber Content

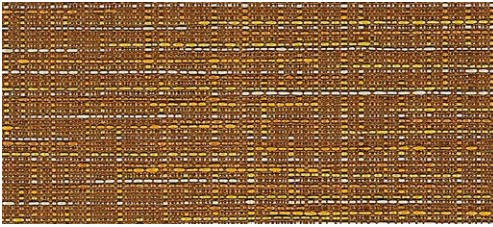
Colors and patterns may differ from images. Fabric samples available upon request.

foliot furniture

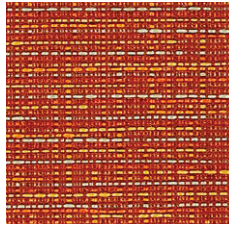
Green by Momentum Textiles

MOMENTUM
TEXTILES

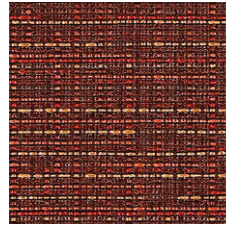
Guild



Amber

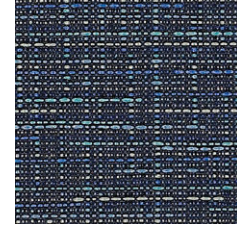


Mandarin

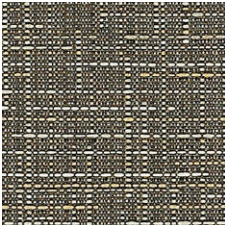


Garnet

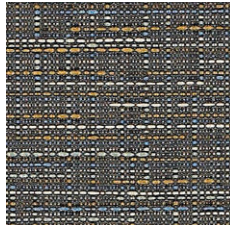
Grade 10



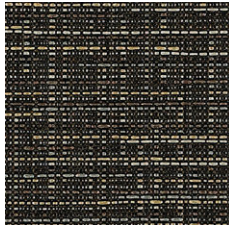
Ink



Dover



London



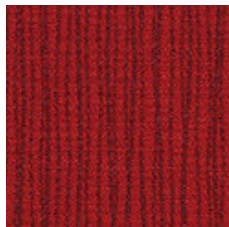
Shale

Fiber	71% Post Consumer Recycled Polyester; 29% Polyester
Backing	Latex
Abrasion	90,000 Double Rubs
Cleaning code	WS
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant / Recycled Fiber Content

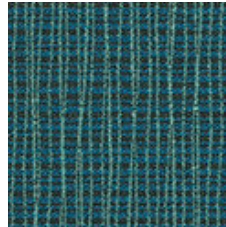
Graph



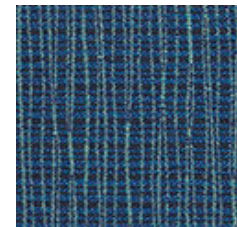
Alpine



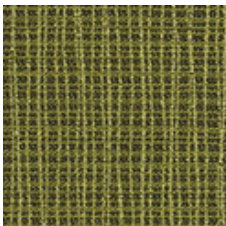
Ruby



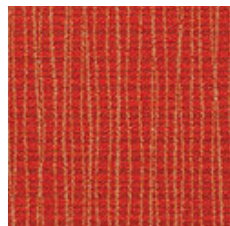
Tidal



Wave



Parrot



Poppy



Alloy



Coal



Anchor

Fiber	75% Repreve® Post Consumer Recycled Polyester; 25% Polyester
Backing	Acrylic
Abrasion	170,000 Double rubs
Cleaning code	W
Repeat	3-3/8" V, 7-1/2" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	GREENGUARD Gold Certified / NSF 336 Compliant / Recycled Fiber Content

Colors and patterns may differ from images. Fabric samples available upon request.

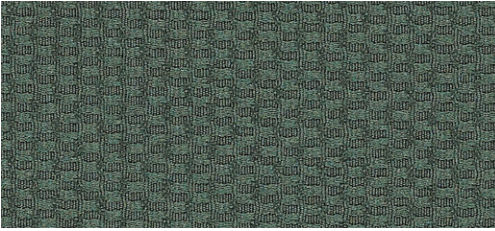
foliot furniture

Green by Momentum Textiles

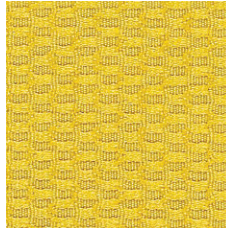
MOMENTUM
TEXTILES

Widget

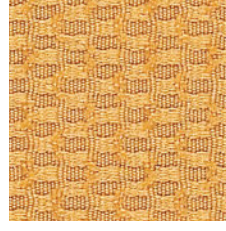
Grade 10



Cyprus



Anton



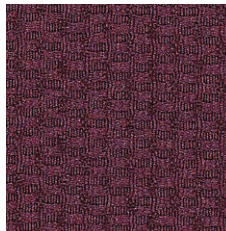
Saffron



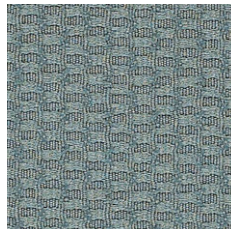
Bantam



Fog



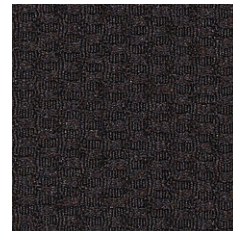
Currant



Bristol



Baja

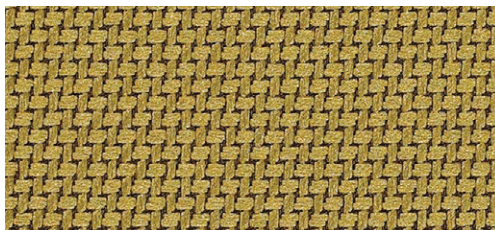


Onyx

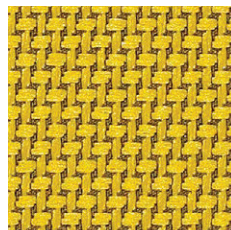
Fiber	83% Post Consumer Recycled Polyester; 17% Post Industrial Recycled Polyester
Abrasion	100,000 Double rubs
Cleaning code	WS
Repeat	1/2" V, 1/4" H
Flammability	California Technical Bulletin 117-2013, UFAC Class 1, NFPA 260 Class 1
Reduced environmental impact	Recycled Fiber Content, Rapidly Renewable Fiber Content, GREENGUARD Gold Certified, NSF 336 Compliant

Tradition

Grade 12



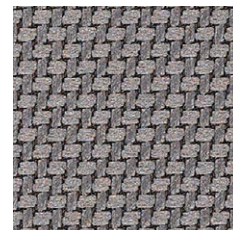
Frond



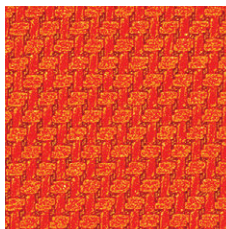
Sprout



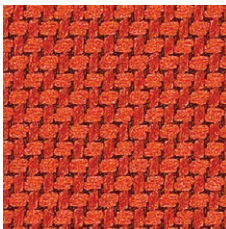
Soy



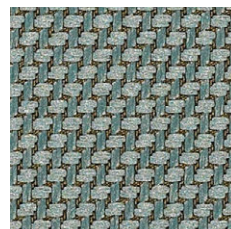
Weld



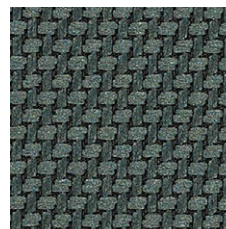
Tango



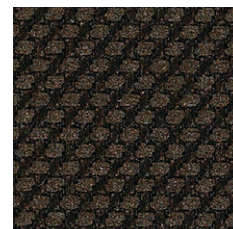
Spiced



Isle



Hedge



Hidden

Fiber	72% Post Consumer Recycled Polyester; 28% Polyester
Finish & Backing	C-Zero® / Acrylic
Abrasion	200,000 Double rubs
Cleaning code	WS
Repeat	1/8" V, 1/8" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1 / ASTM E84
Reduced environmental impact	Recycled Fiber Content / GREENGUARD Gold Certified / NSF 336 Compliant

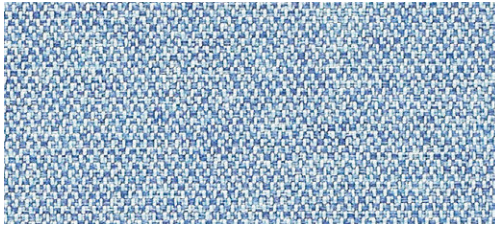
Colors and patterns may differ from images. Fabric samples available upon request.

foliot furniture

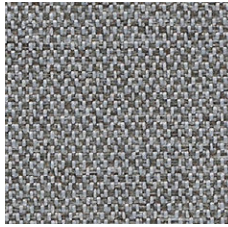
Green by Momentum Textiles

MOMENTUM
TEXTILES

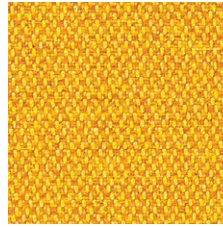
Infinity



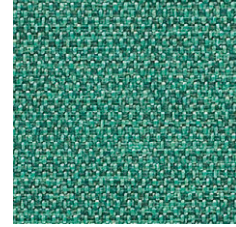
Aster



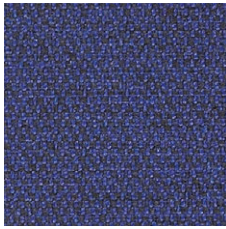
Pewter



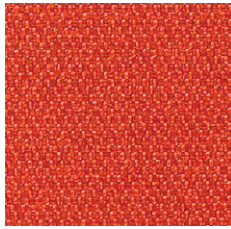
Maize



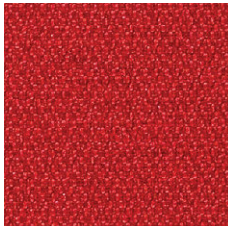
Atoll



Beyond



Papaya



Macintosh



Sable

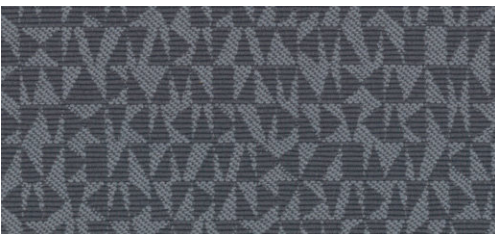


Java

Fiber	74% Post Consumer Recycled Polyester; 26% Polyester
Finish & backing	C-Zero® / Acrylic
Abrasion	200,000 Double rubs
Cleaning code	WS
Repeat	1/8" V, 5/8" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1 / ASTM E84
Reduced environmental impact	Recycled Fiber Content / GREENGUARD Gold Certified / NSF 336 Compliant

Grade 12

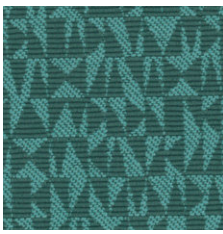
Syntax



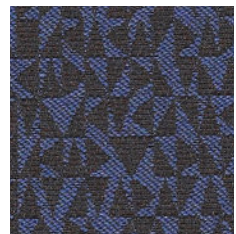
Shale



Camel



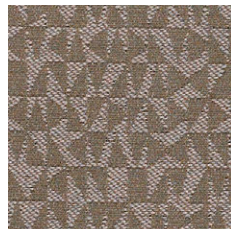
Turquoise



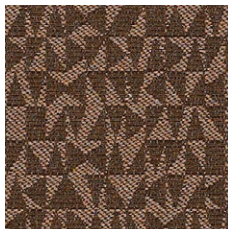
Hudson



Nectar



Pewter



Cocoa



Violet



Asphalt

Fiber	50% Post Consumer Recycled Polyester; 50% Polyester
Backing	Acrylic
Abrasion	115,000 Double rubs
Cleaning code	WS
Repeat	6-1/4" V, 7-1/8" H
Flammability	California Technical Bulletin 117-2013 / UFAC Class 1 / NFPA 260 Class 1
Reduced environmental impact	Recycled Fiber Content / GREENGUARD Gold Certified / NSF 336 Compliant

Colors and patterns may differ from images. Fabric samples available upon request.

foliot furniture

Manufacturing Facilities

Last Updated : December 15, 2021

Las Vegas

7000 Placid Street
Las Vegas, Nevada 89119
United States

Montreal

721 Boulevard Roland-Godard
Saint-Jerome, Quebec J7Y 4C1
Canada

Contact us today
and start creating your
very own project.

1 (800) 545-5575
housing@foliot.com
foliot.com

foliot
furniture

