

Equalis Group & Grainger Master Agreement Quick Facts



Contract #: COG-2108A

Lead Agency: The Cooperative Council of Governments (CCOG)

Initial Term Through: February 28, 2026

Renewable Through: February 28, 2026

Contract Overview

- **26 Category Discounts** ranging from 5-35%.
- **Dedicated resources** to assess your site and consolidate spend to help maximize savings.
- **Access to hundreds of services and solutions**, including: Emergency Preparedness, Energy, Environmental Health & Safety, Facility, Industry-specific, Lighting, and Sustainability.
- **After-Hours Emergency Service.**

Incentive & Growth Program

Additional 3% Category Discount on all MRO products for the following contract year to all qualifying Equalis Group Members. Qualifying Equalis Group Members must:

- i. Purchase at least \$30,000 of MRO products from the Grainger General Catalog during a calendar year; and
- ii. Increase year-over-year Grainger General Catalog purchases by at least twelve percent (12%) over the prior calendar year.

Additional terms and conditions apply.

Custom Basket

Equalis Group members also have the ability to establish their own Custom Basket with an unlimited number of curated items to meet their specific needs.

- Additional discounts on each member's frequently purchased items.
- No limitations to the number or types of items that can be added to each member's Custom Basket.
- 3-4-month price holding periods for all Custom Basket items.

Basket Pricing Hold Period

- 4-month holding periods for all K-12 Basket items.

Shipping

- Free standard parcel shipping.
- Same-day shipping on 98% of in-stock items for orders placed by 5:00pm local time.
- Real-time order tracking.

Payment Terms

- Net thirty (30) billing.
- Consolidated monthly billing available.

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ESSER & Other Federal Funds Eligibility

Equalis Group Members can purchase MRO products from Grainger using federal funds through the Equalis Group and Grainger Master Agreement. The Cooperative Council of Governments, an Equalis Group Lead Agency, awarded this contract through a rigorous procurement process that followed the requirements of Uniform Guidance.

- Publicly procured, competitive solicitation.
- Price analysis performed.
- Grainger has completed the Federal Funds Certification Form.

K-12 Basket

Equalis Group and Grainger recognize that K-12 schools across the country are now required to purchase more MRO products than ever before, increasing pressure on already strained budgets. We partnered to create the K-12 Basket, which provides our K-12 members with even greater savings on the MRO items they purchase most frequently and helps our members manage their expenses more effectively. The K-12 Basket features:

- Discounts of up to 74%.
- The 50 most frequently purchased MRO items by K-12 customers nationwide.
- MRO products from the following categories:

Category	Current Equalis contractual discount	Ceiling discount K-12 Basket of top moving items
Cleaning	20%	35%
Electrical	19%	25%
HVAC & Refrigeration	17%	28%
Lighting	20%	31%
Safety	18%	25%
Security	10%	18%
Plumbing	15%	25%
Hand Tools	11%	15%
Material Handling	15%	20%
Outdoor Equipment	12%	18%

For a limited time, take advantage of increased discounts on a select group of products in some high moving categories.

Ready to Get Started? Give us a Call.

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