



*Your facility needs, our service solutions*



## Marsden Services & Equalis Group

*Publicly Procured Contract Vehicle*

### Marsden Services Contract Highlights

- **Comprehensive Facility Care** – Customized facility solutions that suit each facility's unique needs and include janitorial, security, maintenance, pest control, landscaping, and special services.
- **Depth of Service** – Agile and flexible service capabilities, ability to self-perform across a wide array of services and geographies.
- **Technical Expertise** – Experienced in a wide range of commercial environments, including large, sophisticated operations and on-staff subject matter experts.
- **Personalized Service** – Local decision-making and teams, capable of quickly scaling to meet client needs, ability to integrate seamlessly into existing client infrastructure.

### Who is Marsden Services?

*Composed of several operating companies, Marsden is one of the largest privately-owned facility service providers in the United States.*

*Marsden provides clients with a unique combination of national strength and local presence. Marsden is a multistate company that services thousands of clients from coast to coast. Despite our size, our focus is on the local markets in which we have office locations. Each office is invested in its community and local clients, providing personalized service. Our local teams leverage our resources as a large organization, including staff, technology, equipment, supplies, information, industry experts, and finances, to better serve their neighboring clients. Through our combined national and local operations, we provide our clients with the strength of a large corporation with the individualized care of a small business.*

Visit [www.marsden.com](http://www.marsden.com) for more information.

Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](http://EqualisGroup.org/contracts).

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1167B

**Lead Agency:** Region 10 ESC

### Contact Marsden Services

Email: [Salescoordinator@marsden.com](mailto:Salescoordinator@marsden.com)

Phone: (763) 247-1622

## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.