

# Municipal water and wastewater treatment facilities reap major benefits from Cooperative Purchasing

Making smart, safe, healthy and sustainable water resources possible for communities



Cooperative Purchasing provides an excellent opportunity for municipal water and wastewater treatment facilities to save time and money while meeting general procurement standards when securing products and services without going through a lengthy and costly procurement process. Plus, this method allows agencies the flexibility to work with their chosen company that received the contract award from Equalis Group.

As an **Equalis Group awardee**, Johnson Controls is helping water and wastewater enterprise systems increase their productivity and reduce energy use with breakthrough converged solutions available under the contract.

When advances in water sourcing and treatment, distribution, consumption, bioenergy and HVAC water management, wastewater efficiency and infrastructure improvements are in order, having a single-source partner by your side can help significantly improve project results and levels of satisfaction. Individually and via piggybacking\*, Equalis Group members can take advantage of the cooperative contract's benefits.

## Johnson Controls and Equalis Group Cooperative Contract Procurement benefits

- **Contract already solicited, administered and awarded** – saves Equalis Group members time, cuts administrative costs and prevents potential for low bid, low-quality contracts
- **Dependable, single-source accountability and management** – reduces customer risk and improves service delivery
- **Industry-leading vendor with trusted reputation** – strengthens confidence that experts will meet targets, backed by successful projects and partnerships
- **National scale bid** – gives Equalis Group members more buying power, making taxpayer dollars go further
- **Transparent, competitive and locked-in pricing** – enables Equalis Group members to source best-value products and services
- **Flexibility and access to resources** – creates faster completion of capital projects
- **Innovative** – optimizes multiple local and federal programs
- **Local and state procurement laws, rules and policies expertise** – supports compliance
- **Local footprint** – facilitates quick and efficient area response times



### Solutions under the contract:

- Energy savings performance contracts
- Performance-based design – build (where applicable)
- Biogas Sale Agreements/Biogas as a Service (where applicable)
- Renewable technology solutions
- Water efficiency, conservation and metering
- Source and water treatment
- Real and apparent loss remediation
- SCADA and advanced controls
- Aeration improvements –blowers, diffusers, controls
- Pumping efficiency improvements
- Solar
- Leak detection and pressure management
- Advanced metering infrastructure (AMI)
- Automated meter read (AMR)
- Domestic water consumption reduction
- Water and wastewater treatment design and construction
- Anaerobic and aerobic digestion
- Storm water collection and reuse
- Renewable natural gas from landfill or wastewater treatment
- Energy storage
- HVAC water management
- Environmental review
- Advisory services

### Optimizing federal funding for maximum impact

If eligible, you can use state and federal funds / incentives to purchase from Johnson Controls through the Equalis Group contract. By going through the contract, you can make your dollars work harder for you, acquiring first-rate solutions fast and at the most competitive pricing.

With billions of dollars available to support projects, it's important to act quickly and select a partner before time runs out.

Cooperative Procurement Contracts are an integral part of the government procurement landscape. Agencies can seamlessly move projects forward without the extensive time investment and expense associated with traditional procurement. By working with awarded vendors like Johnson Controls, they receive top-tier solutions, products and services at the most competitive rates, lowest risk and least hassle.

**Contact us today to find out more about how Johnson Controls with the Equalis Group can help you fulfill your water or wastewater enterprise systems needs.**

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\*All public entities wishing to piggyback, UESC or use cooperative contracts should refer to their state statutes.

#### Awarded contracts:

Contract number: [COG-2143B](#)

Contract number: [R10-1102A](#)

Contract number: [R10-1143C](#)