

Fleet Management... Transformed



Mercury Associates & Equalis Group

Publicly Procured Contract Vehicle

Mercury Associates, Inc. Contract Highlights

- Mercury is the fleet management industry's leading provider of consulting and business solutions.
- We provide fleet-related management consulting, information technology, audit, research, and professional development services.
- Mercury delivers understandable, defensible findings, and practical recommendations on managing the size, composition, and operation of your fleet.
- Equalis Members receive discounted rates relative to our standard billing rates. Pricing is developed per project based on the scope of work services.

Who is Mercury Associates?

Mercury Associates provides independent, unbiased technical assistance and advice to public and private sector fleet operations throughout the U.S. Our clients include federal, state, and local government public works, public safety, parks and recreation, transportation, and other agencies; electric, gas, and water utility companies; public transit and commuter bus authorities; K-12 school districts; colleges and universities; as well as all types and sizes of commercial enterprises.

Mercury's senior management team consists of highly experienced former professional fleet managers widely seen as authorities in their particular areas of expertise. We provide a combination of specialized fleet management expertise and resources, unparalleled industry experience, and a proven track record of performance that is unmatched by fleet leasing companies and the large, general management consulting firms.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2122A Lead Agency: CCOG

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Get Started

Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify **Prepare Publish** Score **Interview** Issue **Finalize Implement** Solicitation **Notice Finalists** Solution Requirements **Proposals Award** Contract # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure
Best Solution
of Hours?
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.