





vCloud Tech Inc. & Equalis Group

Publicly Procured Contract Vehicle

vCloud Tech Inc. Contract Highlights

- **Streamlined Procurement** Access a pre-negotiated contract that simplifies the purchasing process, saving time and effort.
- **Cost Savings** Benefit from competitive pricing and volume discounts without the need for lengthy bidding processes.
- Compliance & Transparency Ensure procurement aligns with government and institutional compliance requirements, reducing risk.
- **Diverse IT Solutions** Gain access to a broad portfolio of cutting-edge hardware, software, and cloud solutions tailored to various needs.
- Expert Support & Services Leverage vCloud Tech's expertise in IT consulting, implementation, and managed services for seamless integration.
- Faster Deployment Accelerate project timelines with pre-approved contracts, enabling quicker acquisition and implementation of technology solutions.

Who is vCloud Tech Inc.?

vCloud Tech Inc. is a leading IT solutions provider specializing in hardware, software, cloud, and cybersecurity solutions for government agencies, educational institutions, and commercial enterprises. With a customercentric approach, we offer innovative technology solutions that enhance efficiency, security, and scalability. Our team of experts collaborates with industry-leading vendors to deliver tailored IT solutions that align with our client's unique needs.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1173G Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Implement Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract **Solution** # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
Best Solution
Best Solution
of Hours?
of Weeks?
of Weeks?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.