

R10-1122 - Public-Sector Software and Technology Solutions

Project Overview

Project Details	
Reference ID	R10-1122
Project Name	Public-Sector Software and Technology Solutions
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 (“Region 10 ESC”) is seeking proposals for the procurement of Public-Sector software and technology solutions to offer nationally through their cooperative partner The Equalis Group. Responses will be accepted until 06/24/2021 at 2:00 PM. All times are Central Standard Time.
Open Date	May 21, 2021 9:00 AM CDT
Close Date	Jul 01, 2021 2:00 PM CDT

Highest Scoring Supplier	Score
Bonfire Interactive Ltd.	84.67 pts

Seal status

Requested Information	Unsealed on	Unsealed by
Proposal (Section 2)	Jul 01, 2021 2:22 PM CDT	Clint Pechacek
Pricing	Jul 01, 2021 2:22 PM CDT	Clint Pechacek

Questions and Answers

Smart Training LLC

Preparing Proposal

Laura Doi, Jun 11, 2021 11:36 AM CDT

What is the correct method for completing the main proposal part (section 2)? On page 10 of 16 of the Section 1 document, it says "Scanned submissions are acceptable where PDF files are requested." Does this mean we are to print section 2, complete it by hand (handwriting), scan it as a PDF, then upload that? Or do we use the questions from section 2 and create our own document, pasting in those questions and adding typed answers, and save that as a PDF (to be uploaded)? Or is there a different preferred method? Please clarify.

Clint Pechacek, Jun 22, 2021 10:46 AM CDT

Vendors may respond in whatever way is most convenient for them. The submission must be one PDF file.

Free of Charge Services

Laura Doi, Jun 11, 2021 11:45 AM CDT

Since the Price List is supposed to include everything, for the services that are provided free of charge, do we just put \$0 as the Unit List Price and Final Price? And do we have to fill out the other cells under the Pricing section?

Clint Pechacek, Jun 22, 2021 10:47 AM CDT

Vendors may use as many cells as necessary to provide Region 10, Equalis, and potential customers necessary information. Cells that are not applicable may be left blank. Vendors should list free services in the pricing document to ensure the evaluation committee understands what is being offered under contract.

Teachstone Training LLC

Administrative Fee

Scott Guengerich, Jun 02, 2021 2:09 PM CDT

How much is the administrative fee to be paid?

Clint Pechacek, Jun 04, 2021 1:29 PM CDT

Administrative fees will be negotiated between the vendor and Equalis Group. Historically the fee has been 2%.

TeamDynamix

Attachment B - Price List

Gary Sciortino, Jun 04, 2021 7:21 AM CDT

For Attachment B, Column I – We do not have a location where we list our services and costs online or in a hard copy catalog. All of our pricing is based on term and volume which we will display on your form. Is this a required field? If so, how would you like us to complete this?

Clint Pechacek, Jun 04, 2021 1:33 PM CDT

All fields are given for the convenience of the vendor and may be disregarded if they are not applicable. Vendors are required to give contract pricing that members can use to verify quotes by.

Proposal Form 22: General Terms and Conditions Acceptance Form

Gary Sciortino, Jun 04, 2021 7:22 AM CDT

On Proposal Form 22: General Terms and Conditions Acceptance Form, there is a note that states, "Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final." Can you detail which Terms Region 10 are mandatory or are non-negotiable?

Clint Pechacek, Jun 04, 2021 1:35 PM CDT

Without knowing what exceptions the vendor may take, Region 10 cannot answer this question in advance. If vendor is being considered for award, Region 10 will attempt to negotiate unacceptable exceptions with vendors before disqualifying them.

Forms

Gary Sciortino, Jun 04, 2021 7:22 AM CDT

Are ink signatures required for Required Forms?

Clint Pechacek, Jun 04, 2021 1:35 PM CDT

Electronic signatures are acceptable.

Administrative Fee

Gary Sciortino, Jun 04, 2021 1:54 PM CDT

What is the average administrative fee amongst your vendors?

Clint Pechacek, Jun 07, 2021 8:54 AM CDT

Administrative fees will be negotiated between the vendor and Equalis Group. Historically the fee has been 2%.

Form 20: Political Contribution Form

Gary Sciortino, Jun 08, 2021 2:42 PM CDT

Do all companies, even those located outside of NJ need to complete this form?

Clint Pechacek, Jun 22, 2021 10:44 AM CDT

Any companies wishing to do business in New Jersey must complete all the New Jersey forms. Companies who do not wish to make the contract available in New Jersey do not have to fill out the forms marked as New Jersey-specific.

truED Consulting

User Details - Question

Lily Chapman, Jun 10, 2021 4:00 PM CDT

Can you please specify how many of the below users will be utilizing the different software solutions? 1) System Administrators 2) Professional Users (Read/Write) 3) Read-Only Users

Clint Pechacek, Jun 22, 2021 10:45 AM CDT

This is an indefinite quantity/indefinite delivery contract that may be utilized by any public agency in the country, therefore we do not know how many users will use this contract with any specificity.