

Housing Authorities reap major benefits from Cooperative Purchasing

Making smart, safe, healthy and sustainable living spaces possible for communities



Cooperative Purchasing provides an excellent opportunity for Housing Authorities to save time and money while meeting § 200.318 General procurement standards when securing products and services without going through a lengthy and costly procurement process. Plus, this method allows agencies the flexibility to work with their chosen company that received the contract award from Equalis Group.

As an **Equalis Group awardee**, Johnson Controls is helping Housing Authorities increase their productivity and reduce energy use with our breakthrough converged solutions available under the contract.

When new developments, major rehab, essential improvements and required maintenance arise for affordable housing, having a single-source partner by your side can help significantly improve project results and levels of satisfaction. Individually and via piggybacking*, Equalis Group members can take advantage of the cooperative contract's benefits.

Johnson Controls and Equalis Group Cooperative Contract Procurement benefits

- **Contract already solicited, administered and awarded** – saves Equalis Group members time, cuts administrative costs and prevents potential for low bid, low-quality contracts
- **Dependable, single-source accountability and management** – reduces customer risk and improves service delivery
- **Industry-leading vendor with trusted reputation** – strengthens confidence that experts will meet targets, backed by successful projects and partnerships
- **National scale bid** – gives Equalis Group members more buying power, making taxpayer dollars go further
- **Transparent, competitive and locked-in pricing** – enables Equalis Group members to source best-value products and services
- **Flexibility and access to resources** – creates faster completion of capital projects
- **Innovative** – optimizes multiple local and federal programs
- **Local and state procurement laws, rules and policies expertise** – supports compliance
- **Local footprint** – facilitates quick and efficient area response times

Solutions under the contract:

- Energy savings performance contracts
- Renewable technology solutions
- Solar and energy storage
- Deep Green Retrofits
- Lighting solutions
- Water efficiency, conservation and metering
- Indoor air quality / healthy buildings technology solutions
- Building monitoring, control and optimization systems
- Remote services / diagnostics solutions
- Environmental review and radon testing
- Service, Installation and Planned Service Agreements (PSA)



Optimizing federal funding for maximum impact

If eligible, you can use state and federal funds / incentives to purchase from Johnson Controls through the Equalis Group contract. By going through the contract, you can make your dollars work harder for you, acquiring first-rate solutions fast and at the most competitive pricing.

Cooperative Procurement Contracts are an integral part of the government procurement landscape. Agencies can seamlessly move projects forward without the extensive time investment and expense associated with traditional procurement. By working with approved vendors like Johnson Controls, they receive top-tier standards, products and services at the most competitive rates, lowest risk and least hassle.

Contact us today to find out more about how Johnson Controls with the Equalis Group can help you fulfill your Housing Authority needs.

Mary Beth Alexander

National Manager, Cooperative Contracts
Johnson Controls
mary.alexander@jci.com
262-226-9808

Mary Fox

National Director, Living Spaces
Johnson Controls
mary.p.fox@jci.com
763-227-7709

*All public entities wishing to piggyback, UESC or use cooperative contracts should refer to their state statutes.



Awarded contracts:

Contract number: [COG-2143B](#)

Contract number: [R10-1102A](#)

Contract number: [R10-1143C](#)

Visit johnsoncontrols.com or follow us [@johnsoncontrols](https://twitter.com/johnsoncontrols)