

# Proposal Form Checklist

## The following documents must be submitted with the Proposal

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The below documents can be found in Section 2; Proposal Submission and Required Bid Forms and must be submitted with the proposal. Please note Proposal Form 1 is a separate attachment (attachment B).

**PROPOSAL PRICING:** Attachment B is provided separately in a Microsoft Excel file and is required to complete your price proposal.

☒ PROPOSAL FORM 1: ATTACHMENT B - PRICING

### QUESTIONNAIRE & EVALUATION CRITERIA:

☒ PROPOSAL FORM 2: QUESTIONNAIRE & EVALUATION CRITERIA

### OTHER REQUIRED PROPOSAL FORMS:

- ☒ PROPOSAL FORM 3: CERTIFICATIONS AND LICENSES
- ☒ PROPOSAL FORM 4: CLEAN AIR AND WATER ACT
- ☒ PROPOSAL FORM 5: DEBARMENT NOTICE
- ☒ PROPOSAL FORM 6: LOBBYING CERTIFICATION
- ☒ PROPOSAL FORM 7: CONTRACTOR CERTIFICATION REQUIREMENTS
- ☒ PROPOSAL FORM 8: ANTITRUST CERTIFICATION STATEMENTS
- ☒ PROPOSAL FROM 9: IMPLEMENTATION OF HOUSE BILL 1295
- ☒ PROPOSAL FROM 10: BOYCOTT CERTIFICATION AND TERRORIST STATE CERTIFICATION
- ☒ PROPOSAL FORM 11: RESIDENT CERTIFICATION
- ☒ PROPOSAL FORM 12: FEDERAL FUNDS CERIFICATION FORM
- ☒ PROPOSAL FORM 13: ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS
- ☒ PROPOSAL FORM 14: OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)
- ☒ PROPOSAL FORM 15: NON-COLLUSION AFFIDAVIT
- ☒ PROPOSAL FORM 16: AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)
- ☒ PROPOSAL FORM 17: C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
- ☒ PROPOSAL FORM 18: STOCKHOLDER DISCLOSURE CERTIFICATION
- ☒ PROPOSAL FORM 19: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM
- ☒ PROPOSAL FORM 20: EQUALIS GROUP ADMINISTRATION AGREEMENT
- ☒ PROPOSAL FORM 21: OPEN RECORDS POLICY ACKNOWLEDGEMENT AND ACCEPTANCE
- ☒ PROPOSAL FORM 22: VENDOR CONTRACT AND SIGNATURE FORM

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## PROPOSAL FORM 2: QUESTIONNAIRE & EVALUATION CRITERIA

### Instructions:

Respondents should incorporate their questionnaire responses directly into the green cells below. Failure to provide responses in this format may result in the proposal being deemed as non-responsive at the sole discretion of Region 10.

Respondents may incorporate additional documents as part of their response which may be utilized by Region 10 as part of the evaluation. Additional documents must be consolidated as part of this Section 2 at the end of your response. **Vendor responses are strictly limited to 100 total pages (not including Attachment B – Pricing Excel pricesheet).** Vendors who submit more than 30 additional pages may result in the proposal being deemed non-responsive at the sole discretion of Region 10.

Region 10 has associated the evaluation criteria with the question that most closely aligns with that respective evaluation criteria. Region 10 reserves the right at its sole discretion to base its evaluation and specific evaluation criteria on any part of the respondent's proposal.

Evaluation Criteria	Question	Answer
<b>Basic Information</b>		
Required information for notification of RFP results	<i>What is your company's official registered name?</i>	Advanced Roofing, Inc.
	<i>What is the mailing address of your company's headquarters?</i>	1950 NW 22 <sup>nd</sup> St., Fort Lauderdale, FL 33311
	<i>Who is the main contact for any questions and notifications concerning this RFP response, including notification of award? Provide name, title, email address, and phone number.</i>	Michael Kornahrens, Executive Vice President / Managing Partner <a href="mailto:MichaelK@advancedroofing.com">MichaelK@advancedroofing.com</a> (954) 553-8577
<b>Products/Pricing (30 Points)</b>		
Coverage of products and services	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Ability of offered products and services to meet the needs requested in the scope	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Pricing for all available products and services, including warranties if applicable	<i>Does pricing submitted include the required administrative fee?</i>	Yes
	<i>Do you offer any incentives for customers? If yes, please describe.</i>	No



Ability of Customers to verify that they received contract pricing	<i>Describe your process for verifying work orders and estimations with a customer, including any methodology used to minimize the use of micro estimating and change orders.</i>	Advanced Roofing, Inc. uses RSmeans pricing against detailed takeoffs to ensure correct contract pricing is used.
Payment methods	<i>Define your invoicing process and methods of payments you will accept. Please include the overall process for agencies to make payments</i>	Invoices are created monthly for the work performed against our detailed estimate. Advanced Roofing, Inc. uses ACH or checks as source of payments.
Other factors relevant to this section as submitted by the Respondent	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Performance Capability (25 Points)		
Job order contracting experience and capabilities	<i>Please provide a high-level overview of the job order contracting services being offered and how they address the scope being requested herein.</i>	Advanced Roofing, Inc. has extensive knowledge and experience in JOC contracting. We have been performing these contracts for over twenty (20) years.
	<i>Describe your company's past experience with Job Order Contracting estimating and include specific examples of other cooperatives and/or public agencies where you have performed these services.</i>	Advanced Roofing, Inc. is performing JOC contracting for Gordian/SourceWell, Broward County Schools, Omni, along with one hundred (100) other contracts in the southeast U.S. for over twenty (20) years.
	<i>Outline your process for qualifying, selecting, and managing subcontractors. Specifically address how your firm ensures subcontractors comply with local, state, and federal requirements as well as industry standards.</i>	Advanced Roofing, Inc. has an extensive onboarding process for our subcontractors. We start with insurance vetting to ensure all policies and binders meet our rigid standards. All of our subcontractors go through safety and quality control training before performing any work.
	<i>Outline applicable innovative solutions or value-added services that differentiate your company from competitors.</i>	Advanced Roofing, Inc. differentiates itself from other contractors because we are able to self-perform all of our trades.
	<i>List the number and location of offices or service centers for all states being proposed in solicitation. Additionally, if your company does not offer all products and services in all 50 states, please describe any geographical limitations on any product or service offered.</i>	Advanced Roofing, Inc. performs work in the southeast U.S. We have seven (7) physical offices in the southeast region.
	<i>Outline any value-added capabilities not already addressed.</i>	Advanced Roofing, Inc. value-add is our ability to self-perform difficult projects on existing occupied buildings.
	<i>Describe your company's implementation and training plan for new customers.</i>	Advanced Roofing, Inc. has account executives that do in person or online training of all of our software that integrate with our services. We like to perform this training when a new customer comes on board and perform a 90-day follow up to ensure there are no issues.
Implementation and support plan		



	<i>Outline what ongoing communication and support is available to customers and key stakeholders.</i>	Advanced Roofing, Inc.'s web-based service management software is our customers complete visibility on where our services are at from start to finish.
	<i>Outline your organization's commitment to jobsite safety including any specific policies, practices, or initiatives.</i>	Advanced Roofing, Inc. has a dedicated safety division that ensures all policies and procedures are followed. Every project has a site-specific safety plan.
Project management capabilities	<i>Describe project management capabilities including scheduling, coordination, progress monitoring, and reporting processes.</i>	Advanced Roofing, Inc. has twenty (20) project managers that ensure projects are coordinated, scheduled, and communicated on a daily basis to ensure a successful project.
	<i>Outline capabilities to provide comprehensive project documentation including submittals, change orders, and close-out documentation.</i>	Advanced Roofing, Inc. has a standard workflow with SOP's to ensure all of these tasks are completed. Advanced Roofing, Inc. uses SpitFire project management software to track all of our documentation.
	<i>Describe your quality control processes including inspections, testing, and quality assurance measures.</i>	Advanced Roofing, Inc. has a dedicated Quality Control department performing daily/weekly inspections of our work being performed. Please see attached QC write up.
	<i>Describe your organization's ability to handle multiple concurrent projects and how you allocate resources to ensure timely completion.</i>	Advanced Roofing, Inc. is very familiar with handling multiple projects simultaneously as we are currently performing services on over two hundred (200) projects.
Performance bonding	<i>Provide your company's performance bond plan as described in the scope herein.</i>	Advanced Roofing, Inc. has a bonding capacity of \$150,000,000.00.
Customer service/problem resolution	<i>Describe your company's Customer Service Department (hours of operation, how you resolve issues, number of service centers, etc.).</i>	Advanced Roofing, Inc. Customer Service department is available from 7:00 am – 6:00 pm Monday-Friday.
Financial condition of vendor	<i>Demonstrate your financial strength and stability with meaningful data. This could include, but is not limited to, such items as financial statements, SEC filings, credit &amp; bond ratings, letters of credit, and detailed reference letters</i>	See attached Financials.
	<i>What was your annual sales volume over last three (3) years?</i>	\$185,000,000 per year.
History of meeting products and services deadlines	<i>Outline the process timeline for product pickup, delivery and any other applicable capabilities not already addressed.</i>	Advanced Roofing, Inc. is very familiar with performance contracting. We have to meet tight deadlines on projects on a daily basis that have substantial liquidated damages.
Other factors relevant to this section as submitted by the Respondent	<i>Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency</i>	Advanced Roofing, Inc. has sophisticated accounting and project management software that allows us to provide customized reports to meet our customers' needs. These reports would have to be established once we understand the customers' requirements.



	<i>Provide your safety record, safety rating, EMR and worker's compensation rate where available.</i>	See attached safety rating/record.
<b>Qualification and Experience (25 Points)</b>		
Respondent reputation in the marketplace	<i>Provide a link to your company's website</i>	<a href="https://www.advancedroofing.com/">https://www.advancedroofing.com/</a>
	<i>Please provide a brief history of your company, including the year it was established.</i>	See attached Company Profile.
Past relationship with Region 10 ESC and/or Region 10 ESC members	<i>Have you worked with Region 10 in the past? If so, provide the timeframe and main contact for that work?</i>	Advanced Roofing, Inc. has not worked with Region 10 in the past.
Experience and qualification of key employees	<i>Please provide contact information and resumes for the person(s) who will be responsible for the following areas. Region 10 requests contacts to cover the following:</i> <ul style="list-style-type: none"> <li>* Executive Support</li> <li>* Account Manager</li> <li>* Contract Manager</li> <li>* Marketing</li> <li>* Billing, reporting &amp; Accounts Payable</li> </ul>	See attached resumes for Michael Kornahrens, Steve Schoen, Tomara Martin, Tetiana Litkovska, and Diane Craig.
Past experience working with the public sector	<i>What are your overall public sector sales, excluding Federal Government, for last three (3) years?</i>	Advanced Roofing, Inc. has averaged around \$80,000,000 a year in public sector work.
	<i>What is your strategy to increase market share in the public sector?</i>	Advanced Roofing, Inc. is investing stand-alone government business development and sales members throughout the southeast U.S. The team is currently comprised of four (4) team members.
Past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors	<i>Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.</i>	See attached Litigation History.
Minimum of 5 public sector customer references relating to the products and services within this RFP	<i>Provide a minimum of five (5) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide references for K12, Higher Education, City/County and State entities. Provide the entity; contact name &amp; title; city &amp; state; phone number; years serviced; description of services; and annual volume</i>	See attached Public Sector Customer References list.
Company profile and capabilities	<i>Do you plan to sell to customers directly, use resellers or subcontractors, or a combination of both? If you intend to use resellers and/or subcontractors, describe your process for ensuring that resellers and</i>	Advanced Roofing, Inc. plans on self-performing all work.



	<i>subcontractors comply with the pricing and terms of the contract.</i>	
Exhibited understanding of cooperative purchasing	No answer is required. Region 10 will utilize your overall response to this questionnaire to make this determination. Previous experience with cooperatives is not necessary to score well for this criterion.	
Other factors relevant to this section as submitted by the Respondent	<i>If your company is a privately held organization, please indicate if the company is owned or operated by anyone who has been convicted of a felony. If yes, a detailed explanation of the names and conviction is required.</i>	Advanced Roofing, Inc. is a private family owned and operated company. None of our owners have ever been convicted of a felony.
	Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services. These will be provided in the space provided in Form 3. No answer is required here.	
<b>MWBE Status and/or Program Capabilities (10 Points)</b>		
MWBE status, subcontractor plan, and/or joint venture program	<i>Please indicate whether you hold any diversity certifications, including, but not limited to MWBE, SBE, DBE, DVBE, HUB, or HUBZone</i>	N/A
	<i>Do you currently have a diversity program in place, such as a Mentor Protégé Program or subcontractor program? If you have a diversity program, please describe it and indicate whether you plan to offer your program or partnership through Equalis Group?</i>	Advanced Roofing, Inc. has a mentor protégé program with a disabled veteran owned company.
	Please attach any certifications you have as part of your response to Form 3.	
Good faith efforts to involve MWBE subcontractors in response	<i>Did your company contact MWBEs or minority chambers of commerce by telephone, written correspondence, or trade associations at least one week before the due date of this RFP to provide information relevant to this opportunity and to determine whether any MWBEs were interested in subcontracting and/or joint ventures?</i>	N/A
Demonstrated ongoing MWBE program	<i>Outline your subcontractor strategy and efforts your organization takes to include MWBE subcontractors in future work, including but not limited to efforts to reach out to individual MWBE businesses, minority chambers of commerce, and other minority business and trade associations.</i>	Advanced Roofing, Inc. works with a variety of MWBE subcontractors. The subcontractor varies based on the type of work required for project.
<b>Commitment to Service Equalis Group Members (10 Points)</b>		



Marketing plan, capability, and commitment	<i>Detail how your organization plans to market and promote this contract upon award, including how this contract will fit into your organization's current go-to-market strategy in the public sector.</i>	Advanced Roofing, Inc. has a full-time Business Development team working daily with our current 100+ customers. We plan on using this contract with a variety of these customers.
	<i>Detail how your organization will train your sales force and customer service representatives on this contract to ensure that they can competently and consistently present the contract to public agency customers and answer any questions they might have concerning it.</i>	Advanced Roofing, Inc. already has trained staff that understand JOC contracts.
	<i>Acknowledge that your organization agrees to provide its company logo(s) to Region 10 ESC and Equalis Group and agrees to provide permission for reproduction of such logo in marketing communications and promotions</i>	Agreed.
Ability to manage a cooperative contract	<i>Describe the capacity of your company to report monthly sales through this agreement to Equalis Group.</i>	Advanced Roofing, Inc. is currently reporting on other contracts. Standard practice****
	<i>Identify any contracts with other cooperative or government group purchasing organizations of which your company is currently a part of:</i>	See attached Term Contract list.
Commitment to supporting agencies to utilize the contract	<i>If awarded a contract, how would you approach agencies in regards to this contract? Please indicate how this would work for both new customers to your organization, as well as existing.</i>	Advanced Roofing, Inc. meets with all of our current government customers on a quarterly basis. We would educate them about this contract in those meetings. We could also do email marketing campaigns.
Other factors relevant to this section as submitted by the Respondent	<i>Provide the number of sales representatives which will work on this contract and where the sales representatives are located.</i>	Advanced Roofing, Inc. has four (4) dedicated sales representatives for the government sector. We also have three (3) Business Development individuals working alongside the sales representative. These individuals are located throughout Florida.



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## **PUBLIC SECTOR CUSTOMER REFERENCES**

### **Collier County**

Contact: James Williams, Facilities Management Division Manager, Facilities Management

Location: Naples, FL 34112

Phone: (239) 252-8380

Years Serviced: 4 Years

Description of Services: Two Hundred plus (200+) building Roof Asset Management Program, Preventative Maintenance and roof repair services, Roof Replacements.

Annual Volume: \$500,000+

### **City of Cape Coral**

Contact: Rigo Chacon, Public Works Department -Facilities/Projects Manager

Location: Cape Coral, FL 33915

Phone: (239) 574-0477

Years Serviced: 3 Years

Description of Services: Post-Hurricane Roof Asset Management Services, Roof Repairs, Preventative Maintenance, Roof Replacements for multiple buildings.

Annual Volume: \$250,000+

### **City of Sunrise**

Contact: Mark Pacitti, Director of Facilities

Location: Sunrise, FL 33351

Phone: (954) 746-3295

Years Serviced: 5+ Years

Description of Services: Fifty plus (50+) building Roof Asset Management Program, Preventative Maintenance and roof repair services, Roof Replacements.

Annual Volume: \$500,000+

### **South Florida Water Management District**

Contact: Tjerk Van Veen, Section Leader – Infrastructure Management Section

Location: West Palm Beach, FL 33406

Phone: (561) 682-2717

Years Serviced: 3 Years

Description of Services: Seventy plus (70+) Building Roof Asset Management Program, Preventative Maintenance and roof repair services.

Annual volume: \$100,000+

[www.advancedroofing.com](http://www.advancedroofing.com)

800 638.6869 TEL 954.522.6868 FAX 954.566.2967  
1950 NW 22<sup>nd</sup> Street | Fort Lauderdale| Florida 33311





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**School Board of Broward County**

Contact: Deborah Czubkowski, Chief Facilities Officer

Location: Fort Lauderdale, FL 33311

Phone: (754) 321-2659

Years Serviced: 20 Years

Description of Services: Large roofing replacements, HVAC, Leak support, Annual Warranty Inspections.

Annual Volume: \$3,000,000+

[www.advancedroofing.com](http://www.advancedroofing.com)

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1950 NW 22<sup>nd</sup> Street | Fort Lauderdale | Florida 33311



## **Policy Regarding Quality Control and Quality Assurance Roofing and Sheet Metal Operations**

**Our mission is to provide quality roof installation along with service and maintenance of existing roof systems to the degree of exceeding customer expectations, manufacturer requirements, code enforcement, and industry standards.**

**We not only strive to exceed requirements and expectations in the installation of the roof system but also in customer service.**

Quality control and assurance is built into the culture of Advanced Roofing.

Upon request for proposal we educate ourselves to the client's needs and expectations to provide the best value to the client. We perform thorough site visits, condition reviews, and cost analysis. This is all compiled and then communicated with the client to provide the client with the best possible roof system to suit the client's needs.

Upon award of a proposed project, we conduct thorough handoff meetings with our estimator to production department representatives to insure that all specific information for the project is communicated accurately from the proposal process to the close out process.

There are project manuals that are composed and given to the project manager, construction manager, and site foreman. This insures that the project information stays integral throughout the process from start to finish.

If possible, site meetings are scheduled with the client and our construction manager and site foreman to review all project information.





The site foreman is a non-working foreman whose focus is in insuring that the project requirements are being followed as planned. In the event that an unforeseeable event or condition occurs, the site foreman works with the construction manager to insure lines of communication remain open to the client so that any actions required can be communicated quickly and efficiently.

It is the foreman's primary duty to insure the installation of the roofing system is being installed at a professional and beyond expectation manner. The foreman has the authority to make corrective actions if needed. This individual conducts daily testing such as field cuts to insure that the installation conforms to the manufacturer, code enforcement, industry standard, and contractual requirements.

We conduct routine and thorough training classes with all of our technicians. These classes are "in house" as well as third party taught classes.

We believe that providing the routine training to our employees results in a more complete technician who employs the best practices for roof installation.

It is important to us that our employees are provided with the best industry practices along with the most current product and technological methods. Including safety training, NRCA industry standard training, and manufacturer installation training.

The construction manager is the next line of accountability for insuring that all facets of the project are being processed correctly. The construction manager routinely inspects the ongoing installation for conformance to all code, industry, manufacturer, and contractual requirements. This representative has the authority to alter, stop, or remove and replace sub-par installation. The construction manager insures that all logistics for the project are handled to minimize any impact to customer's daily activities or operation. The construction manager will conduct daily inspections of the project to insure the installation is being provided per requirements. Daily photographs and a daily report confirming that these requirements are being achieved is documented. A weekly meeting is held with this level of management to review ongoing installations and insure that all work installed is being performed per Advanced Roofing and Florida Building Code requirements.

A project manager is assigned to each project. This individual will conduct random site visits to confirm that all contractual requirements, along with quality control requirements are being provided.



We employ a quality control manager. This representative provides another independent view and perspective for insuring that our installations are meeting and exceeding all requirements. This individual works with field technicians during ongoing installations to provide guidance, field demonstration, requirement accountability, and training. In process inspections are conducted routinely by this individual to insure the installation is being provided at the highest level of workmanship. These inspections are conducted separate from production demands with focus directed strictly on quality of installation. Any deficiencies noted during such inspections are communicated to the construction manager and site foreman along with remediation efforts to assure that the installation is the best possible quality. Deficiencies can apply to product manufacturer requirements, code enforcement requirements, contractual requirements, and industry standard requirements.

In addition, we have a full-time safety officer that attends all job sites at the pre-construction meeting as well as random visits to ensure that we are in compliance with all safety requirements and that our employees are working as safe as possible. This individual will review the foreman's daily safety ( tool box talks) meeting notes and log to insure that safety is routinely discussed and practiced among our employees. This individual provides routine safety training to all of our employees. Our foremen are CERTA trained and certified. Our foremen and construction managers are all OSHA 30 certified.

We rely in great part on our reputation as a quality driven company to insure future business from satisfied clients and their recommendations. It is paramount that to us that all facets of our business operate with a mind set that exemplifies quality. We request that at the end of all projects that our customer review with our construction manager a brief survey to review that customer satisfaction has been achieved. We use any information or suggestion received to increase our offering as a business that provides the ultimate in quality installation and customer service.





Year	Plaintiff	Defendant	Case No.	County	Court	Status	Comments/Project	Outcome	Attorney for Plaintiff	Attorney for Defendant
2017	ADVANCED ROOFING, INC.	FIRST STANDARD ASSURETY, LLLP, KENYON & PARTNERS, INC.	17-CA-001785	Hillsborough	Circuit	Open	Non-payment for work performed. (amount in dispute \$150,000)	Pending	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Kassel Law Group, PLLC 4016 Henderson Blvd., Suite E Tampa, FL 33629
2020	ADVANCED ROOFING, INC.	Gator Delray, L.C.	CACE-20-002444(09)	Broward	Circuit	Closed	Non-payment for work performed. (amount in dispute \$25,000)	Confidential Settlement	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Mark Goldstein, Esq., 1835 NE Miami Gardens Drive, Suite 211, Miami, FL 33179
2020	ADVANCED ROOFING, INC.	Gator Sheridan, Inc.	COWE-20-003446(83)	Broward	County	Closed	Non-payment for work performed. (amount in dispute \$15,000)	Confidential Settlement	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Mark Goldstein, Esq., 1835 NE Miami Gardens Drive, Suite 211, Miami, FL 33179
2020	Eric Yogel	Advanced Roofing Inc	502020CA001593XXXXMB	Palm Beach	Circuit	Closed	Property damage (amount in dispute \$30,000)	Confidential Settlement.	Salpeter Gitkin, LLP, 3864 Sheridan Street, Hollywood, FL 33021	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2020	Ignacio Diaz and Sara Diaz	Olypus Insurance Company and Advanced Roofing, Inc.	2020-003366-CA-01	Miami-Dade	Circuit	Closed	Roof leak. (amount in dispute \$40,000)	Confidential Settlement.	Alvarez, Feltman, Da Silva & Costa, P.L., 2525 SW 27th Avenue, Suite 201, Miami, FL 33133	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2020	Hollywood Comics and Collectibles, Inc.	Citrus Park Mall Owner LLC, and Advanced Roofing, Inc. and Ramirez Roofing, Inc.	20-CA-1799 DIV K	Hillsborough	Circuit	Closed	Property damage (amount in dispute \$50,000)	Confidential Settlement.	Kaufman & Lynd, PLLC, 200 E. Robinson St., Suite 250, Orlando, FL 32801	Kubicki Draper 400 North Ashley Drive , Suite 1200 Tampa, FL 33602
2020	ADVANCED ROOFING, INC.	Burke Construction, Inc. et al.	2020-006234-CA-01 (32)	Miami-Dade	Circuit	Closed	Non-payment for work performed. (amount in dispute \$80,000)	Confidential Settlement.	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Elder & Lewis, P.A., 9155 S. Dadeland Blvd., Suite 1110, Miami, FL 33156
2020	Universal Property Casualty Insurance Company	Advanced Roofing Inc, and Key Islander Condominium Association Inc	2020-027854-SP-05	Miami-Dade	County	Closed	Minor Water Damages (less than \$8,000)	Confidential Settlement.	Andreu, Palma, Lavin & Solis, PLLC 887 Donald Ross Road Juno Beach, FL 33408	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2020	ADVANCED ROOFING, INC.	Travelers Casaulty	CACE-20-015449 (14)	Palm Beach	Circuit	Closed	Non-payment for work performed.	Confidential Settlement.	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Taylor Espino Vega & Tournon, PLLC, 201 Alhambra Circle, Suite 801, Coral Gables, FL 33134
2021	Park Place Condo	Advanced Roofing, Inc.	CACE-21-002028	Broward	Circuit	Closed	Expansion joint leaks and repairs (amount in dispute \$30,000)	Confidential Settlement.	Mallory Law Group, 2074 West Indiantown Road, Suite 201, PO Box 8858 Jupiter, FL 33468	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2021	Everett and Mary Sprigler	Regatta at Vanderbilt Condo; T-Mobile; Betacom; Advanced Roofing, Inc.	11-2019-CA-004703-001	Collier	Circuit	Closed	Condo unit owner leak claim (amount in dispute \$15,000)	Confidential Settlement.	Padgett Law, P.A. 201 E. Kennedy Blvd., Suite 600 Tampa, FL 33602	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2021	ADVANCED ROOFING, INC.	Concorde Group Holdings, LLC	CACE-21-005191 (12)	Broward	Circuit	Closed	Non-payment for work performed (amount in dispute \$30,000)	Confidential Settlement.	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Nelson Mullins, 1905 NW Corporate Blvd., Suite 310, Boca Raton, FL 33431
2021	Prudes Wig Studio	Advanced Roofing, Inc.	2020-007824-CA-01 (05)	Miami-Dade	Circuit	Closed	Tenant propety damage (amount in dispute \$1,000)	Confidential Settlement.	Sutton Law Group, P.A., 7721 SW 62nd Avenue, Suite 101, South Miami, FL 33143	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2021	Castle Key Insurance	Advanced Roofing, Inc.	CC21-3510	St. Johns	County	Open	Unit owner property damage (amount in dispute \$1,000)	Pending	Derrevere Stevens Black & Cozad, 2005 Vista Parkway, Suite 210 West Palm Beach, FL 33411	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2022	ADVANCED ROOFING, INC.	Federal Insurance Company	2022-007776-CA-01	Miami-Dade	Circuit	Closed	Non-payment for work performed (amount in dispute \$100,000)	Voluntary Dismissal	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	None

Year	Plaintiff	Defendant	Case No.	County	Court	Status	Comments/Project	Outcome	Attorney for Plaintiff	Attorney for Defendant
2022	ADVANCED ROOFING, INC.	Bandes Construction, Inc.	22-003605-CI (13)	Pinellas	Circuit	Open	Non-payment for work performed (amount in dispute \$40,000)	Pending	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	Walters Levine & Degrave, 601 Bayshore Blvd., Suite 720, Tampa, FL 33606
2022	ADVANCED ROOFING, INC.	Tucker Outdoor Services, Inc.	COWE-22-003403 (82)	Broward	County	Open	Breach of Contract Materials Supplier (amount in dispute \$30,000)	Judgment in favor of Advanced Roofing	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	None
2023	ADVANCED ROOFING, INC.	Investements SWK, LLC	CACE-23-018201	Broward	Circuit	Open	Non-payment for work performed (amount in dispute \$160,000)	Pending	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	None at this time
2023	TF North Run, LLC	Advanced Roofing, Inc. et. al	23-027927-CA-01	Miami-Dade	Circuit	Open	Contract dispute (amount in dispute is in excess of \$50,000)	Pending	Scott D. Kravetz, Esq. and Morgan L. Swing, Esq., Duane Morris, LLP, counsel for TF North, 201 S. Biscayne Blvd., Suite 3400, Miami, FL 33131	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2023	Guerami	Advanced Roofing, Inc. et. al	23-025797-CA-01	Miami-Dade	Circuit	Open	Condo unit owner leak claim (amount in dispute is in excess of \$50,000)	Pending	Aaron S. Bass, Esq., Silver, Bass & Brams, P.A., Counsel for Plaintiffs, 500 South Australian Avenue, Suite 1010, West Palm Beach, FL 33401-6237	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317
2024	ADVANCED ROOFING, INC.	Harbourage Condominium	CACE-24-001012 (14)	Broward	Circuit	Open	Non-payment for work performed (amount in dispute is \$80,000)	Pending	The Kendrick Law Firm 499 NW 70th Ave, Suite 108 Plantation, FL 33317	None at this time



# *State of Florida*

## *Department of State*

I certify from the records of this office that ADVANCED ROOFING, INC. is a corporation organized under the laws of the State of Florida, filed on October 8, 1983.

The document number of this corporation is G65116.

I further certify that said corporation has paid all fees due this office through December 31, 2024, that its most recent annual report/uniform business report was filed on January 9, 2024, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Ninth day of January, 2024*



  
*Secretary of State*

Tracking Number: 8321108239CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE ROOFING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, ROBERT P**

ADVANCED ROOFING INC  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CCC024413**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, ROBERT P**

ADVANCED ROOFING INC  
1950 NORTHWEST 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CGC1507377**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE CLASS A AIR CONDITIONING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**KORNAHRENS, THOMAS MICHAEL**

ADVANCED ROOFING, INC.  
1950 NW 22ND ST  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CAC1818806**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**ELECTRICAL CONTRACTORS' LICENSING BOARD**

THE ELECTRICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**CERVONE, MICHAEL SCOTT**

ADVANCED ROOFING, INC.  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: EC13006050**

**EXPIRATION DATE: AUGUST 31, 2024**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE SOLAR CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**SOCKMAN, CLINTON ALAN**

ADVANCED ROOFING INC  
1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: CVC56792**

**EXPIRATION DATE: AUGUST 31, 2024**

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# NABCEP®

Raising Standards. Promoting Confidence.



## PV Installation Professional

**The North American Board of  
Certified Energy Practitioners**

*does hereby recognize that*

**CLINTON SOCKMAN**

has satisfied the requirements and standards for the

**PV Installation Professional**

established by the NABCEP Board of Directors.

Certification # **PV-101913-002781**

Expires **12/19/2025**

To verify current status visit [www.nabcep.org](http://www.nabcep.org)

  
Donald B. Warfield, Board Chairman

# NABCEP®

Raising Standards. Promoting Confidence.



## Photovoltaic

**The North American Board of  
Certified Energy Practitioners**

*does hereby recognize that*

**YANFEI DING**

has satisfied the requirements and standards for the

**Photovoltaic System Inspector**

established by the NABCEP Board of Directors.

Certification # **PVSI-072019-028634**

Expires **09/20/2025**

To verify current status visit [www.nabcep.org](http://www.nabcep.org)

  
Donald B. Warfield, Board Chairman



# NABCEP®

Raising Standards. Promoting Confidence.

## NABCEP

# CERTIFIED®

## PV Technical Sales Professional

## The North American Board of Certified Energy Practitioners

*does hereby recognize that*

### THOMAS GRIFFITH

has satisfied the requirements and standards for the

### PV Technical Sales Professional

established by the NABCEP Board of Directors.

Certification # PV-120521-013589

Expires 12/04/2024

To verify current status visit [www.nabcep.org](http://www.nabcep.org)

  
Donald B. Warfield, Board Chairman





Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**FBPE**  
FLORIDA BOARD OF  
PROFESSIONAL ENGINEERS

## STATE OF FLORIDA

### BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**MYERS, GORDON WILLIAM**

4950 NW 7TH  
COCONUT CREEK FL 33063

**LICENSE NUMBER: PE36852**

**EXPIRATION DATE: FEBRUARY 28, 2025**

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Ron DeSantis, Governor

Melanie S. Griffin, Secretary



**FBPE**  
FLORIDA BOARD OF  
PROFESSIONAL ENGINEERS

## STATE OF FLORIDA

### BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**MORRIS, RUSSELL FRANCIS**

1950 NW 22ND STREET  
FORT LAUDERDALE FL 33311

**LICENSE NUMBER: PE85793**

**EXPIRATION DATE: FEBRUARY 28, 2025**

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**PROPOSAL FORM 4: CLEAN AIR WATER ACT**

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Potential Vendor: Advanced Roofing, Inc.

Title of Authorized Representative: Robert P. Kornahrens, President

Mailing Address: 1950 NW 22nd St., Fort Lauderdale, FL 33311

Signature: 



**PROPOSAL FORM 5: DEBARMENT NOTICE**

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: Advanced Roofing, Inc.

Title of Authorized Representative: Robert P. Kornahrens, President

Mailing Address: 1950 NW 22nd St., Fort Lauderdale, FL 33311

Signature: 

## PROPOSAL FORM 6: LOBBYING CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.



Robert P. Kornahrens

Signature of Respondent

04.26.2024

Date



## PROPOSAL FORM 7: CONTRACTOR CERTIFICATION REQUIREMENTS

### Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Region 10 ESC Participating entities in which work is being performed.

---

### Fingerprint & Criminal Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

  
Signature of Respondent

Robert P. Kornahrens

04.26.2024

Date

**PROPOSAL FORM 8: ANTITRUST CERTIFICATION STATEMENTS**  
(Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

**VENDOR** Advanced Roofing, Inc.

**ADDRESS** 1950 NW 22nd St.,

Fort Lauderdale, FL 33311

**PHONE** Office: (954) 522.6868,  
Contact - Michael Kornahrens: (954) 553.8577

**FAX** (954) 566.2967

**RESPONDANT**

  
\_\_\_\_\_  
Signature

Michael Kornahrens  
\_\_\_\_\_  
Printed Name

Executive Vice President / Managing Partner  
\_\_\_\_\_  
Position with Company

**AUTHORIZING OFFICIAL**

  
\_\_\_\_\_  
Signature

Robert P. Kornahrens  
\_\_\_\_\_  
Printed Name

President  
\_\_\_\_\_  
Position with Company



## **PROPOSAL FORM 9: IMPLEMENTATION OF HOUSE BILL 1295**

### **Certificate of Interested Parties (Form 1295):**

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

### **Filing Process:**

Starting on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016.  
[https://www.ethics.state.tx.us/whatsnew/elf\\_info\\_form1295.htm](https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm)

## PROPOSAL FORM 10: BOYCOTT CERTIFICATION AND TERRORIST STATE CERTIFICATION

### BOYCOTT CERTIFICATION

Respondent must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Does vendor agree? \_\_\_\_\_  
(Initials of Authorized Representative)

Respondent must certify that it does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Respondent must also certify that it does not boycott energy companies; and will not boycott energy companies during the term of the contract.

Does vendor agree? \_\_\_\_\_  
(Initials of Authorized Representative)

### TERRORIST STATE CERTIFICATION

In accordance with Texas Government Code, Chapter 2252, Subchapter F, REGION 10 ESC is prohibited from entering into a contract with a company that is identified on a list prepared and maintained by the Texas Comptroller or the State Pension Review Board under Texas Government Code Sections 806.051, 807.051, or 2252.153. By execution of any agreement, the respondent certifies to REGION 10 ESC that it is not a listed company under any of those Texas Government Code provisions. Responders must voluntarily and knowingly acknowledge and agree that any agreement shall be null and void should facts arise leading the REGION 10 ESC to believe that the respondent was a listed company at the time of this procurement.

Does vendor agree? \_\_\_\_\_  
(Initials of Authorized Representative)



**PROPOSAL FORM 11: RESIDENT CERTIFICATION**

This Certification Section must be completed and submitted before a proposal can be awarded to your company. This information may be placed in an envelope labeled "Proprietary" and is not subject to public view. In order for a proposal to be considered, the following information must be provided. Failure to complete may result in rejection of the proposal:

As defined by Texas House Bill 602, a "nonresident Bidder" means a Bidder whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

Texas or Non-Texas Resident

- ☐ I certify that my company is a **"resident Bidder"**
- ☐ I certify that my company qualifies as a **"nonresident Bidder"**

If you qualify as a "nonresident Bidder," you must furnish the following information:

What is your resident state? (The state your principal place of business is located.)

		Compan	
_____	_____	_____	
y Name	Address		
		City	
_____		_____	_____
State		Zip	

## PROPOSAL FORM 12: FEDERAL FUNDS CERTIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements). All Vendors submitting proposals must complete this Federal Funds Certification Form regarding Vendor’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

**For each of the items below, Vendor should certify Vendor’s agreement and ability to comply, where applicable, by having Vendor’s authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form.** If a vendor fails to complete any item in this form, Region 10 ESC will consider the Vendor’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

### 1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to Region 10 ESC General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the Region 10 ESC Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

### 2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best



interest of participating agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

### **3. Equal Employment Opportunity:**

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

### **4. Davis-Bacon Act:**

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **5. Contract Work Hours and Safety Standards Act:**

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **6. Right to Inventions Made Under a Contract or Agreement:**

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **7. Clean Air Act and Federal Water Pollution Control Act:**

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended –Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does vendor agree? \_\_\_\_\_



(Initials of Authorized Representative)

**8. Debarment and Suspension:**

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

**9. Byrd Anti-Lobbying Amendment:**

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

**10. Procurement of Recovered Materials:**

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery,

and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **11. Profit as a Separate Element of Price:**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **12. Domestic Preference**

Vendor must be prepared to provide a comprehensive list of the number of goods, products, and/or materials (including but not limited to iron, aluminum, steel, cement, and other manufactured products) being used for specific purchase orders under the contract award which were produced in the United States upon request to Region 10 ESC or any Equalis member who intends to use this contract with federal funds.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **13. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment**

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does vendor agree? \_\_\_\_\_

(Initials of Authorized Representative)

#### **14. General Compliance and Cooperation with Participating Agencies:**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.



Does vendor agree? Yes, we agree. RK

(Initials of Authorized Representative)

**15. Applicability to Subcontractors**

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does vendor agree? Yes, we agree. RK

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Advanced Roofing, Inc.

Company Name



Signature of Authorized Company Official

Robert P. Komahrens

Printed Name

President

Title

04.26.2024

Date

### **PROPOSAL FORM 13: FEMA REQUIREMENTS**

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements). Additionally, Appendix II to Part 200 authorizes FEMA to require or recommend additional provisions for contracts.

All respondents submitting proposals must complete this FEMA Recommended Contract Provisions Form regarding respondent’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using FEMA funds. This completed form will be made available to Members for their use while considering their purchasing options when using FEMA grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

**For each of the items below, Respondent should certify Respondent’s agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form.** If a Respondent fails to complete any item in this form, Region 10 ESC will consider the respondent’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

#### *1. Access to Records*

For All Procurements

The Winning Supplier agrees to provide the participating agency, the pass-through entity (if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

The Winning Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

The Winning Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

For Contracts Entered into After August 1, 2017 Under a Major Disaster or Emergency Declaration

In compliance with section 1225 of the Disaster Recovery Reform Act of 2018, the participating agency, and the Winning Supplier acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.”

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

#### *2. Changes*

FEMA recommends that all contracts include a changes clause that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may depend on the nature of the contract and the procured item(s) or service(s). The participating agency should also consult their servicing legal counsel to determine whether and how contract changes are permissible under applicable state, local, or tribal laws or regulations.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

### *3. Use of DHS Seal, Logo, and Flags*

The Winning Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The contractor shall include this provision in any subcontracts.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

### *4. Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding*

This is an acknowledgement that when FEMA financial assistance is used to fund all or a portion of the participating agency's contract with the Winning Supplier, the Winning Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Does Respondent agree? \_\_\_\_.

(Initials of Authorized Representative)

### *5. No Obligation by Federal Government*

The federal government is not a party to this or any contract resulting from this or future procurements with the participating agencies and is not subject to any obligations or liabilities to the non-federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

### *6. Program Fraud and False or Fraudulent Statements or Related Acts*

The Winning Supplier acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

### *7. Affirmative Socioeconomic Steps*

If subcontracts are to be let, the Winning Supplier is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

### *8. License and Delivery of Works Subject to Copyright and Data Rights*



The Winning Supplier grants to the participating agency, a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Winning Supplier will identify such data and grant to the participating agency or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Winning Supplier will deliver to the participating agency data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of the non-federal entity).

Does Respondent agree? \_\_\_\_

(Initials of Authorized Representative)

## **PROPOSAL FORM 14: ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS**

**AZ Compliance with Federal and state requirements:** Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

**AZ Compliance with workforce requirements:** Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, "...every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program" Region 10 ESC reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. Region 10 ESC and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

**AZ Contractor Employee Work Eligibility:** By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. Region 10 ESC and/or Region 10 ESC members may request verification of compliance from any contractor or sub contractor performing work under this contract. Region 10 ESC and Region 10 ESC members reserve the right to confirm compliance. In the event that Region 10 ESC or Region 10 ESC members suspect or find that any contractor or subcontractor is not in compliance, Region 10 ESC may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

**AZ Non-Compliance:** All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

**Registered Sex Offender Restrictions (Arizona):** For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Region 10 ESC member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Offshore Performance of Work Prohibited:** Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

**Terrorism Country Divestments:** In accordance with A.R.S. 35-392, Region 10 ESC and Region 10 ESC members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

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Signature of Respondent

Date



**PROPOSAL FORM 15: OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)**

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

**Company Name:** \_\_\_\_\_

**Street:** \_\_\_\_\_

**City, State, Zip Code:** \_\_\_\_\_

**Complete as appropriate:**

I \_\_\_\_\_, certify that I am the sole owner of \_\_\_\_\_, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

**OR:**

I \_\_\_\_\_, a partner in \_\_\_\_\_, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

**OR:**

I \_\_\_\_\_, an authorized representative of \_\_\_\_\_, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

**(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)**

**Name**

**Address**

**Interest**

_____	_____	_____
_____	_____	_____
_____	_____	_____

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

\_\_\_\_\_  
**Authorized Signature and Title**

\_\_\_\_\_  
**Date**

**PROPOSAL FORM 16: NON-COLLUSION AFFIDAVIT**

**Company Name:**

**Street:**

**City, State, Zip Code:**

*State of New Jersey*

*County of \_\_\_\_\_*

I, \_\_\_\_\_ of the \_\_\_\_\_  
Name City

*in the County of \_\_\_\_\_, State of \_\_\_\_\_ of full  
age, being duly sworn according to law on my oath depose and say that:*

I am the \_\_\_\_\_ of the firm of \_\_\_\_\_  
Title Company Name

*the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.*

*I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by*

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Authorized Signature & Title

Subscribed and sworn before me

this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_

\_\_\_\_\_  
Notary Public of New Jersey

My commission expires \_\_\_\_\_, 20\_\_\_\_

SEAL

**PROPOSAL FORM 17: AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)**

Company Name: \_\_\_\_\_

Street: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

**Bid Proposal Certification:**

*Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.*

**Required Affirmative Action Evidence:**

*Procurement, Professional & Service Contracts (Exhibit A)*

*Vendors must submit with proposal:*

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval \_\_\_\_\_  
OR
2. A photo copy of their Certificate of Employee Information Report \_\_\_\_\_  
OR
3. A complete Affirmative Action Employee Information Report (AA302) \_\_\_\_\_

**Public Work – Over \$50,000 Total Project Cost:**

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form \_\_\_\_\_  
AA201-A upon receipt from the Harrison Township Board of Education

B. Approved Federal or New Jersey Plan – certificate enclosed \_\_\_\_\_

*I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.*

\_\_\_\_\_  
**Authorized Signature and Title**

\_\_\_\_\_  
**Date**

**P.L. 1995, c. 127 (N.J.A.C. 17:27)**

**MANDATORY AFFIRMATIVE ACTION LANGUAGE**

**PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color,



national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

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Signature of Procurement Agent

## PROPOSAL FORM 18: C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.**

What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 ([https://www.nj.gov/dca/divisions/dlgs/resources/lfns\\_2006.html](https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html)).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at [https://www.state.nj.us/dca/divisions/dlgs/programs/pay\\_2\\_play.html](https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html) They will be updated from time-to-time as necessary.
  - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
  - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d) The form may be used “as-is”, subject to edits as described herein.
  - e) The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**



## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

1. any State, county, or municipal committee of a political party
2. any legislative leadership committee\*
3. any continuing political committee (a.k.a., political action committee)
4. any candidate committee of a candidate for, or holder of, an elective office:
  1. of the public entity awarding the contract
  2. of that county in which that public entity is located
  3. of another public entity within that county
  4. or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

5. individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
6. all principals, partners, officers, or directors of the business entity or their spouses
7. any subsidiaries directly or indirectly controlled by the business entity
8. IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

**NOTE: This section does not apply to Board of Education contracts.**

\* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker

of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.**

#### Part I – Vendor Information

Vendor Name:			
Address:			
City:		State:	Zip:

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

#### Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
			\$

☐ Check here if the information is continued on subsequent page(s)

## Continuation Page

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

Page \_\_\_\_ of \_\_\_\_

Vendor Name:

[illegible]☐ Check here if the information is continued on subsequent page(s)



**List of Agencies with Elected Officials Required for Political Contribution Disclosure**

**N.J.S.A. 19:44A-20.26**

**County Name:**

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM [WWW.NJ.GOV/DCA/LGS/P2P](http://WWW.NJ.GOV/DCA/LGS/P2P) A COUNTY-BASED, CUSTOMIZABLE FORM.**

## PROPOSAL FORM 19: STOCKHOLDER DISCLOSURE CERTIFICATION

### Name of Business:

☒ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

☐ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

### Check the box that represents the type of business organization:

☐ Partnership

☐ Sole Proprietorship

☐ Limited Liability Partnership

☒ Corporation

☐ Limited Partnership

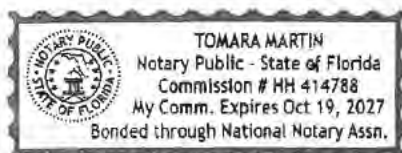
☐ Limited Liability Corporation

☐ Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

### Stockholders:

Name: Robert P. Kornahrens	Name: Michael Kornahrens
Home Address: 1950 NW 22nd St., Fort Lauderdale, FL 33311	Home Address: 1950 NW 22nd St., Fort Lauderdale, FL 33311
Name: Kevin Kornahrens	Name:
Home Address: 1950 NW 22nd St., Fort Lauderdale, FL 33311	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this <u>26th</u> day of <u>April, 24</u> .	
(Notary Public)	<u>Robert P. Kornahrens, President</u> (Print name & title of affiant)
My Commission expires: <u>                    </u>	(Corporate Seal)



## PROPOSAL FORM 20: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

*Signature on the Vendor Contract Signature form certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).*

### Check one of the following responses to the General Terms and Conditions:

☐ We take no exceptions/deviations to the general terms and conditions

*(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)*

☐ We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

*(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)*



## PROPOSAL FORM 21: EQUALIS GROUP ADMINISTRATION AGREEMENT

### Requirements for Master Agreement To be administered by Equalis Group

**Attachment A, Equalis Group Administrative Agreement** is used in administering Master Agreements with Region 10 and is preferred by Equalis Group. Redlined copies of this agreement should not be submitted with the response. Should a respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the respondent. **Respondents must select one of the following options for submitting their response.**

- ☐ Respondent agrees to all terms and conditions outlined in each of the Administration Agreement.
- ☐ Respondent wishes to negotiate directly with Equalis Group on terms and conditions outlined in the Administration Agreement. Negotiations will commence after sealed Proposals are opened and Region 10 has determined the respondent met all requirements in their response and may be eligible for award.

## PROPOSAL FORM 22: OPEN RECORDS POLICY ACKNOWLEDGEMENT AND ACCEPTANCE

### OPEN RECORDS POLICY ACKNOWLEDGMENT AND ACCEPTANCE

Be advised that all information and documents submitted will be subject to the Public Information Act requirements governed by Chapter 552 of the Texas Government Code.

Because contracts are awarded by a Texas governmental entity, all responses submitted are subject to release as public information after contracts are executed. If a Respondent believes that its response, or parts of its response, may be exempted from disclosure to the public, the Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempted from disclosure. In addition, the Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Respondent must provide this information on the "Acknowledgement and Acceptance to Region 10 ESC's Public Information Act Policy" form found on the next page of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 10 ESC must provide the OAG with the information requested in order for the OAG to render an opinion. In such circumstances, Respondent will be notified in writing that the material has been requested and delivered to the OAG. Respondent will have an opportunity to make arguments to the OAG in writing regarding the exception(s) to the TPIA that permit the information to be withheld from public disclosure. Respondents are advised that such arguments to the OAG must be specific and well-reasoned--vague and general claims to confidentiality by the Respondent are generally not acceptable to the OAG. Once the OAG opinion is received by Region 10 ESC, Region 10 ESC must comply with the opinions of the OAG. Region 10 ESC assumes no responsibility for asserting legal arguments on behalf of any Respondent. Respondents are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

**Signature below certifies complete acceptance of Region 10 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary). Check one of the following responses to the Acknowledgment and Acceptance of Region 10 ESC's Open Records Policy below:**

☐ We acknowledge Region 10 ESC's Public Information Act policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

*(Note: All information believed to be a trade secret or proprietary must be listed below. It is further understood that failure to identify such information, in strict accordance with the instructions below, will result in that information being considered public information and released, if requested under the Public Information Act.)*

☒ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

*(Note: Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).)*

04.26.2024  
Date

  
Robert P. Kornahrens, President  
Authorized Signature & Title

**PROPOSAL FORM 23: VENDOR CONTRACT AND SIGNATURE FORM**

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

**VENDORS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED**

Company name Advanced Roofing, Inc.  
Address 1950 NW 22nd St.,  
City/State/Zip Fort Lauderdale, FL 33311  
Telephone No. Office: (954) 522.6868, Contact - Michael Kornahrens: (954) 553.8577  
Fax No. (954) 566.2967  
Email address MichaelK@advancedroofing.com  
Printed name Robert P. Kornahrens  
Position with company President  
Authorized signature 

Term of contract July 1, 2024 to June 30, 2026

Unless otherwise stated, all contracts are for a period of two (2) years with an option to renew annually for an additional three (3) years if agreed to by Region 10 ESC. Vendor shall honor all administrative fees for any sales made based on the contract whether renewed or not.

\_\_\_\_\_  
Region 10 ESC Authorized Agent

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name

Equalis Group Contract Number \_\_\_\_\_



## **COMPANY PROFILE**

Advanced Roofing, Inc. is uniquely positioned to bring the most innovative roofing techniques and products our customers. ARI began in 1983 and has since grown to be South Florida's premier commercial roofing specialist. We have become a full-service roofing contractor, consisting of: a service department providing repairs and maintenance, metal roofing department, HVAC department, a custom sheet metal fabrication department, crane division, electrical division and solar/renewable energy department.

We fully acknowledge and understand the challenges inherent in every roofing project; particularly the specialty work required on occupied buildings. Our extensive experience in roofing occupied government facilities has made us mindful and aware that we must accommodate you in having as little disruption as possible during the roofing process.

We are pleased to announce that we have won "The Excellence Protection Award". We received this honor (in which only 35 out of thousands of contractors received this award in the USA). You can count on ARI to bring over 40 years of impeccable service along with our outstanding safety record throughout every phase of the project. You can expect constant communication, excellent workmanship and superior service from start to finish. Any challenge is an opportunity for us to bring a solution. From the time you sign with us, we've got it all covered. When we say we'll do something, you can swear by it.

Established in 1983, Advanced Roofing, Inc. is a full-service commercial roofing company. With "Commitment to Quality" through solving customers' needs with premium materials and excellent craftsmanship, Advanced Roofing has been named one of the top ten roofing contractors in the United States. Licensed, bonded and insured, Advanced Roofing's dedication to safety, professionalism, and quality work is signified through the satisfaction of hundreds of customers. Advanced Roofing has your solutions all under one roof.

In addition, due to Advanced Roofing's elite status in the industry, we are able to provide our customers with additional benefits including:

- Named #1 Roofing Contractor in South Florida
- \$150 million Bonding Capacity
- Additional Captive Insurance
- FPL Approved Contractor
- Certified with all major manufacturers
- Full Safety Division
- In-house Sheet Metal Department, Crane Division, HVAC, Electrical, Lightning Protection, Solar
- 24/7 Service and Emergency Repairs





We offer a wide variety of roof systems to fit your needs, and we are certified by every major material manufacturer to install the highest quality roofing systems with the best warranties. Our goal is to make the roofing process easy and hassle free for you, our customer. Roofing of occupied buildings is a highly technical process. Our experience constantly improves, from protecting the property, documentation, existing conditions, pre-construction, job meetings, code compliance, involving building departments, manufacturers' representatives, close out and getting other recommendations from you. Our roofing department has over 500 expertly trained Construction Managers, foreman, roofing mechanics and laborers. They are all intensively trained in roofing safety procedures.

Our service department handles all major and minor problems that may occur on your roof quickly, efficiently, and at a reasonable cost. With over 500 buildings, totaling over 14 million square feet of roof, under Advanced Roofing's Proactive Maintenance Agreement, our commitment to service speaks for itself. Advanced Roofing's dedication to clients has allowed Advanced Roofing to grow, expand, and service the roofing needs of some of Florida's biggest businesses, government entities, schools, and more.

In 1994, Advanced Roofing established DBA Advanced Air Systems to specialize in HVAC new construction, retrofit, unit change outs, service repairs, and maintenance solutions for residential, commercial, industrial, institutional and historical properties throughout Florida. Advanced Air Systems holds a Class A license with services unlimited in the execution of contracts requiring the experience, knowledge, and skill to install, maintain, repair, fabricate, alter, extend, or design central air-conditioning, refrigeration, heating, and ventilating systems.

### **EXISTING TERM CONTRACTS**

#### **South Area Term Contracts:**

- Port Everglades Roof Repair, Replacment and Related Services
- Palm Beach County Annual Contract-Roofing
- Broward College
- School District of St. Lucie County (Piggybacking Broward College)
- SBBC - Construction Services Emergency Projects VI (CSEP) - 18-171F
- Town of Davie (Piggybacking Sourcewell)
- Town of Davie - Misc. Roofing Services - R2020-180
- SBBC - Construction Services Minor Projects (CSMP) - FY20-130 - Roofing, GC & Mechanical
- School District of Palm Beach County - Roofing Contractor Services for Disaster Recovery Assistance
- School District of Palm Beach County- Roofing Products and Services - #20C-45V
- Miami Beach - General Building Specialty Trade Services
- Town of Palm Beach - Roofing Contractors
- Martin County School District - District Wide Roofing Repairs, Gutters, Maintenance & Materials
- Lee County County Wide Roofing



- School District of Indian River County - Districtwide Roof Repairs & Maintenance Services
- Boeing Company - Miami
- SBBC - Roofing Services
- FAU - Roofing Services
- FIU - Small Trade Services II
- Lauderhill-Trade Roof Contractors-Prequal
- CCPS(Collier County Public Schools) - #19-050 Roofing Inspection & Repair Services
- Broward County - Roofing Maintenance & Repairs at Various County Buildings
- City of Deerfield Beach - (Piggybacking City of Sunrise)
- City of Lauderhill - (Piggybacking Port Everglades)
- City of Sunrise - Roofing Maintenance and Repairs
- Sourcewell - Southeast Florida Area
- City of Miramar - (Piggybacking Port Everglades)
- NIPA / RoofConnect
- Baptist Health - Emergency Roof Repairs
- Baptist Health - Master Agreement
- Monroe County School District (Piggybacking Broward College)
- City of Vero Beach (Piggybacking City of Sunrise)
- Collier County - Roofing Replacement Contractors
- Miami Beach - Job Order Contracting Services-Various Trades
- City of Fort Lauderdale - (Piggybacking City of Sunrise)
- SWA (Solid Waste Authority)
- City of Coral Springs - (Piggybacking City of Sunrise)
- City of Boynton Beach - (Piggybacking City of Sunrise)
- City of Stuart - City Wide Annual Roofing Repair & Replacement
- City of Doral - (Piggybacking City of Sunrise)
- Miami Dade County Public Schools (MDCPS) Roofing Term Bid Open Market
- Seminole Tribe of Florida - Certified Roofing Contractor Services
- Miami Dade College - Commercial Roofing Inspections, Repairs, Restoration & Replacement Prequal of Contractors
- Collier County - Roofing Preventive Maintenance and Remedial Repairs

**Central & North Area Term Contracts:**

- FDOT - Routine Maintenance, Repair, Installation and Evaluation to Roof Systems at Various Locations on Florida's Turnpike Mainline
- Orange County
- Volusia County
- SDOC - School District of Osceola County - Roofing Installation & Repair Contractor Services
- Sourcewell - Southwest Florida Area
- Sourcewell - East Central Florida Area
- Sourcewell - Northeast Florida Area
- Sourcewell - Northwest Florida Area



- Orlando Aviation Authority - Continuing Roofing Construction Services
- Lake County Roof Repair Services
- Hernando County - Construction Projects
- Kinder Morgan
- City of Bradenton - (Piggybacking City of Sunrise)
- Orlando Utilities Commission
- Village Center Community Development District - (Piggybacking City of Sunrise)
- Village Center Community Development District - (Piggybacking City of Sunrise)
- North Sumter County Unitlity Community Development District - (Piggybacking City of Sunrise)
- North Sumter County Unitlity Community Development District - (Piggybacking City of Sunrise)
- Sumter Landing Community Development District - (Piggybacking City of Sunrise)
- Alachua County - Minor Roof Repair Services
- AFICC/771 ESS/EGB Wide Roofing Repair and Replacement
- University of South Florida - USF
- City of Dunedin - (Piggybacking City of Sunrise)
- City of Kissimmee - (Piggybacking City of Sunrise)
- Pinellas County - Roofing Services & Supplies Waterproofing & Related Products Services
- University of Central Florida - UCF
- Daytona International Speedway - Roofing Repairs
- City of Apopka
- Charlotte County - Re-Roofing & Roof Repairs
- Punta Groda - (Piggybacking Charlotte County)
- City of Deltona

**Federal Term Contracts:**

- TCPN(Roof Connect)

**Private Entity Term Contracts:**

- Publix Supermarket
- Pratt & Whitney
- UPS
- FPL-CBRE
- Memorial Healthcare Systems

## QUALIFICATIONS OF BIDDER'S KEY PERSONNEL

### Robert Kornahrens

#### CEO, President



Founder of Advanced Roofing Inc. and oversees all company operations.

**Experience:** Rob Kornahrens is a leader in the commercial roofing industry for more than 40 years. Before starting Advanced Roofing in 1983, he worked with Triple M Roofing Corporation in New York. During his tenure at Triple M, Rob held numerous field positions and was eventually promoted to Branch Manager where he was responsible for opening and operating new branches in both Atlanta and Fort Lauderdale.

**Education:** B.S. Degree in Business Administration from University of Arizona, 1979

### Michael Kornahrens

#### Vice President



Michael joined Advanced Roofing in 1998 and is responsible for overseeing the operations and management of all divisions.

**Experience:** Born into the roofing industry, Michael has held many positions at Advanced Roofing over the past 18 years, including leading the Metal Roofing and Renewable Energy divisions. His responsibilities include developing rooftop and solar designs, coordinating subcontractors, and managing project installations throughout the United States and Canada.

**Education:** B.A. in Management and Marketing, Florida Atlantic University

### Clint Sockman

#### Vice President



Clint joined Advanced Roofing in 1998 and is responsible for overseeing the Re-Roofing and Renewable Energy Divisions.

**Experience:** A second generation roofer with more than two decades of experience in the roofing, solar, and construction industries.

**Education:** University of Cincinnati, Information Systems minor in International Business. Licenses: Florida State Roofing and Solar Contractors; Certifications: NABCEP, LEED. Member of the American Society of Professional Estimators (ASPE). Construction Specifications Institute (CSI).



## Kevin Kornahrens

### Executive Vice President



Started with Advanced Roofing Inc. in 2005 and is responsible for overseeing the operations and management of all divisions.

**Experience:** Mr. Kornahrens leads the administration team for Advanced Roofing Inc. His primary focus is on Human Resources, Safety, Legal, Information Technologies, and Marketing Departments. His responsibilities include management of strategic business planning, staffing, ERP system implementation, public relations and safety.

**Education:** SPHR, Senior Professional in Human Resources. M.B.A. Degree in finance from the University of Miami. B.S. Degree in Management Information Systems, from Florida State University. B.A. Degree in Marketing, from Florida State University. B.A. Degree in Multinational Business from Florida State University.

## Jessica Kornahrens

### Senior Project Manager



Jessica joined Advanced Roofing Inc. in 2001 and is a Project Manager that oversses multiple projects.

**Experience:** As a Senior Project Manager, Jessica handles the management of multiple projects on time, within budget, and to the satisfaction of the client; from project turnover through project close out. She serves as a liaison to customers, consultants, architects, subcontractors and vendors.

**Education:** B.S. Degree in Psychology, from Florida State University. B.S. Degree in Business Management, from Florida State University.

## Randy Gibson

### Business Development



Randy joined Advanced Roofing in 2015 and is responsible for business development and sales.

**Experience:** Randy has over 40 years of experience in the roofing industry. Prior to joining Advanced Roofing, Randy held management positions with national roofing contractors, and founded and operated a commercial roofing business for 25 years.

**Education:** Randy has supplemented his extensive commercial roofing experience with on-the-job training in various fields and systems. Additionally, he has taken numerous continuing education courses related to the roofing and construction industry.



### **Paul Murphy**

#### **HVAC Service Manager**

Paul joined Advanced Roofing Inc. in 2017 and is the HVAC Service Manager that manages the daily operations of the HVAC division.

**Experience:** Paul has over 18 years of experience in the HVAC experience with 8 years of experience as a service manager. Paul has extensive knowledge on water cooled systems, chillers and cooling towers.

**Education:** Broward College, Majoring in Business Administration. VFD Certification.



### **Bryan Cardona**

#### **Safety Director**

Bryan joined Advanced Roofing in 2013 and is the company wide Safety Director.

**Experience:** Bryan has a decade of experience in the areas of Occupational Safety and Health Management. Bryan's goal for Advanced Roofing is to continue being an industry leader in safety while promoting a safety culture and growing OSHA partnerships.

**Education:** OSHA Authorized Construction Trainer, which allows Bryan to implement the OSHA 10 and 30-hour training courses for our field staff.



### **SUPERVISORY & STAFFING CAPABILITIES**

Advanced Roofing, Inc.'s methodology and approach is unique in its structure because our set up is based on 38 years of real-life experience within the roofing industry.

We have the capacity of tailoring our system to the needs of the project regardless of the size and contract requirements. Pre-job planning, documentation and communication are key to our operations.

In order to execute the project in a timely, cost-effective and quality manner, we invest quality time with our full team of Estimators, Engineers, Project Managers and Construction Team prior to commencement of all our field operations; again regardless of the size of the project. The typical size of our crew is 8-10 men, this can vary as required per project.

Our pre-project planning process is quite extensive. The entire team must understand all phases of the project in order to maintain an efficient line of communication throughout the project. Each member is provided with a project binder which includes the following information:

- Contact Names and Numbers
- Emergency Procedures
- Scope of Work, Project Plans/Specifications
- Material Listing, MSDS Sheets
- Project Schedule
- Permit Information

Our Project Team assembles once a week or as needed to discuss project status and if necessary, effect any changes that may be required to maintain efficiency and schedule. Each member is equipped with Nextel radios and cellular phones with email access to maintain communication at all times.

Training of our field and office personnel is ongoing and is accomplished through on-site hands-on training classes provided by the various manufacturers we are approved by. The field staff and apprentices go through a three year training program

The President and Vice President attended a TQM class developed by the National Roofing Contractors Association through the University of Chicago Business College. Our Executive Management Team meets twice a month with a two hour “huddle” meeting and once a month for an all day executive meeting off site.

Advanced Roofing, Inc. also has a full fleet that consists of dump trucks, cranes, boom trucks, flat beds, kettles, and more. By offering these services in-house, we’re able to provide our customers more for their money. And that’s one of our professional solutions.

We use various computer based applications for tracking a project from the inception of the project to its completion. We have developed our in-house software “RFP Manager” for tracking all in-coming projects. We also utilize Roof Express, CAD Program, Spitfire Project Management Software, and Solomon Accounting Software.



### **SUBCONTRACTORS**

Advanced Roofing, Inc. does not routinely utilize subcontractors. Over the past 38 years, Advanced Roofing, Inc. has put money back into the company and community.

- We have our own fleet of vehicles that include trucks, cranes, semi-tractor trailers, hydro, tower crane, equipment and dump trucks to haul our roofing debris. This allows Advanced Roofing, Inc. the control of having trailers at our disposal when we need them and therefore allows for a smoother project.
- We also have our own state-licensed Air Conditioning Division – This allows us to coordinate the shutdown and raising of the air conditioning units on the roof.
- We also have our own state-licensed Electrical Division – This allows which allows us to handle the electrical needs for roofing and solar projects.
- Lightning Protection Division
- In-house Sheet Metal Division – where we fabricate our own metal.
- We are a licensed General Contractor – which allows us to handle small contracting items on the roof.
- Certified Solar/PV system installer for renewable energy projects.

When a project calls for subcontractors to perform work that we are not licensed to perform, **qualified** subcontractors which are most competent and ready to complete the necessary to meet schedule will be selected.

\*Advanced Roofing, Inc. actively participates in minority and/or small disadvantaged business contracting and utilize whenever possible.





## SBE/MBE/WBE Participation Plan

Advanced Roofing actively participates in meeting or surpassing the percentage goals of the SBE/MBE/WBE programs. We are committed to having strong working relationships with certified SBE/MBE/WBE contractors. With over 30 term contracts established with clients we have been serving for over three decades, Advanced Roofing, Inc. makes every effort to incorporate small, minority or women-owned businesses in our construction plan.

As a result of our excellent working relationship with a sizeable pool of licensed and approved SBE/MBE/WBE contractors throughout the state, Advanced Roofing is able to call on these contractors as needed. Just as we provide our services on time and on budget, we expect the same performance from our SBE/MBE/WBE contractors.

If a SBE/MBE/WBE contractor is needed that we have not previously worked with we will put an ad in the newspaper soliciting the work, research which contractors are available for the work needed in the certified directory and make the necessary phone calls/emails to solicit, invite and encourage SBE/MBE/WBE participation as well as giving assistance if needed in reviewing the contract plans and specifications and assisting any interested SBE/MBE/WBE firms in obtaining required bonding, lines of credit, or insurance if such assistance is necessary.

When a project calls for subcontractors to perform work that we are not licensed to perform, **qualified** subcontractors which are most competent and ready to complete the necessary to meet schedule will be selected.

Listed below are a few of the minority contractors we have a working relationship with;

### Plumbing Contractor

#### **CV Ocean Plumbing, Inc.**

Hispanic-American S/MBE

10651 NW 132nd St., Hialeah Gardens, FL 33018

(305) 558-4624 - Eddilyn Leiro [ernicaballero@hotmail.com](mailto:ernicaballero@hotmail.com)

### Material Supplier

#### **Concrete Solutions Group, LLC**

Asian-Pacific American S/M/WBE

8469 NW 44th Ct., Coral Springs, FL 33065

(954) 401-4872 - Eliza Chan [echan316@yahoo.com](mailto:echan316@yahoo.com)

### Material Supplier (Soprema)

#### **Trintec Construction, Inc. dba Icon Roofing**

White Female S/MBE

13091 NW 43<sup>rd</sup> Ave.

Opa-Locka, FL 33054

(305) 685-3001 – Petulia Schvartz [pschvartz@trintecinc.com](mailto:pschvartz@trintecinc.com)

[www.advancedroofing.com](http://www.advancedroofing.com)



CC-C024413

ESTABLISHED 1983

Sheet Metal

**Duval Sheet Metal, Inc.**

African-American M/WBE

2200 4<sup>TH</sup> Ave. N., Suite 7, Lake Worth, FL 33461

P: 561-547-5282 F: 561-547-9594 C: 561-371-2015 – Daniela Duval [daniela@duvalsheetmetal.com](mailto:daniela@duvalsheetmetal.com)

Roofing Contractor/Construction Services

**A. Herrmann Associates, Inc. dba Associates Roofing**

CBE/SBE

2351 Thomas St.

Hollywood, FL 33020

P: (954) 921-4096 F: (954) 921-1371 - Art Herrmann [info@associatesroofing.com](mailto:info@associatesroofing.com)

Construction Services

**Renco Development, Inc.**

African-American E/S/MBE

3025 SW 189<sup>th</sup> Ave.

Miramar, FL 33029

P: (954) 993-2039 - Kwame Wilson [info@rencodevelopment.com](mailto:info@rencodevelopment.com)

Interior Protection

**We Pro Tec, LLC**

WBE

7300 West McNab Rd., Suite 111

Tamarac, FL 33321

P: (754) 484-7110 C: (954) 740-4700 - Marie Hinkson [marie@wepro-tec.com](mailto:marie@wepro-tec.com)

Mechanical/Equipment Supplier

**Kwik Kool Air Conditioning, Inc.**

Hispanic-American E/S/M/WBE

14024 SW 140th St., Miami, FL 33186

(305) 251-1125 - Gloria Diaz-Carney [gdc@mcarney.com](mailto:gdc@mcarney.com)

[www.advancedroofing.com](http://www.advancedroofing.com)

800 638.6869 TEL 954.522.6868 FAX 954.566.2967  
1950 NW 22<sup>nd</sup> Street | Fort Lauderdale | Florida 33311



CC-C024413

ESTABLISHED 1983

## PERSONAL RESUME



**Robert Kornahrens**  
CEO, President

Founder of Advanced Roofing Inc. and oversees all company operations.

### **EXPERIENCE**

Rob Kornahrens is a leader in the commercial roofing industry for more than 40 years. Before starting Advanced Roofing in 1983, he worked with Triple M Roofing Corporation in New York. During his tenure at Triple M, Rob held numerous field positions and was eventually promoted to Branch Manager where he was responsible for opening and operating new branches in both Atlanta and Fort Lauderdale.

### **EDUCATION**

B.S. Degree in Business Administration from University of Arizona, 1979

### **ASSOCIATIONS**

The Executive Association of Fort Lauderdale- Past President  
WinterFest Board of Directors-Chairman  
Construction Executive Association- Past President  
Broward Workshop  
RoofConnect founding Member/ Chairman of the S.W.A.T. Team  
NRCA – National Roofing Contractors Association  
Center for Environmental Invention in Roofing Board Member  
TEC Group -12 year member  
FRSA – Florida Roofing & Sheet Metal Association  
RCASF

### **LICENSES**

Roofing Contractor #CCC024413  
General Contractor #CGC1507377

[www.advancedroofing.com](http://www.advancedroofing.com)

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## PERSONAL RESUME



**Michael W. Kornahrens**

**Vice President of Advanced Roofing & President of Advanced Green Technologies**

### **EXPERIENCE**

**Advanced Roofing, Inc.**

**Executive Vice President 2015-Present**

Advanced Roofing is ranked as the largest commercial re-roofing company in Florida and top 10 in North America by Roofing Contractor Magazine. Michael managed large-scale commercial re-roofing projects and is responsible for all aspects of ARI's daily business including business development, design and engineering, product selection, overseeing project management staff, and high level operations supervision and directions.

**Advanced Green Technologies**

**President: 2008-Present**

As Co- Founder and President of Advanced Green Technologies, Michael Kornahrens develops and implements strategies, relationships and standards for the organization in the United States and Canada. His experience includes developing solar rooftop and ground mounted designs, coordinating subcontractors, and managing solar system installations. To date, Michael is responsible for successfully completing more than 250 Megawatts of renewable energy projects in North America and the Caribbean, and is a driving force behind why Solar Builder Magazine has chosen Advanced Green Technologies as a Top Solar Contractor in North America 2012-15.

### **EDUCATION**

- B.S. Degree in Business Administration from Florida Atlantic University
- Florida Roofing Contractor License

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## PERSONAL RESUME



**Clinton A. Sockman, CSI, CDT**

**Vice President of Business Development & Renewable Energy**

Clint joined Advanced Roofing in June 2004 as an Estimator and Project Manager. Through his extensive knowledge and expertise in solar photovoltaic roof systems, he was promoted to Vice President of Renewable Energy and oversees all of our solar projects. Mr. Sockman is responsible for all aspects of ARE's daily business including business development, design and engineering, product selection, overseeing project management staff, and high level operations supervision and directions.

### **EXPERIENCE**

Over 15 years in commercial, industrial and government related roofing industry. Coming from a strong commercial roofing background Mr. Sockman brings over twelve (12) million square feet of successful commercial roofing project experience and over three (3) megawatts (mW) of successful photovoltaic installation experience valued at over \$70M dollars to the Advanced Renewable Energies team.

### **EDUCATION**

University of Cincinnati, Information Systems with minor in International Business

### **LICENSES**

- State of Florida Certified Solar Contractor: CVC56792
- State of Florida Certified Roofing Contractor: CCC1329557
- State of Florida Certified General Contractor License # CGC1521128
- NABCEP License #PV-101913-002781

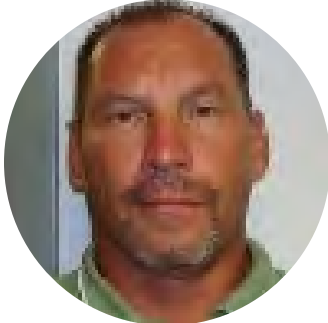
### **ACCREDITATIONS**

North American Board of Certified Energy Practitioners (NABCEP) Certified Installer  
Occupational Safety and Health Administration (OSHA) 30 HR Certified  
Construction Specifications Institute Construction Documents Technologist (CDT)  
American Society of Professional Estimators  
Solar Energy International – Solar Electric Grid Direct Design  
Baker Communications: Win-Win Negotiations for Purchasing  
Foster Learning: Working Sales and Management Series  
Center for Customer Focus: Dynamics of Customer Focus

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## **PERSONAL RESUME**



**David M. Baytosh**  
**Vice President of Construction Division**

David joined Advanced Roofing, Inc. in 2004 as a Construction Manager making his way up to the Vice President of our Construction Division. David is in charge of the production, quality control and safe operation of the roofing, sheet metal, logistics, fleet and warehouse division.

### **EXPERIENCE**

David has over 30 years in commercial and industrial roofing industry. He began his roofing career with a home improvement company installing shingles in 1986. Next, he joined a large commercial and industrial roofing company based in Youngstown, Ohio where he began as a roofing apprentice and worked his way up to a project supervisor prior to joining Advanced Roofing, Inc., Versatile in numerous roofing systems, David is also knowledgeable of their respective manufacturer specifications.

### **EDUCATION**

- Youngstown State University, Youngstown, Ohio – Undergraduate Curriculum / 2 Years
- Graduate Ursuline Catholic High School, Youngstown, Ohio
- 30 Hours OSHA card
- 10 Hours OSHA card
- Safety Trainings for Fall Protection, Forklift & Mobile Crane Safety Training, NRCA CERTA Torch Application Course, Asbestos Removal, Hazard Communication, National Council CPR and First Aid.
- Apprentice Program for the International Roofers, Waterproofers and Allied Workers Roofers Union 1990 - Present
- Dale Carnegie Leadership Training for Managers, Registered installer – AGT Unisolar PV Panels

### **TOP FIVE JOBS**

1. School Board of Broward County / Various Schools totaling over 1,400,000 SF  
Contact: Meghan Gallagher, Project Manager II
2. Palm Springs Mile Shopping Center totaling over 650,000 SF  
Contact: Diana Marrone, Senior Vice President
3. Sun-Sentinel Newspaper totaling over 250,000 SF  
Contact: Daniel Reynolds, G. & E. Enterprises, Inc., President
4. Miami Herald Newspaper totaling over 105,000 SF  
Contact: Gus Perez, Director of Operations & Facilities
5. Miami International Commerce Center totaling over 780,000 SF  
Contact: Van L. Antle, Adler Management Services, Inc. Property Manager

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## **PERSONAL RESUME**



**Glenn Watson**  
**Quality Control Manager**

Glenn works with our existing operation unit and divisional managers to create and administer a formalized quality control and quality assurance program along with enhanced training and educational programs for existing workforce. Focus of efforts is to provide unified and high quality product to client throughout our entire books of business.

### **PAST EXPERIENCE**

Senior Technical Representative – Johns Manville – Worked with contractor, owner, architect, consultants, attorneys. Performing routine inspections of ongoing roofing installation projects throughout the United States, the Caribbean, and parts of Europe. Focus of inspection was specification conformance and workmanship quality. Also provided contractor training and product demonstration throughout the country.

Facility Coordinator - Duval County School Board – responsible for waterproofing and re-roofing construction and maintenance for 177 facilities throughout the district. Performed and hired out third party evaluations and construction / maintenance efforts of facilities cataloging levels of need for efficient and impactful spending of limited resources to maintain facility roofing and waterproofing in order to meet state and national standards.

### **EDUCATION**

High School Diploma - Baker County High School  
Florida State College at Jacksonville Under graduate  
University of Phoenix AA Business Administration

### **CERTIFICATIONS**

- NRCA Pro-Certification Instructor and Assessor
- NRCA CERTA Instructor
- NCCER Core Curriculum Instructor
- OSHA 10

## **PERSONAL RESUME**



**Jessica Kornahrens**  
**Project Manager**

Jessica joined Advanced Roofing, Inc. in 2001. As a Project Manager, Jessica handles the management of multiple projects on time, within budget, and to the satisfaction of the client; from project turnover through project close out. She serves as a liaison to customers, consultants, architects, subcontractors and vendors. Secures all required Engineering and permitting; prepares submittals; negotiates, selects and coordinates subcontractors; orders materials; creates project books; administers job hand-off with Construction Managers; schedules and attends pre-construction meeting; reviews weekly job budgets and forecasts accordingly; prepares billings and change orders; and arranges warranty and close out documentation.

### **EXPERIENCE**

During her tenure at Advanced she has held numerous positions in many areas of the company. She has learned all aspects of the business by starting out as a Receptionist, and working up to Office Manager and Contract Administrator. In 2006, Jessica was promoted to Project Manager and also became a State Certified Roofing Contractor. She also is the Qualifier for Advanced Roofing in the State North Carolina and Virginia.

### **EDUCATION**

- Bachelor of Science Degrees in Business Management & Psychology, Florida State University, Tallahassee, FL
- High School Diploma, Cardinal Gibbons High School, Fort Lauderdale, FL
- Florida Certified Roofing Contractor License # CCC1328111
- North Carolina General Contracting (Roofing Classification) License # 66223

### **TOP FIVE ROOFING JOBS**

1. Westin Diplomat - 174,500 square feet  
Contact: Sharon Zamjoski, R.A., NCARB, Capital Projects Manager
2. School Board of Broward County – 13 Schools totaling over 773,000 square feet  
Contact: Meghan Gallagher, SBBC Project Manager I
3. Miami International Airport - Various Projects  
Contact: Tom Hart, Miami Dade Aviation Department, Project Manager II
4. U.S. Citizenship and Immigration Services, West Palm Beach Office – 37,900 square feet  
Contact: Chad Moss, Moss Construction, Senior Vice President
5. Kenland Walk IV Condominium Building 3 - 18,500 square feet  
Contact: Marina Paez, Secretary of the Board



## **PERSONAL RESUME**



**Bryan Cardona**  
**Corporate Safety Director**

### **EXPERIENCE**

Bi-lingual and award winning safety professional with 13 years of construction and risk management experience with a strong foundation in managing insurance related risks, loss control, mitigating loss, and well versed in various aspects of regulatory compliance specializing in occupational health & safety, and program development. Strengths include:

- Health and safety program development
- OSHA compliance
- Bi-Lingual (English and Spanish)
- Safety Training
- Claims management (WC/GL/AL)
- Owner and Contractor Controlled Insurance Programs
- Regulatory Compliance Assessments
- Accident Investigations

**ADVANCED ROOFING, INC.**  
***Safety Director***

**2013-Present**

Responsible for the development and implementation of the corporate health and safety program for a nationally recognized commercial roofing company with over 400 employees and six locations throughout the state of Florida

- Exceeded annual Advanced Roofing health and safety goals to achieve an annual reduction in total recordable incident rates:
  - TRIR 6.9 (2013) to TRIR 1.71 (2017) – BLS TRIR 5.6 (2016)
- EMR reduced by 40%
  - 1.02 (2013) to 0.56 (2018)
- Company representative for safety and health regulatory compliance local and federal (OSHA)
- Created and implemented a mandatory 4-hour new hire safety orientation
- Trained, managed and mentored company safety coordinators. Currently employing four safety coordinators that are responsible for the following
  - Jobsite Safety Evaluations
  - Preconstruction safety walkthrough

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## **PERSONAL RESUME**



### **Steve Schoen**

#### **Director of Government Services**

Steve joined Advanced Roofing in 2019 and is responsible for overseeing all Governmental Term-Contracts and current National Cooperative Procurement Contracts along with Government Sector Business Development.

#### **EXPERIENCE**

Steve has over 30 years of commercial roofing experience which started in 1982 to support his educational goals and later lead to a long career as an independent roof consultant. He has worked with large companies and governmental clients throughout North America and is an expert in Roof Asset Management and Commercial Roof Design.

#### **EDUCATION**

- B.S. in Organizational Communications with a minor in Business Administration, University of Wisconsin, 1987  
Florida Roofing Contractor License

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- Site specific safety planning
- Accident investigation and reporting
- Safety training - Orientation, Fall Protection, LOTO, Forklift, Aerial lift and platforms, CPR/First aid/AED, PPE safety, HAZCOM-GHS, Ladder safety, Defensive Driving Course DDC4, Respirable Crystalline Silica
- Provide project specific safety guidance to Estimators, Project Managers and Construction Managers
- Track and record incidents with the purpose of creating a bi-monthly safety analysis that includes current and possible future trends
- Conduct a bi-monthly safety committee meeting with the goal of creating and implementing proactive safety measures to reduce exposures to hazards for our employees and clients
- Founding member of the driver safety committee; tasked with setting performance goals, accident review, enhancements, disciplinary actions and safety education

#### **CERTIFICATIONS & AWARDS**

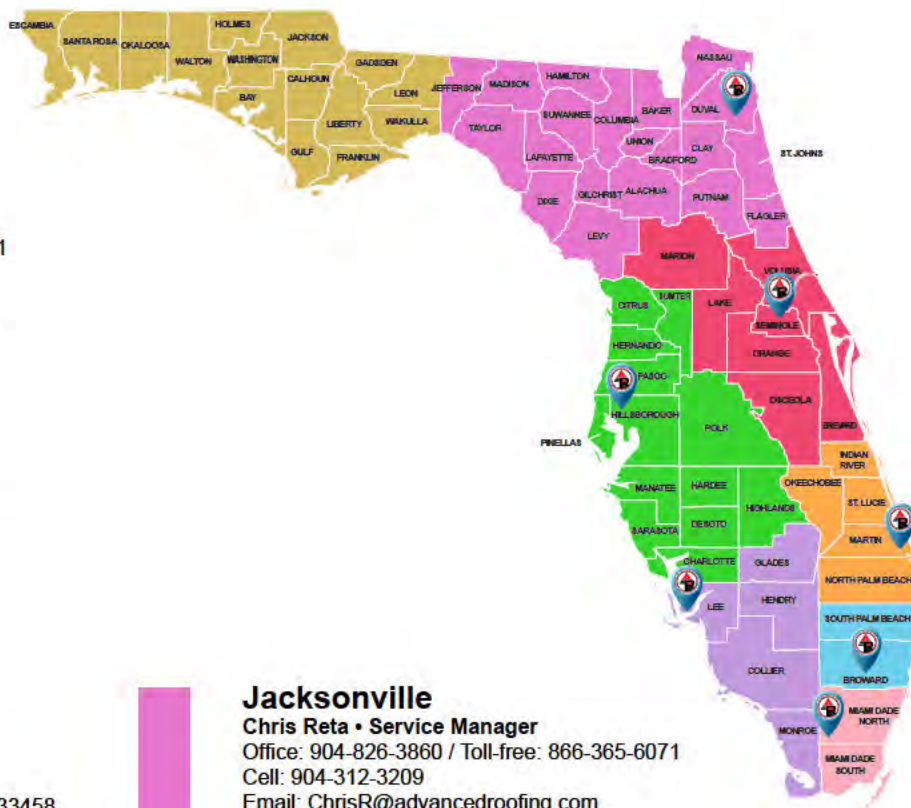
- Authorized OSHA 500 Construction
- Bi-Lingual Instructor
- Authorized OSHA 501 General Industry
- Bi-Lingual Instructor
- Associated General Contractors of America:
- Advanced Safety Management Certificate
- National Roofing Contractors Association:
- CERTA Instructor Roofing Torch Application
- EMS CPR/First Aid/AED Adult & Child Instructor
- Qualified Rigger and Signal Person
- Competent Person:
  - Scaffold erecting
  - Ladders
  - Excavations and trenching
  - Respirable Crystalline Silica
- FRSA Asbestos Competent Person
- 2017 Construction Association of South Florida Safety Professional of the Year

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# ADVANCED ROOFING OFFICE LOCATIONS



## Fort Lauderdale

**Michael Kornahrens • Branch Manager**

Office: 954-522-6868 / Toll-free: 800-638-6869

Cell: 954-553-8577

Email: MichaelK@advancedroofing.com

Address: 1950 NW 22 Street, Fort Lauderdale FL 33311

**Christopher Walsh • Service Manager**

Office: 954-522-6868 x1099 / Toll-free: 800-638-6869

Cell: 954-649-8165

Email: ChristopherW@advancedroofing.com

Service Email: ServiceSFL@advancedroofing.com

## Miami • Doral

**Julian Olarte - Branch Manager**

Office: 305-456-2544 / Toll-free: 800-638-6869 x1102

Cell: 786-477-3873

Email: JulianO@advancedroofing.com

Address: 1733 NW 21st Terrace, Miami FL 33142

Service Email: ServiceSFL@advancedroofing.com

## Jupiter • Palm Beach

**Ronney Taveras - Branch Manager**

Office: 561-743-6952 / Toll-free: 800-638-6869 x1131

Cell: 561-891-2524

Email: RonneyT@advancedroofing.com

Address: 1601 Park Lane South, Suite 100, Jupiter FL 33458

Service Email: ServiceSFL@advancedroofing.com

## Sanford • Orlando

**Jason Carruth - Branch Manager**

Office: 407-322-1555 / Toll-free: 866-365-6071

Cell: 407-509-4190

Email: JasonC@advancedroofing.com

Address: 200 Northstar Court, Sanford FL 32771

**Paco Guzman - Service Manager**

Office: 407-322-1555 / Toll-free: 866-365-6071

Cell: 954-319-1130

Email: FranciscoG@advancedroofing.com

## Tampa • Saint Petersburg

**Bill Lester - Branch Manager**

Office: 813-885-5811 / Toll-free: 800-354-9896

Cell: 813-734-2136

Email: BillL@advancedroofing.com

Address: 4909 West Knollwood Street, Tampa FL 33634

**Michael Varie - Service Manager**

Office: 813-885-5811 / Toll-free: 800-354-9896

Cell: 813-394-7735

Email: MichaelV@advancedroofing.com

Service Email: ServiceTampa@advancedroofing.com

## Fort Myers • Naples

**Joseph Cleland • Branch Manager**

Office: 239-208-8809 / Toll-free: 800-354-9896

Cell: 954-861-7979

Email: JosephC@advancedroofing.com

Address: 14231 Jetport Road, Unit 15, Fort Myers FL 33913

Service Email: ServiceTampa@advancedroofing.com

## Jacksonville

**Chris Reta • Service Manager**

Office: 904-826-3860 / Toll-free: 866-365-6071

Cell: 904-312-3209

Email: ChrisR@advancedroofing.com

Address: 4671 Edison Ave, Jacksonville FL 32254

Service Email: ServiceCFL@advancedroofing.com

## North Florida • Panhandle

**Jason Carruth • Regional Manager**

Office: 407-322-1555 / Toll-free: 866-365-6071

Cell: 407-509-4190

Email: JasonC@advancedroofing.com

Address: 200 Northstar Court, Sanford FL 32771

Service Email: ServiceCFL@advancedroofing.com

## South Florida Regional Contact

**Kevin Kornahrens • Executive Vice President**

Office: 954-522-6868 x 1177

Cell: 321-482-0546

Email: KevinK@advancedroofing.com

Address: 1950 NW 22nd St, Ft. Lauderdale, FL 33311

## Air Conditioning | HVAC

**Paul Murphy - Service Manager**

Office: 954-332-1418 x 1620

Cell: 321-482-0546

Email: PaulM@advancedairsystem.com

Address: 2100 NW 21st Avenue, Fort Lauderdale FL

33311 Service Email: Service@advancedairsystem.com

## Solar | Electric

**Clint Sockman - Executive Vice President**

Office: 954-522-6868 x1060

Cell: 954-232-8772

Email: ClintS@agt.com

Address: 1950 NW 22 Street, Fort Lauderdale FL 33311





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/20/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:
Frank H. Furman, Inc.	PHONE (A/C, No, Ext): (954) 943-5050
1314 East Atlantic Blvd.	FAX (A/C, No): (954) 942-6310
P. O. Box 1927	E-MAIL ADDRESS: shannong@furmaninsurance.com
Pompano Beach FL 33061	INSURER(S) AFFORDING COVERAGE
INSURED	INSURER A: Greenwich Insurance Company
Advanced Roofing Inc	INSURER B: Starr Indemnity & Liability Company
1950 NW 22nd Street	INSURER C: Bridgefield Employers Ins Co
Fort Lauderdale FL 33311	INSURER D: Continental Casualty Co
	INSURER E: Federal Insurance Company
	INSURER F:

COVERAGES CERTIFICATE NUMBER: Jan 24 FtL all w IF &amp; Cr REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual & XCU incl <input checked="" type="checkbox"/> Broad Form Prop Dmg GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			CGS740979405	1/1/2024	1/1/2025	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 Employee Benefits \$ 1,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			CAH740979505	1/1/2024	1/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP-Basic \$ 10,000
B	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			1000588143241	1/1/2024	1/1/2025	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A		830-56020	1/1/2024	1/1/2025	<input checked="" type="checkbox"/> PER STATUTE E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Installation Floater incl W/H			4016260407	1/1/2024	1/1/2025	Per Jobsite/Aggregate \$5.5MM/\$15MM
E	Crime/EE Theft of Client Prop			82494026	1/1/2024	1/1/2025	Per Loss/Deductible \$500,000/\$15,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

## CERTIFICATE HOLDER

## CANCELLATION

FOR BIDDING PURPOSES

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Tina Mangum/MR

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Robert P. Foote, President  
Frank H. Furman, Inc.  
1314 E. Atlantic Blvd.  
Pompano Beach, FL. 33060  
Main: 954.943.5050  
Toll Free 800.344.4838  
Mobile: 954.609.0820  
Rob@furmaninsurance.com

January 1, 2024

**RE: ADVANCED ROOFING INC. (ARI) - Risk Management/Insurance Protection**

We are the risk advisor for Advanced Roofing, Inc. The purpose of our correspondence is to share with you some of the highlights of the Advanced Roofing risk management programs. We will be sharing with you some details of the protection Advanced Roofing, Inc. provides to their clients to protect your assets. ARI has achieved an A+ superior risk management rating due to their strict risk and job safety quality controls.

- **RECOGNITION BY INSURER** – AXA XL is the Insurance Provider for ARI for several key components of their Insurance Portfolio. AXA XL is the insurance provider of choice for several of the **Top 25** Roofing Professionals throughout the country. AXA XL recognizes Advanced Roofing as a “best in class” contractor for ARI’s performance record relative to safety, controlling losses and quality controls.
- **ARI CLIENTS’ ASSET PROTECTION** - ARI has a **\$12M (Auto)/\$14M (GL)** aggregate limit of insurance protection per accident/incident in the event of a bodily injury or property damage claim that may occur on a jobsite or while ARI operates an automobile on the jobsite.
- **ARI’s exceptional workers’ compensation experience modification rating** of **.69** allows them to secure reduced insurance rates which, in turn, translates into savings for you, their clients. This **.69** rating is 31 points better than the average roofing contractor, and places ARI in the top 2 percentile of Roofing Professionals, nationwide, from a performance rating perspective.

Advanced Roofing, Inc. has a full-time safety director, an assistant safety director (CHST designation from BCSP), three safety professionals who are assigned to the different regions of the state, 8 active CERTA trainers, two safety professionals who are CPR/First Aid/AED Trainers, and a risk manager that aggressively manages their internal, as well as managing their clients’ risk during their construction projects. Advanced Roofing, Inc. believes deeply in educating and training their roofing mechanics to deliver the quality and workmanship your roofing asset deserves. The ARI training program separates them from many other roofing professionals. This past year alone, Advanced Roofing, Inc. has conducted the following training programs:

- Employees have received the OSHA 10-hour training to promote safety competency.
- Foremen and Construction Managers have received the OSHA 30-Hour training.
- Employees have been trained in Certified Roofing Torch Applicators (CERTA).
- Foremen and Managers have completed Respirable Crystalline Silica OSHA training.
- Foremen, leadmen, and supervisors have received Mobile Elevated Working Platforms training.
- Foremen and leadmen received Crane Rigging and Signaling OSHA certification.
- Foremen and Construction Managers received certification in first aid and CPR.
- 557 safety inspections with an 86% success rate.
- All approved drivers have attended the National Safety Council Defensive Driving Course.
- ARI Safety Department conducts new hire safety training at 7 a.m. Mondays and Thursdays every week.

➤ **GENERAL LIABILITY PROTECTION – \$2M Per Occurrence/\$4M General Aggregate/\$4M Products and Completed Operations Aggregate.** Advanced Roofing has the following protection included in their general liability portfolio of protection:

- Habitational/Residential – Including Multi-Family
- Torch Coverage
- “Hot” Applied Roof System Coverage
- Unlimited Building Height Protection
- Water Damage Coverage

➤ **AUTOMOBILE PROTECTION** – ARI has an occurrence limit on the commercial automobile protection of \$12M in the event there is a covered bodily injury or property damage on your job site stemming from Advanced Roofing’s operations. (Carrier A + Superior rated A.M. Best Co.)

➤ **COMMERCIAL UMBRELLA** – Advanced Roofing has a **\$10M** limit of liability. (Starr Indemnity & Liability Company is A.M. Best rated A Excellent). Their umbrella provides protection above their underlying general liability and auto protection.

➤ **INSTALLATION FLOATER – BUILDERS’ RISK** – ARI has secured **\$5.5M** in protection for certain stored materials that are to be installed on your job site, with a **\$15M** aggregate. This protection reduces the economic loss to you, the owner of the project, during the course of construction.

➤ **MOLD/POLLUTION LIABILITY PROTECTION** – ARI has secured **\$2M** limits per claim/\$2M Aggregate of liability to protect you, the owner, in the event that there is a covered cause of loss stemming from mold, algae, fungi, etc. as a result of the roofing operations of ARI. This highly specialized coverage illustrates to you, the owner, that ARI is serious about protecting your assets during the course of the construction project.

➤ **THEFT** – ARI’s Crime Policy includes Theft of Client Property While on the Client Property in the amount of **\$500,000** and includes money, securities, or other tangible property.

➤ **EMPLOYMENT PRACTICES LIABILITY** – ARI’s **\$1M** Employment Practices Liability Policy includes **Third Party Coverage**, affording coverage should ARI customers claim wrongful conduct.



➤ **CYBER LIABILITY** – ARI has Cyber Theft for any ARI customer whose company or personal information is stolen or damaged through a hack on ARI's system, with limits of **\$1M**.

When you are investing in a roofing system, we encourage you to explore deeper than what is the cost of the roof. Advanced Roofing's commitment to quality and the experience they deliver places them at the top of the roofing profession.

ARI is recognized for their industry accomplishments as well as for reinvesting back to the community and environment. Experience Does Matter! Whether it be service, maintenance, new construction, re-roofing, repairs, or retro-fit, ARI has a solid portfolio of insurance protection in order to responsibly protect your project's building assets

Sincerely,



Robert P. Foote, President  
CPCU, ARM, AIM, CRIS, AFSB

RF:mr





Robert P. Foote, President  
Frank H. Furman, Inc.  
1314 E. Atlantic Blvd.  
Pompano Beach, FL. 33060  
Main: 954.943.5050  
Toll Free 800.344.4838  
Mobile: 954.609.0820  
Rob@furmaninsurance.com

December 12, 2023

Advanced Roofing Inc.  
1950 NW 22 Street  
Ft. Lauderdale, FL 33311

To Whom It May Concern:

As the insurance advisors for Advanced Roofing, Inc., we submit this letter of confirmation of three years' Workers' Compensation Experience Modification Rates:

POLICY TERM	NCCI RATING
1/1/2024	.69
1/1/2023	.58
1/1/2022	.63

If additional information required, please contact Mel Rhinehardt, Account Manager at 954-943-5050 ext. 207, or email at [mel@furmaninsurance.com](mailto:mel@furmaninsurance.com)

Sincerely,

Robert P. Foote, CPCU, ARM, AIM, CRIS, AFSB  
President  
[rob@furmaninsurance.com](mailto:rob@furmaninsurance.com)



**Atlantic Specialty Insurance Company**

605 Highway 169 N, Suite 800  
Plymouth, MN 55441

January 2, 2024

**RE: Advanced Roofing, Inc.**

**Letter of Bondability**

To Whom It May Concern:

Advanced Roofing, Inc. is a highly regarded and valued client of American Global and Atlantic Specialty Insurance Company and is capable of providing Performance and Payment Bonds in the amount of \$40 million for any single contract and \$150 million in the aggregate. Atlantic Specialty Insurance Company is rated by AM Best as A+ (Superior), Class XV and is licensed to do business in all 50 States.

Naturally, we would expect that the execution of any final bonds would be subject to our normal underwriting review of the final contract terms and conditions by our client and ourselves. If we can provide any further assurances or assistance, please do not hesitate to call upon us.

This letter does not constitute an assumption of liability, and we assume no liability to you or to any third parties by the issuance of this letter.

Sincerely,

A handwritten signature in blue ink, appearing to read "W. Greffe Griffin", is written over a horizontal line.

William Greffe Griffin  
Attorney In Fact



## Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: **Ricardo Davila Lamar, William Grefe Griffin, Vivian Santiago, Torre Taylor**, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: **unlimited** and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this first day of January, 2023.

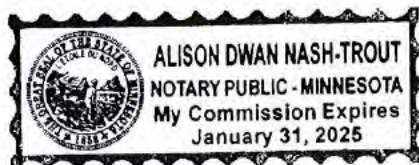
STATE OF MINNESOTA  
HENNEPIN COUNTY



By

Sarah A. Kolar, Vice President and General Counsel

On this first day of January, 2023, before me personally came Sarah A. Kolar, Vice President and General Counsel of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and she acknowledged the execution of the same, and being by me duly sworn, that she is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



Notary Public

I, the undersigned, Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 2nd day of January, 2024.



This Power of Attorney expires  
January 31, 2025

Kara L.B. Barrow, Secretary





COMMERCIAL ROOFING & SOLAR









































































































































