



*Skanska is building for a better society.*

**SKANSKA**

equalis  
GROUP

## Skanska & Equalis Group

*Publicly Procured Contract Vehicle*

### Skanska Contract Highlights

- Construction management and general contracting services.
- Commitment to safety and quality.
- Scalable resources for clients.
- Embrace innovation and detailed planning.
- Local teams supported by national resources.
- Exceptional results across various construction projects.

### Who is Skanska?

As one of the nation's largest general contractors, Skanska offers scalable construction resources tailored to client needs. Over the past five years, Skanska has successfully executed Job Order Contracting (**JOC**) contracts for Labs/ Life Sciences, K-12, Higher Education, Healthcare and Local government clients. These projects include office renovations, flood repairs, utility upgrades, and dorm renovations. Nationally, Skanska has completed \$900 million in JOC/on-call/sustaining work projects, with values ranging from \$20,000 to over \$20 million.

Skanska's experience includes managing large construction manager-at-risk projects that require meticulous planning, logistics, scheduling, and safety measures. This expertise is applied to JOC projects where budgets are developed using RS Means. Clients benefit greatly from Skanska's level of sophistication and capability in handling unique challenges presented by ongoing operations during JOC projects.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** R10-1166E

**Lead Agency:** Region 10 ESC

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.